

Georgia DOT Awards Nearly \$104 Million in Construction Contracts in November

Georgia Georgia Department of Transportation (Georgia DOT) awarded 15 construction contracts for statewide transportation projects totaling \$103,744,588. The largest single investment, worth approximately \$62.7 million, was awarded to Reames and Son Construction, Inc to **widen and reconstruct** 8.55 miles on State Route 133 from US 319/ State Route 35 to north of Mike Horne Road in Colquitt County. The other widening and reconstruction contract was awarded to C & H Paving, Inc. to widen and reconstruct a little over half a mile of roadway on State Route 56 from Cates Mead Road (County Road 54) to State Route 80 in Burke County.

This contract is also a One Transportation Investment Act (TIA) project. Both contracts, represent 62 percent or \$64 million of the awarded funds.

What is the Transportation Investment Act (TIA)? In 2012, voters in three Georgia regions approved a 10-year one percent sales tax to fund regional and local transportation improvements. To learn more visit: <http://www.ga-tia.com/>.

The second largest contract, \$16.9 million, was awarded to East Coast Asphalt, LLC to **resurface** 10.9 miles of roadway on Interstate 75/State Route 401 south of Hat Creek Bridge to south of State Route 159 in Turner County. This contract, along with five other resurfacing contracts, represent 23 percent or \$23.6 million of the awarded funds.

The remaining 15 percent, or \$16.2 million, is allotted for **safety** and **bridge construction** projects at various locations throughout the state.

Safety contracts consist of signage upgrades, installation of cable barriers and construction of a roundabout at various roadways statewide.

The November awards bring the total construction contracts for Fiscal Year 2021 to \$513.4 million. This total includes TIA, Design-Bid-Build and locally administered projects. Fiscal Year 2021 began July 1, 2020.

[Award Announcement list](#) (includes rejected and or deferred projects). Bids for Design-Bid-Build projects were received on November 20 and contracts were awarded to the lowest qualified bidders on December 4. Information on schedules, lane closures and detours will be available in advance of construction activities taking place.

Contractors and consultants, including Disadvantaged Business Enterprises (DBEs), registered small businesses and veteran-owned small businesses interested in bidding on projects or performing work must prequalify with Georgia DOT. To learn more please visit:

<http://www.dot.ga.gov/PS/Business/Prequalification/PrequalContractors>.

[Click Here to Learn More](#) ▶

About The GDOT

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on GDOT contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor to produce sound bids.
- Provide access to training increases DBE expertise in handling of daily business operations.



About The Program

The Construction Estimating Institute (CEI) works with GDOT as the statewide provider of the federally funded Disadvantaged Business Enterprises (DBE) Supportive Services Program. We want to increase the number of certified DBEs participating in highway and bridge construction, as well as assist DBEs in growing and eventually becoming self-sufficient. Additionally, CEI provides supportive services by assisting prime contractors and consultants with identifying DBEs for subcontracting opportunities on priority projects.

How to Seize Opportunities in Construction Post-COVID-19

A primer on addressing risks & maintaining agility while growing your profits

As COVID-19 cases continue to rise and fall globally, and countries emerge and reenter into various stages of lockdown, the impact of the crisis on the industry is still unknown. With uncertainty still dominating the market, construction firms will need to leverage transformational technologies and prioritize risk to prepare for the post-pandemic era. Challenger organizations should take advantage their ability to be agile.

Construction companies are the most likely organizations to believe they can displace industry leaders, according to an IFS study. As 81% of construction chief financial officers look to reduce costs due to the impact of the pandemic and stress the need for transparency from contractors in the supply chain and vendors, their pre-pandemic vigor to outpace those dominating the market puts these organizations in a prime position for success in a post-pandemic era. But changes in the industry will not just be necessary within financial departments. Contractors need to adjust how they design and build projects to address the additional risks that the pandemic poses. COVID-19 caused widespread disruption to projects. Going forward, project owners need to leverage technology and risk management strategies to limit disruptions from floods, fires and lockdowns and extend their asset support across the whole life cycle to maximize revenues.

Market Leaders Lack Agility: Enter the Challengers

Market leaders in construction are determined more by their reputation and the ability to maintain high project revenue and margins than any enduring intellectual property or superiority in distribution. But PwC figures show that 71% of contractors are concerned with financial impacts of the pandemic, including efforts on operations, future periods of liquidity and capital resources, and 64% fear a global recession—large companies involved in major projects will struggle to adapt quickly.

This means that with the right investments in process and technology, construction challengers are in an excellent position to move up the ranks by offering improved project delivery performance resulting in faster, high-quality delivery at a more competitive cost.

This could mean adopting modular, off-site or prefabricated project delivery methods while streamlining and automating project steps at the back end. These challengers can also drive revenue from other sources—including maintenance and facilities management. In some cases, there may be revenue potential in licensing of proprietary designs used in projects.

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Supportive Services Offered:

- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website
- Plan Reading



Within the past 3 months,
CEI assisted DBEs
in obtaining
**\$6 MILLION
IN BONDING!!**

*Contact CEI for Bonding,
Financing or Insurance needs!*

 (855) 432-1323

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CEI is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.