



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

FS12-17

Date Prepared:

1-Nov-18

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*

Buying Agency:	Village of Odessa, New York	Contractor:	Ferrara Fire Apparatus, Inc.
Contact Person:	Chief Micheal Tomassi	Prepared By:	Eric Adams
Phone:	607-594-2157	Phone:	800-443-9006
Fax:	N/A	Fax:	2250-567-7679
Email:	mtoma@hotmail.com	Email:	erica@ferrarafire.com
Product Code:	JC06	Description:	Igniter MVP Pumper

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$389,879.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
1: Add Factory Pre-Construction Conference (Per Person) x 2	\$3,200.00	7: Add Factory Final Inspection (Per Person) x 3	\$4,800.00
60: Add Double Frame Rails ILO Single	\$1,556.00	63: Add Frame Rail Coating, Ferrara F-Shield	\$2,800.00
69: Add Front Tires, Michelin ILO Goodyear	\$587.00	79: Add Engine, L9 450 Horsepower ILO L9 380 Horsepower	\$1,819.00
83: Add Cab, XMFD ILO MFD	\$980.00	89: Add Raised Roof Cab Option, 21" - 24"	\$5,280.00
92: Add Notched Lower Rear Cab, MVP Applications	\$2,046.00	97: Add Back Up Pump, Cab Tilt	\$626.00
98: Add Indicator Light, Cab Tilt	\$394.00	102: Add Cab Compartment, Pike Pole (MVP Applications)	\$837.00
73: Add Rear Tires, Michelin ILO Goodyear	\$879.00	179: Add Bumper Extension, 10" - 28"	\$980.00
180: Add Compartment, Front Bumper	\$461.00	183: Add Raised T/P Cover, Front Bumper Compartment	\$443.00
187: Add Front Brakes, Disc ILO "S" Cam	\$647.00	214: Add Tire Chains, Automatic	\$2,952.00
222: Add Air Tank, Additional x 2	\$574.00	233: Add Alternator, 430 AMP ILO 320 AMP	\$325.00
235: Add Jumper Studs, Battery	\$245.00	Subtotal From Additional Sheet(s):	\$236,958.00
239: Add Battery Charger/Air Compressor, Kussmaul PP 1200	\$2,047.00	Subtotal B:	\$271,436.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
04-G2-1820: Power Coated Wheel ILO Standard Paint	\$1,345.00	04-G2-1820: Add Rear Axle, 35,000-Pounds ILO 24,000-Pounds	\$13,455.00
14:A2-0620: Add American Flag Theme Front Grille	\$2,347.00	Subtotal From Additional Sheet(s):	\$71,889.00
14-A4-8420: Add Mirror, Eyeball Rosco	\$474.00	Subtotal C:	\$89,510.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	14%
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D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	\$750,825.00	=	Subtotal D:	\$750,825.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E: \$2,000.00

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Add Equipment Mounting	\$2,100.00	Add Contingency Fund	\$4,668.00
Add Additional Transportation to New York	\$3,000.00		
		Subtotal F:	\$9,768.00

Delivery Date:	300 Days	G. Total Purchase Price (D+E+F):	\$762,593.00
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754,593

Additional Published Options

CODE	Published Options:	QTY	EACH	TOTAL
104	Add Interior Trim, Sprayed Aluminum Rear Wall	1	\$476.00	\$476.00
155	Add Interior Trim, Engine Tunnel Mounting Plate (Raised Section	1	\$290.00	\$290.00
241	Add HD Status Center ILO Standard, Kussmaul 091-194-IND-WT-**	1	\$447.00	\$447.00
242	Add Guards, Drivelines	1	\$702.00	\$702.00
243	Add Fuel Tank, 65-Gallon ILO 50-Gallon	1	\$287.00	\$287.00
248	Add Shutoff Valve, Fuel	1	\$89.00	\$89.00
253	Add Front Grille, Custom Lighted	1	\$796.00	\$796.00
258	Add Exterior Trim, Treadplate Back of Cab	1	\$890.00	\$890.00
263	Add Interior Trim, Engine Tunnel Mounting Plate	1	\$987.00	\$987.00
270	Add Fans (2), Cab Circulation	1	\$325.00	\$325.00
274	Add Cab Seat SCBA Bracket, IMMI SmartDock ILO Zico	5	\$476.00	\$2,380.00
275	Delete Cab SCBA Seat Filler Panel	5	(\$60.00)	(\$300.00)
294	Add 12-Volt Receptacle, Cab Mounted	2	\$163.00	\$326.00
296	Add Fuse Block, 12-Place Blue Sea	1	\$292.00	\$292.00
297	Add 12-Volt USB Charging Port, Cab Mounted	1	\$98.00	\$98.00
298	Add Radio, Weatherband w/Speakers	1	\$906.00	\$906.00
299	Add Radio Installation, Customer Supplied	1	\$889.00	\$889.00
300	Add Radio Antenna Installation	4	\$190.00	\$760.00
302	Add Radio Power Circuit, 12-Volt	2	\$201.00	\$402.00
339	Add Camera/Monitor System, Back Up	1	\$1,348.00	\$1,348.00
340	Add Additional Camera	1	\$390.00	\$390.00
378	Add Siren - Q2B, Pedestal Mount	1	\$2,566.00	\$2,566.00
381	Add Switch, Q2B Siren	4	\$135.00	\$540.00
382	Add Switch, Additional Siren Brake	1	\$123.00	\$123.00
387	Add Air Horn Activation, Lanyard Control	1	\$315.00	\$315.00
400	Add Pump Panels, Fully Hinged	1	\$798.00	\$798.00
404	Add Light, LED Pump Compartment ILO Halogen	1	\$176.00	\$176.00
405	Add Compartments (2), Walkway Tool	1	\$661.00	\$661.00
412	Add Platform, Slide Out Pump Operator's	2	\$1,523.00	\$3,046.00
414	Add Speaker, Pump Panel	1	\$437.00	\$437.00
415	Add Air Outlet, Pump Panel	1	\$359.00	\$359.00
416	Add Valve, Pump Blowout	1	\$245.00	\$245.00
420	Add Pressure Governor ILO Standard Relief Valve, FRC In-Control	1	\$1,657.00	\$1,657.00
440	1750-2000 GPM Fire Pump ILO 1500 GPM	1	\$465.00	\$465.00
448	Add Pump Shift Override, Manual	1	\$812.00	\$812.00
449	Add Pump Anodes	3	\$243.00	\$729.00
450	Add Monitor, Anodes	1	\$798.00	\$798.00
452	Add Valve, Hale Manual MIV	1	\$4,429.00	\$4,429.00
465	Add Suction, 6" Rear w/Air Valve	1	\$7,187.00	\$7,187.00
491	Add Front Bumper Discharge, 1.5"	1	\$1,650.00	\$1,650.00
502	Add Discharge, 3"	3	\$2,578.00	\$7,734.00
504	Speedlay Configuration ILO Standard Crosslays	1	\$1,390.00	\$1,390.00
505	Add Tray, Removable Speedlay	3	\$702.00	\$2,106.00
510	Add Monitor, Remote Controlled	1	\$9,662.00	\$9,662.00
511	Add Monitor Controller, Wireless	1	\$1,565.00	\$1,565.00
518	Add Foam System, Foam Pro 2002	1	\$18,803.00	\$18,803.00
557	Add Water Level Gauge, Whelen PS TANK	2	\$582.00	\$1,164.00

576	Add Body Upgrade, 102" Wide	1	\$1,234.00	\$1,234.00
577	Add Body Modification, Compartment Height Raise (Per Inch)	10	\$171.00	\$1,710.00
578	Add Body Modification, Compartment Width Increase (Per Inch)	92	\$171.00	\$15,732.00
579	Add Body Modification, Compartment Full Depth (Per Compartment)	8	\$290.00	\$2,320.00
580	Add Body Modification, Full Height Rear Compartment	1	\$1,345.00	\$1,345.00
583	Add Compartment Upgrade, Rescue Style Left Side	1	\$3,345.00	\$3,345.00
586	Add Compartment Upgrade, Rescue Style Right Side	1	\$3,345.00	\$3,345.00
598	Add Compartment, Roof Top Coffin	6	\$1,976.00	\$11,856.00
601	Add Compartment, Ladders Beside Tank ILO Standard	1	\$3,070.00	\$3,070.00
609	Delete Suction Hose Rack	2	(\$339.00)	(\$678.00)
612	Add Compartment, Suction Hose Top Side of Compartments	1	\$2,490.00	\$2,490.00
621	Add Compartment, Stokes Basket	1	\$1,489.00	\$1,489.00
623	Add Equipment Rack, Air Bags	1	\$2,297.00	\$2,297.00
627	Add Storage Module, Single Chain Saw	1	\$988.00	\$988.00
628	Add Storage Module, Dual Chain Saw	1	\$1,511.00	\$1,511.00
631	Add Compartment, Double Body Wheel Well	4	\$965.00	\$3,860.00
653	Add Access Ladder, Zico RL15-2-6	1	\$2,456.00	\$2,456.00
659	Add Hose Bed Divider, Additional	1	\$506.00	\$506.00
662	Add Hose Bed Cover Upgrade, Treadplate ILO Hypalon	1	\$2,254.00	\$2,254.00
664	Add Shelf, Fixed	2	\$343.00	\$686.00
668	Add Roll Out Tray, 250-Pound Capacity	2	\$991.00	\$1,982.00
669	Add Roll Out Tray, 500-Pound Capacity	1	\$1,398.00	\$1,398.00
674	Add Tool Board, 24-28" Deep Full Height	4	\$846.00	\$3,384.00
676	Add Tool Board, Pac Trac	2	\$890.00	\$1,780.00
680	Add Tool Board, Hinged Aluminum	2	\$1,422.00	\$2,844.00
683	Add Divider, Compartment	16	\$314.00	\$5,024.00
684	Add Compartment Flooring, Turtle Tile	1	\$187.00	\$187.00
729	Add Whelen 600 Super LED Warning Light (Pair)	6	\$660.00	\$3,960.00
733	Delete Whelen TIR6 LED Warning Light (Pair)	5	(\$562.00)	(\$2,810.00)
736	Upgrade Super LED Light to M Series (Pair)	8	\$125.00	\$1,000.00
741	Add Lights (2), LED Scene	1	\$989.00	\$989.00
743	LED Clearance Lights ILO Halogen	1	\$345.00	\$345.00
745	LED Rear Turn Light Assembly w/LED Back Up Lights ILO Halogen	1	\$1,909.00	\$1,909.00
746	Delete Unity Deck Lights (Pair)	1	(\$241.00)	(\$241.00)
749	Add Ground Lights - LED (Each)	3	\$335.00	\$1,005.00
753	Add LED Strip Lighting ILO Halogen Light	29	\$348.00	\$10,092.00
771	Add Harrison 8,000 Watt Hydraulic Generator w/Quad Meter	1	\$22,165.00	\$22,165.00
788	Add 6-Place Breaker Panel w/NFPA Testing	1	\$1,800.00	\$1,800.00
805	Add LED Brow Light, Whelen Pioneer PCP2	2	\$1,698.00	\$3,396.00
839	Add Additional Activation Switch, LED Scene Lights	3	\$196.00	\$588.00
840	Add Light Tower - 12-Volt w/Whelen PSP1 LED Lights (6), Knight 2 KL408D-W	1	\$19,308.00	\$19,308.00
929	Add Electric Rewind Cord Reel (Each)	2	\$2,530.00	\$5,060.00
934	Paint Interior Compartments (Extruded Body Only)	1	\$2,288.00	\$2,288.00
941	1-6-1 Triple Stripe ILO 4"	1	\$1,013.00	\$1,013.00
1051	Add Hydrant/Spanner Wrench Set w/Bracket - Mounted	2	\$135.00	\$270.00
1053	Add Storz Spanner Wrench Set w/Brackets - Mounted	2	\$135.00	\$270.00
1057	Zico Air Pack Bracket w/Strap - Mounted	1	\$108.00	\$108.00
1121	Add 2.5" Double Male Adapter	2	\$29.00	\$58.00

1122	Add 2.5" Double Female Adapter	2	\$27.00	\$54.00
1123	Add 2.5" F x 1.5" M Reducer	2	\$36.00	\$72.00
1130	Add 1.5" NST Cap	1	\$29.00	\$29.00
1135	Add 5" Storz Cap	2	\$61.00	\$122.00
1137	Add Mounting Plate, NST	3	\$87.00	\$261.00
1138	Add Mounting Plate, Tri-Lock	3	\$74.00	\$222.00
1139	Add Tool Mounting Bracket, PAC TRAC 1004	35	\$69.00	\$2,415.00
1141	Add Folding Wheel Chocks w/Brackets (Pair), Mounted	1	\$598.00	\$598.00
	Total Published Options:			\$236,958.00

Additional Unpublished Options

10-A6-2020	Add Additional PTO	1	\$2,790.00	\$2,790.00
14-K2-0100	Add Smart Truck Technology, AXIS	1	\$1,828.00	\$1,828.00
16-K6-4220	Add Switch, Manual Fast Idle	1	\$180.00	\$180.00
16-M2-2040	Add Console - Engine Tunnel Mounted, Custom	1	\$2,665.00	\$2,665.00
18-A4-0620	Add Headlights, LED ILO Halogen	4	\$325.00	\$1,300.00
20-A2-1220	Add Special Pump Module, MVP Applications	1	\$4,100.00	\$4,100.00
22-J8-2220	Add Pump Primer, Air (2 Locations) ILO Standard	1	\$2,234.00	\$2,234.00
24-J8-0420	Add Additional Intake Relief Valve	1	\$1,401.00	\$1,401.00
30-C4-1020	Add Controller - Advanced Feature Controller (AFC)	1	\$807.00	\$807.00
52-A8-0420	Add Painted Wheel Well Panels ILO Tread Plate	1	\$1,050.00	\$1,050.00
62-I2-0821	Add Hydraulic Tool Mounting	2	\$625.00	\$1,250.00
62-I2-0822	Add Storage Box, Hydraulic Hose	2	\$550.00	\$1,100.00
62-I2-0823	Add Rubber Bump Stop & Mount	2	\$125.00	\$250.00
64-B8-0620	Add Doors - Wheel Well Compartments, Painted Aluminum ILO Std.	4	\$175.00	\$700.00
66-A8-2420	Add Hand Hole in Hose Bed Divider	2	\$150.00	\$300.00
66-B2-0700	Add Cargo Netting	1	\$500.00	\$500.00
66-F4-1022	Add Poly Sheets - Compartment Protection	1	\$1,500.00	\$1,500.00
66-F4-6695	Add Restraining Straps	1	\$800.00	\$800.00
66-D4-1020	Add Storage Pocket - Tool Board	12	\$200.00	\$2,400.00
70-E8-8220	Add Guard - Compartment Light, Stainless Steel	8	\$202.00	\$1,616.00
74-L2-4420	Add Light - LED Perimeter Illumination, Whelen 3SC0CDRCR	2	\$143.00	\$286.00
74-L2-4820	Add Light - LED Perimeter Illumination, Whelen PELCC	1	\$257.00	\$257.00
74-L6-0220	Add Refrigerator - 110/12 Volt, Norold NR740BB	1	\$1,123.00	\$1,123.00
74-P2-2820	Add Lights (2) - Pioneer LED Scene, Whelen Pioneer Plus PCPSM2B	3	\$3,219.00	\$9,657.00
Special	Add Additional F-Shield Coating	1	\$25,434.00	\$25,434.00
80-G8-1220	Add Extra Letters - 6" Scotchlite	32	\$19.00	\$608.00
62-I2-0420	Add Custom Roll Out Command Board	1	\$3,567.00	\$3,567.00
90-H8-0420	Add Hose (1) - PVC Flexible Suction, Kocheck 14' x 6"	1	\$619.00	\$619.00
Special	Add Additional Adapters & Caps	1	\$1,567.00	\$1,567.00
	Total Unpublished Options:			\$71,889.00