



QUALIFICATIONS

SUBJECT

Transportation Advisory Services (**TAS**) is the largest *dedicated* student transportation consulting firm in the United States. Since our founding in 1987, we have worked with over 500 districts, agencies, associations, and universities in 21 states. We offer our clients unique qualifications not found with any other firm or organization.

PUBLIC SECTOR CLIENTS ONLY

TAS is dedicated to working with our non-profit or public sector clients only. We do not, and have not, worked for contractors. We know the contractors very well... and they know **TAS** very well... but we do not come into any engagement with any perceived or potential conflicts of interest.

We do not believe that a consulting firm can sell products or materials to a contractor, or have a history of providing consulting services to a contractor, and then offer third-party, non-biased consulting recommendations to their public sector client who may be using or considering that contractor.

CONSULTING SERVICES ONLY!

TAS does not sell or market any products or services other than our proven third-party consulting services. We do not sell software, we do not own or manage any buses, we do not sell books and materials, and we do not accept commissions from any third party entities. However, we do have detailed, practical knowledge of student transportation regulations and procedures.

DEDICATED CONSULTANTS

TAS consultants are dedicated, experienced consultants, not recent entrants into the consulting business. **TAS** offers our clients a consulting firm with demonstrated success, not just a single consultant who may be moonlighting or spending a few days to break up the boredom of retirement. Our team approach means that our client has support in the event that an illness should strike, or where issues may require a diversity of backgrounds or perspectives.

CODE OF ETHICS

TAS subscribes to the Code of Ethics as published by The Institute of Management Consultants. This internationally recognized organization is the leader in the training and certification of management consultants. We will be glad to provide you with a copy of our Code of Ethics as we believe that this level of integrity and confidence is critical to a quality consulting engagement.

STUDENT TRANSPORTATION IS OUR FIELD

TAS is not a “jack of all trades” consulting firm. We do not work with other industries where we could lose our focus on the specific requirements and needs of student transportation programs. We are also independent – we are not owned by any organizations or firms that could create a conflict of interest with any of our recommendations.

CLIENT REFERENCES

We are very proud of our past work... and the successes that we have experienced since 1987. We have had the opportunity to work with clients on a range of projects including full program reviews, efficiency studies, contractor management oversight, bid/RFP development and process management, routing reviews, redistricting projects, shared service studies, grant programs, targeted engagements, troubleshooting, and much more.

We would welcome an opportunity to provide any prospective client with a complete listing of all of our clients since our founding in 1987. We do not provide just a "screened" list – we believe our past efforts provide excellent insights into the quality and level and services that we can offer our clients. We encourage our potential clients to speak with any of our past clients.

SEMINARS AND ARTICLES

TAS is nationally recognized for our pragmatism, expertise and professionalism. Over the years we have been asked to present topics at regional and national seminars, including ASBOI, NSBA, and AASA. Such topics as: "Five Ways to Get in Trouble in Student Transportation", "What's Happening in Student Transportation", "Intermunicipal Sharing", "Pro's and Con's of Privatization", "Benchmarking Your Program", "The Art of Developing Effective Bid Specifications", "What About the Driver Shortage", have proven to be of great interest to our audiences.

We have also had the opportunity to be mentioned in many articles, and to publish numerous articles about student transportation related topics. We will be glad to provide copies of our articles including the following:

- ◆ Managing the Transportation Bid Process, CASBO Journal, February 2007
- ◆ Contracting, American School Board Journal, December 2004
- ◆ Ask the Experts, School Bus Fleet, November 2004
- ◆ Cut Costs to a Minimum, School Bus Fleet, October 2004
- ◆ How to Squeeze Every Penny From Your Bottom Line, School Bus Fleet, June/July 2003
- ◆ Managing Your District's Bus Contractor, The School Administrator, June 2002
- ◆ Aging Drivers, Recruiting Challenges, School Bus Fleet, March 2002
- ◆ Keys to Developing Effective Contractor Specifications, School Bus Fleet, September 2001
- ◆ Privatization of Transportation Depends on Needs of Individual School District, School Transportation News, September 2001
- ◆ Why Don't We Share More?, School Transportation Director, June 2001
- ◆ Guidelines for Developing a School Bus Maintenance Facility, School Bus Fleet, April/May 2001
- ◆ How to Choose a Transportation Consultant, School Bus Fleet, November 2000
- ◆ Cooperation Nets Results in New York Transportation, School Transportation News, November 1995
- ◆ Sharing Services Saves – Transportation Consortium Cuts Costs, School Business Affairs, February 1995
- ◆ NY Districts Share Bus Garages, Drivers to Reduce Costs, School Bus Fleet, April/May 1993