



**Mandy Meininger** is the Vice President of Operations for UpSwing Performance Improvement, Inc. a St. Louis-based Organization Development firm. Ms. Meininger is essential to the daily operations and administration processes of the business. Responsibilities include managing departmental budgets; selection and oversight of vendors; client liaison for major accounts; and oversight of trademark, intellectual property rights and publishing concerns. Ms. Meininger is the logistics coordinator and client interface for UpSwingPi's largest training initiatives, and manages the teams responsible for data entry and analysis.

Her diverse roles draw heavily upon her ability to gather, summarize and distill vital information. As a long term employee, Ms. Meininger has been instrumental in the company's growth and development in the industry.

Ms. Meininger joined UpSwingPi team in early 2004, as an Executive Assistant and Marketing Associate in which she prepared RFP proposals, and assisted in the development of client relationships. From there she moved into her role as Director of Business Development where she was responsible for the development, implementation, and distribution of UpSwingPi's marketing strategies. She also managed the design, development and creation of the first UpSwingPi website.

Ms. Meininger continued to expand her reach and responsibilities, and was promoted to Vice President of Operations in the spring of 2012. In this, her current role, she continues to utilize her strong interpersonal skills in developing new business processes and deepening client relationships. She has a passion for research, and currently manages the team responsible for website redesign and social media presence.

Ms. Meininger received a Bachelor of Arts in General Psychology from Western State Colorado University. She formerly worked as a Community Support Specialist where she provided communication assistance, physical support, and promoted the independence of adults with special needs and disabilities.

She later moved back to St. Louis where she took a position managing program development and supervising a staff for a non-profit organization specializing in vocational training for individuals with disabilities. In this position she gained dual expertise in working with diverse populations and marketing the program to garner industry support.