

# 2020 WRA CONTINUING EDUCATION COURSES 5 & 6

Tuesday, March 3<sup>rd</sup>, 2020

Best Western Riverfront

1821 Riverside Ave, Marinette, WI 54143

**MCBOR SPONSORED - INSTRUCTOR JONATHAN SAYAS**

**COURSE 5: Registration: 8:00 a.m. Class from 8:30-12 noon**

**CE Course 5 – WISCONSIN REAL ESTATE LAW AND PRACTICE:**

Course 5 adds variety to continuing education curriculum by exploring three distinct topics — how to avoid getting sued, waterfront properties, and unexpected disruptions to a business — in one course to keep discussions interesting. First, you'll learn best practices to avoid complaints and litigation. Next, you'll explore Wisconsin's 15,000 lakes, 12,600 rivers and streams, and 84,000 miles of terrain and learn how regulation of waterfront properties affects your transactions. Finally, Course 5 discusses business interruptions caused by a flood, fire or a medical event. You'll learn how to protect your business from the unexpected and plan ahead for disruptions to your business.

**COURSE 6: Registration: 12:30 p.m. Class from 12:45-4:15 pm**

**CE Course 6 – WISCONSIN REAL ESTATE TRANSACTIONS:**

Course 6 offers diverse topics to break away from regular continuing education content. Curious about tips and pointers for vacant land transactions? This course offers an hour-long discussion of the highlights of a vacant land transaction. Wondering about the most common mistakes with a condominium offer? Learn what not to do in a condominium transaction. Have questions about agency and multiple representation you have always wanted answered? Review multiple representation as well as the do's and don'ts of representing multiple parties in a transaction.

**Optional Lunch: Soup & Salad Buffet \$12.00**

Lunch reservations have to be made at the time of class reservation

Early Bird Registration postmarked by 2/14/20	Registration postmarked after 2/14/20
Members \$51 for both courses - \$26 one course	Members \$56 for both courses - \$28 one course
Non-Members \$61 for both courses - \$31 one course	Non Members \$66 for both courses - \$33 one course

To Register Please Complete the Attached Page and submit with payment to MCBOR. See the next page for instructions.

**MARCH 3<sup>RD</sup>, 2020**  
**CON-ED REGISTRATION FORM**  
**Courses 5 & 6**

Name:

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Phone:

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Address:

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Check which courses you will be taking: Course 5  Course 6

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Will you be eating the optional lunch ? (reservations must be made with registration)

YES

NO

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Amount enclosed: Amount for course(s) \$ \_\_\_\_\_ + \$12 if having lunch = \$ \_\_\_\_\_

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**Mail Registration and Payment to:**  
**Marinette County Board of REALTORS**  
**PO Box 164**  
**Menominee, MI 49858**

Questions – email [mcbor@wra.org](mailto:mcbor@wra.org) or call 715-923-0609