

## Why Frontier?

From small business to enterprise customers, government, and public entities, Frontier has the equipment, products and expertise to build and support your solutions – end to end.

## The Frontier CPE Advantage

- ✓ Single provider of seamless voice, data, and video solutions for every business and industry.
- ✓ Direct partnerships with industry-leading equipment manufacturers and specialty service providers.
- ✓ Feature-rich specialized solutions providing VoIP, mobility and virtualization-enabled applications.
- ✓ Extensive financing options requiring no capital investment, with technology refresh plans.

## Mitel

Increase productivity, streamline processes, and save money on hardware, maintenance, and IT costs. Plus, Mitel's state-of-the-art solutions integrate easily into your existing IT framework.



Mitel 5360 IP

### Mitel MiVoice Office 250

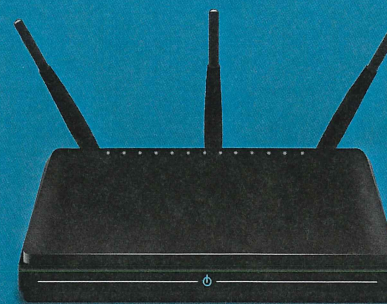
- ▶ Feature-rich conferencing
- ▶ Voicemail to email
- ▶ Mobile twinning
- ▶ Hybrid deployment options (IP, Digital, Analog)

### Mitel MiVoice Business

- ▶ Deployment flexibility (VmWare, appliance)
- ▶ Offers redundancy and resiliency VoIP phones and analog device connectivity
- ▶ Contact center and collaboration applications (also available on MiVoice office)

## Switches & Routers

Gigabit, Power over Ethernet switches from the most trusted manufacturers:



- ▶ Cisco
- ▶ HPE-Aruba
- ▶ ADTRAN
- ▶ Phybridge—runs VoIP network over legacy cabling

## Wi-Fi For Your Business

- ▶ Wireless Internet for customers & guests
- ▶ Scalable coverage from single rooms to multiple buildings
- ▶ Remote management & monitoring
- ▶ Manage-based or premise-based solutions
- ▶ HPE-Aruba, Ruckus, Cisco Meraki, ADTRAN

## Add-ons

Our support doesn't stop with networking and equipment. We offer various additional devices to serve as your end-to-end one-stop shop.



MiCollab Audio Conference Unit

Shop our selection of add-ons, including:

- ▶ Cordless headsets and handsets
- ▶ Mobility applications
- ▶ Conferencing call units
- ▶ And more!

## AVAYA IP Office

Telephone, messaging, conferencing, contact center, video, and unified communications—all in a flexible, affordable platform that scales as your communications needs change.

- ▶ Scales to 3,000 users at a single site or across 150 locations
- ▶ Enables your mobile workforce to collaborate from any place, at any time—on any device
- ▶ True plug-and-play reduces IT overhead, effortlessly rolling out applications to your staff



# Financing & Billing Installments

Frontier Financial Solutions (powered by TAMCO) offers easy financing options – for both OpEx and CapEx environments – that will allow you to acquire the new technology to support all of your business needs.

Choose from three smart financing options with benefits such as System Replacement Guarantees, Act of God coverage, and a \$1 equipment buyout.

## Which option is best for you?\*

Cash Price: \$50,000

Contract Term: 60 months

Details and Cost	Frontier Shield	\$1 Out Lease	FMV Lease	Cash Purchase
Monthly Payment	\$1,040	\$1,067	\$1,070	
System Solution Price				\$50,000
Present Value (PV) of Payments	\$48,948	\$50,219	\$50,360	
Residual Payment		\$1	\$6,209	
<b>Deductions</b>				
Tax Deduction on Payments	(\$17,132)	(\$4,714)	(\$17,626)	
After Tax Interest on Cash	(\$5,299)	(\$5,299)	(\$5,299)	
Depreciation Tax Savings		(13,268)		(13,268)
<b>Bottom Line</b>				
<b>Net After-tax PV Cost</b>	<b>\$26,517</b>	<b>\$26,939</b>	<b>\$33,644</b>	<b>\$36,732</b>
Assumed System Replacement Cost*	\$0	(\$32,010)	(\$32,100)	(\$23,000)
Off Balance Sheet	True	False	False	False

\*Analysis serves as an example only. Contact us for a custom quote analysis based on your unique solution and current rates.

# Partners

Frontier only partners with industry-leading equipment manufacturers and specialty solutions providers. We are dedicated to offering the best seamlessly integrated voice, data and video systems – no matter your business size or what your business does.

Frontier Partners	
Network Infrastructure and Security	HPE • Cisco • ADTRAN • AVAYA • Clena • Ruckus
Structured Cabling	Frontier Cabling Solutions • FiberTel, Inc. • American Power Conversion (APC) • Custom Cable • Genesis Networks • Graybar • Staley
Communications Solutions	Mitel • Cisco • AVAYA • Ascom • Polycorn • Plantronics – Call accounting and call recording
E-911	Airbus • INdigital • Solacom
Video	Mitel/Vidyo • AVAYA/Scopia • LifeSize • Others

Frontier is proud to be a Mitel-Authorized Partner for 25 years, a Top 10 Mitel Partner since 2010 and Mitel's #1 Partner of North America since 2013.



Frontier is Mitel's #1 reseller nationwide



## For More Information Contact:

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## End-to-End Solutions For Your Business



Frontier Communications has a veteran-hiring priority, a commitment to a 100% U.S.-based workforce, and a priority to deliver 24/7 premier service.

**Frontier Communications**  
**Customer Premise Equipment (CPE)**