Strategy & Transformation Executive

Ivan Del Valle

Intelligent Industry – Applied Data Science - Operations Transformation

Skills & Experience Summary

- **Sector Experience:** Precision Farming, Food & Beverages, Consumer Products, Retail and Distribution (CPRD), Chemicals (EUC), Life Sciences, Energy & Utilities, Telecom, Media, and Technology
- **Competencies:** Cognitive Automation, Data Analytics, Control Towers, E2E Planning, Demand Sensing, Warehouse & Transportation Management, Digital Manufacturing, PLM, Enterprise Architecture
- **Languages:** English (fluent), Spanish (native)
- **Certifications:** Lean Six Sigma Black Belt, ITIL, Program Manager, Product Owner

Education

- Ph.D., Universidad Benito Juarez Garcia, Puebla, MX (2020-23)
- LL.M, Apsley Business School, London, Great Britain
- M.Sc. Data Science, Universidad Nebrija, Madrid, Spain
- M.B.A., University of The People, California USA

Professional Experience

- GTM Market Unit Lead (NA South & Northeast) for the $100M+ Diamond Accounts within the Utilities & Energy, Comms & Media, and Advanced Tech Industries.

- Operations Transformation Lead (Sensing Technologies) for a $89B leader in the smokeless tobacco, vaping, and cannabis industry.

- Led the data integration for one of the largest touchless planning & fulfillment implementations in the world for a $346B health-care company.

- 'Plan-To-Deliver' Process Lead (Planning, Manuf., Logistics, Quality, EHS&S, Data/Analytics) for the digital core transformation of a $54B leader in the personal care industry.

- Led the Planning & Execution pillar for the alignment of 19 LATAM Countries for a Planning-as-a-Service and iOPS business transformation blueprinting & deployment for a $155B British-headquartered leader in CPG/FMCG.

- As part of a $1.27B transformation program, led the SAP SCM-APO/IBP Supply & Inv. Planning & Deployment architecture redesign for the $146B world's biggest provider of athletic wear products (SAP AFS to SAP S/4 HANA Retail).

- Leveraged own doctoral research in a PoC focused on assortment optimization for a $8.5B US retail apparel leader-combining ML-driven analytics, IIoT sensor technologies, and 3rd party location & consumer behavior profiling data (RetailAware, PlaceIQ, ShareThis & Experian).

- Supply Chain Lead for a new German/USA JV focused on developing an IP-protected, secure data collaboration platform for the semiconductor industry.

- Blackline Rimilia Cash-to-Collect Lead for an EU-driven Finance Operations BPO transformation for the world's $81.6B largest express transportation company (3.6M shipments/day).