

WV DOT Newsletter

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Volume 60



WEST VIRGINIA
Department of Transportation



SUPPORTIVE SERVICES

- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website
- Plan Reading



Gov. Jim Justice, WVDOH Announce District 4 Highway Projects

A project to replace a Harrison County bridge and construction of a Harrison County walking trail are among the highway contracts awarded by the West Virginia Division of Highways in December.

The District 4 projects were awarded Wednesday, Dec. 15, 2021 and Thursday, Dec. 16, 2021. Contracts were awarded from a bid letting held Tuesday, Dec. 7, 2021.

Triton Construction Inc. was low bidder on a project to replace the Michael Angiulli Memorial Bridge in Clarksburg, with a bid of \$8,460,400. The bridge was built in 1961.

R.K. Construction Inc. was low bidder on a project to build a walking trail in Shinnston City Park, with a bid of \$41,992.13.

Contracts awarded in December were:

- R.K. Construction Inc. was low bidder on a walking trail project in Shinnston in Harrison County, with a bid of \$41,992.13.
- Ohio-West Virginia Excavating Co. was low bidder on a project to replace the Lewis Bridge in Ohio County, with a bid of \$1,644,370.15.
- Rock Forge Bridge Co. LLC was low bidder on a project to replace the Alton Deck Girder Bridge in Upshur County, with a bid of \$2,084,596.94.
- Triton Construction Inc. was low bidder on a project to replace the Michael Angiulli Memorial Bridge in Harrison County, with a bid of \$8,460,400.
- Allard Excavation LLC was low bidder on a project to replace pipe and correct drainage near the Lincoln Church of God

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Level Up Your Leadership, Ambition & Execution

How to cut to the chase & achieve your business goals

Stuck is the new norm. Most contractors stay stuck at the same level they have been for 2, 5 or even 10 years. These contractors work hard to maintain that level — but remain stagnant with the same salespeople, field employees, project managers, estimators, supervisors, foremen and number of crews. They get stuck in a pattern of doing the same thing over and over again.

They keep bidding on both the same project types and the same customers, somehow still hoping to land better work. They never seem to get ahead, and they continue to complain about low revenue, too many hours, lack of trained employees. They want more — more freedom, time, money, time off and wealth. The question is: How do they get it?

Many construction business owners are not happy with their personal situations and how their companies are performing.

Yes, it pays the bills and keeps them employed, but they're stuck, don't know what to do, and where to begin to properly scale their operations and move to the next level. They feel as if they are trapped in a box. Does this sound like a familiar scenario in your life?

Your business is the outcome and reflection of your actions leading and managing your company. You decide what to do — or not do — to grow. The best construction companies are led by owners and managers who want to always scale and move to a higher level.

What's Holding You Back?

Fear is what holds most people back. They're afraid of making the wrong decisions, and want a guarantee their choices will end up being right without taking any risk. Therefore, they postpone doing what they know they must to break through to the next level. So, they delay, sometimes indefinitely, having to make the hard choices and decisions. What are you afraid of?

I recently met with 50 commercial construction business owners at one of my 2-day mastermind peer groups. Nearly every member of these groups continues to improve, scale, grow, make more money, and increase their investment portfolio.

About The WVDOT

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on WVDOT contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor to produce sound bids.
- Provide access to training increases DBE expertise in handling of daily business operations.



CEI DBE Supportive Services

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