

2018 SPONSORSHIP OPPORTUNITIES

Pilsen Food Truck Social

Friday, June 15th from 5pm-10pm Saturday & Sunday, June 16th & 17th from 11am-10pm on 18th Street between Racine and Throop in Chicago's Pilsen neighborhood.

\$5 Suggested Donation

Benefiting the Illinois Food Truck Owners Association, Saint Procopius Church soup kitchen and food pantry, and other local non-profits TBA.

www.pilsenfoodtrucksocial.com

OPTIMUM EVENTS LLC

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More About the Event

Rolling into Chicago's Lower West Side the weekend of June 15th,16th & 17th is the fourth annual Pilsen Food Truck Social. As its eponymous name suggests, food trucks are the centerpiece of this well attended neighborhood street fest. Over 20 food trucks are featured along with local restaurant and retail vendors. There is an optional \$5 donation to attend. A percentage of proceeds from the event benefits the Illinois Food Truck Owners Association, Pilsen's St. Procopius Catholic Church soup kitchen and food bank, plus more Pilsen area non-profits TBA.



In addition to the mobile eats and the feel good charitable factor, other elements will help put the "social" into Pilsen Food Truck Social. For starters, Pilsen's own Thalia Hall programs the live music stage, promising a mix of relevant and cutting edge music; plus the event features local performers, dance troupes, kid mariachi bands, and local record store DJs. The neighborhood of Pilsen itself will be on showcase, with dozens of local artisans, retailers, local restaurants and non-profits participating as vendors.

Culture thrives in Pilsen and the rest of Chicago is invited to explore the heart of the community while at the street fest. It's here, in Pilsen, where bold murals have blossomed in the most unexpected places — on the fronts of homes, along railway overpasses, and wrapped around train platforms. The artful vibe continues within storefront galleries and studios. It's a neighborhood that pulses with a youthful spirit and is ever evolving. Pilsen Food Truck Social attendees can spend the day, before, during or after the fest, discovering the diverse collection of offbeat vintage shops, independent coffee houses, art galleries, quaint cafes, bodegas, panaderias and wonderful restaurants throughout the neighborhood. Thalia Hall will also feature ticketed shows inside their historic venue.

www.pilsenfoodtrucksocial.com

Facebook /PilsenFoodTruckSocial Instagram /FoodTruckSocial Twitter /PilsenFTS #PilsenFTS







Attendance & Target Audience

Pilsen Food Truck Social appeals to a wide audience from trendsetting Millennials to Chicago-land foodies and Gen Xers, Pilsen area neighbors, families, festival and live music enthusiasts of all ages attend the event. The audience is quite diverse!

Please inquire regarding estimated attendance figures.

Marketing & Media Exposure for Sponsors

- Pilsen Food Truck Social features multiple display ads, online promotions, and digital ads in The Chicago Tribune / Red Eye, The Reader, Do312, and more...
- Sponsor logos and links are featured on the event's exclusive website:
 www.pilsenfoodtrucksocial.com
- Pilsen Food Truck Social has a Facebook Page, Instagram and Twitter account with numerous fans and followers. Social Media posts promoting sponsors are available.
- Press releases listing sponsors are sent to over 100 local and national press contacts.
- 500 posters and 10,000 postcards are produced with sponsor logos and distributed locally.
- Onsite banners feature sponsor logos at the main entrance areas.

Pilsen Food Truck Social Sponsors are included in a strategic marketing plan valued at over \$30,000!

Facebook /PilsenFoodTruckSocial Instagram /FoodTruckSocial Twitter /PilsenFTS #PilsenFTS



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2017 Social Media Statistics

Facebook /PilsenFoodTruckSocial Instagram /FoodTruckSocial Twitter /PilsenFTS #PilsenFTS

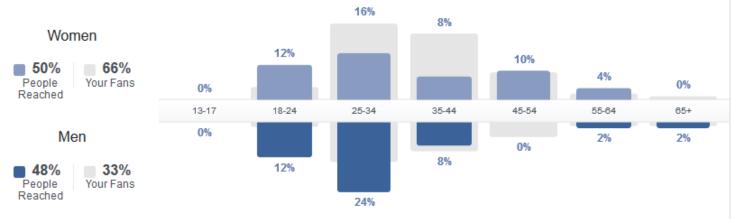
- Organic Reach of Pilsen Food Truck Social Facebook Page peaked at over 100,000 people
- Pilsen Food Truck Social Facebook Event: 1.9K People Went & 6.1K Interested

Total Reach

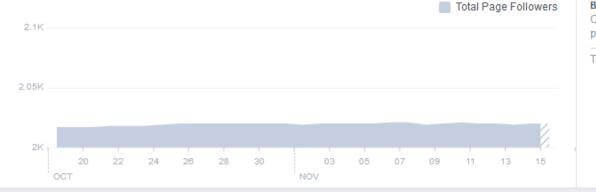
The number of people who were served any activity from your Page including your posts, posts to your Page by other people, Page like ads, mentions and checkins.



the number of people who have seen any content associated with your rage by age and gender grouping.



Total Page Followers as of Today: 2,020



BENCHMARK

Compare your average performance over time.

Total Page Followers



2017 Top Media Hits

TOTAL IMPRESSIONS: 311,958,352

METRICS USED

- Broadcast (TV/Radio) = Audience (via Nielsen & Arbitron)
- Print = Circulation
- Online = Unique Visitors per Month

Outlet: Chicagoist (online)

Date: 6/9/17

Impressions: 1,548,992

Topic: Favorite Events This Weekend

Link:http://chicagoist.com/2017/06/09/our favorite eve

nts in chicago this 145.php

17 Our Favorite Events In Chicago This Weekend

FOOD TRUCK SOCIAL: 5411 Empanadas, Beavers Coffee & Donuts and Tamale Spaceship are just a few of the food trucks participating in the <u>Pilsen Food Truck Social</u> this weekend. A live music lineup programmed by Empty Bottle Presents features bands like Sonorama and Escort on the stage outside Thalia Hall. Admission is a \$5 optional donation. Sampler tickets are \$20.

Outlet: RedEye/Chicago Tribune (online)

Date: 6/10/17

Impressions: 53,730,567
Topic: Chicago Festival Guide

Link:http://www.chicagotribune.com/redeye/culture/fes tivals/ct-redeye-chicago-festivals-weekend-june-8-11-

20170530-story.html

Chicago festivals this weekend: June 8-11

Pilsen Food Truck Social

When: June 10-11, 11 a.m.-10 p.m.
Where: Pilsen, 18th and Allport streets

How much: \$5

The skinny: Get the best grub on the go featuring Chicago faves like 5411 Empanadas,

DonerMen and Happy Lobster.

2017 Top Media Hits

Outlet: Chicago Tribune (print)

Date: 6/9/17

Circulation: 382,791

Topic: Included the social in its "Weekend Dining"

section



Tamale Spaceship will be one of

Tamale Spaceship will be one of 25 food trucks at the Plisen fest.

DO MORE

This weekend, 25 food trucks descend on Pilsen for one gluttonous street fair. At the Pilsen Food Truck Social, a \$20 sampler ticket is good for six items (truck food or beer from Revolution Brewing), or buy food and beverage a la carte. In between bites from Pierogi Wagon. Tamale Spaceship, Jerk Modern Jamairan Grill and more, shop Pilsen artists and retailers or take in the massic lineup, produced by Thalia Hall and Empty Bottle Presenta. \$5 suggested donation. It a.m. to 10 p.m. Saturday and Sunday at 10th and Allport streets, arwaypil senfoodtrucksocial.com

Outlet: Chicago Reader (print)

Date: 6/9/17 Circulation: 84,840

Topic: Festival Round-Up

FESTIVALS

Ribs, food trucks, and the blues

CHICAGO BLUES FESTIVAL

The long-running annual blowout returns with Gary Clark Jr., William Rell, Rhinamon Giddens, Rosnie Baker Brooks, and many more. See page 23 for our feature on the fest.

GREEN HUSIC FEST

The revironmentally conscious party Sestures a bile-powered stage, lets of sustainable retail, and sets from Socking, Lacers, JD McPhorson, the Appleweed Cast, and Jay Som. actionals Described by the Control of the C

PILEDY FOOD TRUCK SOCIAL

Birrest food and dancy beats spread out over the block outside of Pilsen's Thalis Holl. Escort (page 36). Sorterams, Ganser, and Don Santos: Antibeat Orquesta are among the acta performing. Antibeat of Thaliand are Appe

RIBFEST CHICAGO

Eajory grub from 13 barbecue joiota and a very sloppy rib-enting contest. Musical guests include Diane Coffee, Grisfolk, Magic Giant, and the Whickey Gentry. About I read between the Ord Rectum, Albertschaugesen. 20 augusted director. 202 per jumb.

SPRING AWAKENING

This massive electronic featural features megaDJs and producers from all over the globe. Enjoy acts from Diplo, Benny Benami, Die Antwoord, Paul Van Dyk, Martin Garrix, and more. And the decision while first produce the strength of the st

Outlet: dnaInfo (online)

Date: 6/9/17

Impressions: 3,977,244 Topic: Festival Feature

Link: https://www.dnainfo.com/chicago/20170609/pilsen/pilsen-food-truck-fest-spring-awakening-hit-near-west-

side-this-weekend

Participating restaurants and food trucks include: Azuli8; Belli's Chicago; Benny's Pizza; Dia De Los Tamales; Doom Street Eats; Dusek's Board & Beer; Honky Took BBQ; Reggie's; 54:11 Empanadas; Aztec Daves; Beavers Coffee & Donuts; Boo Coo Roux; Bruges Brothers; Caponies Express; Carnivale Food Truck; Chicago Lunch Box; Da Lobsta Food Truck; DonerMen; Plying Taoos; Happy Lobster Truck; Haute & Ready; Izakaya Yume Sushi; Jerk Modern Jamaican Grill; La Cocinita Food Truck; Loop Juice; Lucy's; Mike's Revenge; Mrs. Tittles Cupcakes; Pierogi Wagon; Piko Street Kitchen; Tamale Spaceship; The Lifeway Kefer Shoo; Yum Dum.

Participants will be asked to give an optional \$5 donation upon entering the fest.

A portion of the food truck fest's proceeds will benefit the Illinois Food Truck Owners Association, St. Procopius Church in Pilsen, ArtReach Chicago and the Dia De Los Ninos Parade Dream Scholarship fund.

Pilsen Food Truck Fest, Spring Awakening Hit Near West Side This Weekend



PRODUCTION NO

NEAR WEST SIDE — As 90-dagree temperatures hit the city this weekend, two festivals — one focused on food, the other, music — will take over the Near West Side $\frac{1}{2}$

The third annual The Pilsen Food Truck Social will bring 25 food trucks, live music and Revolution Brewing beer to the neighborhood from 11 a.m.-10 p.m. Saturday and Sunday at 18th Street and Allport Avenue.

A \$20 sampler ticket comprised of six individual tickets allows festival goers to try sample-sized food from food trucks on site and "shortle" Revolution brews. All food and beverages will also be available for cash purchase.

2017 Top Media Hits

- 3/23/17: <u>BizBash</u> (online) Included an announcement for the Pilsen Food Truck Social in a news round-up – 1,248,398 Online Impressions
- 5/8/17: <u>RedTricycle</u> (online) Included Pilsen Food Truck Social in a weekend event guide for kids –
 1,597,052 Online Impressions
- 5/16/17: Windy City Times (online) Included information about the Pilsen Food Truck Social in a dining news column – 77,188 Online Impressions
- 5/24/17: <u>Chicago Reader</u> (online) Included Pilsen Food Truck Social in an article about portapotties at festivals – 1,441,824 Online Impressions
- 5/26/17: Make It Better (online) Included Pilsen Food Truck Social in a summer guide 168,377
 Online Impressions
- 5/30/17: <u>Time Out Chicago</u> (online) Included Pilsen Food Truck Social in an event round-up 61,900,030 Online Impressions
- 6/6/16: <u>Chicago Magazine</u> (newsletter) Included Pilsen Food Truck Social in their weekly newsletter event round-up
- 6/7/17: <u>Urban Matter</u> (online) Featured an article sharing what to expect at this year's Pilsen Food Truck Social – 117,943 Online Impressions
- 6/8/17: <u>Chicago Reader</u> (online) Included Pilsen Food Truck Social in a round-up of events not to miss in June – 1,441,824 Online Impressions
- 6/8/17: <u>Daily Herald</u> (online) Included the Pilsen Food Truck Social in an event round-up 3,055,921 Online Impressions
- 6/8/17: <u>Time Out Chicago</u> (online) Included a calendar listing for Pilsen Food Truck Social 61,900,030 Online Impressions
- 6/9/17: <u>Chicagoist</u> (online) Included Pilsen Food Truck Social in their favorite events round-up for the weekend – 1,548,992 Online Impressions
- 6/9/17: Chicago Reader (print) Included Pilsen Food Truck Social in a festival round-up and several music listings – 84,840 Circulation
- 6/9/17: Chicago Tribune (print) Included Pilsen Food Truck Social in the weekend dining section 382,791 Circulation
- 6/9/17: <u>City of Chicago (online</u>) Included a calendar listing for Pilsen Food Truck Social 3,654,644 Online Impressions
- 6/9/17: dnaInfo (online) Included Pilsen Food Truck Social in an article discussing events on the West side this weekend – 3,977,244 Online Impressions
- 6/9/17: <u>RedEye/Chicago Tribune</u> (online) Included Pilsen Food Truck Social in a festival round-up
 53,730,567 Online Impressions

Pilsen Food Truck Social Pictures







































Sponsorship Opportunities

Sponsorship prices range depending on the type of sponsor, the onsite activation space needs and activities, and the specific sponsor benefits chosen to achieve the desired level of brand exposure.

Custom sponsorship packages are created according to the sponsor's individual category, goals, onsite activities, activation size and budget.

Available Sponsorship Benefits:

- Category exclusivity
- Presenting sponsorship of the event, a live music stage, or special area such as a sponsored family activity area or special lounge onsite
- On-site activation space, typically 10' x 10', 10' x 20', 20' x 20', 20' x 40'...
- Customized display, sales and/or sampling rights (certain restrictions apply)
- Logo inclusion in event promotional materials, print advertisements, online advertisements, posters, postcards
- Logo and link on event website sponsor or home pages
- Logo placement on banner signage onsite on entrance gates
- Logo inclusion on live music stage sound wing banners
- Logo, image and/or message promoted on event social media platforms Facebook, Instagram and Twitter
- Sponsor branded geo-filters for onsite Snapchat promotions

Sponsorship benefits can be customized to suit the sponsors goals and objectives. Custom branded infrastructure, tents, branded vehicles, inflatables, games and other promotional items can be brought in by sponsor to an allotted onsite sponsor activation space. Access to electricity and equipment can be supplied such as tents, counters, tables, sign poles, chairs...

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