



How do I handle all of these treatment and claim denials?



We teach revenue protective laws that overturn denials.



Consider this Professional Development Opportunity & “Get In The Know”
Learn Relevant Federal Laws That Support Claims Handling Compliance
Requirements Insurance Companies Don’t Want You To Know.

Utilize A Compliant Approach To Assess & Combat Deceptive Claim Denial Tactics,
Recoupments, Offsets & Medical Record Requests

Learn Relevant Laws & Provider Protected Rights

Receive Benefits “Entitled” For Healthcare Services Rendered In Good Faith


- ✓ Learn Relevant Federal Laws (ERISA, ACA, etc.)
- ✓ Discover Provider Revenue Protected Rights
- ✓ Reveal How AI and Technology Impacts Revenue and Risk
- ✓ Combat Deceptive Denial Tactics & Offsets
- ✓ Gain Power To Reclaim Lost Revenue
- ✓ Secure Benefit Payment For Services Rendered
- ✓ Cover Medical Costs & Maintain Viability
- ✓ Improve The Organization’s Bottom Line
- ✓ Pick The Brain of Claims Recovery Experts

Scheduled Or Looking For Interest In The Following Locations

New Locations Added

NW Atlanta, GA – 5/14
Macon, GA – 6/19
Jackson, MS – 6/25 (New)
Orlando, FL – 7/11
Minneapolis, MN – 7/24
Rolling Meadows, IL 7/30
Lansing, MI – 8/19

Cincinnati, OH – 8/21
Boston, MA – 8/26
Newark, NJ – 8/28
San Antonio, TX – 9/17
Dallas, TX – 9/23
Phoenix, AZ – 11/11
St Louis, MO – 11/13
Nashville, TN – 11/18
Chattanooga, TN – 11/20

8 CEUs **\$625.00 (Early Bird Rate 60+ Days Out)**
 **\$825.00 Reg Rate (Within 60 Days)**

For Seminar Information or to Register Contact
Karlene Dittrich at (770) 378-7178 or via Email at
medrevenue@bellsouth.net

Improve Insurance Payments & Profitability



~ Seats Are Limited ~ Objectives and Benefits ~

- ❖ 8 Hours of Intense Education Offering 8 CEUs That Hold Insurance Companies Accountable
- ❖ Discover Laws & Provider Rights that support Claims Handling Compliance Requirements
- ❖ Learn How to Assess & Effectively Address Deceptive Denial Tactics & Offset Attempts
- ❖ Receive prevailing advanced Denial Management Tips, Tools and Strategies That Overturn Denials
- ❖ Start Writing Power Appeals Using ERISA, ACA and Other Relevant Laws & Much More.

“Just 14 months ago, we contemplated closing our company due to insurance company challenges. After attending Karlene's seminar in Phoenix in 2023 we have been overcoming the challenges we had with insurance companies in the past, our company is now thriving and seeing remarkable increase in insurance revenue, thanks to the contributions of Karlene and Chris' Turn Denials Into Dollars and training~ “Elena – All Solutions Medical Billing

“I just wanted to give a shout-out to Karlene and Chris! This past Friday in CA was incredibly informative! I loved how it was presented and the hands-on experience of walking through what's essential with appeals and applicable laws. I plan to attend the one in Phoenix AZ too ~ Michelle H.” ~

You Too Can Share Profitable Victory Stories



Instructor: Karlene Dittrich, CBCS, CPC, CPMA, CECCS the founder of MedRevenue Solutions, LLC, is a healthcare consultant, speaker, and Certified ERISA Claims and Compliance Appeal Specialist. She is a certified billing and coding specialist (CBCS); Certified Professional Coder (CPC); and Certified Professional Medical Auditor (CPMA), with over 30 years of healthcare and billing management experience in Acute Care Hospital, Long Term Acute Care Hospital, Ambulatory Surgery Center, Various Surgical Practices, and other Medical Practice Settings.

Compliance is a two-way street. As a nationally known Claims Recovery and PPACA / ERISA Claims Appeal Specialist, Karlene shares her knowledge and expertise of the Payor's Compliance Requirements and protected provider rights insurance companies have long kept concealed. She has gained national recognition in her field by training a variety of healthcare providers how to strengthen the appeal process and compel claims payment. She has helped address and overturn some of the most challenging claim denials, successfully recovering thousands of dollars involving disingenuous Payer denial, refund demand and recoupment attempts.

Karlene and Chris Chapman her partner provides interactive on-site and one day seminars nationwide, equipping healthcare organizations with advanced appeal strategies and relevant healthcare laws that support claims payment and valuable denial management techniques that help recover and protect revenue earned in good faith. She is a frequent speaker for HFMA, ASC and other healthcare specialty conferences. She has published articles by national healthcare publications that address a variety of insurance medical audit and reimbursement challenges.

Hear What Other Healthcare Providers Shared After Attending The Workshop

"I have been frustrated with the entire claim process. I always assumed insurance companies had all the power and I had to jump through hoops, except the "hoops" kept being moved. I now feel so empowered!" J. Moyano Orlando FL -

"I wanted to let you know a breakthrough that we have discovered as the result of using strategies and information obtained from your seminar. We have noticed that ALL of our claims from one particular major carrier is now allowing at 100% of charges with no appeals or extra work. I guess we earned our first "VIP" status!" – J. Bailey, Surgery Center Oxford, AL

Attending Karlene's seminar was just the life raft our practice needed to reclaim money due to our physician. I attended the seminar in May and in June used her method on a denied BCBS surgical claim due to no precert for a new patient we picked up in the hospital while being on call. BCBS does not allow us to obtain a precert in this situation. My appeal letter quoted insurance laws Karlene provides in her class. We were paid. The first appeal with claim payment more than paid for the cost of the class, my CFO is pleased. G. Urik, Macon, GA

"Based on strategies and CMS guidelines received at your seminar, we responded to a Medicaid Carrier's request for audit of Medical Records with a list of our rights. Apparently the carrier needed the records ...They kept saying they couldn't pay the money (one of our rights) and we said sorry no records.... We got a check today!! Awesome to make them do for me for once!! L. Jones, MD Primary Care Practice Crossville, TN

Who Should Attend: This Seminar Is Designed For Anyone With Responsibilities Related To Appeals, Billing and Revenue.

Physicians, Healthcare CFO's, Revenue Cycle Management, Administrators, Business Office Manager/Directors, Contract Managers, Practice Managers, Billing Professionals, Insurance Collectors, Denial Management Teams. Anyone with an Interest or Role in Overturning Insurance Denials, Protecting and Increasing Revenue

Course Registration

Name _____ Position _____ Preferred Seminar Date _____

Submit A Separate Sheet Listing For Additional People Attending With One Payment For Entire Group each addtl Person \$695.00
5th person free.

Seminar Location: _____ Date of Seminar: _____

Company _____ Phone _____ No of Attendees _____

Address _____ City _____ State _____ Zip _____

Cell Phone _____ Fax _____ Email _____

Fax a registration form for each attendee with credit card information to (770) 224-6596, Zelle to medrevenue@bellsouth.net or mail a check to: **MedRevenue Solutions, LLC Attn: Workshop Registration – 129 Pebblebrooke Run Canton, GA 30115**

☐ Amex ☐ Visa ☐ MasterCard # _____ Exp Date _____ Amt \$ _____ Code: _____

Print Name on Card _____ Authorized Signature _____

(Note: A 3.68% surcharge will be added to all credit card payments – (ie \$895.00 payment + 3.68% surcharge = \$927.94 charged))

Refund Policy: Seminar registration is refundable, minus a \$50 cancellation fee, if submitted in writing up to 14 days prior to the seminar date. No refunds are available for cancellation requests not received in writing at least 14 days prior to the event.