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# Questions for Business Growth

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## DEVELOPING AS A LEADER - OTHER

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1. What percentage of your daily activities energizes you? What percentage of your daily activities drains your energy?

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2. How well do you delegate responsibility? Do you have any concerns in this area?

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3. Do you have skilled individuals at your company to whom you feel comfortable delegating? What percentage of your staff?

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4. Who makes decisions in the company? What is the decision-making process?

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5. Do you put off making changes or difficult decisions in your company (such as hiring and firing)? Please comment.

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6. As you move toward a new stage of growth, which responsibilities will you take on and which will you delegate?

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7. To what extent do you use the skills of individuals within your company to increase your leverage?

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5. To what extent are the owners and other key individuals bogged down by the day-to-day activities of the company?

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6. How much strategic time is scheduled? At what frequency do you strategize?

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7. How much of this scheduled strategic time is actually held?

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8. To what extent have you set clear, measurable goals for: a) the next three years; b) the coming year, c) the next quarter, and d) each month?

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9. How are these goals set and who monitors the results?

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10. What is one change that you might make in this company that would make the single biggest difference to its future?

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11. What are your top five priorities for moving forward?

ONE: \_\_\_\_\_

TWO: \_\_\_\_\_

THREE: \_\_\_\_\_

FOUR: \_\_\_\_\_

FIVE: \_\_\_\_\_

12. What will be your first three actions for moving forward?

ONE: \_\_\_\_\_

TWO: \_\_\_\_\_

THREE: \_\_\_\_\_