Al Nichols
CFP, ChFC, CLU

Al Nichols is Founder and Managing Principal of Nichols Wealth Advisors, LLC.

Prior to forming Nichols Wealth Advisors, LLC Al was the former Vice President and Branch Office Manager of the Chicago, Illinois office of a leading national financial services firm. In his role he was responsible for acquiring and driving business opportunities in the market by building a strong sales and service team that was able to drive revenue opportunities while ensuring high levels of customer satisfaction. Al, as the Branch Manager, was accountable for all financial planning and guidance, wealth management, retirement planning, income strategies, college planning services, investment sales of a full range of products and services to individual mutual fund and brokerage clients, acquisition of assets, revenues, profitability, retention, compliance, supervision of risk, and driving client satisfaction to high levels. Al has over 25 years of experience in the financial services industry.

Al is a graduate and holds an MBA degree from the University of Chicago -Booth School of Business with a specialization in Finance and an undergraduate Bachelor of Science in Industrial Management from Purdue University.