

Draft - AMENDED 9/8/2025

Blue Ridge Fire Department Auxiliary

Minutes for September 6, 2025

In Attendance: Linda Hammer, Bill Unhock, Susie Lutz, Janet McMinn, Cindy Duca, Jerilyn Grant, Karol Cannizzaro, Laurie Hawke, Becky Pettit, Beverly Westgard, Cindy Krah, Vicky Scott, Karen Foster.

1. Minutes from August have been read by all in attendance. Beverly made a motion to accept and Becky 2nd motion. Minutes were approved.
2. Financial report – Bill Unhock

We made close to last year's profit; expenses higher by about \$600 due to price increases. Labor Day sale net profit is \$11,428; 2024 was \$12,393

Yearly total for Memorial Day, July 4th and Labor Day sales is \$35,620 and net after expenses is \$23,000. Zettle charges increased a bit from last sales.

Balance in accounts: checking \$68,184, savings \$15,281, pending dep. are \$11,592 for a total balance of \$95,056. Still outstanding \$26,559; future balance \$68,496. Motion made to accept by Beverly and 2nd by Susie. Fin. Report approved.

3. Recap on Labor Day Sale:

Bake Sale – Karen – had too many pies, but last year we didn't have enough. Maybe not silent auction so many so we can sell more. Cupcakes didn't go well; brownies and sour dough bread were delicious!

Firedog – Cindy D. - had a little mixture left over so will make the burritos a bit larger next year. Net profit was approx. \$1785 for July 4th sale and \$1476 for Labor Day. Lunch went well; had 2 bags of burgers leftover. We ran out of soda last sale, so we ordered more and have some left over.

Raffle – Karol & Becky – people need to print their phone numbers clearer; maybe advise people to write clearly. Unclaimed prizes are in the radio room at the fire station.

Vendors – Linda – we had 30 vendors, did \$1320 in vendors; they need to be limited to 2 tables instead of 3 for next year.

Coffee – Laurie – sold a lot more coffee this time, was very busy. The restroom behind the coffee stand was being used by others that were not allowed. Maybe put an out of order sign or lock the door. Linda will let the Starlighters know they can't use the restroom to try on shirts. Making too much coffee; only make two 60 pots.

Cashiers – Jerilyn – A lot of sales were credit, went well. Jerilyn's daughter helped out. This sale, the tshirt sales people made a slip for the cashier with total price when purchasing multiple shirts. This was very helpful. Lisa helped with break; cashiering went much better this time. NOTE: need to move the tables further down away from the cashier next year to decrease the congestion in that area.

T-shirts – Bill – all of last year's shirts & sweatshirts are gone! We sold \$1,000 more in shirts. Suggestion was made by Laurie to purchase zip up fleece jackets, with cadet collar, for next year. Sold a lot of kid's shirts.

RHM – Susie & Vicky – our Christmas baskets didn't sell. Offered them to the Aux members at ½ price. We need more signage to explain our products. Need more volunteers to help with clean up. Recruiting needs to be implemented. Cindy D. suggested presenting to certain community events and Cindy K. suggested cold calling the aux members and asking for volunteers. Renea's daughter made the fliers that were posted on FB and were wonderful; would like to get her to make more next year. Karol & Linda will also work on fliers. Susie is resigning as Co-Chair of the RHM; Cindy Duca is taking her position. Vicky is still the other Co-Chair.

Silent Auction – Linda – went well, had a lot of items; too many pies.

NEW BUSINESS

4. Election Time – Linda – officers serve a 2 year term. Chair and Treasurer positions are open. Asked for nominations, there were none. We have a potential candidate for treasure; Bill will stay on for awhile longer. Some duties of Chair need to be reassigned; requested a list of duties from Linda, possibly some can be reassigned. A co-chair would help with this.
5. Overstock Craft & Supply sale – Susie – Set for September 20th, Saturday, from 9:00 – 12:00. Setup on tables if weather permits; Linda will see if we can get one bay in case weather is not good. Setup at 8:00 that morning. Advertising – Susie will do FB fliers and Laurie will put it on the website. Will sell burritos 6 for \$25 at the sale; just need an ice chest and ice.
6. Annual accounting review – Karol & Susie offered to assist. Review will take place on October 4th @ 10:00 @ Bills home or the shed.

Issues/Concerns - None

Meeting was adjourned at 11:12

Next meeting is Saturday May 2nd, 2026 @ 10:00

Next meeting RHM is Wednesday, September 10th, 2025

Next Year – RHM will meet the first Wednesday in May 2026