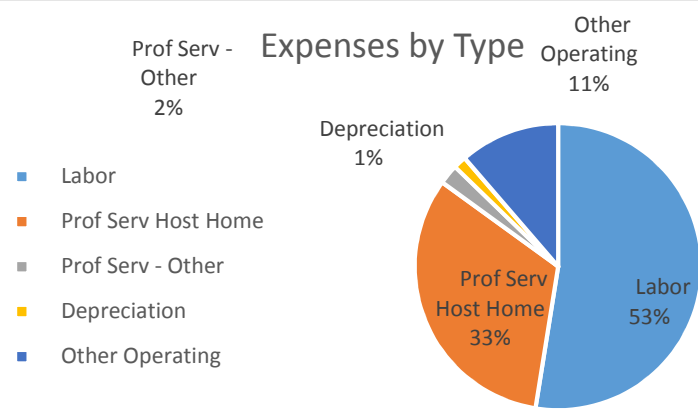
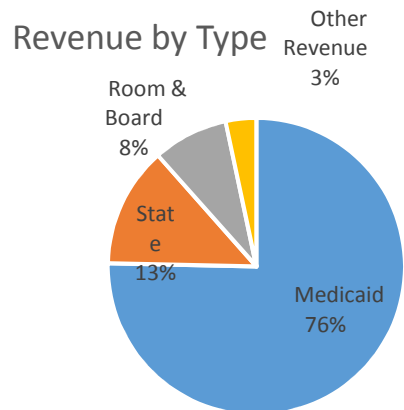


Community Connections, Inc.  
Summary of Revenue Expenses with Budget

As of 3/31/2018

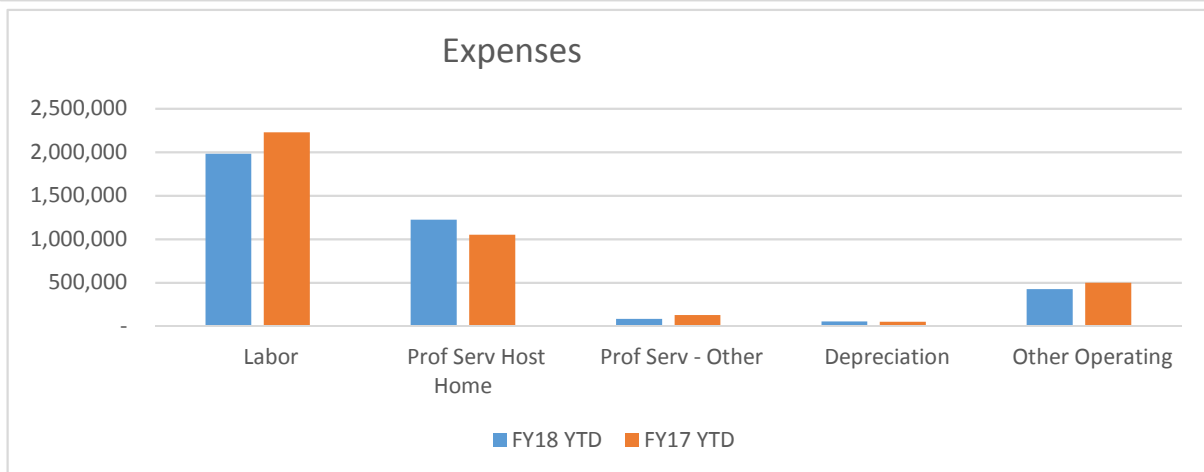
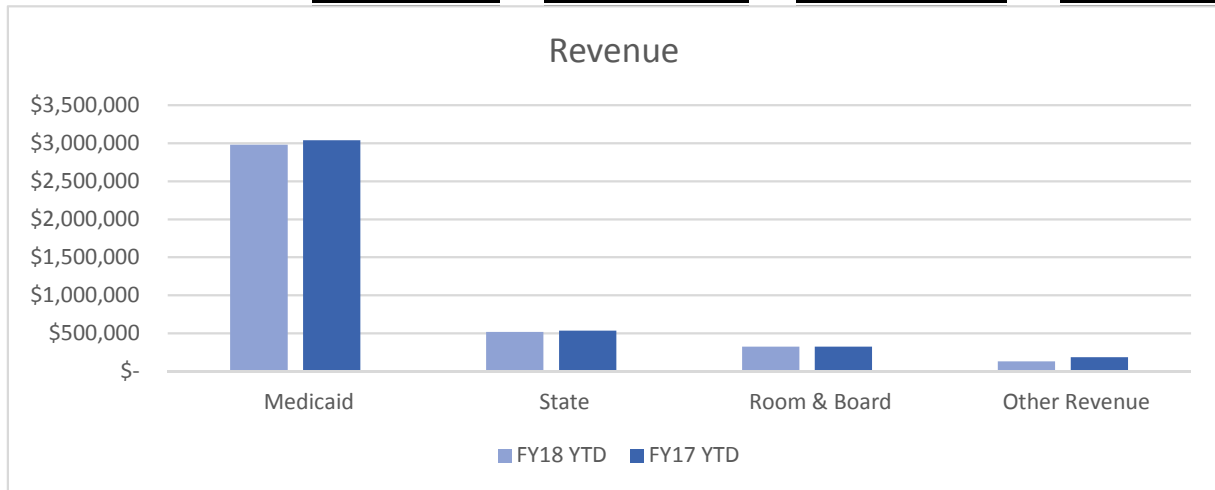
	Current Period Actual	Current Period Budget	Year to Date Actual	Year to Date Budget	YTD Budget Variance	YTD Variance of Budget
<b>Revenue</b>						
Medicaid	\$ 332,318	\$ 345,140	\$ 2,979,622	\$ 3,106,259	\$ (126,637)	-4%
State	49,603	58,924	518,410	530,315	(11,905)	-2%
Room & Board	35,896	35,748	324,405	321,732	2,673	1%
Other Revenue	252	12,317	131,759	110,856	20,903	19%
<b>Total Revenue</b>	<b>418,069</b>	<b>452,129</b>	<b>3,954,196</b>	<b>4,069,162</b>	<b>(114,966)</b>	<b>-3%</b>
<b>Expenses</b>						
Labor	205,214	259,455	1,981,181	2,340,910	(359,729)	-15%
Prof Serv Host Home	140,029	123,099	1,224,386	1,107,891	116,495	11%
Prof Serv - Other	6,865	8,036	83,913	72,327	11,586	16%
Depreciation	6,150	5,695	55,087	51,259	3,828	7%
Other Operating	43,695	57,977	426,500	517,593	(91,093)	-18%
<b>Total Expenses</b>	<b>401,953</b>	<b>454,263</b>	<b>3,771,066</b>	<b>4,089,979</b>	<b>(318,914)</b>	<b>-8%</b>
<b>Net Surplus (Deficit)</b>	<b>\$ 16,116</b>	<b>\$ (2,134)</b>	<b>\$ 183,130</b>	<b>\$ (20,817)</b>	<b>\$ 203,948</b>	<b>-980%</b>



Community Connections, Inc.  
Year to Date Revenue Expenses  
Comparison to Prior Fiscal Year

As of 3/31/2018

	Year to Date Actual	Prior Fiscal Year to Date	Increase (Decrease)	Percent Change
<b>Revenue</b>				
Medicaid	\$ 2,979,622	\$ 3,038,353	\$ (58,731)	-1.9%
State	518,410	534,263	(15,853)	-3.0%
Room & Board	324,405	324,085	320	0.1%
Other Revenue	131,759	184,118	(52,359)	-28.4%
<b>Total Revenue</b>	<b>3,954,196</b>	<b>4,080,819</b>	<b>(126,623)</b>	<b>-3.1%</b>
<b>Expenses</b>				
Labor	1,981,181	2,229,529	(248,349)	-11.1%
Prof Serv Host Home	1,224,386	1,052,076	172,310	16.4%
Prof Serv - Other	83,913	128,712	(44,799)	-34.8%
Depreciation	55,087	51,179	3,907	7.6%
Other Operating	426,500	499,566	(73,066)	-14.6%
<b>Total Expenses</b>	<b>3,771,066</b>	<b>3,961,063</b>	<b>(189,997)</b>	<b>-4.8%</b>
<b>Net Surplus (Deficit)</b>	<b>\$ 183,130</b>	<b>\$ 119,756</b>	<b>\$ 63,374</b>	<b>52.9%</b>



Community Connetions, Inc.  
Statement of Financial Position

As of 3/31/2018

	Period Ending Balance	Beginning Fiscal Year Balance	Increase (Decrease)	Percent Change
<b>Assets</b>				
<b>Current Assets</b>				
Cash				
Cash-Operating	\$ 559,590	\$ 573,351	\$ (13,761)	-2.4%
Cash-Board Operating Reserves	874,000	874,000	-	0.0%
Cash-Rep Payee Restricted	<u>30,812</u>	<u>34,410</u>	<u>(3,598)</u>	-10.5%
Total Cash	1,464,402	1,481,762	(17,359)	-1.2%
Investments				
LPL Investments	279,313	271,591	7,722	2.8%
Accounts Receivable				
A/R - Medicaid & State General	518,546	461,286	57,261	12.4%
A/R - Other	65,058	73,133	(8,075)	-11.0%
Less A/R Allowance	(23,833)	(23,833)	-	0.0%
Current Portion of Long-term Receivable	9,250	9,250	-	0.0%
Prepaid Expenses				
Prepaid Insurance	33,800	17,838	15,962	89.5%
Other Prepaid Expenses	<u>8,539</u>	<u>7,379</u>	<u>1,160</u>	15.7%
Total Current Assets	<u>2,355,074</u>	<u>2,298,405</u>	<u>56,670</u>	2.5%
Long Term Receivable				
Long Term Contribution Receivable (City of Dgo)	<u>48,563</u>	<u>55,500</u>	<u>(6,937)</u>	-12.5%
Property & Equipment				
Land	296,898	296,898	-	0.0%
Buildings	1,595,149	1,595,149	-	0.0%
Office Furniture & Equipment	133,785	125,161	8,624	6.9%
Program Equipment	180,259	180,259	-	0.0%
Accumulated Depreciation	(1,164,250)	(1,109,164)	(55,087)	5.0%
Total Property & Equipment	<u>1,041,841</u>	<u>1,088,304</u>	<u>(46,463)</u>	-4.3%
Total Assets	<u>3,445,478</u>	<u>3,442,209</u>	<u>3,269</u>	0.1%
<b>Liabilities</b>				
<b>Current Liabilities</b>				
Accounts Payable	184,604	281,515	(96,911)	-34.4%
Due to Clients	24,465	26,132	(1,667)	-6.4%
Payroll Liabilities	154,847	187,825	(32,978)	-17.6%
ACA Penalty Liability	39,134	79,000	(39,867)	-50.5%
Deferred Revenue	-	-	-	#DIV/0!
Current Notes Payable	<u>11,335</u>	<u>11,335</u>	<u>-</u>	0.0%

Community Connetions, Inc.  
Statement of Financial Position

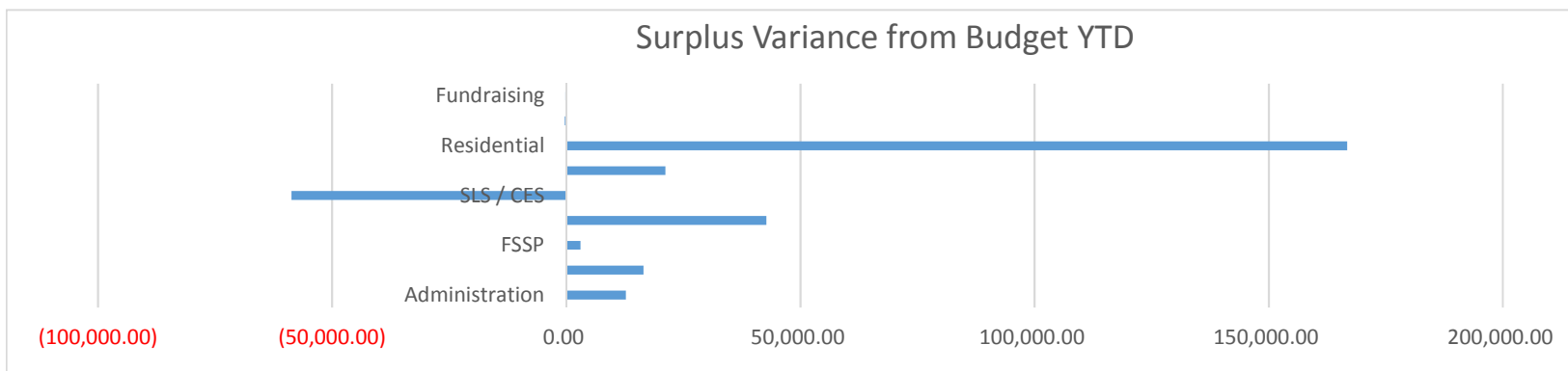
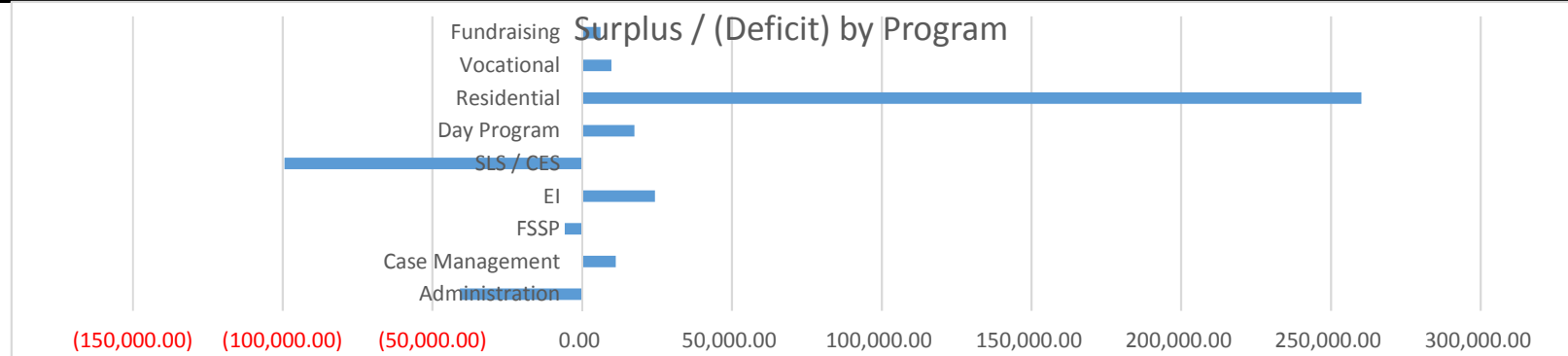
Total Current Liabilities	<u>414,385</u>	<u>585,808</u>	<u>(171,422)</u>	-29.3%
Long-term Liabilities				
Notes Payable	<u>220,654</u>	<u>229,093</u>	<u>(8,439)</u>	-3.7%
Total Liabilities	<u>635,039</u>	<u>814,900</u>	<u>(179,861)</u>	-22.1%
Net Assets				
Temporary Restricted Net Assets	81,977	81,977	-	0.0%
Unrestricted Net Assets	<u>2,728,462</u>	<u>2,545,331</u>	<u>183,130</u>	7.2%
Total Liabilities and Net Assets	<u>\$ 3,445,478</u>	<u>\$ 3,442,209</u>	<u>\$ 3,269</u>	0.1%

**Summary of Revenue & Expenses by Program-YTD**

**ACTUAL**

**BUDGET COMPARISON**

Dept	Expenses			Surplus/ Deficit	Budgeted Surplus (Deficit) YTD	Surplus Variance from Budget YTD
	Revenue	Outside Contributions or extra funding	(Program and Mandated Admin. Costs)			
Administration	(359.77)	42,681.32	83,138.04	<b>(40,816.49)</b>	(53,559.32)	<b>12,742.82</b>
Case Management	327,663.14	2,000.00	316,367.31	<b>11,295.83</b>	(5,216.42)	<b>16,512.24</b>
FSSP	90,524.84	2,000.00	98,361.53	<b>(5,836.69)</b>	(8,914.59)	3,077.90
EI	332,119.38	-	307,821.92	24,297.46	(18,469.86)	42,767.33
SLS / CES	369,605.91	30,780.00	499,754.77	<b>(99,368.86)</b>	(40,712.87)	<b>(58,655.99)</b>
Day Program	445,154.56	12,920.00	440,570.01	17,504.55	(3,675.04)	21,179.60
Residential	2,236,051.56	455.00	1,976,330.41	260,176.15	93,374.14	166,802.01
Vocational	46,628.17	-	36,882.07	9,746.10	10,057.83	<b>(311.73)</b>
Fundraising	-	17,972.00	11,839.60	6,132.40	6,298.81	<b>(166.41)</b>
<b>Total</b>	<b>3,847,387.79</b>	<b>108,808.32</b>	<b>3,771,065.66</b>	<b>183,130.45</b>	<b>(20,817.33)</b>	<b>203,947.78</b>

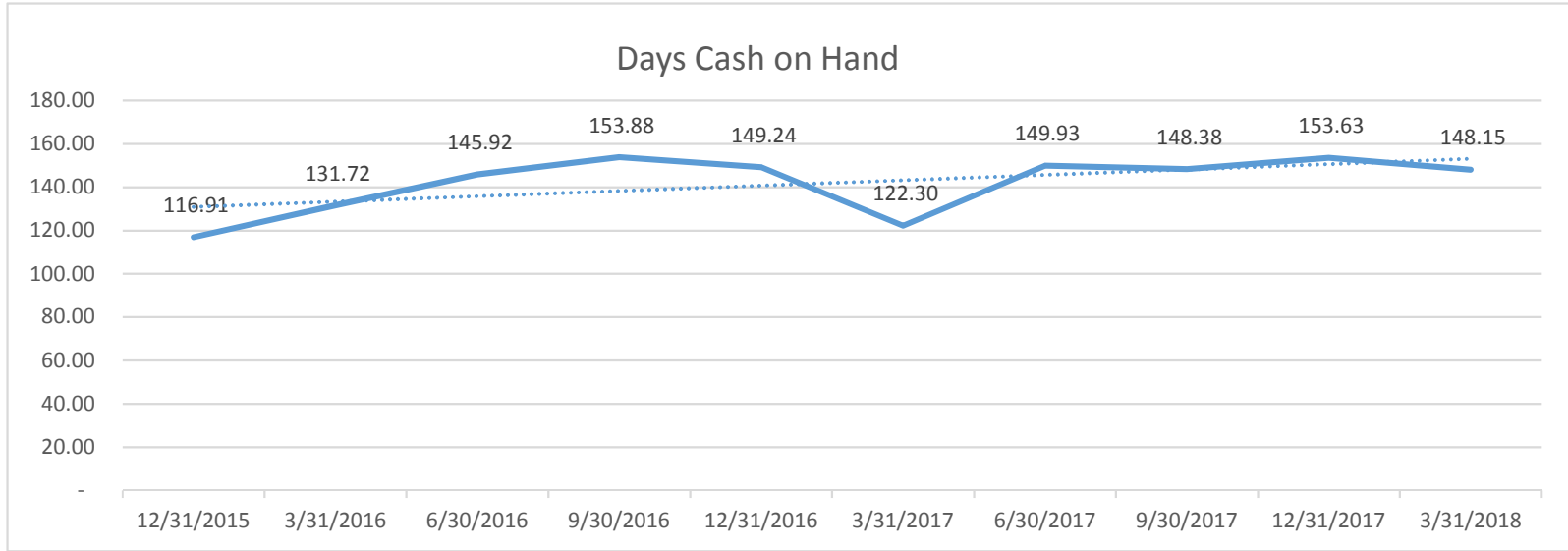
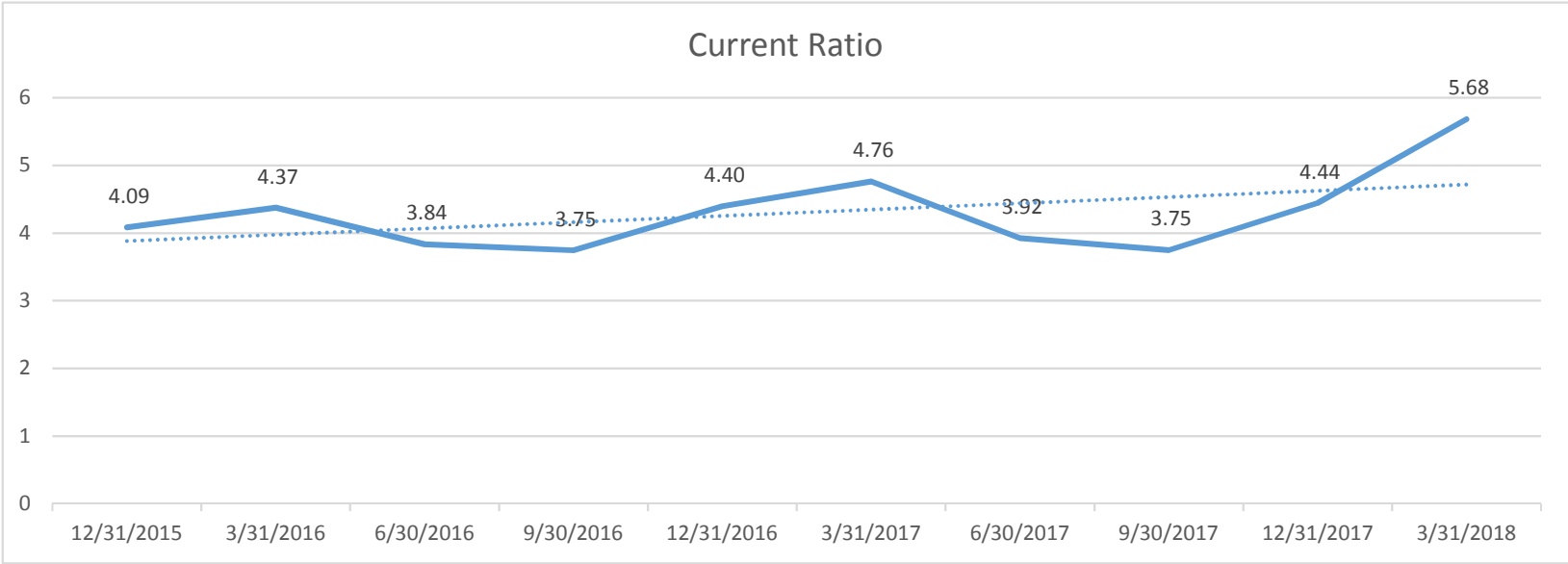


	12/31/2015	3/31/2016	6/30/2016	9/30/2016	12/31/2016	3/31/2017	6/30/2017	9/30/2017	12/31/2017	3/31/2018
<b>Ratios</b>										
<b>Current Ratio</b>										
Current Assets	1,940,302	2,092,092	2,144,847	2,182,108	2,123,433	2,163,481	2,298,405	2,392,770	2,371,152	2,355,074
Current Liabilities	474,880	478,315	559,045	582,530	483,005	454,092	585,808	638,141	533,776	414,385
	4.09	4.37	3.84	3.75	4.40	4.76	3.92	3.75	4.44	5.68
<b>Days Cash on Hand</b>										
Cash & Short-term										
Investments	1,156,988	1,303,540	1,444,033	1,522,749	1,476,911	1,210,276	1,483,724	1,468,324	1,520,304	1,466,096
Daily Cash Required	9,896	9,896	9,896	9,896	9,896	9,896	9,896	9,896	9,896	9,896
	116.91	131.72	145.92	153.88	149.24	122.30	149.93	148.38	153.63	148.15
<b>Medicaid AR Aging</b>										
Medicaid/State AR >										
30 days	19,137	39,082	2,467	3,465	5,685	340,000	63,437	158,451	120,114	103,718
Total										
Medicaid/State AR	525,014	475,544	399,532	323,871	333,877	600,136	461,286	575,642	504,770	518,546
	3.65%	8.22%	0.62%	1.07%	1.70%	56.65%	13.75%	27.53%	23.80%	20.00%

**Current ratio** - the number of current assets for every \$1 of current liabilities.

**Days cash on hand** - the number of days we would be able to sustain operations if our funding was stopped or put on hold. Daily cash required is defined by our dollar amount of our daily expenses less non-cash expenses.

**Medicaid AR aging** - is the percent of our receivables outstanding by more than 30 days.



Medicaid / State AR Aging > 30 Days

