

## La-Tee-Da! Fundraising (Celebrating Home / Home Interiors Fundraising)

www.FundraisingWithCandleFundraisers.com  
Deb Murray  
National Fundraising Distributor



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**Simply the Best! Fundraising With Candle Fundraisers offers fundraising that is uncomplicated, fun, and easy, with high quality, affordably priced products! There are no upfront costs, no minimums, and fast FedEx shipping!**

We offer products known as La-Tee-Da! Fundraising, Celebrating Home, and Home Interiors. We are proud to offer your organization an exceptional fundraising program and we look forward to helping you achieve a very successful fundraiser!

**Profit:** Earn 50% profit with 250 items sold, 40% profit when less than 250 items sold

**Price Range:** \$12.00-\$20.00

**Number of Brochures:** 2 (All Inclusive Brochure, Jar Candles/Wax Melts Brochure)

**Number of Pages:** All-Inclusive Brochure has 8 pages, Classic Jar Candle/Wax Melts Brochure is 1 page)

**Number of Items:** All-Inclusive Brochure – 49 items, Classic Jar Candle/Wax Melts Brochure – 26 items

**Number of Scents:** 13

**Recommended for:** Groups of 20 or more

**Minimum Order:** None

**Case Requirements:** None. Order only what you sell

**Upfront Costs:** None

**Pack-By-Seller:** Included Free with no minimum required

**Shipping:** Free for all orders \$150 or greater and will ship in just a few days.

**State Sales Tax:** Retail Sales Tax is collected for organizations in TX only.

**Payment:** School or Organization Check, Cashier's Check, Money Order, Credit Cards with signed authorization

**Purchase Order:** Accepted for public schools with a 15-day payment agreement.

### Benefits of Choosing Fundraising With Candle Fundraisers for your 2017 Fundraiser

- Fundraising **brochures will be shipped FREE and you can begin your fundraiser in just 3-4 days!** You can maximize your selling opportunity by starting earlier and running your fundraiser later into the season than most fundraising companies! Our fast processing allows organizations to fundraise through Thanksgiving, to make payment by Dec 8<sup>th</sup> and to receive their shipment in time for Christmas!
- Fundraising with LaTeeDa Fundraising is **EASY!** There are absolutely **no start-up fees!** There are **no minimums and no cases required** to place an order, you'll retain your profit up front, and we provide extended evening and weekend office hours! Call or email us anytime! Our customer service and commitment to helping you succeed sets us apart!
- We provide a choice of 2 brochures: Whether you want a simple brochure or a larger brochure to offer more variety we offer both. You choose which option you feel will work best for your organization. Our Jar Candles / Wax Melts Brochure is a great option to tag with another program to offer more variety. View our website to see all our brochure options. Our All-Inclusive Brochure offers Classic Jar Candles, Tree of Life Candles, Wax Melts, Aroma Beads, Topper/Base Set, Melt Warmer, and Personalized Cutting Boards. Our Single Page brochure offers our Classic Jar Candles and Wax Melts only.
- Sell the **finest quality, earth friendly soy-blend candles** made in the USA today. Our candles are affordably priced, easy to sell, high in demand, and will be loved by your customers. Our quality can't be beat. Our exclusive candles are proudly made in our own facility, were once known as Home Interior and Celebrating Home, are well known for being highly fragrant, burn clean and evenly, contain no lead wicks, and have no unhealthy additives. We consistently maintain inventory throughout the entire season!
- Earn a **generous profit up to 50%** with our candle brochures. We collect state sales tax only on orders shipped to TX and non-tax exempt groups anywhere can choose to collect additional money for tax.
- We are able to process your order within just a few days and provide fast shipping by FedEx. Generally, you'll receive your order within 7 business days once payment has been received.
- **Shipping charges are FREE with an easy to achieve low qualifying purchase of just \$150 in retail sales!** (about 13 items) Compare us to other candle programs who charge 25% on small orders, up to a max of \$240 shipping per order, and never free!
- We take great pride in offering products **consistently in stock** and shipping our orders promptly.
- **We will ship your orders Packed by Seller for FREE to make distribution a snap!** Bulk shipping is optional as well.

## Pricing and Profit

\$12 Retail Pricing: Classic Jar Candles, Wax Melts, Aroma Beads

\$18 Retail Pricing: Classic Topper & Base Set

\$20 Retail Pricing: Tree of Life Candles, Cutting Boards, Melt Warmer

Earn 50% profit with 250 items sold, 40% profit is less than 250 items sold. Shipping is free with just \$150 in retail sales.

High-Profit Percentage Opportunity for your Organization – Your organization can earn up to \$6-\$10 for each item sold.

Number of Sellers each selling 20 of the \$12 items	Number of Items Sold	Average Profit
15	300	\$1,800
25	500	\$3,000
50	1000	\$6,000
100	2,000	\$12,000
200	4,000	\$24,000

## How does the program work?

**Choose the brochure you want to offer your supporters;** 8-Page All-Inclusive Brochure, 1-Page Classic Candles / Wax Melts Brochure  
**Review the Sales Agreement**, complete, and submit to us by fax, scan/email, or by postal mail. You can also submit your sales agreement electronically on our website.

Use our Chairman's Toolbox on our website for all the documents you'll need, including a sample cover letter you can modify.

You'll also find in the Toolbox fundraising instructions, helpful tips, information for submitting your order, and a check-in form for receiving your delivery.

**Sales Tax.** LaTeeDa will collect tax only for shipments to TX. If your organization is not start tax exempt, you will be responsible for collection and paying the sales tax to you state unless you are in the state of TX. LaTeeDa collects and pays the sales tax on your behalf to the state of TX.

**Distribute brochures to your sellers** and determine how long you will continue your sales. (Most organizations sell for 2-3 weeks)  
Customer checks, if taken, are made payable to your organization.

**Collect all brochures and payments** at the end of your selling period and then call us at 860-384-3691. There are no minimums for submitting an order. To submit an order pack by seller, we'll provide you with an online order link to enter your seller's orders. If you prefer to sort the orders you can complete a Master Order Form, printable from our website ToolBox and then fax or email the completed form to us. We will email an invoice to you. You'll keep your brochures and profit, and remit payment only for the amount due.

**Pay for your purchase.** We accept a school or organization check, cashier's check, money order, or credit card with a signed credit card authorization. W-9s and vendor applications are provided as needed. Purchase orders for public schools are accepted.

**Shipping is free with retail sales of just \$150 or greater.** Orders less than \$150 in retail sales are charged \$15 shipping.

**A confirmation will be emailed to you** once we receive payment. Once received, your order will be submitted to our shipping department. Orders are usually shipped by FedEx. Large orders are sometimes shipped by carrier. You are welcome to email our office for shipping updates and estimated delivery date(s). Once payment for a candle order has been received you can expect to receive your shipment generally within 7 business days. Late orders are accepted with no minimum order required.

**Report any missing or broken items.** Seldom are there any missing or broken items with our shipments. However, should any corrections be required, return the check-in form provided in the website ToolBox and we will process a new order for the replacements.

**We'll provide coaching to help your campaign succeed**, extended office hours Mon-Sun 9am-9pm EST, and a solid commitment to process your order and needed replacements with no delay. When you require help we'll be available to assist you!

## Why choose Fundraising With Candle Fundraisers and Fundraising Representative Deb Murray?

If you're looking for an experienced and proven fundraising representative look no further! Since 2002 I've worked as a full-time national fundraising representative and I take pride in having worked with thousands of organizations across the US. I worked exclusively with Celebrating Home/La-Tee-Da!, concentrated solely on our fundraising division, and held the record for highest fundraising sales in company history, consistently the top seller each year since 2003. My commitment is to provide you with the best experience possible in anticipation of working together for years to come. I worked with our corporate office in product and brochure development, expanded our product line, initiated and helped develop online fundraising, packed by seller shipping, training programs, and much more. I'm confident you'll be pleased with our program and your supporters will be too! Fill out the enclosed Sales Agreement and return it by fax, scanned email attachment, or postal mail. You can as well submit your Sales Agreement electronically from our website. Your brochures will be sent immediately and you can begin your fundraiser in just 4-5 days. You can depend on receiving excellent customer service and I sincerely look forward to working with you!



Celebrating Home Home Interiors

La-Tee-Da! Fundraising Sales Agreement 2017

FundraisingWithCandleFundraisers.com

Phone: (860) 384-3691

Submit Sales Agreement by - Fax: 1-410-630-7080,

Email: CHFundraiser@gmail.com, or

Postal Mail: 102 Thompson St, South Glastonbury CT 06073

Organization Name: \_\_\_\_\_

Shipping Address for BROCHURES (No PO Box): \_\_\_\_\_ Shipped to Business/School \_\_\_\_\_ Shipped to Home Address

Business Name or School if applicable: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Shipping Address for PRODUCTS: \_\_\_\_\_ Shipped to Business/School (signature is required) \_\_\_\_\_ Shipped to Home Address (no signature required)

Business Name or School if applicable: \_\_\_\_\_

Street Address (no PO Boxes): \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Chairperson: \_\_\_\_\_ Email (Print Clearly): \_\_\_\_\_

Phone-Day: (\_\_\_\_) \_\_\_\_\_ Evening: (\_\_\_\_) \_\_\_\_\_ Cell: (\_\_\_\_) \_\_\_\_\_

Number of Participants: \_\_\_\_\_ Approximate Date of Fundraiser: \_\_\_\_/\_\_\_\_/\_\_\_\_ to \_\_\_\_/\_\_\_\_/\_\_\_\_

Brochure Selection : \_\_\_\_\_ 8-page All-Inclusive Brochure \_\_\_\_\_ 1-pg Classic Home Candles / Wax Melts Brochure

Brochures: Brochures are FREE! There are NO upfront costs to ship our Brochures to your organization. We request no cancellations!

Profit: Candle Brochures - Organizations can earn up to 50% profit with our brochures. Organization will pay 50% of the retail selling price plus tax, if shipped to TX, for orders with 250 or more items, 60% for orders less than 250 items. Organizations are invoiced for only the actual amount due. Profit is retained by the organization.

Product Availability/Pricing Guarantee: Brochures are valid through 12/31/17. For Christmas Delivery, we recommend payment be received by 12/08/16. Invoice must be received by the retirement date. Many items will no longer be available following retirement date.

Samples, Late Orders: No product minimum required. Regular pricing applies for samples and late orders, \$15.00 shipping fee applies.

Sales Tax: LaTeeDa will collect tax only for shipments to TX. If your organization is not start tax exempt, you will be responsible for collection and paying the sales tax to you state unless you are in the state of TX. LaTeeDa collects and pays the sales tax on your behalf to the state of TX.

Shipping: Shipping is free with retail sales of \$150 or greater. If an order is less than \$150 in retail sales a \$15 shipping fee is added. Shipping rates are subject to change. All orders are shipped FedEx Ground. There are no additional fees for orders packed-by-seller.

Payments: Customer checks are made payable to your organization. A single payment by Money Order, School or Organization Check will be accepted for your purchase. Personal checks, temporary checks, checks with hand-written group/business names can't be accepted. Credit cards are accepted with receipt of a signed credit card authorization. Purchase Orders are accepted for public schools. Payments by check/money orders must be paid in full prior to the order being placed. Returned checks will be charged \$50.00.

Pack-By-Seller: Provided Free. If opted for, an online link will be provided to the organization for entering each participant's order.

Delivery: Products are generally delivered within 7 business days from the date your payment/purchase order is received.

Check-In Forms: Replacements for missing or broken items will be shipped only when a fully completed Check-In Form has been submitted within 72 hours. Phone calls or emails alone WILL NOT be accepted. No exceptions. Organization will be responsible for the accuracy of the total number of items sold and ordered.

Sales Agreement: MUST be returned to Deb Murray prior to distributing your brochures. I have read, understand and agree with the terms and conditions listed above and have received approval from my organization (school principal, board members etc.) to sign on behalf of my organization.

\_\_\_\_\_  
Chairperson

\_\_\_\_\_  
Title

Deb Murray  
Fundraising Representative

\_\_\_\_\_  
Date