

Headquarters U.S. Air Force

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Air Force Community Partnership (AFCP) Program Enterprise-Wide Initiatives (EWI)



*“Military installations and local communities partnering to
achieve mutual value and benefit”*

29 Aug 2018

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Brownbag Reminders

- Please mute your phone once you dial in
- Questions will be held until the end of the presentation
- To submit questions, please email Marta Dunn during the presentation (dunn_marta@bah.com) or enter them into the chat box of the AdobeConnect Room

<https://connect.apan.org/airforcecommunitypartnerships/>



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Agenda

- Opening Remarks
- Enterprise Wide Initiatives Overview
- Case study: Altus AFB Refuse Collection
- Lessons Learned
- General Observations
- Examples of AFCP's EWI Partnerships
- Questions

Please mute your phone during the presentation



Intergovernmental Support Agreements (IGSAs)

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- **Intergovernmental Support Agreements (IGSAs)**
 - **Authority resides in 10 U.S.C § 2679**
 - **Relatively new vehicle available that can help supplement the array of tools already available to an installation**
- **The Service Secretaries can enter into IGSAs with State and local governments to provide, receive or share installation support services**
 - **Entity must already provide the service for its own use**
 - **Ability to sole-source**
 - **Not exceed a term of up to ten years**
 - **May use wage grades normally paid by the State or local government**
- **The Secretary must determine that an IGSA will:**
 - **Serve the best interests of the Air Force**
 - **Enhance mission effectiveness, or create efficiencies or economies of scale, including by reducing costs**
- **SAF/IEI has delegated the best interest determination authority to Installation Commanders (cannot exceed a total 10-Year Life Cycle Cost of \$15 M)**

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EWI Overview

- **Identify partnerships with enterprise-wide applicability**
 - **Services that are contracted throughout the Air Force**
 - **Often provided by local government public works departments**
 - **Focus on three types of initiatives (“EWI Categories”):**
 - **Integrated Solid Waste Management**
 - **Grounds Maintenance**
 - **Pavement Maintenance**
 - **Objectives:**
 - **Determine feasibility of replicating partnerships across Air Force installations**
 - **Assist installations with resources, guidance, and tools**
 - **Identify policy obstacles that inhibit partnerships**
 - **AFCP is emphasizing the use of IGSAs to meet EWI Categories**
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EWI Overview (cont.)

EWI Definitions & Scope

Initiative	Included	Excluded*
Integrated Solid Waste Management	Disposal operations, trash collection, recycling & disposal fees, composting	Hazardous Materials
Grounds Maintenance	Landscaping activities, plant growth management, green waste management, and dust control	New landscaping, utilization of prison inmates
Pavement Maintenance	Road paving, striping, patching and repair	Off-base roads, airfield pavements, pavement clearance (snow & ice removal, sweeping), engineering, signs; signals

* Excluded operations may still be pursued either individually or as part of a larger initiative, but they will not be tracked as EWI



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Why Pursue EWI?

- **Reduced costs for contracted services**
- **Increased staff utilization or economies of scale**
- **Shorter procurement timelines for Air Force Contracting**
- **Enhanced interoperability and knowledge of each partner's requirements and capabilities**
- **Best practices ease process from development to execution**
- **Stronger relationships between installations and communities**



Altus AFB Refuse Collection

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- **Partnership Need/Requirement**
 - Reduces Altus AFB's historical refuse and recycling service costs and promotes service dependability
- **Partnership Description**
 - The Intergovernmental Support Agreement (IGSA) allows Altus AFB and the City of Altus to enter into an agreement with the City to perform solid waste collection services on Altus AFB
- **How the Partnership Works**
 - For refuse, the City of Altus will provide the management, manpower, equipment, and materials on Altus AFB including its disposal
 - For recycling, Altus AFB will provide the receptacles, vehicles, facilities, equipment, and manage the disposal of recycled material for recycling operations, while the City provides the required management and manpower for collection and processing
- **Partnership Benefits**
 - Altus AFB is estimated to save \$47K annually with a more stable service provider (~10%)
 - The City of Altus is able to increase the area it serves and will receive an additional \$390K in annual revenue



For more information, please contact Mr. Chuck Butchee: charles.butchee@us.af.mil



- **Work groups are much more effective when service contract managers, legal, and contracting are present and already familiar with the IGSA**
- **Contracting offices play key role in considering use of an IGSA**
 - **Introductory calls with contracting offices that discuss IGSA have been informative and valuable**
- **Developing common standards and terms of service between the Air Force and a local government requires additional effort and analysis by both parties (“apples-to-apples” cost and specification comparisons)**
- **Initiatives have advanced when local governments initiate EWI partnership discussions**



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General Observations

- **Begin evaluating potential IGSA about 18 months prior to expiration of current contract**
- **Transparency and openness enhance likelihood of success**
 - **As a result of discussing EWI, several bases have shared their entire service contract portfolio to seek sole-source opportunities with local governments**
 - **Local governments are also sharing their contracts and capabilities**
- **The ideal partner can vary by location and by activity**
- **Smaller cities, with a limited number of suppliers, have expressed interest in partnering to increase their competitive pool**



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Examples of AFCP's EWI Partnerships

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AFCP's EWI Partnerships

Partnership Initiative	Description
<p>Altus AFB Refuse Collection/Recycling Services Status: Complete Type of Agreement: Contract POC Name: Chuck Butchee POC Email: charles.butchee@us.af.mil</p>	<p>Partnership Description: The IGSA determination (signed 20 Oct 16) will allow for on-base refuse pickup and recycling center operation (manpower only) with the City of Altus. The City staff will operate the base center.</p>
<p>Dyess AFB City Refuse Service Status: Priority Concept POC Name: Lt Col Max Johnson POC Email: max.johnson@us.af.mil</p>	<p>Partnership Description: The base is going to partner with the City of Abilene to provide refuse and waste management services for the base (industrial trash only). The new agreement won't be signed and implemented until Sept 2018 due to the existing contract; the base plans to do a ribbon cutting to celebrate the success of the new partnership.</p>
<p>Luke AFB Integrated Solid Waste Management Status: Complete Type of Agreement: Contract POC Name: Michelle Woytenko POC Email: mwoytenko@glendaleaz.com</p>	<p>Partnership Description: Luke AFB and the City of Glendale will share solid waste management and recycling services (does not include household waste). The City of Glendale will provide the following services under the contract: personnel, equipment, tools, material, vehicles, supervision, and transportation; monthly invoices for payment; and 90 gallon totes/roll-off container.</p>
<p>Seymour Johnson AFB Integrated Waste Management Status: Priority Concept POC Name: Lt Col Alexander Devoe POC Email: alexander.devoe@us.af.mil</p>	<p>Partnership Description: Seymour-Johnson and the City of Goldsboro are pursuing an IGSA for Integrated Waste Management.</p>
<p>Tinker AFB Refuse Management Status: Priority Concept POC Name: Trudi Logan POC Email: trudi.logan@us.af.mil</p>	<p>Partnership Description: IGSA to allow Midwest City to provide non-residential waste management for the base.</p>

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AFCP's EWI Partnerships (cont)

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Partnership Initiative	Description
<p>Vance AFB Refuse Collection Status: Priority Concept POC Name: Mr. David Henry POC Email: david.henry.21@us.af.mil</p>	<p>Partnership Description: Vance AFB will be looking into an IGSA in order to implement this initiative following the Altus AFB example. The base will need to transition services from the BOS contractor, because it is currently paying a premium in dumpster tipping fees. The City of Enid has the capacity to perform this service, while reducing costs for the base due to economies of scale.</p>
<p>Vandenberg AFB Waste Management Status: Priority Concept POC Name: Jim Iken POC Email: james.iken.1@us.af.mil</p>	<p>Partnership Description: The base will partner with the city of Santa Maria to collect non-residential waste.</p>
<p>JB Andrews Refuse Status: Complete Type of Agreement: Memorandum of Understanding (MOU) POC Name: Christopher M Kuester POC Email: christopher.m.kuester.mil@mail.mil</p>	<p>Partnership Description: The MOU states that JB Andrews (JBA) will reduce their operating and service costs of refuse disposal by using Prince George's County landfill and recycling facility. JBA accumulates approximately 4K tons per year of refuse and disposal that can be used to generate additional revenue for the county as well as limit the amount of wear and tear on the roads. JBA directs all nonhazardous refuse and disposable waste to County's Brown Station Road Sanitary Landfill. In exchange, JBA will receive a reduced tipping fee from \$59/ton to \$45/ton.</p>
<p>Selfridge ANGB Pavement Maintenance Status: Priority Concept POC Name: Lt Col Corey Enderby POC Email: corey.d.enderby.mil@mail.mil</p>	<p>Partnership Description: Through this partnership, Selfridge ANGB would partner with Macomb County through a reimbursable road maintenance/repair program for base roads and parking lots (would not include Airfields). The maintenance/repair program would include crack sealing, slurry seals, markings, pothole repairs, drainage structures, mill/fill, and full-depth repair and construction.</p>



AFCP's EWI Partnerships (cont.)

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Partnership Initiative	Description
<p>Selfridge ANGB County Drains-Ditch Maintenance Status: Complete Type of Agreement: Verbal Agreement POC Name: Lt Col Corey Enderby POC Email: corey.d.enderby.mil@mail.mil</p>	<p>Partnership Description: Through this partnership, Selfridge ANGB provides access to Macomb County in order to maintain the drains on base. Macomb County provides equipment and manpower to cut trees, and remove debris, vegetation and sediment within the County Drains. As a result, storm drainage has improved for the base and neighboring communities. Partnership resulted in savings of approximately \$65K as compared to estimated contract costs to do the work. Partnership resulted from EWI discussions.</p>
<p>Eielson AFB Paint Striping IGSA Status: Complete Type of Agreement: Contract POC Name: Lt Col Calvin Hodgson POC Email: calvin.hodgson@us.af.mil</p>	<p>Partnership Description: Eielson AFB and the Alaska Department of Transportation and Public Facilities (ADOT&PF) signed an agreement on June 12, 2017, which will allow ADOT&PF to provide roadway striping services to the base. ADOT&PF will provide the manpower, equipment, and materials for the roadway striping on base streets. Eielson AFB will reimburse ADOT&PF for actual costs after the work is completed.</p>
<p>JB San Antonio Pavement Maintenance Status: Priority Concept POC Name: Mrs. Meg Reyes POC Email: Margaret.a.reyes.civ@mail.mil</p>	<p>Partnership Description: JBSA is pursuing a pavement partnership Projected Implementation Date: Q1 - 2019</p>
<p>Robins AFB Paving Partnership Status: Priority Concept POC Name: Ms. Theresa Lee POC Email: elizabeth.lee.1@us.af.mil</p>	<p>Partnership Description: Robins and local governments will partner with Houston County on a combined contract for road paving services in an effort to reduce unit quantities and price of services.</p>



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Speakers Contact Information

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Mr. Matt Wojnowski, Assistant City Manager, City of Altus	mwojnowski@altusok.gov
Ms. Lori Clinton, Base Support Element Chief, 97th Contracting Flight, Altus AFB	lori.clinton@us.af.mil
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AFCP's Next Brownbag

**AFCP Partnerships Serving our Greater Communities
Wednesday, September 19, 2018 (2:00 to 3:00 PM EDT)**

This brownbag will highlight sustainable partnerships that are serving the needs of our greater military and civilian communities by focusing on the needs of target populations. Learn how each of these partnerships were formed, the challenges that were overcome, and how these partnerships are serving the needs of their communities. The partnerships that will be highlighted are as follows:

- **Alzheimer's Association, Military Task Force, Wright-Patterson AFB**
- **Clergy Summit, Robins AFB**
- **TBD**

To register: <https://community.apan.org/wg/airforcepartnerships/p/training>



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Questions

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Backup

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Local Government Overhead

- **In addition to direct costs, local governments, providing support to DoD under an Intergovernmental Support Agreement, may recover a portion of overhead costs**
- **A cost allocation plan equitably distributes state or local government central service cost across all activities**
- **Guidance is provided in 2 CFR Part 225, “Cost Principles for State, Local, and Indian Tribal Governments (OMB Circular A–87)”**



Directions for AFCP SharePoint Account

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How to Register:

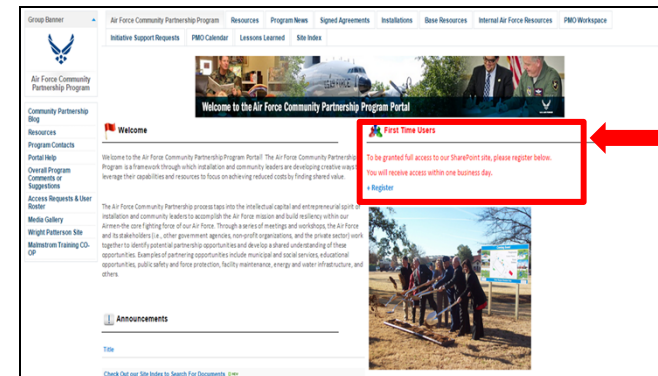
The process of establishing an account consists of two steps:

1. Create an APAN account:

- To register for an account, go to <https://wss.apan.org/s/airforcepartnerships>
- In the upper right hand corner of the site, click the green “**Create an Account**” button
- Enter your e-mail address as requested
- A validation e-mail will be sent to you from APAN Support. Follow the instructions provided in the e-mail to set up your account

2. Register on the site as a user:

- After you have set up your account, log back into APAN(<https://apan.org/>). Cut and paste the link into your browser (<https://wss.apan.org/s/airforcepartnerships>) and hit Enter to go to the SharePoint site
- Register under First Time Users on the main page to be added as a user. Until you request access, you will only have limited access to content on the Welcome page. You will receive access within one business day



Hosted on All Partners Access Network (APAN), a web-based, non .mil collaboration platform developed to foster information and knowledge sharing between DOD and non-DOD entities

For any technical issues or questions, please contact: Marta Dunn, Knowledge Manager, SAF/IEI, Ctr; E-mail: dunn_marta@bah.com; Phone: 703.622.5581

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