



## Team Alignment Workshop: Sample Calculations for Return on Investment

### Investment

# of employees on team	5	5	10	10
# of team follow-up calls (3 recommended)	0	3	0	3
Investment for Workshop, Follow-up calls, and Behavioral Assessments	\$2,700	\$4,200	\$3,950	\$5,450

### Team

Average annual team member salary & benefits	\$125,000	\$125,000	\$125,000	\$125,000
Total team compensation	\$625,000	\$625,000	\$1,250,000	\$1,250,000
Sample improvement in team effectiveness	3%	6%	3%	6%

### Return on Investment

Estimated one year ROI	\$18,750	\$37,500	\$37,500	\$75,000
Payback period in MONTHS	1.7	1.3	1.3	0.9

### Notes:

Assumptions are in yellow.

Calculated fields are in gray.

Sample improvement is for demonstration purposes only, and is probably on the low end.

### Next Steps:

To discuss the value and ROI of a Team Alignment workshop for your team, contact:

Zbig Skiba, [zskiba@skiba-associates.com](mailto:zskiba@skiba-associates.com)

We Help Teams Work Together to Get Things Done