

(Once known as Celebrating Home / Home Interiors)

Simply the Best! La-Tee-Da! offers fundraising that is uncomplicated, fun, and easy, with high quality, affordable products! Brochures, pack-by-seller, and shipping is free! Your organization can easily earn 50% profit with no hidden fees. There are no minimums, no case requirements, and orders ship in just a few days. Easy payment options including payment by credit card, organization check, and public school purchase orders are accepted.

We are proud to offer your organization an exceptional fundraising program and we look forward to helping you achieve a very successful fundraiser!

Profit: Earn 50% profit with just \$2,400 in retail sales, 40% profit with sales less than \$2,400 in retail sales.

Price Range: \$12.00-\$20.00

Number of Brochures: 3

Number of Pages: Spring 2018 Brochure— 6 page, All-Inclusive Brochure - 8 pages, Classic Jar Candle/Wax Melts Brochure - 1 page)

Number of Items: All-Inclusive Brochure – 49 items, Classic Jar Candle/Wax Melts Brochure – 26 items

Number of Scents: 18

Recommended for: Groups of 10 or more

Minimum Order: None!

Case Requirements: None! Order only what you sell

Upfront Costs: None!

Pack-By-Seller: Included Free with no minimum required!

Shipping: Free for all orders \$200 or greater and will ship in just a few days!

State Sales Tax: Retail Sales Tax is collected for organizations in TX only!

Payment: School or Organization Check, Cashier's Check, Money Order, Credit Cards with signed authorization

Purchase Order: Accepted for public schools with a 15-day terms.

Benefits of Choosing La-Tee-Da! Fundraising for your 2018 Fundraiser

- Fundraising **brochures will be shipped FREE and you can begin your fundraiser in just 3-4 days!** You can maximize your selling opportunity by starting earlier and running your fundraiser later into the season than most fundraising companies! Our fast processing allows organizations to maximize their selling season and receive their shipment before the end of a school year, sports season, etc.
- Fundraising with La-Tee-Da! Fundraising is **EASY!** There are absolutely **no start-up fees!** There are **no minimums and no cases required** to place an order, you'll retain your profit up front, and we provide extended evening and weekend office hours! Call or email us anytime! Our customer service and commitment to helping you succeed sets us apart!
- We provide a choice of 3 brochures: Our newest brochure for Spring 2018 is vibrant and offers 18 fragrances perfect for spring and Summer and introduces our beautifully labeled and trendy 16 oz. Mason Jar Candles. Priced at just \$15 they will be a top-seller! The brochure also includes our Classic Jar Candles and Wax Melts. We will continue to offer our All-Inclusive brochure with Classic Jar Candles, Tree of Life Candles, Wax Melts, Aroma Beads, Topper/Base Set, Melt Warmer, and Personalized Cutting Boards. Our Jar Candles / Wax Melts single page brochure is a great option to tag with another program to offer more variety. View our website to see all our brochure options. You can combine two of the brochures to offer more variety.
- Sell the **finest quality, earth-friendly soy-blend candles** made in the USA today. Our candles are very affordable, easy to sell, high in demand, and will be loved by your customers. Our quality can't be beat. Our exclusive candles are proudly made in our own facility, were once known as Home Interior and Celebrating Home, are well known for being highly fragrant, burn clean and evenly, contain no lead wicks, and have no unhealthy additives. We consistently maintain inventory throughout the entire season!
- Earn a **generous profit up to 50%** with our candle brochures. We collect state sales tax only on orders shipped to TX and non-tax exempt groups anywhere can choose to collect additional money for tax.
- We are able to process your order within just a few days and provide fast shipping by FedEx. Generally, you'll receive your order within 7 business days once payment has been received.
- **Shipping charges are FREE with an easy to achieve low qualifying purchase of just \$200 in retail sales!** (about 15 items) Compare us to other candle programs who charge 25% on small orders, up to a max of \$240 shipping per order, and never free!
- We take great pride in offering products **consistently in stock** and shipping our orders promptly.
- **We will ship your orders Packed by Seller for FREE to make distribution a snap!** Bulk shipping is optional as well.

Pricing and Profit

\$12 Retail Pricing: Classic Jar Candles, Wax Melts, Aroma Beads

\$15 Retail Pricing: Mason Jar Candles

\$18 Retail Pricing: Classic Topper & Base Set

\$20 Retail Pricing: Tree of Life Candles, Cutting Boards, Melt Warmer

Earn 50% profit with \$2,400 or greater in retail sales, 40% profit if less than \$2,400. Shipping is free with just \$200 in retail sales.

High-Profit Percentage Opportunity for your Organization – Your organization can earn up to \$6-\$10 for each item sold.

Number of Sellers each selling 10 of the \$12 items	Number of Items Sold	Average Profit
15	150	\$900
25	250	\$1,500
50	500	\$3,000
100	1,200	\$6,000
200	2,000	\$12,000

How does the program work?

Choose the brochure you want to offer your supporters, or combine two to offer more variety.

Review the Sales Agreement, complete, and submit to us by fax, scan/email, or by postal mail. You can also submit your sales agreement electronically on our website. Use our Chairman's Toolbox on our website for all the documents you'll need, including a sample cover letter you can modify. You'll also find in the Toolbox fundraising instructions, helpful tips, information on how to submit your order, and a check-in form for receiving your delivery.

Sales Tax. If your organization is not state tax exempt, you will be able to collect and report your sales to your state.

Exception: La-Tee-Da! Fundraising will collect and remit state sales tax on your behalf for all orders shipped to TX.

Distribute brochures to your sellers and determine how long you will continue your sales. (Most organizations sell for 2 weeks)

Customer checks, if taken, are made payable to your organization.

Collect all brochures and payments at the end of your selling period and then call us at 860-384-3691. There are no minimums for submitting an order. To submit an order pack by seller, we'll provide you with an online order link to enter your seller's orders. If you prefer to sort the orders you can complete a Master Order Form, printable from our website ToolBox and then fax or email the completed form to us. We will email an invoice to you. You'll keep your brochures and profit, and remit payment only for the amount due.

Pay for your purchase. We accept a school or organization check, cashier's check, money order, or credit card with a signed credit card authorization. W-9s and vendor applications are provided as needed. Purchase orders for public schools are accepted.

Shipping is free with retail sales of just \$200 or greater. Orders less than \$200 in retail sales are charged \$15 shipping.

A confirmation will be emailed to you once we receive payment. Once received, your order will be submitted to our shipping department. Orders are usually shipped by FedEx. Large orders are sometimes shipped by carrier. You are welcome to email our office for shipping updates and estimated delivery date(s). Once payment for a candle order has been received you can expect your order to ship within 5 business days. Late orders are accepted with no minimum order required.

Report any missing or broken items. Seldom are there any missing or broken items with our shipments. However, should any correction be required, return the check-in form provided in the website ToolBox and we will process a new order for the replacements.

We'll provide coaching to help your campaign succeed, extended office hours Mon-Sun 9am-9pm EST, and a solid commitment to process your order and needed replacements with no delay. When you require help we'll be available to assist you!

Why choose La-Tee-Da! Fundraising and Fundraising Representative Deb Murray?

If you're looking for an experienced and proven fundraising representative look no further! Since 2002 I've worked as a full-time national fundraising representative and I take pride in having worked with thousands of organizations across the US. I worked exclusively with Celebrating Home/La-Tee-Da!, concentrated solely on our fundraising division, and held the record for highest fundraising sales in company history, and have consistently been the top seller each year since 2003. My commitment is to provide you with the best experience possible in anticipation of working together for years to come. I work with our corporate office in product and brochure development, expanded our product line, initiated and helped develop online fundraising, packed by seller shipping, training programs, and much more. Presently, I hold the position of National Sales Director for La-Tee-Da! Fundraising. I'm confident you'll be pleased with our program and your supporters will be too! Fill out the enclosed Sales Agreement and return it by fax, scanned email attachment, or postal mail. You can submit your Sales Agreement electronically from our website as well. Your brochures will be sent immediately and you can begin your fundraiser in just 4-5 days. You can depend on receiving excellent customer service and I sincerely look forward to working with you and your organization!



La-Tee-Da! Fundraising Sales Agreement 2018

FundraisingWithCandleFundraisers.com

Phone: (860) 384-3691

Submit Sales Agreement by - Fax: 1-410-630-7080,

Email: CHFundraiser@gmail.com, or

Postal Mail: 102 Thompson St, South Glastonbury CT 06073

Organization Name: _____

Shipping Address for BROCHURES (No PO Box): _____ Shipped to Business/School _____ Shipped to Home Address _____

Business Name or School if applicable: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Shipping Address for PRODUCTS: _____ Shipped to Business/School (signature is required) _____ Shipped to Home Address (no signature required) _____

Business Name or School if applicable: _____

Street Address (no PO Boxes): _____

City: _____ State: _____ Zip: _____

Chairperson: _____ Email (Print Clearly): _____

Phone-Day: (_____) _____ Evening: (_____) _____ Cell: (_____) _____

Number of Participants: _____ Approximate Date of Fundraiser: ____/____/____ to ____/____/____

Brochure Selection : _____ 6-page Spring 2018 _____ 8-page All-Inclusive _____ 1-pg Classic Home Candles / Wax Melts (Select 1 or 2)

Brochures: Brochures are FREE! There are NO upfront costs to ship our Brochures to your organization. We request no cancellations!

Profit: Candle Brochures - Organizations can easily earn up to 50% profit with our brochures. Organization will pay 50% of the retail selling price plus tax, if shipped to TX, for orders with \$200 or more in retail sales. Profit is 40% up to \$2,400 in retail sales, 50% if greater than \$2,400 in retail sales. Organizations are invoiced for only the actual amount due. Profit is retained by the organization.

Product Availability/Pricing Guarantee: Brochures are valid through 8/31/18. Payment must be received by the retirement date. Many items will no longer be available following retirement date.

Samples, Late Orders: No product minimum required. Regular pricing applies for samples and late orders, \$15.00 shipping fee applies.

Sales Tax: If your organization is not state tax exempt, you will be responsible for collecting and paying sales tax to your state unless you are in the state of TX where LaTeeDa! Fundraising will collect and remit sales tax on your behalf on all orders shipped to TX.

Shipping: Shipping is free with retail sales of \$200 or greater. If an order is less than \$200 in retail sales a \$15 shipping fee is added. All orders are shipped FedEx with the exception of large orders that may ship by Carrier. There are no additional fees for orders packed-by-seller.

Payments: Customer checks are made payable to your organization. A single payment by Money Order, School or Organization Check will be accepted for your purchase. Personal checks, temporary checks, checks with hand-written group/business names can't be accepted. Credit cards are accepted with receipt of a signed credit card authorization. Purchase Orders are accepted for public schools. Payments by check/money orders must be paid in full prior to the order being placed. Returned checks will be charged \$50.00.

Pack-By-Seller: Provided Free. If opted for, an online link will be provided to the organization for entering each participant's order.

Delivery: Products are generally delivered within 7 business days from the date your payment/purchase order is received.

Check-In Forms: Replacements for missing or broken items will be shipped only when a fully completed Check-In Form has been submitted within 72 hours. Phone calls or emails alone WILL NOT be accepted. No exceptions. Organization will be responsible for the accuracy of the total number of items sold and ordered.

Sales Agreement: MUST be returned to Deb Murray prior to distributing your brochures. I have read, understand and agree with the terms and conditions listed above and have received approval from my organization (school principal, board members etc.) to sign on behalf of my organization.

Chairperson

Title

Deb Murray

Fundraising Representative

Date