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Making the World a Better Place

Spectrum Partners, LLC is a full-service enterprise information technology management and consulting firm, providing a wide range of advanced technology solutions. We caught up with Angela Jenkins-Lester to find out more, following the firm's recent success in the Leading Advisors of the Year award.

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pectrum Partners, LLC serves as a trusted advisor for all enterprise information technology needs and with the capability to assess, design, deploy,

operate, and maintain data, voice, video, and converged technologies seamlessly within wired and wireless infrastructures. Their key differentiator is ensuring product and system interoperability with a focus on Certification and Accreditation (C&A).

The firm has their headquarters in New Jersey and co-headquarters in Pennsylvania. As an advisor in the company, Jenkins-Lester focuses on wireless and internet capabilities. The specific areas of the firm's expertise are "to ensure that IT infrastructure is set up correctly which allows the firm to deliver this concisely and effectively" Jenkins-Lester explains.

It is true that advisors carry out very important work behind the scenes, as evidenced by the work of Spectrum Partners, LLC as a trusted advisor. They focus on the marketplace, such as the government, and pick up communications work if the customer has concerns regarding IT security and reliability. Clients with whom the firm has worked with include:

- USA Fort Hood
- Defense Logistics Agency (DLA)
- Department of State (Taiwan)
- Fort Knox Ireland Army Community Hospital (IACH)
- Merck & Company, Inc.
- · City of Philadelphia, PA

"Advisors contribute massively to a company's success because they are on the ground floor, getting into specific opportunities, if a company wants to grow through the use of technology. We can offer a company the best in terms of capability and also in solving their IT problems."

"In terms of our clients, they come to us via referrals, and I believe that treating them with respect can go a long way. Looking to the future, I do see any potential problems as opportunities. If I did not, I would be bored. The firm is planning to grow, but having said that I don't want to overstate and under deliver. We hope to grow from an infrastructure standpoint for our key clients."

