

# De Vries

PREMIUM WINES

*Adding  
on to our  
world-class  
wines*

A few new listings in the portfolio that enhance our range

Maison  
Sichel

The perfect  
Bordeaux family to  
join ours

Meet the  
Team

A glimpse at the  
people you deal  
with day-to-day

Whether you're a wine industry professional or just want to be a more informed consumer, getting your wine qualifications is highly recommended to give you the edge you need.

Learn and enhance your skills with the WSET Award in Wines via the Hospitality Competence Center East Africa.



**HOSPITALITY COMPETENCE  
CENTER EAST AFRICA**  
*Info@hcc-ea.com*



**In picture:** Brad Pitt and Mathieu Perrin for The Gardener Gin; the first Spirit in our portfolio. Meet the Master Distiller on pg18.

**On the Cover:** Chateau Palmer

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Browse through the full portfolio and find something you like



## *from the director*

*I*n this edition I am proud to announce the launch of Bordeaux wines from the renowned Famille Sichel, a sixth-generation, family-owned wine company that has been offering premium Bordeaux wines for over 350 years. Our goal is to offer our customers a diverse range of wines from different Bordeaux regions such as Margaux, Saint-Emilion, and Pomerol, which are some of the most prestigious and well-known appellations in the world.

Our Bordeaux collection features premium wines from iconic wineries such as Chateau Palmer (Margaux), Chateau Beaumont (Haute Médoc), Chateau Perron (Pomerol) and Chateau St-Pey (Saint-Emilion). We have also included premium Bordeaux wines from iconic brands such as Sirius and Chateau Argadens, which are perfect as a premium by-the-glass house wine and for every day drinking.

In addition to our Bordeaux wines, we introduce the luxury red blend from The Prisoner Wine Company. This wine is a perfect representation of the high quality and unique flavour profiles that can be found in California's Napa Valley. We also have a Sauvignon Blanc from Robert Mondavi, which offers a crisp and refreshing taste, as well as two rosé wines from Ruffino, the Rosatello and Aqua di Venus, perfect for summer day sipping.

At De Vries Premium Wines Kenya, we are passionate about providing our customers with the best wines from around the world and our Bordeaux collection is no exception. Our selection of premium Bordeaux wines offers our customers a unique opportunity to experience the rich history and culture of the region through its wines. We are excited to share this new collection with you and are convinced that you will enjoy these exceptional wines as much as we do.

On behalf of the team, Sjouke de Vries, De Vries Africa Ventures, Founder

### **DE VRIES PREMIUM WINES TEAM**

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LEGAL / HR - JOKE DIJKSTRA

PARTNER - GIJS OPBROEK

PARTNER - WOPKE WEENING

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SALES EXECUTIVE - ANNE OURU

SALES EXECUTIVE - MITCHELLE AKOYA

SALES EXECUTIVE - LOISE MUTHONI

FINANCE/OPERATIONS EXECUTIVE - SIMON GAKUNGU

SOCIAL MEDIA COORDINATOR - STEPHANIE ODHIAMBO



De Vries Premium Wines

# OUR BUSINESS



## ***Importing and Distributing Wines***

AT DE VRIES WE PRIDE OURSELVES IN CURATING A SELECTION OF PREMIUM WINES FROM SOME OF THE HIGHEST REGARDED AND ICONIC WINE ESTATES AROUND THE WORLD FOR EAST AFRICA. IN PARTNERSHIP WITH THE WINEMAKERS, WE PRESENT ONLY THE BEST TO OUR ESTEEMED CLIENTELLE.

OUR ACCLAIMED PARTNERS ARE VERGELEGEN, S.A; ROBERT MONDAVI, U.S.A; RUFFINO, IT; KIM CRAWFORD, NZ; NICOLAS FEUILLATTE, FR; FAMILLE PERRIN, FR; SEPTIMA, AR; LEGARIS, VINA POMAL, SCALA DEI & CORDONIU, SP; THE PRISONER, US; FAMILLE SICHEL, FR & THE GARDENER GIN, FR.

WE ARE ALSO THE APPROVED PROGRAMME PROVIDER FOR THE WINES AND SPIRITS TRUST (WSET) WHERE WE FACILITATE INDUSTRY PROFESSIONALS AND ENTHUSIASTS ALIKE THROUGH OUR SISTER COMPANY HOSPITALITY COMPETENCE CENTER EAST AFRICA.



De Vries Premium Wines

**HOSPITALITY COMPETENCE  
CENTER EAST AFRICA**



**WSET**  
APPROVED  
PROGRAMME PROVIDER

*The Prisoner*  
WINE CO.





# MAISON SICHEL

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One of the leading players in the Bordeaux wine industry are the 'Sichels of Bordeaux', who have been involved in winemaking in the region since 1856. With a winemaking legacy spanning six generations, the Sichel family is known for their commitment to quality, sustainability and innovation.

Bordeaux is one of the world's most prestigious wine regions, known for its elegant and complex wines that are age-worthy and highly sought after by collectors and connoisseurs alike.

The region is divided into two banks, the left bank and the right bank, each with its own unique character and style of wine growing. The left bank is home to prestigious appellations like Haut-Médoc and Margaux whose red wines are notoriously powerful and full-bodied primarily made from Cabernet Sauvignon, blended with Merlot, Cabernet Franc and Petit Verdot. The right bank on the other hand, is home to the famous appellations of Pomerol and Saint-Émilion. These areas are known for their rich, luscious red wines that are made primarily from Merlot, blended with Cabernet Franc and Cabernet Sauvignon.

Famille Sichel Châteaux hail from both sides of the banks and the exploration will be worth your while.

## CHÂTEAU PALMER

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### **An iconic expression of Bordeaux's unique terroir**

Nestled gracefully in the renowned Margaux appellation, Château Palmer stands as a timeless symbol of winemaking excellence. With a rich history spanning over two centuries, this prestigious estate continues to produce red wines that embody the essence of its terroir. Château Palmer crafts very prestigious and harmonious blends that captivate the senses with opulent fruit, silky tannins, and a lingering finish, reaffirming its status as an esteemed icon of Bordeaux winemaking.



## CHÂTEAU ANGLUDET

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### **Where tradition meets innovation with grace**

In the heart of Margaux lies Château Angludet, another historic estate that beautifully showcases the extraordinary synergy of Maison Sichel's winemaking philosophies. Under their expert guidance, this renowned winery consistently produces wines that epitomize elegance and character. Through granular vineyard management and a commitment to sustainable practices, Angludet's red blends achieve a harmonious balance of rich fruit, refined tannins, and a distinct sense of place. With each bottle, Sichel's expertise and dedication to quality shine through, making Château Angludet a true gem in the world of Bordeaux wines.

## CHÂTEAU CRABITEY

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### **A hidden treasure embodying the essence of Graves**

Discover the hidden treasure of Château Crabitey, nestled in the Graves AOC, as it captures the true essence of Bordeaux winemaking. Its history dates back to the 17th century so this estate has mastered the art of crafting exceptional red and white wines. The unique terroir of the Graves region imparts a complex elegance to Crabitey's offerings. By embracing sustainable, traditional and modern winemaking techniques, Château Crabitey creates wines of remarkable finesse and depth. From luscious reds to vibrant whites, each bottle stands as a testament to the beauty and diversity of this renowned wine appellation.



## CHÂTEAU BEAUMONT

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### **A timeless blend of tradition and modernity**

Experience the timeless charm of Château Beaumont, located in the heart of the Haut-Médoc. With a history spanning over three centuries, this estate has dedicated itself to producing exceptional red wines. The unique terroir of the Haut-Médoc region, combined with the winery's commitment to sustainable practices and innovation, gives birth to wines of complexity and depth. Through a blend of classic Bordeaux varietals and modern techniques, Château Beaumont captivates the senses with its elegance, finesse, and a perfect balance of fruit and structure. Uncover the artistry and passion behind this remarkable estate and its wines.

*We are 'Sirius' about Bordeaux!*



PLEASE DRINK RESPONSIBLY

## CHÂTEAU ARGADENS

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### A Bordeaux gem for every palate and occasion

Situated in the heart of the Entre-Deux-Mers region, Château Argadens is a true standout among Bordeaux wineries. The Château dates back to the 14th century making this estate renowned for its exceptional red and white wines. From velvety Merlot-dominant blends to vibrant Sauvignon Blanc, Château Argadens offers a diverse selection for every palate. These wines beautifully showcase the unique terroir of the region, combining rich fruit flavors, elegant structure and a hint of Old-World charm. Whether for a special occasion or an everyday indulgence, Château Argadens delivers excellence in every bottle.

## SIRIUS BORDEAUX

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### Where elegance meets modern chic

Sirius Bordeaux exemplifies the artistry and elegance for which Bordeaux wines are celebrated. Each grape undergoes careful selection, followed by fermentation and oak aging that mirror the esteemed Grands Crus Classés of Graves. Positioned at the high end of the Bordeaux category and boasting a sleek and minimalist label, this modern chic wine seamlessly fits into trendy bistros, gourmet restaurants or premium wine stores.



## CHÂTEAU DE SAINT-PEY

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### Embodying the essence of St-Émilion's heritage

The true embodiment of St-Émilion's winemaking heritage is at Château de Saint-Pey. Located in the prestigious St-Émilion appellation, this esteemed estate crafts exceptional wines that capture the essence of the region. Their Grand Cru wines embody the complexity, finesse, and harmonious balance for which the AOC is known. Each bottle transports you to the heart of St-Émilion's terroir while delighting the senses.

## CHÂTEAU PERRON

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### An exceptional terroir in Lalande Pomerol

Discover the allure of Château Perron, situated near the twelfth-century Lalande de Pomerol church built by the Hospitallars of St John of Jerusalem, Knights of Malta. Perron crafts exceptional wines that captivate the senses, from velvety Merlot-dominant blends to elegant expressions of Cabernet Franc. Each bottle reflects the estate's meticulous vineyard practices and traditional winemaking techniques, paying homage to the esteemed Lalande Pomerol AOC. Let Château Perron be your guide to the region's winemaking legacy, where tradition, terroir and taste intertwine in perfect harmony.





## CHÂTEAU DAVIAUD

**A celebration of tradition and uniqueness**

The Château Daviaud winemaking philosophy embraces Bordeaux's rich past while celebrating its uniqueness. With a blend of grape varieties reminiscent of old Bordeaux, this distinctive wine captures the spirit of the Côtes region. The remarkable composition, adapted to current weather conditions, highlights the softness of fruit, depth of spices, and lusciousness on the palate. Château Daviaud offers an outstanding option for everyday drinking wine, bringing Bordeaux's allure to any occasion.

## FAMILLE SICHEL

**A Bordeaux legacy of excellence spanning generations**

The 'Famille Sichel' branded wines are crafted from some of the region's most esteemed appellations, including AOC Bordeaux, AOC Margaux and AOC Sauternes. From the fresh and fruit-forward Bordeaux Rouge to the rich and complex Margaux blends, Famille Sichel showcases the diversity of Bordeaux's terroir and the artistry of its winemaking traditions. For those with a sweet tooth, the luscious Sauternes offering captivates with opulence and complexity. Explore the elegance and depth of Famille Sichel, a Bordeaux legacy that continues to thrive.

## WHAT'S NEW

# RE: Italy & California



### **Robert Mondavi Private Selection Sauvignon Blanc**

From California's coveted Central Coast Vineyards where cool ocean breezes ensure slow ripening, bright acidity and optimal flavour development. A mineral finish is to be expected.



### **Ruffino Rosatella and Ruffino Aqua di Venus**

One obtained icon status decades ago for its original drop-shaped bottle, representing the essence of the Dolce Vita and the other is named after The Birth of Venus, an ode to the Greek goddess.



### **The Prisoner Red Blend**

Inspired by the wines first made by the Italian immigrants who originally settled in Napa Valley. It is now the most recognized red blend of Zinfandel with the unlikely mix of Cabernet Sauvignon, Petite Sirah, Syrah and Charbono.



ROBERT MONDAVI  
WINERY



*BE IN AWE OF 'THE SOUL OF NAPA  
VALLEY FINE WINE'*

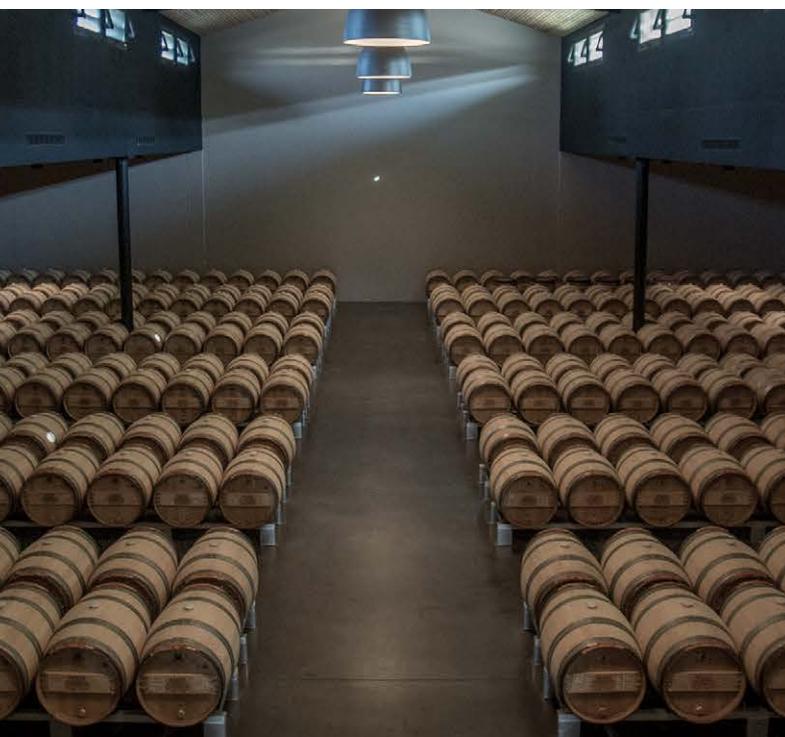
NAMED THE #1 WINERY IN NORTH AMERICA AND #5 VINEYARD IN THE WORLD,  
ROBERT MONDAVI WINES STAND IN THE COMPANY OF THE WORLD'S FINEST!



In picture: David Sichel portrait at Château d'Angludet by Andrei Kovalev

# AN ICONIC LEGACY

*David Sichel is one of 6th generation of siblings running the Famille Sichel brand in the footsteps of their father. He talks to us about history, quality and sustainability for future generations that is at the forefront of their strategy, a continuation of a legacy that is embedded in their DNA.*



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THE Sichels of Bordeaux are undeniably one of the highest regarded winemakers in the world. Being experts and authorities in the wine business especially, they are proficient in all aspects of the industry and they do it well. So well in fact that Allan Sichel is in his 2nd term as the current President of the Bordeaux Wine Council or Conseil Interprofessionnel du Vin de Bordeaux (CIVB).

This council defends the general interests of Bordeaux winegrowers and merchants such as protecting terroirs and combating counterfeiting via three main functions: marketing, communication, economic and technical missions.

Even as David Sichel, one of the five managing brothers tells me their story, he is sat in an office which was the expansion buying office for their supply chain in Germany, London, New York and finally Bordeaux in 1883.

### **The Sichel business**

The family has a long history in the wine business, dating back to 1856 in Germany. Their century and a half reign in the business has evolved into three major activities that they are just as passionate about when it started.

First is vinification. They manage their own estates but a lot of buying across growers also takes place. This method is very much like the Champagne way of working. David explained how this came to be.

In the 60's the properties in Bordeaux were very small. Divided among about 40,000 growers, the average size was about 2 ha compared to today's 20 ha amongst 6,000 growers. The scale of production was very little and so winemakers would buy wine from growers in bulk to blend and age. This helped but Peter, his father, thought that was too late in the process and the wines lacked personality. Instead, he opted to buy the grapes to vinify himself so as to dictate the final quality. It was a new idea at the time but it has worked since.

'This you can only do for Bordeaux reds though,' says David. 'It is less work and investment compared to the Margaux wines but the dedication to quality remains the same.'

Secondly, the Sichels are also négociants - a particularly Bordeaux way of working and a trade they are well renowned for. A négociant's role is that of mediator between production

and consumers.

This is a major differentiation in Bordeaux because very many people are involved in production - in this instance the 6,000 growers who all have different quality wines in their cellars. A négociant's job then, is to help identify suitable wines by filtering and selecting the best qualities at the best prices by bringing them to importers and thereafter to consumers.

'This is an important job otherwise it would be too difficult for buyers to choose.'

The third arm of Sichel business is the industrial bottling plant which they have invested in as a big part of the company David states.

Since 1985, Sichel Sud-Ouest Embouteillage (Sicsoe) has allowed them to improve bottling conditions and the quality of the processing and packaging operations for Bordeaux wine merchants. The company provides bottling, logistics, wine storage and even a retailing platform service.

### **Celebrated Chateaux**

The name Sichel is often linked to the Margaux appellation which is at the top of Bordeaux hierarchy - read a lot of prestige. Famille Sichel has two properties in this appellation.

First is Château Palmer; considered among the top 30 Châteaux out of 6,000 in Bordeaux. David's grandfather bought the Château in 1938 alongside three partners but after some time, two stepped away leaving Famille Sichel and one other to continue the partnership. No one lives at the majestic Château for this reason but for more than eight decades, its reputation has preceded the family.

Château Angludet is the other and the heart of the Sichel Family. That is the home that David, his brothers and sister grew up in. In fact, when his parents got married in 1961, his maternal grandparents bought the Château for the newly married couple to settle in. Diana was 21 and Peter, 29.

However romantic, the Château was run down and so was the winery. The couple worked very hard over 40 years to rebuild the building, the vineyard and the facilities. It paid off because this is where three of David's siblings and their families still live together with their mother and where the whole family gathers for all important occasions. Not to mention it's prestigious wines.

### **'Price can determine quality but not pleasure'**

Through wines from Château d'Argadens, Daviaud and their flagship brand Sirius, Maison Sichel illustrates how the family looks at winemaking. Style is given by the terroir but quality comes from the work of the winemaker. Something they learnt from their father Peter.

David emphasizes that, 'Great terroir only has potential to make great wine but it is a conscious decision to make great wine because you have to work at it.'

In truth, the current Sichel generation believes that quality wines do not have to cost too much. With pride and passion, David states that all their wines are made with the same care and dedication as the more prestigious Chateaux. We can only imagine the commitment to carrying the same practices to the flagship brand even though the grapes are sourced externally.

### **Eco-conscious winemaking**

The main goal for the Sichel brothers in their environmental venture is looking at the long-term for the generations to come just as their parents did for them.

At the moment, all the Margaux wineries are biodynamic which is a level higher than organic winegrowing. Château Palmer for one has been certified Biodynamic since 2014 and Château Angludet has been the same in practice for 4 years to be certified after the 5th year as per regulations.

In Bordeaux however, the Chateaux are under a different kind of certification which is obtained after validation in two levels. These ones are not as strict as the biodynamic regulations because they allow measured use of chemicals, controlled water management systems and fuel used throughout the winemaking process.

Maison Sichel has found a way to support these practices by also paying attention to bio-diversity. Coming from a place where vineyards would only be used for farming, making room for reforestation and other farming practices has been found to support the vines in terms of strengthening their growth against diseases and such.

Some challenges are not to be dismissed while trying to make the land better. The very wet climate in Bordeaux often ails the vines and

From left (pg14):  
Label of the famous Château Palmer  
Margaux;  
Château Beaumont vines;  
Vineyard clearing;  
Cellar storage;  
6th & 7th generation Famille Sichel

Below: Château Angludet;  
Right: Benjamin Sichel in the Château Angludet  
cellar and with the family tasting from an amphora



with their biodynamic status, strong chemicals cannot be used resulting in the Châteaux losing quite a big part of their crop regularly. David confirms that this is a deliberate choice they made to endure especially in Margaux where regulations allow only 6,000 bottles per ha.

The family's close relationship with the product and their passion for wine production have allowed them to remain successful in the industry for over 150 years.

Relying on tradition and innovation like all the historic brands in our portfolio, Maison Sichel pretty much remains a human-centric company ready to move with the times, keeping an eye on their quality controls, be close to their customers with swift service and finally focus on the family's long-term inheritance.

We are delighted to be partners for the Sichels of Bordeaux on this part of the continent to give access to one of the world's most renowned names in wines. **SM**





TOM NICHOL

# *The Gin* LEGEND

A reflection of the beauty and allure of the French Riviera has made its debut into the world and Tom is the celebrated Master Distiller that this endeavour by Brad Pitt and Famille Perrin required.

Tom forged his name at Tanqueray where he perfected his craft and received the Lifetime Achievement Award from the Gin Guild in 2015. Boasting a career of over 40 years as a gin specialist, he joined forces with Pitt-Perrin to develop a recipe that revives the greatest traditional London Dry Gin with a French Riviera twist. The Gardener Gin is crafted from locally grown fresh citrus: bitter orange Bigarade, sweet orange and pink grapefruit. This is the influence of a common passion to pay tribute to the spirit of the Riviera.

The bottle also represents the trio in the tryptch of *Fire* in the art of distillation by Tom; *the Sky* - Brad's artistic vision; *the Land* - Famille Perrin's expertise of the terroir united by *the Sun* ie life and nature, represented by the medallion label.

**Tom's tasting notes:**

- § Crystal clear in your glass
- § Pleasant juniper aroma with a light orange and blackcurrants background on the nose
- § Sublime and smooth mouth texture with perfect balance between juniper and citrus sneaking to the front
- § Smooth finish and beautiful length lasting for ages



# THE GARDENER

FRENCH RIVIERA GIN

## NEGRONI

50ml THE GARDENER

50ml SWEET VERMOUTH

50ml BITTER CAMPARI

STIR ON ICE AND SERVE WITH AN ORANGE SLICE  
AND MINT SPRIG TO GARNISH



The Gardener Gin is exclusively distributed by De Vries Premium Wines

## MEET THE TEAM

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Some of us you have met in the 'field' and some over virtual correspondence. We would like to put a face and story to that so that you can know who we are and how passionate we are about serving you and availing the best high quality products at every pricepoint and preference. We have one goal - to provide the highest possible service standards in line with our premium products.



Sjouke de Vries - Managing Director  
MBA Business Management

I came to Kenya in 2014 when working for Philips as General Manager. After leaving Phillips, I founded a renewable energy company but ended up importing wine on the side as a personal passion. Now we abandoned all other activities and have transformed into one of the leading wine companies in Kenya. I love working with our team on making our premium wines available to as many people as possible, so they can enjoy themselves over a great glass of wine. I take a personal interest in the individual development of our team members, since I firmly believe that if they grow and thrive, we as a company will grow and thrive as a result. Although I love most wines from our portfolio, I have to go with the first wine I ever imported into Kenya: the Vergelegen Premium Cabernet Sauvignon Merlot.



Joke Dijkstra, LL.M - Legal & HR manager  
Masters in both Criminal & Private Law and International Law; Level 2 Award in Wines and Spirits

After a career in the Dutch Prosecution Office and the Dutch Courts, I came to Kenya in 2014, where I co-founded De Vries Premium wines in 2015. I always have enjoyed wine, but became more passionate about it when we started importing wines from different countries and after learning more about them in our WSET courses. My role in the company is related to everything formal the company does such as contracts with suppliers & customers and dealing with the relevant authorities. I also love running our Wine & Champagne pop-up bars together with the team because we can see in real-life how people enjoy themselves with their friends while drinking our premium wines. I like most of the wines from our range but I am very excited of our new Bordeaux range. If I have to select my favourite it has to be the flagship Margaux from Chateau Palmer.



Beverly Mbaika - Sales & Business Development Manager  
Certificate Food & Beverage Service and Sales; WSET Level 2 Award in Wines and Spirits & Level 3 Award in Wines

I started my career in the hospitality industry as a waitress. During this period, I developed a great interest in wines. I then moved to the wine industry to follow my passion and studied WSET level 2 at HCC-EA followed by WSET Level 3 in Cape Town. I then did an internship at Vergelegen Wine Estate where I could put theory into practice, further developing my skills in wine working alongside one of South Africa's most famous winemakers. Last year I was part of the Team Wine Kenya, representing Kenya in the global Blind Wine tasting competition in France. After starting as Sales Executive in our company, I now lead the sales team and all commercial activities. My favorite wine keeps changing over time, but currently I love the Vergelegen Reserve Semillon, a great white that ages gracefully and has interesting caramel nutty notes.



Veronica Wambugu - Finance & Operations Manager  
BComm Finance; C.P.A. Finalist; WSET Level 1 Award in Wines and Spirits

I am an experienced and analytical senior specialist in finance, accounting, auditing and administration. With a strong background in managing financial accounting and reporting systems in different sectors, I excel in preparing reports and analyzing financial performance data for the company. In seeking a challenging and rewarding career in a competitive environment, I was motivated to explore my potential and achieve growth opportunities which I got when I joined De Vries in an additional role in logistical operations. My first drink when I attained 'the age of majority' was a wine and it has always been my drink of choice. At De Vries Premium Wines, I fell in love with their premium iconic selection and my preferences were significantly influenced. I discovered a deep appreciation for good quality wines. From our portfolio, I like the French wines in general and specifically the Famille Perrin Côtes du Rhône Rouge.



Stephanie Mwangi - Brand Manager & HCC-EA Administrator  
BA Communication; MBA Luxury Brand Management; WSET Level 1&2 Award in Wines and Spirits

I stumbled on the wine industry at a wine tasting experience through one of our WSET educators who then encouraged me to take the WSET Level 1 class. Since then, I have pursued my interest in wine by also obtaining a WSET Level 2 Award in Wines qualification. Cut to becoming the De Vries Premium Wines portfolio story teller and working for the WSET Approved Programme Provider in Kenya. In my role, I am always informed by my expertise from a career in video production & editing and through my combination of skills, experience and passion of high-end brands, I create and execute marketing strategies that communicate the unique stories of the brands in the portfolio. My favourite wine at the moment is the Legaris Verdejo - it absolutely stands out for a dry red wine fan.



Anne Ouru - Sales Executive Coast  
BSc Business Management; WSET Level 1&2 Award in Wines

Before deciding to make a significant career change and transitioning into the wine industry, I worked in both the private and public sectors. I took a leap of faith and left my government job to pursue my passion for wine. Since joining De Vries, it feels fulfilling to say that I have developed my palate, tasted some of the most amazing wines from around the world, gained a wealth of knowledge from the WSET courses and participated in the complex processes of winemaking in one of the most iconic wineries in South Africa this year - the Vergelegen Wine Estate. Currently, I am pursuing my WSET Level 3 qualification. I am excited and eager to continue learning, growing and exploring different cultures and regions through the lens of wine.



Rachael Maina - Sales Executive Nairobi  
BA Special Needs Education; WSET Level 1&2 Award in Wines

My journey in wine began when a friend of mine would take me with her to various wine events she attended, and slowly but surely, my passion for wine grew. I am a passionate individual with a background as an Educator in Special Needs specifically Sign Language. I ventured into the wine industry in 2020 during the COVID-19 pandemic. This led to me studying the WSET courses so as to know more about wine and also become more professional in my job. I am also currently pursuing my WSET Level 3 Awards in Wine qualification. My favourite wines from our portfolio is the full Vergelegen range. Seeing as I have been to the Estate for their 2023 harvesting season and worked in the cellar, I now appreciate every glass of their wines.



Loise Wanjiru - Sales Executive Nairobi  
BSc Operations Research; WSET Level 1 Award in Wines

I am a customer-oriented sales executive with over two years of experience in high-level sales especially within the betting industry. In my new role at De Vries Premium Wines, I have carried over my skills in communication, sales negotiation, account management and lead generation. I used to think that I loved wine because I enjoyed a glass of sweet white wine but since joining the wine space, I realised that I hadn't even gotten close to tasting a good wine. My palate has greatly changed such that I have developed a preference for dry white wine specifically the Kim Crawford Sauvignon Blanc and Vina Pomal Rioja Rosada. I know I'm only scratching the surface but I am eager to learn more about the wine world and introduce clients to premium wines from iconic brands. You only live once so drink great wine, cheers!



Stephanie Odhiambo - Social Media Coordinator  
BA Communications

I am a Communications Specialist with over five years of experience in Social Media Management and Digital Marketing specifically in the FMCG industry. As a Social Media Coordinator at De Vries Premium Wines, I bring to my role experience in content creation & management and copyrighting to effectively promote the brand across various social media platforms. I started drinking red sweet wine two years ago which I thought I loved. However, since joining the company, I have realized that truly I haven't tasted the finest wines yet. I am excited to learn more and upgrade my wine game.



Mitchelle Akoya - Sales Executive Nairobi  
Diploma Customer Service; Certification Digital Marketing; WSET Level 2 Award in Wines

While working as a merchandiser for a juice company at a leading supermarket chain in Nairobi, a wine importer approached me and said, "You look like you can work with a drink stronger than this!" A week later, I was in and my first experience with a dry wine was a Shiraz Cabernet Sauvignon. Although I had never tasted a dry wine before, it was as though the wine understood my taste preferences. Fast forward to seven years later, I'm still waking up to preach the gospel of wine and everyday is amazing. Now, I fully enjoy the Vergelegen DNA Reserve for its bold and elegant juicy flavours that come in a very beautiful bottle.



Simon Gakungu- Finance & Operations Executive  
C.P.A Finalist

With expertise in financial accounting, data collection, reporting and auditing, I have a versatile background as an accountant. Joining De Vries Premium Wines, a company known for its supportive and wine knowledgeable staff, is an exciting venture where I aim to make a significant contribution and learn more about an interesting industry.

## THE HCC-EA EDUCATORS



Wanjiru Mureithi- WSET Awards in Wines Level 1&2 Educator  
Post Graduate Diploma in Wine Business Management; WSET Level 2&3 Award in Wines and Spirits

With a background as an International Development Consultant for both public and private institutions in Canada, South Africa and Kenya, I switched gears into the business of wine in 2014. Winenjiru Exclusives, a consulting firm focusing on the hospitality industry in Kenya, was born and I took on the role of lead consultant and educator. This later translated to my becoming the first Kenyan-certified educator of the UK-based, Wines and Spirits Education Trust (WSET) via the Hospitality Competence Center East Africa. I have taught both the Level 1 and Level 2 Awards in Wines courses since 2018 in Kenya and the Seychelles.



Elizma Myburgh - WSET Awards in Wines Level 1, 2 & 3  
Educator  
DipWSET Weindakademiker

Wine to me is passion. It's family and friends. It's warmth of heart and generosity of spirit. Wine is art. It's culture. It's the essence of civilization and the art of living. I live by those words and I have created a life shaped by the love of wine since 1995. I am a South African currently residing in Abu Dhabi but I lived in Belgium where I started my wine consulting business. In this time I went on to obtain the Diploma in Wines and Spirits and the title Weinakademiker which is awarded to Level 4 graduates who have completed a thesis and viva voce exam from the Austrian Wine Academy. I joined the HCC-EA as an Educator and Tasting Exam Assessor early on in the year.

# OUR WINES

## 1. Vergelegen Premium Sauvignon Blanc, SA

Vibrant aromas of lime, gooseberry, ripe guava (mapera), passion fruit and white pepper on the nose. On the palate is ripe fruit and a balanced acidity. Sauvignon Blanc, Semillon. Alc 14%. Best enjoyed over 2-3 years

## 2. Vergelegen Premium Chardonnay, SA

Citrus, peach, tropical fruit and mineral notes on the nose. French oak during ageing shows in the long finish and full palate. Chardonnay 100%. Alc 13.5%

## 3. Vergelegen Premium Cabernet Sauvignon Merlot, SA

Characterful red wine with black and red currants, coffee, tobacco and oak on the nose. The palate is fresh with a sprightly lingering finish. Cabernet Sauvignon, Merlot. Alc 14%. Will mature in 5-10 years.

## 4. Vergelegen Premium Shiraz, SA

Spicy, chocolate and black berries on the nose. The palate is well balanced with some acidity and rich tannins followed by a fruit dominated aftertaste. Shiraz 100%. Alc 14.6%. Will mature in 10 years.

## 5. Vergelegen Reserve Sauvignon Blanc, SA

Aromas of ripe passion fruit, guava, grapefruit, lemongrass and minerality. On the palate it has a long and clean finish. Sauvignon Blanc 100%. Alc 14%

## 6. Vergelegen Reserve Chardonnay, SA

Ripe tropical fruits and hints of hot buttered toast indicate French oak barrels used in the fermentation process. Wine has a long finish with some minerality on the palate. Chardonnay 100%. Alc 14.5% Matures over 10 years

## 7. Vergelegen Reserve Semillon, SA

A fine complex wine with balanced crisp acidity. It has an attractive light green colour with floral and delicate citrus, honey and spice. Semillon 100%. Alc 14.3%. Can be matured.

## 8. Vergelegen Reserve Shiraz, SA

Stunning aromas of ripe berries, spice, violets and hints of liquorice. Flavors on the palate are intense and long lasting with soft tannins leading to a clean finish. Serve at 15-17°C. Shiraz 100%. Alc 14.5%

## 9. Vergelegen Reserve Cabernet Sauvignon, SA

Complex and full bodied red wine showing aromas and flavours of blackcurrants, ripe plums, spice and wood. Prominent tannins allow for future ageing. Cabernet Sauvignon 100%. Alc 13%

## 10. Vergelegen Reserve Merlot, SA

Ripe fruit aromas on the nose are mirrored on the palate balanced by fresh fruit acidity also with fruity tannins. The aftertaste is long and lasting. Merlot 100%. Alc 14.5%

## 11. Vergelegen DNA Reserve, SA

Beautifully balanced elegant red wine with berry fruit nicely rounded by chocolate and coffee notes. Tannins are round and soft with a lingering finish. Cabernet Franc, Merlot, Petit Verdot. Alc 14.5%

## 12. Vergelegen MMV Brut, SA

Lovely fine mousse with a hint of toast, citrus, spice and baked apples. Long, lingering and refreshing aftertaste. Chardonnay 100%. Alc 12%

## 13. Vergelegen Straw Wine (375ml), SA

A sweet wine with dominant ripe tropical fruits on the nose and a marvellous acidity and freshness on the palate. Serve well chilled at 8-10°C. Semillon 100%. Alc 11%. Not to be served with chocolate in any form.

## 14. Vergelegen G.V.B. White, SA

Herbal with grapefruit and ripe tropical fruit notes. A long aftertaste on the palate. Semillon, Sauvignon Blanc. Alc 13%. Can be kept up to 10 years

## 15. Vergelegen Flagship G.V.B. Red, SA

An elegant and concentrated wine with lovely fruit on the palate and a long complex finish. Tannins and acidity are balanced. Cabernet Sauvignon, Cabernet France, Merlot. Alc 14.5%

## 16. Vergelegen Flagship V, SA

A bold and complex red wine with aromas of blackcurrants, cedar wood and cigar box. The palate is spicy with supple tannins and a long aftertaste. Cabernet Sauvignon, Petit Verdot, Merlot, Cabernet Franc. Alc 14%

## 17. La Vieille Ferme Blanc, FR

On the nose is a fruity bouquet with notes of lemon, citrus and white flowers. Fresh on the palate, with a fine, elegant and well-balanced offering nice acidity. Best served at 8°C. Bourboulenc blend. Alc 12.5%

## 18. La Vieille Ferme Rosé, FR

The nose opens on mineral notes into fruity and saline notes. On the palate, it offers notes of candy balanced by the liveliness of the mineral notes. Serve at 10-12°C. Cinsault, Grenache, Syrah. Alc 12.5%

## 19. La Vieille Ferme Rouge, FR

The nose is a bouquet of red fruit and spices. The palate is full of freshness and well balanced, with notes of cherries and very soft tannins. Serve at 17°C. Carignan, Cinsault, Grenache, Syrah. Alc 13%. Contains sulphites but no egg or egg products.



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La Vieille Ferme One of the best value for money wines in the world - Robert Parker Jr.





The leading wine making family in the Southern Rhône



**20. La Vieille Ferme Réserve Brut, FR**

A delicate floral nose leads to a delightful gentle palate of white stone fruit (peach) and a hint of brioche. Serve between 5°C - 7°C. Chardonnay, Ugni blanc. Alc 12%

**21. La Vieille Ferme Réserve Rosé, FR**

The nose opens on mineral notes into fruity and saline notes. On the palate, it offers notes of candy balanced by the liveliness of the mineral notes. Serve at 10- 12°C. Cinsault, Grenache, Syrah. Alc 12.5%

**22. Famille Perrin Côtes du Rhône Reserve Blanc, FR**

Beautiful aromas combining floral and mineral notes. Well balanced palate reveals superb aromas of lemon, bergamot orange with a long finish. Grenache blanc, Marsanne, Roussanne, Viognier. Alc 13%

**23. Famille Perrin Côtes du Rhône Réserve Rouge, FR**

Aromas of fresh cherries, cinnamon and pepper. The palate is full, deep and well balanced with soft and elegant tannins. Serve at 18°C. Grenache blanc, Mourvèdre, Syrah. Alc 13%

**24. Famille Perrin Côtes du Rhône Reserve Rosé, FR**

Aromas of red fruits and spring flowers. The mouth is full of freshness and tasty fruit. Serve chilled. Cinsault, Grenache, Mourvèdre, Syrah. Alc 13%

**25. Famille Perrin Châteauneuf-du-Pape Blanc, FR**

On the nose hints of flint, fennel and aniseed with a light oaky flavour. Well balanced, on the palate. An elegant wine, to be tasted from its youth. Serve at 10°C. Clairette, Grenache blanc, Roussanne. Alc 14%. Can be aged short term.

**26. Famille Perrin Châteauneuf du Pape Rouge, FR**

The nose reveals delicate notes of very ripe berries with some mineral tones. On the palate aromatic and fruity, and sweet spices. Beautiful length and well balanced. Grenache, Mourvèdre, Syrah Alc 14.5%

**27. Château de Beaucastel Côtes du Rhône Coudoulet Rouge, FR**

A well-balanced, ripe and fresh red with a rich medium-full bodied texture. The density of fruit on the palate leads to a long and zesty finish. Grenache, Mourvèdre, Syrah, Cinsault. Serve at 16°C. Alc 13.5%

**28. Château de Beaucastel Châteauneuf-du-Pape Blanc, FR**

Intense aromas of white flowers, white peach and honeysuckle. Full-bodied and complex on the palate, with notes of mango, apricot and beeswax. It has a very long finish. Serve at 10°C. Roussanne, Grenache blanc. Alc 13.5%

**29. Chateau de Beaucastel Châteauneuf du Pape Rouge, FR**

Sophisticated and powerful balanced aromas of spices, cherries, black berries and floral notes. Perfectly balanced with fine tannins and an exceptionally long finish. Decant and serve around 15°C. Grenache, Mourvèdre, Syrah, Cinsault. Alc 14%. Has ageing potential in mid-term.

**30. Miraval Rosé Côtes de Provence, FR**

Pale pink color. Aromas of fresh fruit, currant and fresh rose enhanced with a zest of lemon. Mineral notes with fresh acidity on the palate. Long finish. Cinsault, Grenache, Syrah, Rolle. Alc 13%

**31. Studio by Miraval, FR**

Floral aromas, full-bodied and notes of citrus, grapefruit and figs. Perfectly balanced by a nice mineral structure. Finish is long with hints of iodine and lemony. Cinsault, Grenache, Blend. Alc 12.5%

**32. Champagne Nicolas Feuillatte Réserve Brut, FR**

Enjoy juicy pear and apricots on the nose followed by elegant bubbles in the mouth. Simple complexity allows versatility with different flavours. Pinot Noir, Meunier, Chardonnay. Alc 12%

**33. Champagne Nicolas Feuillatte Réserve Demi-Sec, FR**

Has aromas and palate of toasted bread, honey and mango. The mouth is smooth with hints of candied fruits. The finish is silky with some mango undertones. Chardonnay, Pinot Noir, Meunier. Alc 12%

**34. Champagne Nicolas Feuillatte Réserve Rosé, FR**

Nuanced and graceful bubbly with red summer fruits like redcurrant, blueberry and strawberry. Chardonnay 10%, Pinot Noir, Meunier. Alc 12%

**35. Champagne Nicolas Feuillatte Graphic Ice Silver (Limited Edition), FR**

Increasingly elegant and refreshing over ice, vibrant citrus, apple and peach notes. Can make cocktails. Chardonnay, Pinot Noir. Alc 12%

**36. Champagne Nicolas Feuillatte Graphic Ice Rosé (Limited Edition), FR**

Intensely fruity, full-flavoured and a soft supple character. Serve ultra-chilled or over ice. Can make cocktails. Chardonnay, Pinot Noir, Meunier. Alc 12%

**37. Champagne Nicolas Feuillatte Palmes d'Or Brut, FR**

Elegant notes of apricots, almonds and a hint of spice. Upfront flavours of redcurrant and citrus, some minerality and a smoky edge. Chardonnay, Pinot Noir.

**38. Champagne Nicolas Feuillatte Palmes d'Or Rosé, FR**

Vintage Rosé Champagne. Notes of cherry, pastry and peony flowers. Pronounced fresh lemon on the palate. Light with a delicate and distinguished length that retains structure. Pinot Noir 100%.



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Benchmark Sauvignon Blanc from New Zealand



**39. Ruffino Pinot Grigio, IT**

Intense white peach aromas that finish slightly minty but is bold and well-structured with a long and vibrant finish. Pinot Grigio 100%. Alc 12%

**40. Ruffino Orvieto Classico, IT**

Refreshing with distinct citrus, apple, herbal and floral notes. Mineral notes on the palate and well balanced with an almond finish. Varietal blend. Alc 12.5%.

**41. Ruffino Chianti, IT**

Elegant aromas of floral notes, red fruit and spice. Good structure and finish for easy drinking. Sangiovese, Merlot. Alc 13%

**42. Ruffino Aqua Di Venus, IT (New)**

A light pink rose that is floral with red cherry notes and herbal overtones on the nose. It is fresh, savoury and balanced acidity on the palate. Has a long finish. Syrah, Sangiovese, Pinot Grigio. Alc 13.5%

**43. Ruffino Rosatello, IT (New)**

Fruity and floral aromas translate to the palate in this delicate wine. Extremely versatile, Rosatello pairs perfectly with cured meats, appetizers and fish. Red grape blend. Alc 12%

**44. Ruffino Prosecco Brut, IT**

Bright straw yellow with fine bubbles. Aromas of apples, pears, citrus also on the palate. The finish is fruity, floral and long. Glera. Serve at 7-8°C. Alc 11%.

**45. Ruffino Prosecco Rosé, IT**

Fragrant notes of strawberry and rose petals. Elegant bubbles, fresh acidity and flavours of red berries and white fruits linger in the finish. Glera, Pinot Noir. Serve at 7-8°C. Alc 11%.

**46. Ruffino Aziano Chianti Classico, IT**

Vibrant aromas of violets, red fruits and spice on the nose and a persistent plummy aftertaste. Sangiovese, Merlot, Cabernet Sauvignon. Alc 13%.

**47. Ruffino Riserva Ducale, IT**

An elegant bouquet of violets, cherries and plums with hints of tobacco and clove. It is balanced with delicate tannins and vibrant acidity. Bold and long finish. Sangiovese, Merlot, Cabernet Sauvignon. Alc 14%

**48. Ruffino Riserva Ducale Oro, IT**

Complex bouquet of cherry, plum and violet notes that stand out and develop to chocolate and black pepper. Great structure with elegant tannins and balances acidity. Persistent finish. Sangiovese blend. Alc 14.5%. Can be cellared for decades.

**49. Ruffino Modus, IT**

Complex notes of blackberries evolve into cinnamon and clove. On the palate it is rich and structured with soft tannins. Sangiovese, Cabernet Sauvignon, Merlot. Alc 14.5%.

**50. Ruffino Brunello Greppone Mazzi, IT**

Ruby red, complex and refined aromas of ripe plum, cassiss, cocoa and sweet tobacco. Full-bodied with velvety tannins, very long finish. Sangiovese 100%. Alc 14.5%

**51. Robert Mondavi Sauvignon Blanc Private Selection, USA (New)**

Freshly cut grass in initial aromas followed by lemon, grapefruit, lime zest. Bright flavours of lemongrass, citrus, guava, mango and a mouthwatering acidity. Sauvignon Blanc. Alc 13.5%

**52. Robert Mondavi Chardonnay (Napa Valley), USA**

Deep lemon in colour. On the palate sun-ripened pineapple, guava (mapera), and grapefruit are integrated with a toasty complexity. Chardonnay 100%. 10-13°C. Alc 14.5%

**53. Robert Mondavi Pinot Noir (Napa Valley), USA**

Bright and expressive ruby red wine with acidity balanced with plums and earth flavours. Pinot Noir. Serve at 13°C. Alc 14.5%

**54. Robert Mondavi Cabernet Sauvignon (Napa Valley), USA**

Aromas of plum, sage, sandalwood, mint and cherry distinct on the nose. Sweet black fruit, warm oak spice and a chocolatey texture on the palate. Cabernet Sauvignon, blends. 15-18°C. Alc 14.5%

**55. The Prisoner California Red Blend, USA (New)**

On the nose, dried blackberry, cedar and tobacco leaf with sweet spices of clove, cinnamon, and nutmeg. Flavors of ripe dark cherry and hints of anise linger for a soft, vibrant finish balanced by ripe tannins. Zinfandel, Cabernet Sauvignon, Petite Sirah, Syrah, Merlot, and Malbec. Alc 13%

**56. Kim Crawford Sauvignon Blanc, NZ**

Aromas of lifted citrus, tropical fruit, and crushed herbs. Juicy wine with vibrant acidity and plenty of weight and length on the palate. Ripe, tropical fruit flavor with passion fruit, melon, and grapefruit. Serve at 7-8°C. Sauvignon Blanc 100%. Alc 13%

**57. Kim Crawford Pinot Gris, NZ**

Aromatics of ripe pear and apples, underlying floral notes and a light clove spice. Ripe stone fruit, pear and light tropical fruit flavours on the palate. Chill and serve at 7-8°C. Pinot Gris 100%. Alc 13%

**58. Kim Crawford Pinot Noir, NZ**

Red berry fruit aromas with dark cherry notes and spicy oak. Ripe blackberry and black currant on the palate. Serve at 13°C. Pinot Noir 100%. Alc 13%. Cellar up to 5 years.

**59. Cordoniu Vintage, SP**

Fresh with intense aromas of apple and pleasant floral notes. This Cava is made according to the traditional method. Macabeo. Alc 11.5%

**60. Anna de Cordoniu Blanc de Blancs Reserva, SP**

Pleasant mix of tropical fruits and toasted fragrances from ageing. Broad, long-lasting flavor with a creamy texture. Chardonnay blend. Alc 11.5%

**61. Anna de Cordoniu Rosada, SP**

Intense aromas of strawberry, cherry, raspberry and notes of violets. Fresh and elegant flavour, fruity tones and balanced acidity. Chardonnay, Pinot Noir. Alc 12%

**62. Viña Pomal Bianco, SP**

Pale yellow with rich notes of white fruit, citrus and a light toastiness from oak ageing. A fresh palate reveals some fruit and salinity and good aftertaste length. Malvasia, Viura. Alc 12.5%

**63. Viña Pomal Crianza, SP**

Intense aromas of flowers, black fruits and liquorice with hints of vanilla and roasted coffee. The palate is balanced and fresh with good structure and soft tannins. Tempranillo 100%. Alc 13.5%

**64. Viña Pomal Rosada, SP**

A pale rose with strawberry, raspberry aromas. It is well balanced with a fresh acidity. Grenache, Viura. Alc 13.5%

**65. Viña Pomal Reserva, SP**

The nose is intense and elegant with floral, red fruit, vanilla and roasted coffee. It is balanced with a long lingering finish. Tempranillo 100%. Alc 13.5%.

**66. Viña Pomal Gran Reserva, SP**

Complex and elegant nose with notes of liquorice, red fruit and spices. Aromas of vanilla and tobacco are infused by barrels. Balanced palate has a persistent finish. Tempranillo 100%. Alc 14%.

**67. Legaris Verdejo, SP**

Floral, herbal and white fruit are intense on the nose. Lots of body, a long finish and a slight bitter aftertaste typical of the grape. Verdejo. Alc 13%

**68. Legaris Roble, SP**

Deep purple with intense aromas of fresh red fruit and vanilla from barrel ageing. It is rich with a rounded mouthfeel. Tempranillo 100%. Alc 14%

**69. Legaris Reserva, SP**

Aromas of very ripe black fruit and some spice follow through with a balanced full-bodied wine and a lingering finish. Tempranillo 100%. Alc 14.5%

**70. Scala Dei Cartoixa, SP**

Intense aromas of ripe black fruits and spiciness, vanilla and pepper from the barrels. Full-bodied, mature tannins and a long lingering finish on the palate. Cabernet Sauvignon, Carignan, Grenache, Syrah. Alc 14.5%.

**71. Scala Dei Prior, SP**

Deep ruby red colour, intense aromas of black fruit and berries and underlying spicy notes. A silky mouthfeel with ripe elegant tannins on the palate. Cabernet Sauvignon, Carignan, Grenache, Syrah. Alc 14.5%.

**72. El Tribut de Scala Dei, SP**

Red fruit aromas dominate on the palate also and it is rounded and full with some minerality. Cabernet Sauvignon, Grenache, Syrah. Alc 15.5%.

**73. Septima Malbec, ARG**

Typical Malbec with vivid purple shades. The nose evokes abundant plum and cherry and opens up in the glass to reveal dry figs. Soft tannins and a fruity finish. Serve at 14-15°C. Malbec 100%. Alc 13.7%. Ageing potential of 5 years.

**74. Septima Obra Reserva Malbec, ARG**

A complex nose of fresh fruit like blackberries, cherries, plums and strawberries that evolve further in the glass. Full-bodied, sweet and silky on the palate. Long finish. Serve at 16-18°C. Malbec 100%. Alc 14%

**75. Septima Gran Reserva Malbec, ARG**

A bold dry wine with smooth tannins and balanced acidity. On the nose is oak, earth, leather and black fruit notes. Cabernet Sauvignon, Tannat, Malbec. Alc 14.5%. Ageing potential of over 10 years.

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**76. Château Daviaud AOC Bordeaux Rouge, FR**  
 The nose is expressive on notes of ripe fruit and lots of spice. On the palate, it is surprisingly full, smooth and also a lot of depth. Merlot, Cabernet Franc, Cabernet Sauvignon, Malbec Alc 14%.

**77. Famille Sichel Sirius AOC Bordeaux Blanc, FR**   
 An aromatic white wine, where the Sauvignon gives off its scents of white flowers, citrus fruits and lychee while the Sémillon brings a round body enhanced by a nice refreshing acidity. The balanced and persistent finish is mineral, light toasted and grilled notes. Semillon, Sauvignon Blanc. Alc 12%. Vegan. Keep for 1 more year to evolve.

**78. Famille Sichel Sirius AOC Bordeaux Rouge, FR**  
 The nose evokes warm scents of spices, dried figs, black berries and blackcurrant. The round palate is also warm accompanied by expressive fruit on well-balanced tannins which lend a beautiful length. Merlot, Cabernet Sauvignon. Alc 14%.

**79. Château Argadens AOC Bordeaux Blanc, FR**  
 Has a crisp nose with citrus and floral aromas mixed with rose and passion fruit. The palate is ample with hints of acidity. The finish is long. Sauvignon Blanc, Semillon. Alc 12%

**80. Château Argadens AOC Bordeaux Supérieur Rouge, FR**  
 The nose is complex with fresh fruit, red and black berries and toasted notes. On the palate it is rich, elegant and balanced leaving a persistent finish. Merlot, Cabernet Sauvignon. Alc 14.5%

**81. Famille Sichel AOC Bordeaux Rouge, FR**  
 Nose is an expressive bouquet revealing aromas of multiple red fruits mixed with toasted and vanilla notes. The mouth is full with dense tannins completed with a long finish. Merlot, Cabernet Sauvignon. Alc 14%

**82. Famille Sichel AOC Margaux Rouge, FR**  
 A deep garnet red colour, it has delicate blackcurrant and blackberry fruit and some oak on the nose. Quality tannins make it fruity and subtle with a lingering finish of spice and oasted notes. Cabernet Sauvignon, Merlot, Cabernet Franc, Petit Verdot. Alc 13.5%. Drink from 2021.

**83. Famille Sichel AOC Sauternes, FR**   
 A bouquet of remarkable complexity with aromas of ripe apricots, pineapple, mango and honey. On the palate, a smooth, rich and refined liquor instantly invades the palate with a great freshness. Semillon, Sauvignon. Alc 13%. Vegan. Noble rot

**84. Château Crabitey AOC Graves Blanc, FR**   
 A bright, intense yellow with golden glow. Complex nose of white flowers, orange blossom notes and scents of white flesh fruits followed by subtle wood notes and freshness of citrus zest. Smooth and round on the palate. Long, fruity and fresh finish. Sauvignon, Semillon. Alc 12.5%. Vegan

**85. Château Crabitey AOC Graves Rouge, FR**  
 Presents a bouquet of ripe fruit with toasted and balsamic notes. Underpinned by well-integrated tannins, the rich, front of palate evolves powerfully thanks to richly fruity extract. The fine structure is clothed in lingering, velvety elegance. Cabernet Sauvignon, Merlot. Alc 14%

**86. Château Beaumont AOC Haute Médoc, FR**  
 Characterised by roundness, harmony and fruitiness, Merlot gives a lovely fruitiness and some sweetness, while the Cabernet Sauvignon brings concentration and the Petit Verdot a spicy touch. Cabernet Sauvignon, Petit Verdot. Alc 13.5%

**87. Château Perron AOC Lalande de Pomerol, FR**  
 Attractive nose of red berries, sour cherry, spices and menthol with some oak and liquorice. The palate reveals a subtle, delicate wine and a velvety texture with beautifully ripe, plump tannins. Fresh, spicy finish. Merlot, Cabernet Sauvignon, Cabernet Franc. Alc 13%. Easy-to-drink with good cellaring potential.

**88. Château de Saint-Pey AOC Saint-Emilion Grand Cru, FR**  
 The pleasant expressive and complex nose opens with toasted brioche and cocoa beans from ageing in Oak barrels, mixed with notes of ripe black fruits. The wine is full on the palate and structured with elegant tannins. Merlot, Cabernet Sauvignon, Cabernet Franc. Alc 14.5%.

**89. Château Angludet AOC Margeaux Rouge, FR**  
 Fruity on the nose and the palate is rounded and creamy with velvety tannins, ripe fruit and spices balanced by a touch of acidity. The finish is long and light. Merlot, Cabernet Sauvignon, Petit Verdot. Alc 13%.

**90. La Dame d'Angludet AOC Margeaux Rouge, FR**  
 Elegant and complex, this wine is beautifully balanced and displays great capacity to age well for a long time. Merlot, Cabernet Sauvignon, Petit Verdot. Alc 15%

**91. Alter Ego de Palmer AOC Margaux Rouge, FR**  
 Merlot is generally the dominant grape variety, making it a supple wine with intense fruitiness, fresh and juicy. Velvety tannins and aromatic depth are promises of splendid ageing potential. Merlot, Cabernet Sauvignon, Petit Verdot. Alc 13%.

**92. Château Palmer AOC Margaux Rouge, FR**  
 A bold dry wine with smooth tannins and balanced acidity. On the nose is oak, earth, leather and black fruit notes. Cabernet Sauvignon, Tannat, Malbec. Alc 14.5%. Ageing potential of over 10 years.

# WSET Level 2

## Systematic Approach to Tasting Wine®



### 01 Appearance

**Intensity**  
PALE      MEDIUM      DEEP

**Colour\***

White	 LEMON	 GOLD	 AMBER	
Rosé	 PINK	 PINK-ORANGE	 ORANGE	
Red	 PURPLE	 RUBY	 GARNET	 TAWNY

\*Colours are not intended to represent actual wine colours

### 02 Nose

**Intensity**  
LIGHT      MEDIUM      PRONOUNCED

**Aroma Characteristics**

<b>Primary</b>	 FLORAL	 FRUIT	 HERBAL	 SPICE
<b>Secondary</b>	 YEAST	 OAK	 MALOLACTIC CONVERSION	
<b>Tertiary</b>	 RED WINE		 WHITE WINE	

### 03 Palate

**Sweetness**  
DRY      OFF-DRY      MEDIUM      SWEET

**Acidity**  
LOW      MEDIUM      HIGH

**Tannin**  
LOW      MEDIUM      HIGH

**Alcohol**  
LOW      MEDIUM      HIGH

**Body**  
LIGHT      MEDIUM      FULL

**Flavour Intensity**  
LIGHT      MEDIUM      PRONOUNCED

**Flavour Characteristics**

 FLORAL	 FRUIT	 HERBAL	 SPICE	<b>Primary</b>
 MALOLACTIC CONVERSION	 YEAST	 OAK		<b>Secondary</b>
 RED WINE		 WHITE WINE		<b>Tertiary</b>

**Finish**  
SHORT      MEDIUM      LONG

### 04 Conclusions

**Quality**  
POOR      ACCEPTABLE      GOOD      VERY GOOD      OUTSTANDING

## WSET Level 2 Wine-Lexicon

Describing aromas and flavours

### Primary

The aromas and flavours of the grape and alcoholic fermentation

**Floral**  
blossom, rose, violet

**Stone Fruit**  
peach, apricot, nectarine

**Black Fruit**  
blackcurrant, blackberry, blueberry, black cherry, black plum

**Spice**  
black/white pepper, liquorice

**Green Fruit**  
apple, pear, gooseberry, grape

**Tropical Fruit**  
banana, lychee, mango, melon, passion fruit, pineapple

**Herbaceous**  
green bell pepper (capsicum), grass, tomato leaf, asparagus

**Fruit Ripeness**  
unripe fruit, ripe fruit, dried fruit, cooked fruit

**Citrus Fruit**  
grapefruit, lemon, lime, orange

**Red Fruit**  
redcurrant, cranberry, raspberry, strawberry, red cherry, red plum

**Herbal**  
eucalyptus, mint, fennel, dill, dried herbs

**Other**  
wet stones, candy

### Secondary

The aromas and flavours of post-fermentation winemaking

**Yeast** (lees, autolysis, flor)  
biscuit, pastry, bread, toasted bread, bread dough, cheese, yogurt

**Malolactic conversion**  
butter, cream, cheese

**Oak**  
vanilla, cloves, coconut, cedar, charred wood, smoke, chocolate, coffee

### Tertiary

The aromas and flavours of maturation

**Red wine**  
dried fruit, leather, earth, mushroom, meat, tobacco, wet leaves, forest floor, caramel

**White wine**  
dried fruit, orange marmalade, petrol (gasoline), cinnamon, ginger, nutmeg, almond, hazelnut, honey, caramel

**Deliberately oxidised wines**  
almond, hazelnut, walnut, chocolate, coffee, caramel



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# De Vries Premium Wines



SCALA DEI



VIÑA POMAL  
HARO · RIOJA · 1904



DE DOUVE  
CODORNIU



CHATEAU  
BEAUMONT

CHATEAU  
ARGADENS



CHATEAU  
DE  
SAINT-PEY



CHATEAU ANGLUDET  
MARGAUX

CHATEAU  
PALMER

