

**Core Competencies:** Impel Professional Consulting, LLC is an Atlanta-based technology company and a Woman-Owned Small Business (WOSB). We design, develop and deliver end-to-end integrated IT Solutions in **ERP** (SAP, SAP S/4 HANA, PeopleSoft, Oracle, WorkDay), **BI, CRM** (SAP, Salesforce), **Business Process Transformations**, and **Project Management**.

**DESIGN:** Assessments for ERP systems/BI implementations and Business Process Improvements for IT Road Maps, New implementations and Upgrades/Conversions

**DEVELOP:** Detailed Business Blue Prints (functional/technical) of standard and custom solution to provide IT/IS efficiencies

**DELIVER:** Business Solutions to enable Optimal Business Performance and cost visibility

We specialize in • Advisory & Systems Integration • Management Consulting • Project staffing

## ERP/BI/IoT

- Develop Current State Assessments for ERP Solution Roadmap
- S/4 HANA Deployment
  - Finance & Logistics
  - Migration Strategy
  - Change Management
- Training (On-Site & Webinar)
- Implementations and Upgrades in SAP ERP ECC 6.0
  - Basis/ Netweaver
  - FI- Financial Accounting
  - CO - Controlling
  - SD - Sales and Distribution
  - MM- Material Management
  - PM- Plant Maintenance
  - PP- Production Planning
  - PS- Project Systems & CPM
  - SCM- Supply Chain Management
  - HCM- Human Capital Management
  - LE-Logistics Execution
  - Architecture Design
- Design Technology Industry Solutions Incorporating SAP Best Practices
- Report Design & Data Platforms
- Information Security

## Process Transformations

- Optimize Companies Key Business Processes
  - Record-To-Report
  - Order-To-Cash
  - Procure-To-Pay
  - Make-To-Order/Stock
  - Hire -To- Retire
- Training (On-Site & Webinar)
- Develop Measureable KPIs
  - Financial Metrics
  - Operational Metrics
  - Key business drivers
  - Dash Boards
  - Charts and graphs
  - Executive Summaries
- Drive Enterprise Performance Management Strategy
  - Financial
  - Customer
  - Process
  - Organizational
- Governance, Risk & Compliance Development of Continuous Controls
  - Monitoring process controls for:
  - Compliance Monitoring
  - Materiality
  - Risk Assessment Requirements

## Project Management

- Design Project Management Delivery Processes to Fit Client Requirements
- Utilize following Methodologies:
  - AGILE** Iterative Methodology
    - CSM – Certified Scrum Master
    - CSMPO – Product Owner
  - PMP** Institute and PMBOK
  - ASAP** and **Activate** (SAP centric)
  - Waterfall**
    - Planning
    - Analysis
    - Design
    - Implement/Build
    - Maintenance
  - **Six Sigma**
  - Training (On-Site & Webinar)
  - Project Management Tools
    - MS Project
    - HP ALM/ QC
    - SOLMAN
    - SharePoint
    - Clarity

## Company Data

- **DBE Certified** (G-DOT) – #14851
- **EDWOSB**

### DIFFERENTIATORS

- ERP Specialists – Core 7 Founders are SAP ERP 6 Certified
- Official member of the **SAP PartnerEdge** ecosystem
- Certifications: SAP, PMP, CSM, CPA and Six Sigma
- Education: Founders have MBA or MSc-SCM degrees
- Financially Stable (Access to Capital)

### PAST PERFORMANCE

#### **COMMERCIAL**

- Each Partner has 20 years experience providing professional Services in IT and Finance/ Accounting at Big 4 Consulting firms and Fortune 500 corporations: (Accenture, Deloitte, KPMG, GE, Shell Oil, Schlumberger, Home Depot, Coca-Cola)

#### **GOVERNMENT**

- City of Atlanta – PeopleSoft implementation
- City of Oxnard – Implemented IS for Comprehensive Financial Annual Report (CAFR) to meet Government Accounting Standard Board (GASB).
- G-DOT – ERP Assessment

- **Founded:** February 25, 2016; Founders collaborated on other projects over 10-15 years

• **HQ:** Stone Mountain, Georgia

• **DUNS:** 080582403

• **EIN:** 81-155975

• **CAGE:** 7TUP6

#### **NAICS Codes:**

541511 Custom Computer Programming Services

541512 Computer System Design Services

5415611 541614 541618 611430