

TRANSIENT GUEST TAX
REVENUES
2011-2016

REVENUES:

TIME PERIOD	2011	2012	2013	2014	2015	2015*	2016	2016*
First Quarter	\$ 4,736.98	\$ 4,496.03	\$ 5,336.41	\$ 6,530.49	\$ 7,450.50		\$ 6,510.53	\$ 1,302.10
Second Quarter	\$ 2,613.16	\$ 2,587.41	\$ 3,974.10	\$ 5,362.07	\$ 6,974.10		\$ 5,583.32	\$ 1,116.67
Third Quarter	\$ 4,006.62	\$ 3,373.25	\$ 3,409.44	\$ 5,602.75	\$ 7,527.02			
Fourth Quarter	\$ 3,947.56	\$ 3,099.01	\$ 3,973.23	\$ 7,212.67	\$ 7,031.59	\$ 1,406.31		
TOTAL	\$ 15,304.32	\$ 13,555.70	\$ 16,693.18	\$ 24,707.98	\$ 28,983.21	\$ 1,406.31	\$ 12,093.85	\$ 2,418.77

*Amount allocated to administrative assistant salary after approval of 1% increase effective 7/01/15

SALES TAX REVENUES
2010-2016

MONTH	2010	2011	2012	2013	2014	2015	2016
January	\$ 33,625.80	\$ 37,748.83	\$ 39,755.52	\$ 38,800.80	\$ 45,544.36	\$ 50,195.73	\$ 38,473.92
February	\$ 34,404.78	\$ 38,258.68	\$ 39,160.10	\$ 41,343.57	\$ 40,005.67	\$ 44,458.88	\$ 45,606.70
March	\$ 40,873.16	\$ 32,768.35	\$ 40,703.90	\$ 36,312.88	\$ 40,802.91	\$ 37,684.68	\$ 34,481.01
April	\$ 26,069.35	\$ 30,743.96	\$ 34,009.81	\$ 37,584.25	\$ 39,115.58	\$ 39,325.59	\$ 46,618.54
May	\$ 43,407.91	\$ 39,300.21	\$ 40,973.20	\$ 39,431.53	\$ 44,847.38	\$ 41,379.67	\$ 46,463.69
June	\$ 39,061.37	\$ 35,379.37	\$ 41,401.65	\$ 38,625.20	\$ 46,082.89	\$ 42,089.12	\$ 35,969.22
July	\$ 32,579.13	\$ 41,391.86	\$ 37,374.89	\$ 46,787.75	\$ 47,324.39	\$ 40,743.81	
August	\$ 36,249.98	\$ 43,681.91	\$ 44,402.54	\$ 46,788.78	\$ 44,365.89	\$ 40,977.51	
September	\$ 35,916.16	\$ 40,744.09	\$ 39,488.79	\$ 40,832.38	\$ 46,887.08	\$ 43,571.00	
October	\$ 48,456.56	\$ 54,402.85	\$ 41,533.53	\$ 44,239.07	\$ 45,975.81	\$ 40,010.47	
November	\$ 29,886.60	\$ 35,490.11	\$ 45,241.05	\$ 42,124.07	\$ 42,585.80	\$ 43,697.31	
December	\$ 36,589.52	\$ 44,188.28	\$ 46,894.88	\$ 41,560.65	\$ 40,592.47	\$ 46,235.56	
TOTAL	\$ 437,120.32	\$ 474,098.50	\$ 490,939.86	\$ 494,430.93	\$ 524,130.23	\$ 510,369.33	\$ 247,613.08

June 3, 2016

Joyce:

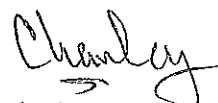
Well, we had a positive month eventhough the total revenue line says different. What brought us down in revenue was having the adult exercise classes, except Yoga, stop for the summer season. The ethanol plant has brought in a new company to finish their expansion, and quite a few of them bought memberships. It has been nice enough weather, and with the classes stopping, I didn't think we would improve much over April's numbers. However, we did beat our yearly average again by about double the amount.

Anyway, here are this month's comparables:

	April 2016	May 2016	Difference
<u>Visitors:</u>	1501	1646	9.66%
Ttl Memberships:	105	135	28.57%
New:	12	22	83.33%
Renewed:	49	74	51.02%
<u>Revenue:</u>			
Memberships:			
New	\$410.00	\$875.00	113.41%
Renewed	\$1,040.00	\$2,005.00	92.79%
St. Lukes:	\$240.00	\$243.00	1.25%
City:	\$30.00	\$48.00	60.00%
An. Co.:	\$48.00	\$21.00	-56.25%
Garnett PD:	\$54.00	\$24.00	-55.56%
Garnett FD:	\$3.00	\$0.00	0.00%
Daily Fees:	\$327.00	\$594.00	81.65%
Yoga:	\$324.00	\$370.00	14.20%
Spin Class:	\$550.00	\$0.00	0.00%
Core & Cardio:	\$600.00	\$0.00	0.00%
Rec Center Rentals:	\$35.00	\$150.00	328.57%
Baseball/Softball:	\$1,226.00	\$0.00	0.00%
Total Revenue:	\$4,887.00	\$4,330.00	-11.40%

Also included is the monthly reconciliation report, monthly breakdown report, a membership list as of May 31st, 2016, the lists of employees from ACH/St. Lukes, Anderson County and the City that visited us this month, and the first summer roster from Yoga. Please let me know if you have any questions or see anything that needs to be corrected.

Hope you have a nice day.


Charley