



## **Town Response to Q&A**

### **TOWN OF PIERSON REQUEST FOR PROPOSAL (RFP) SOLID WASTE AND RECYCLING SERVICE**

The Town of Pierson has previously released a Request for Proposal for Solid Waste and Recycling Service and an Addendum to the Request for Proposal. This is the Town Responses to the Q&A submissions provided in relation to this above-referenced Request for Proposal.

Please direct any questions to Carmen Spelorzi, Town Clerk at (386) 749-2661.

***Question 1 Just to clarify, the Town is asking for the hauler to provide just curbside trash collection in a 96-gallon cart correct?***

Yes, the Town is looking for solid waste collection. The Contractor is responsible for curbside solid waste collection in a 96-gallon cart along with any bagged solid waste placed outside the container not in excess of three (3) bags.

***Question 2 Just to clarify, the Town is not asking for the hauler to provide pricing for a curbside recycling or bulk collection:***

No, the Town is not asking for bulk collection, but the Town is seeking recycling services. The recycling services shall be curbside collection in a minimum 18-gallon recycling cart.

***Question 3 On page #12 of the RFP, the Town is asking for eight (8) pricing options. If the Town has elected to not offer recycling, bulk and yard waste collection, will the Town please revise the pricing sheet to reflect one option for just solid waste collection?***

The revised pricing sheet is attached to this document. There are four options for solid waste and recycling collection available: 1) residential solid waste and recycling once weekly billed to the resident, 2) residential solid waste and recycling twice weekly billed to the resident, 3) residential solid waste and recycling once weekly billed and revenue collected on county tax roll, and 4) residential solid waste and recycling twice weekly billed and revenue collection on county tax roll.

**Question 4** *As a follow up to the previous question, if the Town is only looking for a price for once a week curbside “solid waste” collection pursuant to Revision #6 of the addendum, should the hauler provide one rate on Page #13 under option #1?*

The Contractor shall provide pricing for once and twice a week collection of solid waste and recycling. The Contractor should include pricing for both options of residential direct billing and billing to be done on the county tax roll.

**Question 5** *Should a resident contact the hauler requesting a bulk pick-up, will the hauler be permitted to do so for a fee negotiated between the resident and the hauler?*

Yes, the Contractor and individual residents can negotiate for bulk pick-up, however the Town will not be a party to such negotiations.

**Question 6** *Pursuant to Revision #9 of the addendum, it states that the Town will require “mandatory” participation by all residents. If the Town elects to have the hauler continue individual billing throughout the contract term and a resident either declines the service or just simply doesn’t pay, will the Town compensate the hauler for services rendered to said residence(s) provided documentation?*

No, the Town will not compensate the Contractor.

**Question 7** *Should the Town elect the option for the hauler to individual bill, will collection continue to be “voluntary” participation only or will the Town enforce that all 580 units will need to utilize the system? If the latter, what financial guarantees does the hauler have to ensure compensation for resident(s) who elect to neither participate, or pay?*

The Town is not providing financial guarantees at this time, however it is a matter that will be taken up.

**Question 8** *Pursuant to a previous question submitted electronically to the Town on 10-28-2020 and as a follow up to the amendment Revision #10, will the Town please advise or confirm that should the Town decide to place the solid waste fee on the tax role, will the hauler be compensated for all 580 units at the start of the contract or 3-1-2021?*

Compensation will not be paid at the beginning of the contract.

**Question 9** *Will you please provide the References and Competency form as described on Page 2, Section 1, #4 of the RFP?*

There is no References and Competency form. The Town is asking the vendors to provide a description of their firm providing details as to why the vendor is competent or suitable to sustain the services being sought by the Town. The Town is requiring a minimum of four references.

**Question 10** *What are the current rates charged by WCA to the City for solid waste and recycling?*

Garbage collection is once per week with carts provided by current vendor and recycling services provided on requested bases with current vendor providing the 18-gallon bins at \$19.50 per residential unit/house per month.

Church, Non-Profit, and Preexisting For-Profit Cart Service is billed at \$19.24 per month for once a week garbage collection service in one 96-gallon cart provided by current vendor.

The current commercial price matrix provides FEL sizes amounting to 2 yard, 4 yard, 6 yard, and 8 yard. The pick-up is once per week with payment set at \$52.21/mo. for 2 yard, \$94.02/mo. for 4 yard, \$136.75/mo. for 6 yard, and \$182.04/mo. for 8 yard.

**Question 11** *What is the current service level and schedule for solid waste and recycling?*

The Town currently has solid waste and recycling services with both services occurring once per week.

**Question 12** *Page 6, Performance Bond, Will the Town consider setting Performance Bond amount at an annual value of the contract? \$1,000,000 is significantly higher than normal for this size contract.*

Yes, the Town would consider a Performance Bond amounting to an annual value of the contract.

**Question 13** *Page 7, Overview, How many of the 580 homes are currently paying for service?*

As of 2016, 350 residential and commercial units are participating in the services, however this may fluctuate. Any new owner or tenant is advised to seek services for solid waste and recycling services. It is up to the individual owner to obtain the services and the current vendor currently collects payment from participating homeowners.

**Question 14** *How many of the 580 homes are also business owners who take their trash to their business for disposal?*

The Town does not have these records. It would be up to the Contractor to discuss with the commercial and residential owners.

**Question 15** *Page 7, Scope of Work, Commercial collection is mandatory. Will residential collection also be mandatory?*

Yes, the Town is intending for the residential solid waste collection to be mandatory.

**Question 16** *Page 7, Scope of Work, List of governmental buildings with containers not attached to RFP, please provide.*

There are currently three government buildings with containers. These buildings are Town Hall, the Barn at Chipper Jones park, and the Pierson Town dumpsite at W. Hagstrom and S. Volusia Ave.

***Question 17 Page 7, How many of the 580 homes are multifamily?***

There are 580 units in the Town of Pierson and all individual units in multifamily buildings are included in this total. The Contract is expected to service all 580 units in the Town.

***Question 18 What type of service do the multifamily units receive?***

The multifamily units currently have access to solid waste and recycling services.

***Question 19 Do the multifamily units have recycling service?***

Yes, the multifamily units have access to both solid waste and recycling services.

***Question 20 Page 8, Scope of Work, Second Paragraph, last sentence, Is the Town requesting a list of customers that the bidders currently service in the Town?***

The Town is asking for all current waste service containers with correlating rates the bidder currently services within the Town, if any.

***Question 21 Page 8, Scope of Work, Does the Town have a list of streets that cannot be serviced by the collection trucks?***

The Town does not have a list of streets that cannot be serviced by the collection trucks, however there are several streets that cannot accommodate the collection trucks. The exact streets are records of the current vendor. We will request the list from the current vendor, and it will be provided.

***Question 22 Page 8.B.5, Minimum Criteria, What if bidder has not had a contract with the Town in the past?***

There does not need to be prior contract experience with the Town of Pierson, however if there has been contract experience in the past this previous relationship will be reviewed.

***Question 23 What is the current pricing for commercial front load?***

Please see response to Question 10.

***Question 24 What is the current pricing for commercial roll off?***

The Town does not currently have commercial roll off. Please see response to Question 10.

***Question 25 Is payment to contractor based on service provided or monies collected?***

The Town is seeking Vendors to provide pricing option for both direct collection by the Contractor and town collection on the tax roll. Payment is to be determined at the time of selection.

***Question 26 Who pays to process recycling?***

The Contractor will process recycling.

***Question 27 Please provide a list of commercial customers.***

The Town does not have an exact list of commercial customers, however there are roughly 66 commercial customers. The list will be requested from the current vendor and will be provided.

***Question 28 Please confirm Addendum Revision 11. Refers only to residential service since the RFP requires commercial customers to be billed by contractor.***

The Franchise Fee pertains to both residential and commercial revenues. For commercial services, the Franchise fee will be five percent (5%) since the commercial revenue is collected directly by the contractor. For residential, if the Town collects the waste services fees by tax roll, the franchise fee of ten percent (10%) will be applied.

***Question 29 Pg. 8 “Note” – Will you provide a list of streets that cannot be serviced with a regular garbage collection vehicle?***

The Town does not have a list of streets that cannot be serviced with regular garbage collection vehicles. The current vendor keeps these records. The Town will request these records and it will be provided.

***Question 30 Please provide the tonnage of solid waste and recycling that was collected in the last year by month.***

The Town does not keep these records. These records are held by the current vendor. The Town will request such records and it will be provided.

***Question 31 Page 12 – Please revise description of options based on the changes in Addendum 1.***

The updated Rate Structure Form is attached to this document.

**Exhibit A**  
**Pricing Sheet**

**RESIDENTIAL PRICING**

Subscription Services

1. Garbage and Recycling Collection Only - Garbage collection 1x a week with carts provided by WCA and recycling services provided on requested basis with WCA providing the 18 gallon bins at **\$19.50** per residential unit/house per month.

**COMMERCIAL PRICING**

1. Church, Non-Profit, and Preexisting For-Profit Cart Service - will be billed at **\$19.24** per month for 1x a week Garbage collection service in one 96 gallon cart provided by WCA.

**COMMERCIAL PRICE MATRIX**

<b>FEL – Size and Frequency</b>	<b>1 time/wk.</b>
<b>2 YARD</b>	<b>\$52.51/mo.</b>
<b>4 YARD</b>	<b>\$94.02/mo.</b>
<b>6 YARD</b>	<b>\$136.75/mo.</b>
<b>8 YARD</b>	<b>\$182.04/mo.</b>