

Sage 50 Quantum Accounting 2013

The Ultimate, High-Performance Sage 50 Accounting Solution

Before you make an important software investment, please know this: Sage 50 Quantum Accounting delivers better performance, value, and functionality than QuickBooks[®] Enterprise Solutions 12.0.

It's simple really. Compare Sage 50 Quantum Accounting to other business management solutions on the market and you'll find that Sage 50 offers the most utility and efficiency for the money.

Here's just one huge difference to think about. Our proprietary technology, called SmartPosting, allows you to save transactions faster and complete more work in less time. Time saved on mundane tasks quickly turns into money saved.

Better yet, apply this efficiency across your entire range of business processes and you'll soon free up some time to think. And Sage 50 puts plenty of **relevant information to think about at your fingertips.** Time to think, with well-organized data to think about—that's how insights, ideas, and innovation happen. That's the value of Sage 50 Quantum Accounting.

The bottom line: Sage 50 Quantum Accounting is a total business management system. It offers core functionalities at an affordable price range. It manages all aspects of your business, including accounting, customers, inventory, services, jobs, and employees-all in one safe and secure, centralized system. Plus, Sage 50 Quantum Accounting is designed to support the future growth of your business by accommodating 5, 10, 15, 20, 30, or 40 licensed, named users.¹ This software solution was designed with the unique challenges faced by businesspeople like you in mind. In terms of making your business life easier and smarter, nothing tops it.

Customizable views

for each person allows everyone to stay focused on their tasks and be more productive.



Sage 50 Quantum Accounting Offers Strengths Over Quickbooks Enterprise Solutions 12.0 In The Following Areas:

- Inventory Management
- Jobs Management and Workflow
- Business Analytics and Reporting
- Role Based Security
- Internal Controls
- Cash Flow Management
- Customizable Dashboards
- Performance
- Support and Training
- Scalability from 5 to 40 users¹
- Migration to Sage Mid-Market Solutions





Powerful features put you in charge of streamlined, secure business processes.



Manage inventory costs better

The true cost of carrying inventory, such as storage, insurance, and taxes, can have a significant impact on your business's profitability. For product-based businesses, Sage 50 Quantum Accounting offers extensive inventory capabilities, such as multi-level assemblies, inventory, and work tickets. Plus, it includes multiple costing methods for your inventory, including LIFO, FIFO, Average, and Specific-unit costing. Sage 50 Quantum Accounting can be set up to monitor inventory levels and automatically create a purchase order to replenish low inventory.

Track jobs start-to-finish from one location

Sage 50 Quantum Accounting includes comprehensive job costing functionality, including the ability to track jobs, phases and cost codes, as well as manage change orders and approvals. You'll get answers to job-related questions quickly at the Job and Project Management Center, which provides all the information you need from one convenient, customizable screen.

Sage 50 Quantum Accounting makes managing service based businesses easy too, with functionality to track time and expense tickets and simplify your service billing. Create ad hoc reports on the fly using the interactive jobs reporting tool and output your reports to Microsoft[®] Excel[®], Adobe[®] PDF, or email. Many job reports can be customized to your specifications, such as Retainage, Job Profitability, Job Ledger details, or Work in Progress.

While Sage 50 Quantum Accounting offers helpful tools to optimize business processes, it also delivers features that help your management team and advisors focus on enhancing profitability and growth.





Grow Your Business Smarter

Quickly measure performance and identify challenges

- Cash Flow Manager allows you to accurately forecast potential cash shortfalls or surpluses, sales trends, slow-paying customers, and future financing needs.
- Internal Accounting Review² lets you maintain control over your financial data by checking for suspicious transactions and common accounting mistakes.
- Sage 50 Business Intelligence³ gives you the power to customize your standard reports even further in Microsoft[®] Excel[®]. Drill down into your data your way and make the search for insights, ideas, and innovation all the easier.

Sage 50 Quantum Accounting builds in confidence with Sage Business Care⁴

From unlimited access to our U.S.-based technical support to online training and a dedicated account manager, you'll feel secure knowing that assistance is always close at hand. Sage 50 Quantum Accounting comes with Sage Business Care Silver which includes:

- The latest version of Sage 50 Quantum Accounting, with upgrades and updates for as long as you're enrolled.
- Unlimited access⁵ to our highest level of Customer Support Analysts via phone and email, including Microsoft Excel support.⁶
- Sage 50 Business Intelligence, which provides custom reporting and analysis, integrated with Sage 50 using the familiar interface of Microsoft Excel.
- The training tools you need, with access to Anytime Learning courses available 24/7, from anywhere you can access the Internet.
- A dedicated account manager who knows your business needs and can provide relevant advice and answers to your questions, often before you even know to ask for them.

Ensure data integrity with Role-Based Security and "always on" audit trails

Role-based security controls allow for screen-level and report groups access. Administrators can select from more than 100 specific areas to give Add, Edit, View-Only, or No Access rights to each user. You can even block access to key navigation screens.

A Customized workspace for fast access to key information

Customizable dashboards allow each of your Customer Service and Sales Representatives to quickly find answers to customer questions about their account, a specific job, service, or inventory item.

Specific features for Construction, Distribution, Manufacturing, and Nonprofits

With Sage 50 Quantum Accounting you can immediately access built-in and specially-designed features such as progress billing for construction projects, inventory trend analysis for distribution, work ticket creation and tracking for manufacturing, and fundraising tools for nonprofits.

Expand functionality with Sage Connected Services

Whether you want to accept credit card payments, including mobile payments, process payroll, pay bills electronically, or expand your marketing activities, you can add capabilities and maximize your investment with Sage Connected Services.



We mentioned the speed of Sage 50 Quantum Accounting 2013... The results against QuickBooks Enterprise Solutions 12.0⁷ speak for themselves!



Unlike Intuit, Sage offers solutions to support the life of your business

As your business grows, you can transition to a Sage enterpriselevel solution to better suit your needs, so you never miss a beat. Remember, Intuit doesn't offer a more scalable solution than QuickBooks Enterprise Solutions 12.0. That means you'll be faced with the additional time and trouble associated with switching vendors and software when your business expands and you're in the market for an even more robust enterprise management solution. Rest assured with Sage 50 Quantum Accounting—moving up to Sage 100, Sage 300, and Sage 500 level solutions will be easy when the time comes!

Above all else, please know Sage 50 Quantum Accounting has your back

It's backed by unmatched support and dedication to putting you in control of every aspect of your business processes. It was designed and developed with the understanding that your business is unique and that guidance and answers should be ready where and when you need them. It saves you time and effort that you can apply to the insights that you discover in your data. It delivers speed, efficiencies, reliability, control, and peace of mind at an affordable price. It's a powerful component of a product line that grows seamlessly along with your business.

For more information about Sage 50 Quantum Accounting visit: www.Sage50Accounting.com/Quantum

1 Multi User licenses available in of packs of 5, 10, 15, 20, 30 or 40. A maximum of 40 licensed, named users is allowed. Only the first 40 named users selected in the user maintenance screen are considered licensed, named users.

- 2 Sage is not liable or responsible for any fines or penalties that may result from errors in your company accounting records. The Internal Accounting Review is not intended to uncover all questionable transactions.
- 3 Additional fees required. After a sixty day free trial, the service is available with Sage 50 Pro Accounting 2013 and higher; included at no additional charge with Sage Business Care for the 2012 and 2013 versions.
- 4 Valid credit card required to activate service. To ensure continuous service, your Sage Business Care plan is an automatically renewing plan and subsequent years will be automatically billed to the same credit card each year on the anniversary date of your purchase at the then current rate after notifying you 30 days in advance of your anniversary date. Renewal is not required for continuous access to product updates for supported versions. You may terminate the plan with at least seven calendar days' notice prior to your renewal date and not be charged for the renewal.

- 6 Sage will assist with the management of Sage 50 data in Microsoft Excel 2003, 2007 and 2010.
- 7 For Performance Test Criteria visit www.na.sage.com/sage-50-accounting-us/lp/test2013

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⁵ Customer Support Analysts are available from 8:30 am until 8:30 pm ET Monday-Friday, and reserve the right to limit calls to 1 hour or 1 incident. Assistance is limited to Sage 50 solutions