

BIOGRAPHICAL DATA

JAY K. JARRELL

152 Brookdale Circle
McMurray, PA 15317

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EDUCATION:

University of Pittsburgh, 1959

M.A. Industrial Relations

Duquesne University, 1955

B.A. Psychology (Cum Laude)

PROFESSIONAL CERTIFICATIONS:

Certified Personnel Consultant (NAPC), 1965

Accredited Personnel Diplomat (SHRM), 1997

FORENSIC ECONOMICS:

Forensic Human Resources

1995 – Present

Respond to calls from attorneys for both Plaintiffs and Defendants in cases where employability, lost earnings or diminished earning capacity are issues. Have testified over 300 times in courts and hearing rooms in Pennsylvania, West Virginia, Ohio, New York, Maryland and North Carolina. Have prepared reports used in negotiating settlements in personal injury and employment law cases for attorneys in twelve states. From 1978 – 1995 reports were simply headed Jay Jarrell.

EMPLOYMENT CONSULTING:

Strauss Personnel Service (now Callos)

1955 – 2013

1917 Investment Building, Pittsburgh, PA 15222

Strauss is a private employment service specializing in administrative, financial, technical, marketing and sales recruitment for manufacturing and commercial companies in the Greater Pittsburgh area.

The firm is a member of National Personnel Associates, a network of over 300 affiliated professional recruiting offices throughout the U.S., and Canada, and uses this outreach capability to assist companies of all sizes in their searches for specialized technical and management personnel. In like fashion, this network is used to help candidates find suitable employment in all regions of the country.

Strauss also responds to requests from clients for assistance in organization planning, job analysis and description, recruitment planning, employee counseling and the conduct of labor market and salary surveys.

Recruited, screened and referred candidates for administrative, technical and sales positions from junior contributors to senior managerial level. Provided training, direction and counsel to more junior staff members. Represented the firm in a variety of trade, professional and cooperative placement organizations and progressed to Managing Partner.

Drake Beam Morin, Inc.

1992 – 1999

3220 USX Tower, 660 Grant Street, Pittsburgh, PA 15219

Drake Beam Morin, a subsidiary of Harcourt General, is the world's largest outplacement service with over 150 offices throughout the world.

As a Senior Consultant, provided individual counseling on career transition to managers and senior level contributors sponsored by their former employers, typically major corporations with headquarters, plants or significant sales offices in the Greater Pittsburgh area.

Directed a free-standing career counseling center at ALCOA's Warwick Operations facility near Evansville, IN which assisted over 300 people in locating new employment.

Served as the Job Development Officer in the Pittsburgh Office. Maintained relationships with corporate recruiters and search firms so as to link DBM candidates with job vacancies throughout the U.S.

Conducted group workshops for employees affected by plant and office closings or downsizings. Such groups have included factory production workers, customer service representatives, bank clerical personnel and territorial sales people. Industries served have included food, chemical, steel, tobacco, advertising, financial services, computers, software and scientific instruments.

**TEACHING
EXPERIENCE:**

LaRoche College, 1984 - 2001
Adjunct Professor, Graduate Program in Human Resource Management
HRM 417 – Recruitment, Selection and Orientation

**PROFESSIONAL
ASSOCIATIONS:**

National Association of Forensic Economists 1995 – Present
National Personnel Associates (recruiter's multi-list)
President 1970-1972; Board Chairman 1972-1975, Training Director 1978-1980
Pittsburgh Human Resources Association
Director 1968-1977, 1989-1992
Society for Human Resources Management
Professional Accreditation Committee 1987-1990
Pennsylvania Association of Personnel Services (trade association)
President 1964-1966
Director 1962-1968, 1987, 1992
Pittsburgh Chapter, President 1962-1964, 1979-1981
National Association of Personnel Consultants (professional association)
Board of Regents 1965-1969
Ethics Committee 1989-1992
Commonwealth of Pennsylvania, Department of Labor and Industry
Advisor – Private Employment Agency Licensing Bureau 1973-1983

PUBLICATIONS:

Medical Care Availability, Reductions of Error Act, Lawyers Journal, 12/27/02
Human Resources - An Active Role in the Management of Smaller Business, Dynamic Business, April 1997
PPA Membership - She Ain't What He Used to Be, Pittsburgh Personnel Associate Newsletter, Dec. 1996
The Emerging Role of the Vocational Expert, Professional Education Systems, 1991
The Art of Reference Checking, Prentice Hall, 1989
Workforce 2000 - Implications for Pittsburgh, Dynamic Business, March 1986
Controlling Hiring Costs - Myths and Realities, HR News, February 1990
Code of Ethics for Professional Recruiters, adopted by the Employment Management Assn. & NAPC 1982
Cooperative Placement, NPA Training Manual, 1971, 1975, 1980
National Job Bank for Private Industry, Personnel Journal, March 1971
Pittsburgh's Unsung Growth Industry, Pittsburgh Magazine, July 1964
An Evaluation of College Recruitment Programs in Certain Representative Pittsburgh Corporations, Master Thesis, 1959
A Longitudinal Study of the Supply of and Demand for Entry Level Labor in the Pittsburgh Area, Pittsburgh Magazine, 1969-1974

Have spoken to more than 75 employer groups, technical societies, trial attorneys and professional associations on various recruitment topics and have addressed over 300 audiences of job seekers on placement topics.

AWARDS:

National Association of Personnel Consultants
Norbert I.B. Fried Ethics Award, 1989
Pennsylvania Association of Personnel Services
W.L. Blanchet Memorial Award, 1972
Chamber of Commerce of Greater Pittsburgh
Outstanding Service Award, 1976
Pennsylvania School Board Association
Outstanding Service Award, 1985

**COMMUNITY
ACTIVITIES:**

SMC / Pennsylvania Small Business
Chairman, 1994-1995
Board of Directors, Vice President, 1989-1995
Chamber of Commerce of Greater Pittsburgh
Director, 1970-1975
Vice President, Educational Affairs, 1971-1973
White House Conference on Small Business, 1995
White House Conference on Equal Employment Opportunity, 1965
Vocational Rehabilitation Center Pittsburgh
Business Advisory Committee, 1987 - 1995
Indiana University of Pennsylvania
College of Business Advisory Board, 1987-2002
LaRoche College
Advisory Board – Graduate Program on Human Resources, 1991 - 1995
Intermediate Unit 1 School Board
Director, 1984-1986
Peters Township School Board
Director, 1980-1985
Citizens Advisory Committee – Washington County Planning Association
Chairperson, 1970-1980
Diocese of Pittsburgh
Family Life Council, 1988-1992
Marriage Guideline Committee, 1990-2000
St. Benedict the Abbot Church
Founder, Parish Council
Marriage Preparation Team, 1986 - Present

PERSONAL:

Date of Birth August 11, 1934
Married Dolores Scardamalia of Pittsburgh in October, 1959
Five children
Resident of Peters Township, Washington County since December, 1961