



June 2016

# TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

Home Builders Association of Dothan & the Wiregrass Area

Invite you to attend

## General Membership Meeting

Thursday, June 16<sup>th</sup>

12:00 noon

Dothan Country Club

*Guest Speaker: Craig Scurlock – Building Official*

Please help us with our headcount by calling  
the office @ 334-793-6696 or email us @  
[hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)

Buffet Lunch will be served



**Members Do Business  
With Members!**

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HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



**HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA**

P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • FAX 334.699.6639 • [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)

# 2016 PARADE OF HOMES

On behalf of the Home Builders Association of Dothan & the Wiregrass Area we would like to thank the following members for your sponsorship and support of the 2016 Parade of Homes. Without your support this special community event could not be a success! We appreciate each and every one of you!

*Marella Collins — Executive Officer*

## Major Sponsors



## Parade Partners

Adams Construction, LLC • Alfred Saliba Corporation • Argo Ready Mix, LLC • Bart Liddon Homes, LLC •  
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Slingluff United Insurance • Stone Martin Builders, LLC

# 2016 Parade of Homes Fish Fry & Ribbon Cutting



We want to thank our builders for their dedication and hard work to make our 2016 Parade of Homes a huge success!!

Alfred Saliba Corporation, Bart Liddon Homes, LLC, Blissett Builders, Inc., Brewer Custom Homes, Inc., Deloney Construction, Inc., Everett Construction Co., Inc., Parkes & Pierce Homes, LLC, Rankin Construction Co., Inc., and Stone Martin Builders, LLC

# JUST THE FACTS ABOUT



The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

**Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.**

**It PAYS to be a member--  
ask us how you can give back to ABPAC today!**



HOME BUILDERS ASSOCIATION OF ALABAMA / 1-800-745-4222 / WWW.HBAA.ORG

## ***SAFETY 6 Construction Course***

The AHBSIF's Loss Control Department developed a course to serve the safety education needs of builders and contractors. If you don't know what the safety rules are, how can you comply?

**Safety 6** is based on the OSHA Construction 10-hour Course, but is conducted in one day instead of two required for the 10-hour Course.

**Safety 6** covers the common residential and light commercial jobsite hazards and offers practical injury prevention measures, including products that can make jobsites safer and more productive. It also includes resources for developing a safety & health program, including a substance abuse prevention program (drug testing).

**Safety 6** provides instruction on how to respond to an OSHA inspection. The Congressional budget passed in 2015 provides for OSHA to increase 1990 penalty guidelines to bring them in line with inflation (an 80% increase). Also, OSHA is issuing citations under the *multi-employer rule* to homebuilders, which can hold them accountable for the safety violations of subcontractors under certain circumstances. Builders and contractors can learn how to protect themselves from costly OSHA penalties and lawsuits by attending this course.

Attendees will receive a manual, a CD with numerous safety resources, and those passing an exam will receive a course completion wallet card. The cost for Fund members is \$35 per person and covers course materials, lunch and snacks. HBAA members not participating in the Fund may attend for \$50 per person. Please complete and mail the registration form with payment by June 17<sup>th</sup> to reserve your place. Seating is limited. For questions or late registrations, call 334-312-4463.



### ***SAFETY 6 Construction Course***

Thursday, June 23, 2016 ■ 8:30 a.m. until 4:30 p.m. (CST) ■ Lunch is provided  
\$35 per person for Fund members ■ \$50 for HBAA members not participating in the Fund  
Home Builders Association of Alabama  
7515 Halcyon Summit Drive, Suite 200, Montgomery



### ***SAFETY 6 Construction Course***

#### **REGISTRATION FORM**

HBAA ■ Montgomery

June 23, 2016

Company \_\_\_\_\_

Contact Person \_\_\_\_\_ Number attending \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

Enclose payment to Alabama Home Builders SIF. Indicate "Safety 6 Course" on the check.  
Mail to: Sherry Johnson • AHBSIF • P. O. Box 241308 • Montgomery, AL 36124-1308.

***Register now!***



**2016 HBAA SUMMER MEETING**  
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## Welcome New Members

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**Sonny Hall dba H&H Construction**  
*Sonny Hall*

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*Matt Mcallister*

**Encore, LLC**  
*Rodney Herring*

**Kriser Homes South, Inc**  
*Ryan Kriser*

**International Security, Inc**  
*Robert Hughes*

**RS Tile & Remodeling, LLC**  
*Ryan Sale*

**Awnings Unlimited Inc**  
*Cindy Bartholomeu*

**Hall Construction, LLC**  
*Philip Hall*

**Studio Azure, LLC**  
*Bruce Gernt*



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**Darryl Matthews**  
Branch Manager



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## 2016 Board of Directors

### President

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**Ben Saliba**

*Alfred Saliba Corporation*

### 2nd Vice President

**Mike Blissett**

*Blissett Construction*

### Secretary-Treasurer

**Greg Anderson**

*Bob Woodall Air Care Systems*

### Associate Council

#### Chairman

**Jim Martin**

*Martin Environmental*

### Membership Chairman

**Gina Grant**

*Century 21 James Grant Realty*

### Membership Co-Chairman

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*ADK Building Supply*

### State Directors

**Bart Liddon**

*Bart Liddon Homes*

**David Brewer**

*Brewer Construction*

**Mark Everett**

*Everett Construction*

**Tommy Tolleson**

*Tolleson Construction*

**Jessie Ingram**

*Wiregrass Electric Coop*

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**James Hays**

*O & B Properties*

### Local Directors

**Steve Thompson**

*Slingluff United Insurance*

**Derek Sauls**

*Harris Security*

**Woody Clark**

*Builders Lighting & Appliance*

**Darryl Matthews**

*Gulfeagle Supply*

**Allen Loyed**

*Hewes Construction*

**Michael Townsend**

*Townsend Building Supply*

### National Directors

**Mark Everett**

*Everett Construction*

**Bart Liddon**

*Bart Liddon Homes*

### Alternate Nat'l Directors

**Mark Saliba**

*Alfred Saliba Corporation*

**Chuck McCall**

*Mac Construction*

### Henry/Barbour Co.

**Gerald Phillips**

*Trademark Custom Homes*

### Nat'l Senior Life Director

**Bill Deloney**

*Deloney Construction*

## 2016 Associate Council

**Jim Martin - Chairman**

*Martin Environmental*

**Derek Sauls**

*Harris Security*

**Greg Anderson**

*Bob Woodall Air Care Systems*

**Steve Thompson**

*Slingluff United Insurance*

**Nancy Anderson**

*ADK Building Supply*

**Michael Townsend**

*Townsend Building Supply*

**Jim Waters**

*Gulfeagle Supply*

**Jessie Ingram**

*Wiregrass Electric*

**Ann Borland**

*Interlinc Mortgage*

**Amanda Smith**

*Mayer Electric*

**Casey Camp**

*JM Electric*

**Tanner Clark**

*Clark's Flooring*

**Stacy Hobbs**

*Century 21 James Grant Realty*





## Save the Dates for 2016

### June

9<sup>th</sup> Board Meeting

16<sup>th</sup> General Membership Meeting

23<sup>rd</sup> Eufaula's General Membership Meeting

### July

No Meetings in July

### August

11<sup>th</sup> Board Meeting

18<sup>th</sup> General Membership Meeting

25<sup>th</sup> Eufaula's General Membership Meeting



# MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ✦ 83.3% Retention Rate

## June Anniversaries

### ASSOCIATE MEMBERS

ADK Building Supply	Jones Concrete Finishing
Beall Electric	KWT Flooring
Branton Land Surveyors	Laur-Hann Contractors
Buds 'N Blossoms Nursery	Lawrence Septic Tank Services
Burdeshaw's Lock & Security	Leham Construction
Circle City Drywall	Madrid Framing
Clark's Hardwood Refinishing	MAK LLC
David Strength Painting	Midsouth Bank
Dewayne Welch dba Welch's Roofing	Shwinco Architectural Products
Dothan Nurseries	Southside Granite
Featherstone Construction	Steve's Plumbing & Electric
Gulfeagle Supply	Terry Clements Masonry
J&B Custom Carpentry	Williams Masonry
J&S Construction	Wood Backhoe Service

### BUILDER MEMBERS

Chad Dean Construction	JT Creations dba Diamond Construction
Halstead Construction	M&M Homebuilders
Hollon Contracting	Shelley Construction

## July Anniversaries

### ASSOCIATE MEMBERS

ABC Supply Company	Jackson Gas & Electric Service
Alpha Woodworks	M P Garage Doors
Armour Construction	Murray's Irrigation
Bevis Eberhart Browning Walker Stewart	Peterman's Concrete Finishers
Brown Price Concrete Construction	Register Realty Co.
C L and Associates	Sutton Drywall dba Thomas Sutton
Eufaula Glass & Construction Co.	Thompson Home Improvement

### BUILDER MEMBERS

Darley Construction	Hicks Construction
Deloney Construction	Rankin Construction
General Building Corporation	

## Affiliate Members

Olivia Baldwin  
Century 21 James Grant Realty

Stacey Hobbs  
Century 21 James Grant Realty

Ramona Miley  
Berkshire Hathaway Home Services

Lynn Miley  
Berkshire Hathaway Home Services

## EVENTS CALENDAR

### June

#### Board Meeting

Date: Thursday / June 9  
Time/Location: 12:00 noon / HBA Office

#### General Membership Meeting

Date: Thursday / June 16  
Time/Location: 12:00 noon / Dothan Country Club

#### Eufaula's General Membership Meeting

Date: Thursday / June 23  
Time/Location: 12:00 noon / Eufaula Country Club

### July

**Closed July 4<sup>th</sup>**

**No Board Meeting**

**No General Membership Meeting**

### August

#### Board Meeting

Date: Thursday / June 11  
Time/Location: 12:00 noon / HBA Office

#### General Membership Meeting

Date: Thursday / June 18  
Time/Location: 12:00 noon / TBA

#### Eufaula's General Membership Meeting

Date: Thursday / June 25  
Time/Location: 12:00 noon / Eufaula Country Club



MEMBERS DO BUSINESS WITH MEMBERS!

# PORTABLE TOILET SERVICES



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In the last two years, the Fund has returned over **\$40 MILLION** in safety credits and dividends to qualifying Fund members.



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Greg Anderson,  
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AL Lic: 83996 FL Lic: 452942 GA Lic: CN209553



## FROM THE OFFICE...

Thank you all who came out and supported the 2016 Parade of Homes. The Parade was a huge success and everyone reported great crowds of people coming through the homes. I know how hard the builders & trade contractors work to get these beautiful homes ready for the Parade. A special thank you to all of our sponsors, the Parade could not be successful without you!!

Hope to see you soon,  
Marella



[www.nahb.org/MA](http://www.nahb.org/MA)



### TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

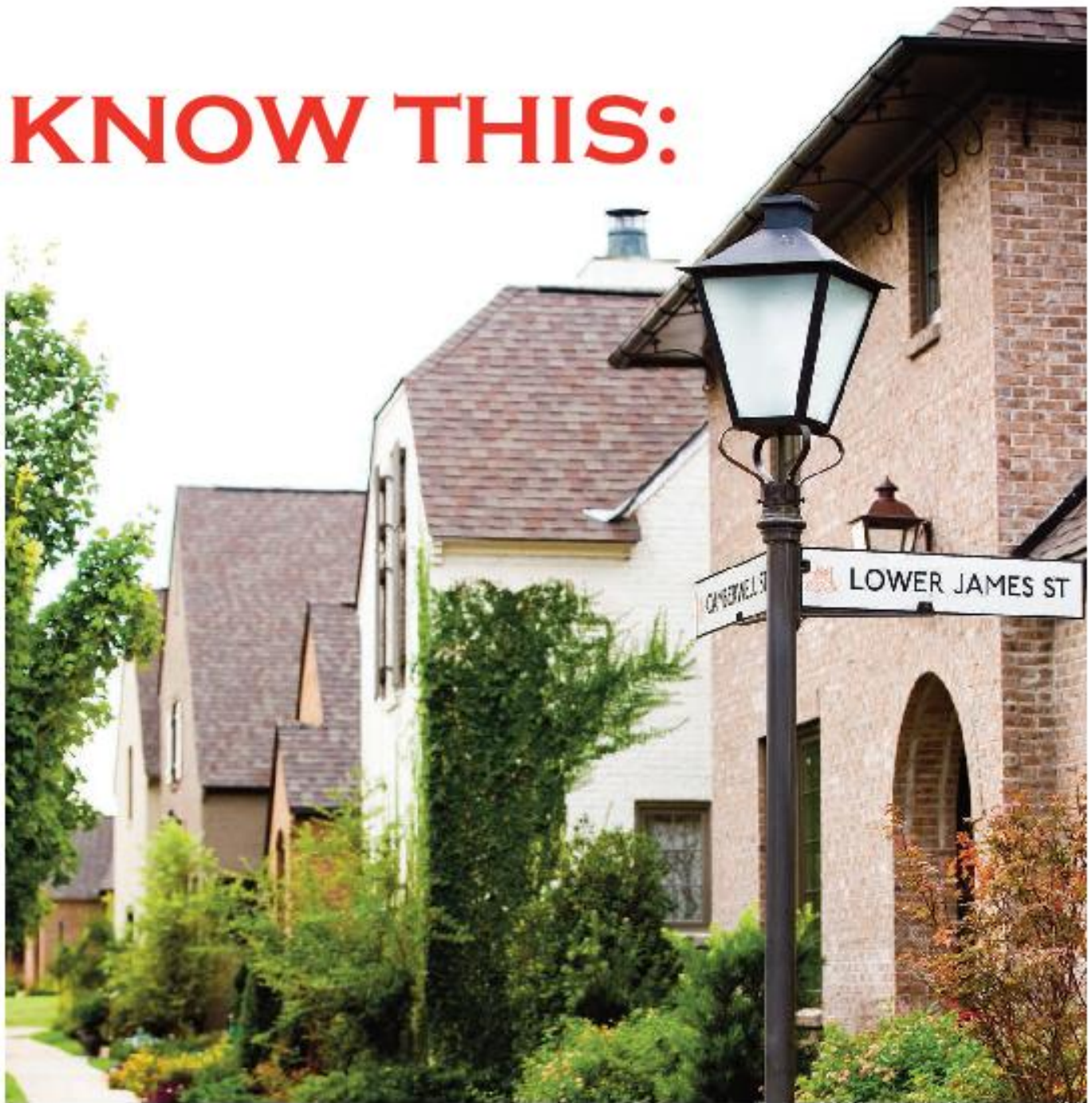
10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to [www.nahb.org](http://www.nahb.org). No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.  
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.  
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?  
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.  
Do yourself a favor: renew today and stay engaged.

**Don't leave the future in someone else's hands. Choose to stay.**

### Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

# KNOW THIS:



**Building 1,000 average single-family homes generates \$36 million in taxes and revenues for state, local and federal governments.**

*Source: National Association of Home Builders*



## Member Advantage at a Glance [www.nahb.org/ma](http://www.nahb.org/ma)

**Houzz** - Free access to Houzz Concierge Service, plus special discounts on local advertising programs and up to 10% off Houzz Shop products. Learn more at [www.houzz.com/NAHBmembers](http://www.houzz.com/NAHBmembers).

**FCA US LLC** - A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit [www.nahb.org/fca](http://www.nahb.org/fca) to learn more.

**Lowe's** - Visit [www.LowesForPros.com/NAHB](http://www.LowesForPros.com/NAHB) or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR.

**General Motors** - \$500 private offer on most Buick, Chevrolet and GMC vehicles. Business owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives. Visit [www.nahb.org/gm](http://www.nahb.org/gm) to find out more.

**Marsh** - Insurance coverage for members, employees and families including major and short-term medical, HSAs, income protection, critical illness, dental, vision, whole- and term-life, and AD&D through the individual marketplace. Group options for more than 50 employees available as well. Call 855-292-8849 or visit <http://Marsh.NAHBExchange.com>

**G&K Services** - Enjoy up to 20% guaranteed savings off standard pricing on uniforms, facility services, and direct purchase customized apparel. Visit [www.eMemberBenefits.com/NAHB](http://www.eMemberBenefits.com/NAHB) or call Your National Account Specialist at 713-967-6214 to request a quote or free site assessment.

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**2-10 Home Buyers Warranty** - Visit [www.2-10.com/NAHB](http://www.2-10.com/NAHB) or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

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**Associated Petroleum Products (APP)** - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit [www.associatedpetroleum.com/nahb](http://www.associatedpetroleum.com/nahb) to enroll or call 800-929-5243, Option 6 and mention NAHB.

**GEICO** - Exclusive NAHB discounts for members on auto insurance. Visit [www.geico.com/disc/nahb](http://www.geico.com/disc/nahb) or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

**Hertz** - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit [www.hertz.com/nahb](http://www.hertz.com/nahb), or call 800-654-2200 and use CDP# 51046.

**Avis** - Up to 25% off rental cars and FREE Avis Preferred Service membership at [www.avis.com/nahb](http://www.avis.com/nahb), or call 800-331-1212 and use AWD code G572900.

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**Office Depot** - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 and mention NAHB.

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**Endless Vacation Rentals** - 25% discount on over 200,000 vacation rentals worldwide. Call 877-782-9387 and mention NAHB at time of reservation or go to [www.endlessvacationrentals.com/nahb](http://www.endlessvacationrentals.com/nahb).

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**FTD** - 20% off floral arrangements and gifts at [www.ftd.com/nahb](http://www.ftd.com/nahb) or call 800-SEND-FTD use code 17421.

**NAHB Career Center** [www.nahb.org/careers](http://www.nahb.org/careers) - 20% off standard rates for job posting and 15% off other HR services.

# HBAA Benefits

Membership in the Home Builders Association of Alabama comes with many benefits to help you and your business. Listed below are just some of the ways that the HBAA is committed to helping its members and building the future of Alabama.

## ***Saving You & Your Company Money***

The [Alabama Home Builders Self Insurers Fund](#) offers excellent Workers' Compensation Coverage and safety and loss control services to qualified members. The [Home Builders Association Builders Risk Program](#) is available for residential builders and remodelers. For more information and to find a carrier in your area, contact Helmut Mundt at 855-442-2467.

The [HBAA Member Rebate Program](#) helps builders and remodelers earn money back on products you're likely already using on the jobsite.

Small group health insurance plans are offered through Builder Health Benefits for companies with 2-50 employees. For details, contact Builder Health Benefits at 1-800-672-0023.

The [Verizon Wireless Discount](#) helps you save money on calling plans, phones and accessories.

## ***Protecting & Promoting Our Industry***

Active governmental involvement ensures home building issues are addressed in the Alabama legislature.

Statewide public relations campaigns promote the home building industry throughout Alabama and encourage consumers to do business with HBAA members.

The Alabama Remodeling Excellence Awards competition offers remodelers, contractors, kitchen and bath designers, architects and other remodeling industry professionals the opportunity to earn awards and recognition for their outstanding remodeling work in a wide range of categories.

The [Alabama Home Builders Foundation](#) addresses the trade labor shortage by awarding scholarships to train students in building trades, providing career awareness to high school students and working with vocational clubs and high school counselors to encourage more students to choose the building trades as a career.

## ***Keeping You Informed***

Publications like [Alabama Homebuilder](#) magazine keep you updated on changes in the industry as well as within HBAA.

The HBAA website's exclusive Members-Only section provides sample contracts, warranty language, online meeting registration, and leasing information for multifamily builders, among other benefits.

Statewide meetings are held three times a year to provide members with valuable networking and educational opportunities.

## ***Boosting Your Professional Development***

Special Interest [Councils & Committees](#) address the needs for today's multifaceted home building market. Groups such as the HBAA Remodelers, Professional Women in Building, Investment Property Owners Council and Land Developers Council provide members with information for a distinct area of the building industry.

[Educational Opportunities](#) help you strengthen your potential for growth and success and set yourself apart from your competition by earning professional designations. Designations available through the HBAA's educational classes include Certified Graduate Builder (CGB); Certified Graduate Remodeler (CGR); Certified Graduate Associate (CGA); Certified Green Professional (CGP); Graduate Master Builder (GMB) designations; Certified GreenKey Builder (CGKB); Certified New Home Marketing Professional (CMP); Housing Credit Certified Professional (HCCP); Master Certified Green Professional; and Master in Residential Marketing (MIRM).

For more information on how to become an HBAA member, please contact the [local HBA](#) in your area or call (800) 745-4222.

# Scholarships

The Alabama Home Builders Foundation scholarship was founded in 1995 with a mission to help fund deserving students who are interested in pursuing an education in the residential building trades in the state of Alabama. As of 2015, the Foundation has awarded over \$500,000 in scholarship funding has been awarded to over 1,000 students.

## Eligibility:

Must be a resident of Alabama

Must be enrolling in, or attending, a junior college, technical school or university in Alabama

Must be enrolled in a construction-related curriculum

## Deadline and Submission:

Applications submitted electronically, through the AHB Foundation website, must be received by end-of-business day, March 15<sup>th</sup>

All mailed applications must be postmarked by March 15<sup>th</sup>

All faxed and emailed applications must be received by end-of-business day March 15<sup>th</sup>

Applications should be sent to: Alabama Home Builders Foundation

P.O. Box 241305

Montgomery, AL 36124

Applications can be faxed to: 334-834-5380

Applications can be emailed to: [Artemismoore@hbaa.org](mailto:Artemismoore@hbaa.org)

## Required Attachments:

College or high school transcript (whichever is most recent)

Minimum of one letter of recommendation from an HBAA member, teacher or supervisor

Proof of residency, such as a copy of a state-issued identification or a copy of a utility bill

## Skills and Trades AHB Foundation Generally Supports:

Agriscience	Building Science/Construction Engineering
Civil Engineering	Plumbing
Carpentry/Cabinetry	Electrical Engineering
Drafting and Design	Engineering (general)
Electrical Technology	HVAC/HVACR
Graphic Design	Landscaping
Mechanical Engineering	Masonry
Sustainable Construction	

*Note: This list is not exclusive to other trades. Should an applicant demonstrate that their education will lead to a career in residential building; the AHB Foundation Scholarship Committee will consider the application for possible funding.*

## Factors the AHB Foundation Scholarship Committee Considers:

Career Goal

Past Recipient

Financial Need

Academic Achievement

Extra-curricular Activities

Letters of Recommendation

Completeness of Application

Application Received by Deadline

For questions on the application or the application process, please contact Artemis Moore at 334-834-3006 or at: [Artemismoore@hbaa.org](mailto:Artemismoore@hbaa.org).





GPO ENROLLMENT PERKS

# GREAT OFFERS FROM VERIZON WIRELESS

## National Purchasing Partners Members

Verizon Wireless is proud to be the wireless service provider of National Purchasing Partners-Construction

This means you'll get access to Verizon 4G LTE, America's Largest 4G LTE Network, plus great deals on Calling Plans and all of our latest phones and accessories. Corporate Subscribers are eligible for the following offers:

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Ask your Verizon Wireless Business Specialist for more information.

These discounts are a result of an agreement negotiated between NPP and Verizon Wireless. Each NPP Member must have a FREE membership with NPP and accept the Verizon Wireless Member Agreement. Initial registration can be completed by visiting [www.mynpp.com](http://www.mynpp.com).

- **Step 1:** Go to [www.mynpp.com](http://www.mynpp.com) and click "Join Now."
- **Step 2:** Select "Construction" from the dropdown menu and complete the registration form. You will receive a username, password and member ID from NPP.
- **Step 3:** Return to [www.mynpp.com](http://www.mynpp.com) and login with your assigned username, password and member ID.
- **Step 4:** Select "Verizon Wireless" under Vendor Discounts section and complete the form.

Contact NPP-Construction Member Support at 800-810-3909 for more information.

**CALL** 800.810.3909

**CLICK** [www.mynpp.com](http://www.mynpp.com)

**VISIT** [www.findmyvzwrep.com](http://www.findmyvzwrep.com)



# NAHB Designations

## What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
  - Certified Graduate Associate (CGA)
  - Certified Graduate Builder (CGB)
  - Certified Graduate Remodeler (CGR)
  - Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
  - Graduate Master Builder (GMB)
  - Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
  - Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
  - Master in Residential Marketing (MIRM)

## Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

## Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

## How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.

# Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



Easy online filing eliminates the need to keep up with paperwork. Simply register online and then file for your rebate quarterly.

**It PAYS to be a member of the Home Builders Association of Alabama!**

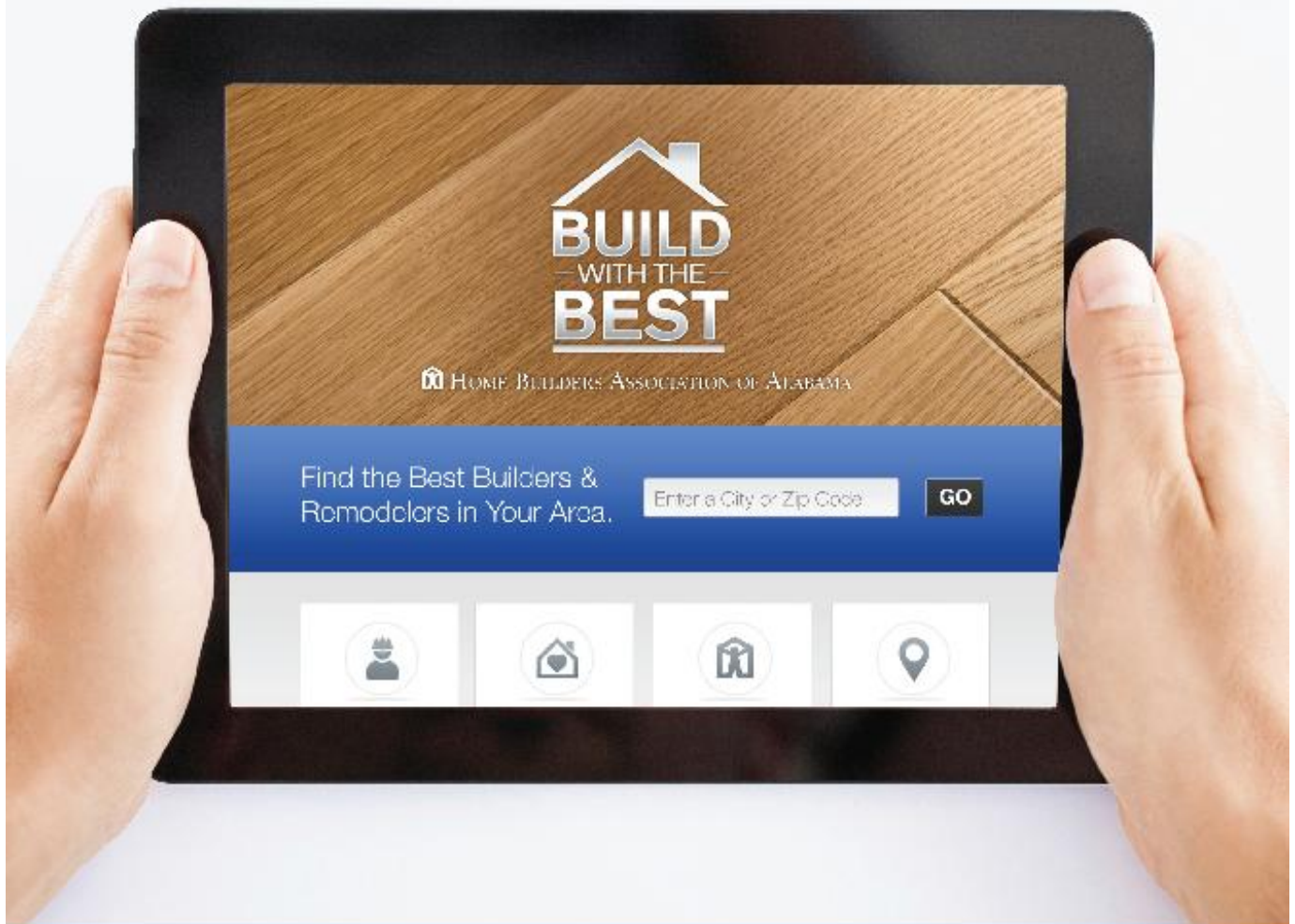
## PARTICIPATING MANUFACTURERS INCLUDE:



**It pays to be a member of the Home Builders Association of Alabama!**

Visit [www.hbarebates.com/hbaa.html](http://www.hbarebates.com/hbaa.html)

# Find the Best Builders in Your Area.



You pour over paint colors, research roofing and contemplate countertops. Shouldn't you be just as choosy when selecting a builder for your home construction or remodeling job?

Build only with the best builders and remodelers in the state – members of the **Home Builders Association of Alabama**.

[www.BamasBestBuilders.com](http://www.BamasBestBuilders.com)



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## **ASSOCIATE MEMBER DIRECTORY**

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### **ACCOUNTANTS**

Bevis, Eberhart, Browning,  
Walker & Stewart, CPA  
McDaniel & Associates

### **APPLIANCES**

Builders Lighting & Appliance  
Klassik Kitchens  
Lowe's of Dothan  
Mayer Lighting Showroom

### **AUTO DEALERSHIPS**

Solomon Chevrolet Cadillac

### **AWNINGS**

Awnings Unlimited, Inc.

### **BANKS, COMMERCIAL**

Ameris Bank  
HNB First Bank  
Servis First Bank  
SunSouth Bank

### **BRICK SUPPLIERS**

Acme Brick  
Couch USA  
Jenkins Brick & Tile Company, LLC  
Whatley Supply

### **BUILDERS EQUIPMENT & RENTALS**

Rental Equipment & Supply Co., LLC

### **BUILDERS SPECIALTIES**

Affordable Solar Hot Water & Power  
Buddy's Building Supply  
Builder's Lighting & Appliance  
Colby Construction Co., Inc.  
Dothan Awning Co.  
Dothan Discount Bldg. Mat. & Insulation  
Dream Big Construction  
Easterwood Enterprises  
Employment Advocates, LLC  
Eufaula Hardware Store  
Klassik Kitchens  
L J Smith Stair Systems  
Lakeside Building Materials, Inc.  
Lehman Construction  
Nowcom, LLC  
Saints Industries  
Southern Blowpipe  
Southside Granite Co  
The Woodpile, Inc.  
Wholesale Wood Products

### **BUILDERS SUPPLY & MATERIALS**

ABC Supply Company, Inc.  
ADK Building Supply  
Buddy's Building Supply  
Cross Roads Building Supply, Inc.  
Home Depot  
Klassik Kitchens  
Lakeside Building Materials  
Lowe's of Dothan  
Marvin's Building Materials Eufaula  
Norandex Building Materials  
Parksite, Inc  
Saints Industries  
Southeast Fire Protection  
Surplus Warehouse  
The Woodpile, Inc.

Townsend's Andersen Showroom  
Southern Lumber Supply

### **CABINET SHOPS & SUPPLIES**

BLS Custom Cabinet Design, LLC  
Darley Cabinetry & Millworks LLC  
Easterwood Enterprises  
Grantham's Cabinets, Inc.  
Klassik Kitchens  
Marquis Kitchens & Baths  
Tri-State Cabinet & Mill Work, LLC  
Woodcraft of Dothan, Inc

### **CARPENTRY & REMODELING**

Adkison Steel  
Alpha Woodworks, LLC  
Anderson Builders & Associates LLC  
C&N Construction, LLC  
Chad Aycok dba No Limit Construction  
Chilton Home Improvements  
Colby Construction  
D&R Homework  
Dan Brown Remodeling  
Donald Trawick Construction  
Featherston Construction  
Gilbert Restoration  
Goree Construction  
Hammer, LLC  
Hathcock Roofing & Remodeling  
James Diehl  
J&B Custom Carpentry  
Jesse Reeves Construction  
Laur-Hann  
MAK, LLC  
RCS Construction  
RS Tile & Remodeling, LLC  
Studio Azure, LLC  
Troy Ginn Remodeling & Renovation  
Tyler King dba Kings Residential  
WP Home Repairs, LLC

### **CARPET & FLOORING**

Brian-Holloway Carpet One  
Builders Lighting  
Carpet Discount Barn  
Carpetland USA of Dothan  
Clark's Hardwood Refinishing  
D&R Homework, LLC  
Discount Carpet Barn, Inc.  
H&M Flooring, LLC  
Klassik Kitchens  
Smith's Seamless Floors  
Snell Flooring LLC  
Southern Hardwood Flooring dba Wiregrass Pipe  
Tri-State Paint

### **CENTRAL VACUUM SYSTEMS**

Builders Lighting & Appliance  
Harris Security Systems.  
Mayer Lighting Showroom  
Sanders Security

### **CERAMIC TILE**

Enterprise Wholesale  
Stokes Floor Covering  
Tile Time, LLC  
Whatley Supply

### **CITY**

City of Dothan

### **CIVIL ENGINEERING**

Northstar Engineering Services, Inc.

### **CONCRETE PRODUCTS & SUPPLIES, FINISHING DESIGN, CONCRETE PUMPING**

Argos Ready Mix, LLC  
Bobby White dba Bobby White Construction  
C&R Contracting, LLC  
CL & Associates, Inc.  
Couch USA  
Encore, LLC

Independent Concrete Services  
Jones Concrete Finishing, LLC  
Peterman's Concrete Finishers  
Poole Concrete Contractor  
Quality Redi-Mix, LLC  
Reeder Concrete  
S&L Contractors, LLC  
Trawick Concrete Finishers

Williams's Masonry

### **DOORS & WINDOWS**

American Wallzone  
Ansley's TKW  
D&R Homework, LLC  
Dothan Awning Co.  
Dunbarton Corporation  
Lowe's of Dothan  
Shwinco Architectural Products  
The Woodpile, Inc.  
Townsend's Andersen Showroom

### **DRAFTING & ARCHITECTS**

Gosselin Design

### **DRYWALL**

Circle City Drywall  
Harris Drywall  
Ivey Drywall.  
Red's Painting  
Southern Wall Systems, LLC  
Steve Brown Drywall  
Sutton Drywall

### **ELECTRICAL SUPPLIES & CONTRACTORS**

A/C Electrical & Plumbing  
Beall Electric  
Builders Lighting & Appliance  
C&C Mechanical Contractors  
Hathcock Plumbing & Electric  
JM Electric Supply  
Jackson Gas & Electric Service Co.  
Mayer Lighting Showroom  
Mike's Plumbing & Electric, LLC  
Professional Engineering Services, LLC  
Steve's Plumbing & Electric  
Trinity & Associates Electrical  
Vinson Plumbing & Electric  
Watkins Plumbing & Electric

### **FENCES**

Dothan Awning Co.  
Fenced In, LLC  
Smith Custom Iron Works  
Tri-State Fence & Iron Works, Inc.

### **FRAMING**

Adams Construction Company  
C&R Contracting, LLC

G&G Contractors  
J&S Construction  
JD Adkinson Siding  
Jimmy Williams Construction  
KWT Framing  
Levy Greer LLC  
Madrid Framing, LLC  
Quality Home Building & Renovation Inc.  
Super Framers Construction

#### **GARAGE DOORS**

MP Garage Doors LLC

#### **GAS**

Jackson Gas & Electric  
Southeast Alabama Gas District

#### **GLASS, MIRRORS & GLASS PRODUCTS**

Circle City Glass  
Dothan Glass  
Eufaula Glass

#### **GUTTERS**

Dothan Awning Co.  
Spann Brothers, LLC

#### **HEATING & AIR CONDITIONING**

Bob Woodall Air Care Systems, Inc.  
Brown's Heating & AC, LLC  
C&C Mechanical Contractors  
C&S Heating & Cooling  
Cosby's Heating & Cooling - Appl. Svc.  
Fail's Heating & Air Conditioning  
Jackson Gas & Electric Service, Inc.

Johnstone Supply  
Lewis-Smith Supply  
Long's Refrigeration  
Micheal's Heating & Cooling, Inc.  
Olive Industrial, LLC  
Paulk's Service Company, Inc.  
Quality Sheet Metal and Air, LLC  
Warrington Heating & Cooling

#### **INSULATION**

Dothan Discount Bldg. Mat. & Insulation  
EE Bentley Insulation

#### **INSURANCE**

Cornelius Insurance Co.  
Flowers Insurance  
Garner Insurance  
Insurance Center of the Southeast  
Mallory-Tate Insurance Services, LLC  
Slingluff United Insurance  
Solomon Insurance  
The Eufaula Agency  
Young Johnston & Associates

#### **LAND GRADING**

Wood Backhoe Service

#### **LANDSCAPING, LAWN CARE, IRRIGATION & NURSERY**

Boyce Landscaper, LLC  
Dothan Irrigation  
Murray's Irrigation  
Mustard Seed Landscaping, LLC  
PC's Nursery & Landscaping, Inc.

#### **LIGHTING**

Builder's Lighting & Appliance  
Lowe's of Dothan  
Mayer Lighting Showroom

#### **LOT CLEARING, SITE WORK AND DEMOLITION**

Bobby Taylor Enterprises, Inc.  
CL & Associates  
Eufaula Equipment Associates, LLC  
Lingo Sand  
Weston Backhoe  
Wood Backhoe Service

#### **MASONRY CONTRACTORS**

Bello Brick & Masonry  
Jim Monk Masonry  
Lee Ready Masonry  
Norman Saffold Masonry  
M&A Construction LLC  
Ricky Starling Masonry  
Rock Solid  
Southern Masonry  
Southside Granite Co.  
Terry Clements Masonry

#### **MEDIA & PUBLICATIONS**

The Dothan Eagle

#### **METAL WORK**

Armour Construction, LLC  
Sandra Murdock dba Metal Works  
Superior Metal Systems

#### **MORTGAGE COMPANIES**

Ameris Bank  
Brand Mortgage  
Compass Bank  
Home Mortgage of America, Inc  
InterLinc Mortgage Services, LLC  
MidSouth Bank  
Mortgage America  
Regions Mortgage  
SunSouth Bank  
Synovus Mortgage  
Tyndall Federal Credit Union

#### **NON-PROFIT ORGANIZATIONS**

Wiregrass Habitat for Humanity

#### **PAINTS, SUPPLIES & CONTRACTORS**

AAAA Construction  
BLP Mobile Paints  
Ben Darley Painting, Inc.  
Brackin Wholesale Coatings  
Chad Roberts Paint Contractor, LLC  
Commercial Coatings LLC  
D&R Homework, LLC  
David Strength Painting  
Featherston Construction  
Ketchum Enterprises, LLC  
Paul Govlet dba The Painters Paint Contracting  
R and R Painting  
Shelco Painting  
Sherwin-Williams  
Think South Painting, Inc.  
Tri-State Paint LLC  
Tye Remodeling  
Villani Painting  
Wells Precision Painting

#### **PAVING**

Midsouth Paving, Inc.  
Wiregrass Construction Co., Inc.

#### **PEST CONTROL & ENVIRONMENTAL TREATMENT**

All Star Pest Control, LLC  
Cook's Pest Control  
Environmental & Haz Mat Services  
Tabor Pest Control  
Terminix International  
Vision Services

#### **PLUMBING SUPPLIES & CONTRACTORS**

AC Electrical & Plumbing  
C&C Mechanical Contractors  
Fast AZ Service LLC  
Gencon Associates M & U, LLC  
Hathcock Plumbing & Electric  
J&J Plumbing LLC  
Jackson Gas & Electric Service, Inc.  
Jones Plumbing, LLC  
Kyle's Rod & Rooter, Inc.  
Lewis-Smith Supply  
Mike's Plumbing & Electric, LLC  
Sonny Hall dba H&H Construction  
Steve's Plumbing & Electric  
Vinson Plumbing & Electric  
Watkin's Plumbing & Electric

#### **POOLS & COMPONENTS**

Cox Swimming Pools, Inc.  
Dothan Awning Co.  
Paul Camp Custom Pool Builders, LLC

#### **PROPERTY MANAGEMENT, LAND DEVELOPMENT**

O & B Properties  
Rock Creek Apartments  
Stillwater Group

#### **REAL ESTATE**

Alfred Saliba Corporation  
Berkshire Hathaway HomeService Properties  
H&B Adventures  
James Grant Realty  
Register Realty Co., Inc.  
Team Linda Simmons Real Estate  
Tom West Company  
Young Johnston & Associates

#### **REMODELERS**

(See *CARPENTRY & REMODELING*)

#### **RESTORATION**

Vaughan Construction/Svcs., Inc.  
Triad Restoration, Inc.

#### **ROOFING CONTRACTORS & SUPPLIES**

All N Two Construction, LLC  
APAXX Inc.  
C&N Construction Company  
CP Roofing  
D&R Homework, LLC  
Dwayne Welch dba Welch's Roofing  
Gilley Roofing  
Gulf eagle Supply  
Hathcock Roofing & Remodeling  
MAC Construction  
Mike Goodson Roofing, LLC  
Steel Drive Enterprises, Inc.  
Welch's Roofing

**SCHOOLS**

Wallace State Technical College

**SECURITY SYSTEMS**

Burdeshaw's Lock & Security

Harris Security Systems

International Security, Inc.

**SEPTIC TANKS & WELL DRILLING**

Ashford Septic Tank Co., Inc.

Dothan Vault & Septic Tank

Hathcock Plumbing and Electric

Johnny Ingram Company

Lawrence Septic Tank Service, Inc.

**SIGN COMPANIES**

Sing Erectors, Inc

Signs Etcetera, Inc.

Southside Granite

**SOD FARMS**

Riverside Turf Farm, Inc.

**SOLAR HOTWATER HEATERS**

Affordable Solar Hot Water & Power

**STEREO, SOUND SYSTEMS & ELECTRONICS**

Harris Security Systems

Sanders Security

**STORAGE**

Saints Industries

**SURVEYORS & ENGINEERING**

Branton Land Surveyors

Northstar Engineering Services, Inc.

**TRIM CARPENTERS**

Robert Woodham Construction

**TRUCKING**

Jamer Trucking

**TRUSSES**

Robert Woodham Construction

Wholesale Wood Products

**UTILITIES**

Alabama Power Co.

Pea River Electric Co-Op

Southeast Alabama Gas District

Wiregrass Electric Co-Op

**VINYL SIDING & INSTALLATION**

D&R Homework, LLC

Dothan Awning Co.

Homeworks, LLC

JD Adkinson Siding

Ronnie Williams Vinyl Service

**WALLPAPER & HANGING**

Ben Darley Painting, Inc.

**WASTE MANAGEMENT**

Environmental & Hazmat Services

Mark Dunning Industries, Inc.

Martin Environmental Services

Rental Equipment & Supply Co., Inc.

Waste Management

**WOOD PRESERVING & PRESSURE TREATMENTS**

Great Southern Wood Preserving, Inc.

**BUILDER MEMBER DIRECTORY**

A&W Construction

Accolade Construction, Inc.

Alfred Saliba Corporation

Applewright Construction, LLC

BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

Blue Deese Construction Co., Inc.

Bobby Woodham Construction

Brewer Construction, Inc.

Britton Homes

Century 21 James Grant Realty

Chad Dean Construction, Inc.

Chester McKin dba CLM Plumbing & Const.

Ciecierski Construction

Dan Lee Construction

Darley Construction

Delmar Paulk Construction

Deloney Construction, Inc.

Dennis Granger Construction

Diversified General Contractors, LLC

Dothan Awning Co.

Doug Lewis Construction Co., Inc.

Dryden Contracting, Inc.

Everett Construction Co., Inc.

Gencon Associates, Inc.

General Building Corporation

Hall Construction, LLC

Halstead Construction

Hammer Licensed General Contractor

Hathcock Roofing & Remodeling

Hewes Construction, LLC

Hicks Construction

Hollon Contracting, LLC

JC Cordell, Jr. Construction, LLC

JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC

James Tyson Company, Inc

Jesse Reeves Construction, Inc.

Kriser Homes South Inc.

M&M Home Builders

M4 Development LLC

MAC Construction

MAK, LLC

Mikie Walding Construction

Multi-Struct

Omega Builders

Parkes & Pierce Homes

Picerne Military Housing

Pointe Wiregrass Enterprises

R&S Construction Co., Inc.

RCS Construction, LLC

R S & J Hammer Construction, LLC

Rankin Construction Co., Inc.

Renshaw Construction

Richardson Construction, LLC

S.A. Jones Construction, Inc.

S&J Cobb Construction

Sewell Construction

Shelley Construction

Smith Construction

Southern Home Builders, LLC

Steamboat Custom Homes, LLC

Stone Martin Builders, LLC

Superior Metal Systems, Inc

Tolleson Construction, LLC

Tom West Company

Trademark Custom Homes

Triad Restoration, Inc.

Voak Construction

Walker Construction

Wayne Lewis Construction Co., Inc.

Wilkins Construction

Woodland Development

Wright Construction

**RESIDENTIAL BUILDING PERMITS**

**2016**

	PERMITS	\$VALUE
JANUARY	17	5,034,021
FEBRUARY	15	3,939,318
MARCH	22	5,949,472
APRIL	19	5,389,739
MAY	15	4,214,852
JUNE		
JULY		
AUGUST		
SEPTEMBER		
OCTOBER		
NOVEMBER		
DECEMBER		
YEAR TOTAL	88	24,527,402

Don't forget about our wonderful GM discount! For more details call the office today! 334-793-6696





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Wiregrass Habitat, to build affordable quality homes in partnership  
with families in need.

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**Phone: 334-699-1570 Fax: 334-678-7361**

### LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email [koryboling@hbaa.org](mailto:koryboling@hbaa.org).



**FREE ESTIMATES**  
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