

Chip Gentry  
Hawk Manor Falconry

RE: Recommendation of Hawk Manor Falconry

To Whom It May Concern:

I am writing this letter to recommend the utilization of services from of Hawk Manor Falconry. Hines is a world-wide real estate company and the largest private developer in the world. We manage two Class A High-rise buildings in the City of Charlotte.

One of our buildings in Charlotte, North Carolina, had been plagued by pigeons for years. You could see evidence of prior ownerships failed attempts to keep pigeons at bay (spikes, low voltage electric, etc). Upon our acquisition in 2007, we searched for companies like Hawk Manor but were unable to locate anyone who could perform this type of service. In addition, Charlotte has a major Raptor Rehabilitation Center which could not provide assistance or a contact.

Tenants began filing complaints about the windows resulting from the pigeons. As a temporary resolution, we had to hire window washers on several occasions to clean the building windows due to our pigeon issues. Many dollars were spent trying to keep the office building windows clean.

After hearing a report on National Public Radio that vineyards in California have successfully used falcons to chase away crows from the vineyards we started our search again. We finally located Chip and we quickly utilized his services.

Chip was professional, knowledgeable, and discreet. For two weeks we utilized his services and the birds did not return for approximately 18 months. After 18 months, we saw some evidence of birds returning in very limited numbers. We retained his services again for a week during this second stage. This worked and the birds have not returned to our building. We will now utilize his services on a continual maintenance type basis.

Due to the success of his services, we will save significant dollars in forgoing additional window cleaning services. Additionally, tenant complaints about the windows dropped after the pigeon fled.

Chip is highly recommended by me for use by owners and managers to eliminate many types of bird issues. He is able to work day and night (night for clearing garages of nesting birds). He is professional and dedicated to his craft. Chip trained for 7 years as an apprentice to earn his designation as a Master Falconer.

If you have any questions please feel free to call me at 704.376.4186 or email me at [Michael.Delev@hines.com](mailto:Michael.Delev@hines.com). Thanks and happy hunting.

Sincerely,



Michael D. Delev, CPM®, RPA®

General Manager

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