

Latonia Jones, Chief Executive Officer



Ms. Latonia Jones is President and CEO of PMP (Phenomenal Management Partners and Phenomenal Media Productions). She brings more than 20 years of experience in administering government contracts to provide the executive leadership necessary in managing government contracts for academic institutions and businesses focused on the commercialization of innovative technology.

Ms. Jones has assisted large prime contractors with compliance and management of their contracts and procurement divisions. Her ability to guide these organizations through their Contractors Purchasing System Reviews (CPSRs) has enabled her to achieve a 100% success records with no clients failing any audits.

Ms. Jones' excellence and true dedication was demonstrated when she received the **"Outstanding Navy Civilian Award"** from the Southeast Regional Maintenance Command (SERMC) in Mayport, Florida.

Ms. Jones is a proud graduate of Alabama A&M University and received a Bachelor of Science degree in business management with a concentration in logistics/procurement. She also has an Advanced Certification in contract acquisition management from the University of Alabama in Huntsville; and she studied at Florida Institute of Technology at Redstone Arsenal in the area of contract Acquisition management to receive a Master of Science degree.

Ms. Jones focus is to ensure HBCU's receive the proper training and opportunities to receive awards from the Department of Defense Community, thus as a Contract Management Consultant to Alabama A&M University RISE Foundation she created the Knowledge Sharing Center. The Knowledge Sharing Center is a web-based training tool to educate the universities on government contracting.

Ms. Jones is a trusted voice in the government contract community, and her mantra has been at the core of her professional success – "Excellence through Education and Hard Work."