

Artisan Desired Revenue 70%	STORE PRICE AMT ENTER ON CONSIGNMENT SHEET	Consumer Item Fee	WHAT YOU WILL SEE ON PRICE TAG
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**STORE PRICE RANGE FROM \$1.00 TO \$4.99**

\$0.70	<b>\$1.00</b>	\$0.45	<b>\$1.45</b>
\$1.05	<b>\$1.50</b>	\$0.45	<b>\$1.95</b>
\$1.40	<b>\$2.00</b>	\$0.45	<b>\$2.45</b>
\$1.75	<b>\$2.50</b>	\$0.45	<b>\$2.95</b>
\$2.10	<b>\$3.00</b>	\$0.45	<b>\$3.45</b>
\$2.45	<b>\$3.50</b>	\$0.45	<b>\$3.95</b>
\$2.80	<b>\$4.00</b>	\$0.45	<b>\$4.45</b>
\$3.15	<b>\$4.50</b>	\$0.45	<b>\$4.95</b>
\$3.49	<b>\$4.99</b>	\$0.45	<b>\$5.44</b>

**STORE PRICE RANGE FROM \$5.00 TO \$9.99**

\$3.50	<b>\$5.00</b>	\$0.85	<b>\$5.85</b>
\$3.85	<b>\$5.50</b>	\$0.85	<b>\$6.35</b>
\$4.20	<b>\$6.00</b>	\$0.85	<b>\$6.85</b>
\$4.55	<b>\$6.50</b>	\$0.85	<b>\$7.35</b>
\$4.90	<b>\$7.00</b>	\$0.85	<b>\$7.85</b>
\$5.25	<b>\$7.50</b>	\$0.85	<b>\$8.35</b>
\$5.60	<b>\$8.00</b>	\$0.85	<b>\$8.85</b>
\$5.95	<b>\$8.50</b>	\$0.85	<b>\$9.35</b>
\$6.30	<b>\$9.00</b>	\$0.85	<b>\$9.85</b>
\$6.65	<b>\$9.50</b>	\$0.85	<b>\$10.35</b>
\$6.99	<b>\$9.99</b>	\$0.85	<b>\$10.84</b>

**STORE PRICE RANGE FROM \$10.00 TO \$19.99**

\$7.00	<b>\$10.00</b>	\$1.65	<b>\$11.65</b>
\$7.35	<b>\$10.50</b>	\$1.65	<b>\$12.15</b>
\$7.70	<b>\$11.00</b>	\$1.65	<b>\$12.65</b>
\$8.05	<b>\$11.50</b>	\$1.65	<b>\$13.15</b>
\$8.40	<b>\$12.00</b>	\$1.65	<b>\$13.65</b>
\$8.75	<b>\$12.50</b>	\$1.65	<b>\$14.15</b>
\$9.10	<b>\$13.00</b>	\$1.65	<b>\$14.65</b>
\$9.45	<b>\$13.50</b>	\$1.65	<b>\$15.15</b>
\$9.80	<b>\$14.00</b>	\$1.65	<b>\$15.65</b>
\$10.15	<b>\$14.50</b>	\$1.65	<b>\$16.15</b>
\$10.50	<b>\$15.00</b>	\$1.65	<b>\$16.65</b>
\$10.85	<b>\$15.50</b>	\$1.65	<b>\$17.15</b>
\$11.20	<b>\$16.00</b>	\$1.65	<b>\$17.65</b>
\$11.55	<b>\$16.50</b>	\$1.65	<b>\$18.15</b>
\$11.90	<b>\$17.00</b>	\$1.65	<b>\$18.65</b>
\$12.25	<b>\$17.50</b>	\$1.65	<b>\$19.15</b>
\$12.60	<b>\$18.00</b>	\$1.65	<b>\$19.65</b>
\$12.95	<b>\$18.50</b>	\$1.65	<b>\$20.15</b>
\$13.30	<b>\$19.00</b>	\$1.65	<b>\$20.65</b>
\$13.65	<b>\$19.50</b>	\$1.65	<b>\$21.15</b>
\$13.99	<b>\$19.99</b>	\$1.65	<b>\$21.64</b>

**STORE PRICE RANGE FROM \$20.00 TO \$29.99**

\$14.00	<b>\$20.00</b>	\$2.95	<b>\$22.95</b>
\$14.35	<b>\$20.50</b>	\$2.95	<b>\$23.45</b>
\$14.70	<b>\$21.00</b>	\$2.95	<b>\$23.95</b>
\$15.05	<b>\$21.50</b>	\$2.95	<b>\$24.45</b>
\$15.40	<b>\$22.00</b>	\$2.95	<b>\$24.95</b>
\$15.75	<b>\$22.50</b>	\$2.95	<b>\$25.45</b>
\$16.10	<b>\$23.00</b>	\$2.95	<b>\$25.95</b>
\$16.45	<b>\$23.50</b>	\$2.95	<b>\$26.45</b>
\$16.80	<b>\$24.00</b>	\$2.95	<b>\$26.95</b>
\$17.15	<b>\$24.50</b>	\$2.95	<b>\$27.45</b>
\$17.50	<b>\$25.00</b>	\$2.95	<b>\$27.95</b>
\$17.85	<b>\$25.50</b>	\$2.95	<b>\$28.45</b>
\$18.20	<b>\$26.00</b>	\$2.95	<b>\$28.95</b>
\$18.55	<b>\$26.50</b>	\$2.95	<b>\$29.45</b>
\$18.90	<b>\$27.00</b>	\$2.95	<b>\$29.95</b>
\$19.25	<b>\$27.50</b>	\$2.95	<b>\$30.45</b>
\$19.60	<b>\$28.00</b>	\$2.95	<b>\$30.95</b>
\$19.95	<b>\$28.50</b>	\$2.95	<b>\$31.45</b>
\$20.30	<b>\$29.00</b>	\$2.95	<b>\$31.95</b>
\$20.65	<b>\$29.50</b>	\$2.95	<b>\$32.45</b>
\$20.99	<b>\$29.99</b>	\$2.95	<b>\$32.94</b>

**STORE PRICE RANGE FROM \$30.00 TO \$39.99**

\$21.00	<b>\$30.00</b>	\$4.25	<b>\$34.25</b>
\$21.35	<b>\$30.50</b>	\$4.25	<b>\$34.75</b>
\$21.70	<b>\$31.00</b>	\$4.25	<b>\$35.25</b>
\$22.05	<b>\$31.50</b>	\$4.25	<b>\$35.75</b>
\$22.40	<b>\$32.00</b>	\$4.25	<b>\$36.25</b>
\$22.75	<b>\$32.50</b>	\$4.25	<b>\$36.75</b>
\$23.10	<b>\$33.00</b>	\$4.25	<b>\$37.25</b>
\$23.45	<b>\$33.50</b>	\$4.25	<b>\$37.75</b>
\$23.80	<b>\$34.00</b>	\$4.25	<b>\$38.25</b>
\$24.15	<b>\$34.50</b>	\$4.25	<b>\$38.75</b>
\$24.50	<b>\$35.00</b>	\$4.25	<b>\$39.25</b>
\$24.85	<b>\$35.50</b>	\$4.25	<b>\$39.75</b>
\$25.20	<b>\$36.00</b>	\$4.25	<b>\$40.25</b>
\$25.55	<b>\$36.50</b>	\$4.25	<b>\$40.75</b>
\$25.90	<b>\$37.00</b>	\$4.25	<b>\$41.25</b>
\$26.25	<b>\$37.50</b>	\$4.25	<b>\$41.75</b>
\$26.60	<b>\$38.00</b>	\$4.25	<b>\$42.25</b>
\$26.95	<b>\$38.50</b>	\$4.25	<b>\$42.75</b>
\$27.30	<b>\$39.00</b>	\$4.25	<b>\$43.25</b>
\$27.65	<b>\$39.50</b>	\$4.25	<b>\$43.75</b>
\$27.99	<b>\$39.99</b>	\$4.25	<b>\$44.24</b>

**STORE PRICE RANGE FROM \$40.00 TO \$49.99**

\$28.00	<b>\$40.00</b>	\$5.50	<b>\$45.50</b>
\$28.35	<b>\$40.50</b>	\$5.50	<b>\$46.00</b>
\$28.70	<b>\$41.00</b>	\$5.50	<b>\$46.50</b>
\$29.05	<b>\$41.50</b>	\$5.50	<b>\$47.00</b>
\$29.40	<b>\$42.00</b>	\$5.50	<b>\$47.50</b>
\$29.75	<b>\$42.50</b>	\$5.50	<b>\$48.00</b>
\$30.10	<b>\$43.00</b>	\$5.50	<b>\$48.50</b>
\$30.45	<b>\$43.50</b>	\$5.50	<b>\$49.00</b>
\$30.80	<b>\$44.00</b>	\$5.50	<b>\$49.50</b>
\$31.15	<b>\$44.50</b>	\$5.50	<b>\$50.00</b>
\$31.50	<b>\$45.00</b>	\$5.50	<b>\$50.50</b>
\$31.85	<b>\$45.50</b>	\$5.50	<b>\$51.00</b>
\$32.20	<b>\$46.00</b>	\$5.50	<b>\$51.50</b>
\$32.55	<b>\$46.50</b>	\$5.50	<b>\$52.00</b>
\$32.90	<b>\$47.00</b>	\$5.50	<b>\$52.50</b>
\$33.25	<b>\$47.50</b>	\$5.50	<b>\$53.00</b>
\$33.60	<b>\$48.00</b>	\$5.50	<b>\$53.50</b>
\$33.95	<b>\$48.50</b>	\$5.50	<b>\$54.00</b>
\$34.30	<b>\$49.00</b>	\$5.50	<b>\$54.50</b>
\$34.65	<b>\$49.50</b>	\$5.50	<b>\$55.00</b>
\$34.99	<b>\$49.99</b>	\$5.50	<b>\$55.49</b>

**STORE PRICE RANGE FROM \$50.00 TO \$99.99**

\$35.00	<b>\$50.00</b>	\$7.50	<b>\$57.50</b>
\$38.50	<b>\$55.00</b>	\$7.50	<b>\$62.50</b>
\$42.00	<b>\$60.00</b>	\$7.50	<b>\$67.50</b>
\$45.50	<b>\$65.00</b>	\$7.50	<b>\$72.50</b>
\$49.00	<b>\$70.00</b>	\$7.50	<b>\$77.50</b>
\$52.50	<b>\$75.00</b>	\$7.50	<b>\$82.50</b>
\$56.00	<b>\$80.00</b>	\$7.50	<b>\$87.50</b>
\$59.50	<b>\$85.00</b>	\$7.50	<b>\$92.50</b>
\$63.00	<b>\$90.00</b>	\$7.50	<b>\$97.50</b>
\$66.50	<b>\$95.00</b>	\$7.50	<b>\$102.50</b>
\$69.99	<b>\$99.99</b>	\$7.50	<b>\$107.49</b>

**STORE PRICE RANGE FROM \$100 TO \$299.99**

\$70.00	<b>\$100.00</b>	\$21.75	<b>\$121.75</b>
\$105.00	<b>\$150.00</b>	\$21.75	<b>\$171.75</b>
\$112.00	<b>\$160.00</b>	\$21.75	<b>\$181.75</b>
\$115.50	<b>\$165.00</b>	\$21.75	<b>\$186.75</b>
\$119.00	<b>\$170.00</b>	\$21.75	<b>\$191.75</b>
\$122.50	<b>\$175.00</b>	\$21.75	<b>\$196.75</b>
\$126.00	<b>\$180.00</b>	\$21.75	<b>\$201.75</b>
\$129.50	<b>\$185.00</b>	\$21.75	<b>\$206.75</b>
\$133.00	<b>\$190.00</b>	\$21.75	<b>\$211.75</b>
\$136.50	<b>\$195.00</b>	\$21.75	<b>\$216.75</b>
\$140.00	<b>\$200.00</b>	\$21.75	<b>\$221.75</b>
\$175.00	<b>\$250.00</b>	\$21.75	<b>\$271.75</b>
\$209.30	<b>\$299.00</b>	\$21.75	<b>\$320.75</b>

**STORE PRICE RANGE FROM \$300 TO \$900.00**

\$210.00	<b>\$300.00</b>	\$40.00	<b>\$340.00</b>
\$245.00	<b>\$350.00</b>	\$40.00	<b>\$390.00</b>
\$280.00	<b>\$400.00</b>	\$40.00	<b>\$440.00</b>
\$315.00	<b>\$450.00</b>	\$40.00	<b>\$490.00</b>
\$349.99	<b>\$499.99</b>	\$40.00	<b>\$539.99</b>
\$350.00	<b>\$500.00</b>	\$50.00	<b>\$550.00</b>
\$490.00	<b>\$700.00</b>	\$50.00	<b>\$750.00</b>
over		\$50.00	

**IF IN DOUBT FOLLOW INSTRUCTIONS BELOW:**

*Artisan Desired Revenue and divide it by 70%*  
i.e.  $\$13.50/70\%$   
 $\$13.50/70\% = \$19.285$  **\$19.29 will be the Store Price entered On Consignment Sheet**

December 21 2020

To: All Artisans

From: Handcrafts Board of Directors

Subject: Increase in "Consumer Item Fee"

This item fee is the amount that is added to price you have assigned to your product when it is consigned. The add on fees have ranged from \$.35 cents on small items to \$35.00 on items priced at over \$210.00.

The item fee came into being in May of 2015 when our monthly rent went from \$2450.00 to \$4675.00 as a way for the shop to cover this rent increase.

Since May of 2015 the rent has increased each year and is now at \$5905.00 per month. It will go up again May 1<sup>st</sup>. The item fee schedule has remained the same during this 5 plus year period.

This rent increase as well as increases in utilities and other costs have made it difficult for the shop to break even and we are now using cash reserves accumulated over the past 30 years to cover costs. Being able to at least break even on a yearly basis is essential for the shop to stay in business.

**As a result, effective January 1<sup>st</sup> 2021 item fees will be increased to help us cover our expenses.**

The increases we feel are minimal with .10 cents being added to items priced below \$4.99, .20 cents added to items from \$5.00 to \$9.99, .40 cents on items from \$10.00 to \$19.99 and so on. A copy of the revised consignment/item fee list is attached. No fee has increase more than \$5.00 for any item consigned for less than \$500.00. For items cosigned for over \$500.00 the item was increase \$15.00 from \$35.00 to \$50.00.