

PROFESSIONAL EXPERIENCE

Managing Principal

THE KOGAN LAW GROUP, P.C., New York, NY/Washington DC

2010 – Present

Founded and manage multidisciplinary legal services firm assisting U.S. and non-U.S.-based transnational public and private enterprises competing in the highly regulated fields of science, technology and manufacturing. Firm specializes in helping clients to minimize the impacts of emerging and extant environmental, health and safety, consumer trade and information, and competition-related policies, laws and regulations to prevent the unreasonable restriction of foreign market access, the substantial disruption of global supply-chains, the stifling of technology development and dissemination, and the consequent impairment of tangible and intangible assets, operations and commitments.

Chief Executive Officer, President

2004 – Present

INSTITUTE FOR TRADE, STANDARDS & SUSTAINABLE DEVELOPMENT, Princeton, NJ

Founded nonprofit Institute providing legal research, analytics and advocacy support to public and privately held companies, trade associations and other cognizant bodies concerning emerging systemic legal, regulatory and policy risks to business assets and operations, including those caused by changing legal standards and burdens of proof.

International Trade and Regulatory Consultant

NATIONAL FOREIGN TRADE COUNCIL, INC. Washington, DC

2003 – 2004

Briefed and liaised with multiple U.S. federal government agencies following the preparation of three trade risk regulation studies on behalf of a multiple industry sector coalition that examined the growing use by foreign governments of environment, health and safety regulations as disguised technical trade barriers. (The first study remains accessible on the U.S. State Department website, the second study was published in a peer-reviewed law journal, and all studies remain accessible on the World Trade Organization website).

General Counsel, Chief Operations Officer

RAY STRAUSS UNLIMITED, INC./SYMPHONY DESIGNS LTD., New York, NY

1992 – 2003

Managed operations and legal affairs of a private import-export textile products firm. Responsibilities included negotiation and oversight of international manufacturing and procurement and commercial contracts, capital leases, product licenses and representation/distributorship agreements, finance (international letters of credit and factoring), insurance arrangements and professional services agreements.

International Tax, Customs Consultant

KPMG PEAT MARWICK, LLP; DELOITTE & TOUCHE, LLP, New York, NY

1987 – 1992

Addressed US and international corporate income tax, information reporting and withholding responsibilities, environmental excise tax and customs entry issues for US and foreign-based multinational manufacturing, product distribution, marketing/advertising, publishing/ entertainment companies, foreign banks and financial services firms.

EDUCATION

LLM Taxation, GEORGETOWN UNIVERSITY SCHOOL OF LAW

1987

JD, UNIVERSITY OF MIAMI SCHOOL OF LAW

1986

BA, Philosophy/Political Theory, BOSTON UNIVERSITY

1983

Adjunct Faculty, SETON HALL UNIVERSITY SCHOOL OF DIPLOMACY & INTERNATIONAL RELATIONS

International Trade Law & Policy

2007 (fall)

PROFESSIONAL LICENSURES, MEMBERSHIPS & AWARDS

New Jersey, New York, District of Columbia

1987, 1988, 2005

Association of the Bar of the City of New York

1988-2006

International Trade Committee

2003-2006

Inter-Pacific Bar Association

2011-2013

Vice-Chair, International Trade Committee

2013-present

American Bar Association, Administrative Law & Regulatory Practice Section

2014-present

Burton Foundation Distinguished Legal Writing Award (coauthored article)

2014