

YOUR ROADMAP TO 2022 CIGNA CERTIFICATION

STEPS TO COMPLETING CIGNA MEDICARE 2022 CERTIFICATION

YOUR PATH TO CERTIFICATION

- If needed, complete all necessary paperwork required for appointment
- Go to Producers' University at CignaMedicareProducers.com
- Complete all the required training on your learning track
- Pass each course with a score of at least 85% (You have 3 attempts to pass)
- *Launch and complete America's Health Insurance Plans (AHIP) or Pinpoint Medicare Training from our Producers' University

REQ **Pinpoint Medicare Training**
Your license requires that you complete this version of the Medicare training.

- You can also upload a certificate (from AHIP or Pinpoint)
- Internal Reps – you may only launch and complete the Pinpoint Medicare Training

*For reasons of emphasis, clarity or CMS directives, Cigna Medicare's certification courses may repeat certain topics that agents may have covered in the external certification administered by AHIP or Pinpoint.



2022 CERTIFICATION - MAKING IT EASIER FOR YOU!

Short Courses

Complete all your training in less than two hours!

Responsive Site

Access Producers' University on different types of devices.

Find Resources Easily

With enhanced search capability and improved folder organization, finding the right resource in our Resource Library is easier than ever.

Print Your Certificate

Print your track completion certificate on-demand

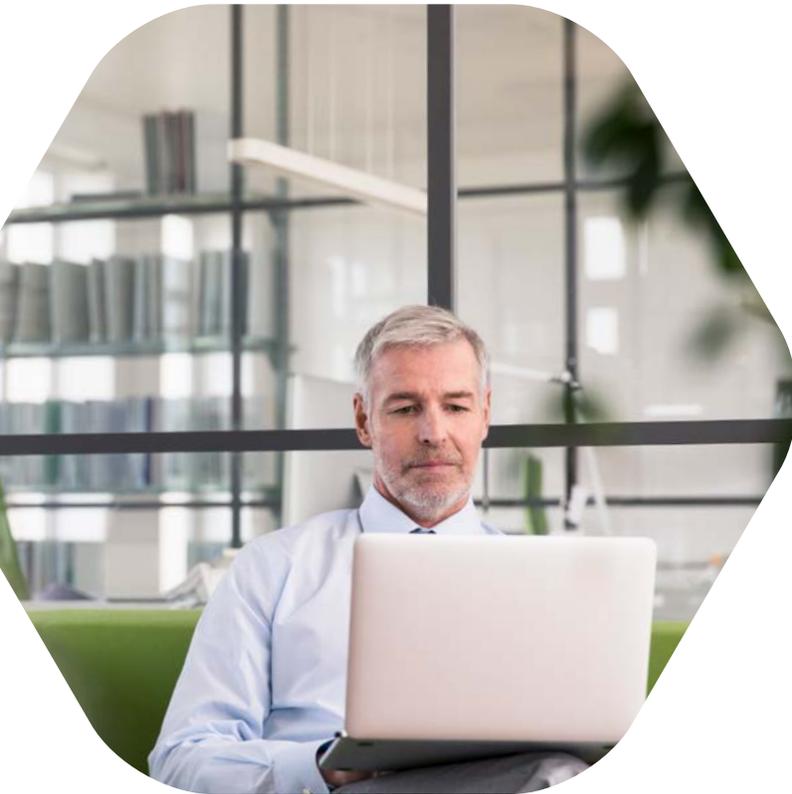


WE WANT TO HEAR FROM YOU!

Please complete the Certification Evaluation listed on your learning track to provide feedback on your certification experience.

REC

Certification Evaluation



Together, all the way.®

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2022 CERTIFICATION TRAINING TRACKS

Each certification training module is separate from the exam. You must first complete the training before taking the associated exam. The attestations course does not have an exam.

Field (click to expand or collapse)	
REQ	2022 Attestations
REQ	Selling with Integrity - Field Sales Version
REQ	Selling with Integrity - Field Sales Version Exam
REQ	Our Compliance Program
REQ	Our Compliance Program Exam
REQ	Cigna-Medicare Products and Benefits Overview
REQ	Cigna-Medicare Products and Benefits Overview Exam
REQ	Pinpoint Medicare Training Your license requires that you complete this version of the Medicare training.
REC	Certification Evaluation

Commissioned Telesales (click to expand or collapse)	
REQ	2022 Attestations
REQ	Selling with Integrity - Telesales Version
REQ	Selling with Integrity - Telesales Version Exam
REQ	Our Compliance Program
REQ	Our Compliance Program Exam
REQ	Cigna-Medicare Products and Benefits Overview
REQ	Cigna-Medicare Products and Benefits Overview Exam
REQ	Pinpoint Medicare Training Your license requires that you complete this version of the Medicare training.
REC	Certification Evaluation
REQ	Cigna Medicare Advantage Upsell Campaigns- HPOne

Combined Telesales and Field (click to expand or collapse)	
REQ	2022 Attestations
REQ	Selling with Integrity - Combined Version
REQ	Selling with Integrity - Combined Version Exam
REQ	Our Compliance Program
REQ	Our Compliance Program Exam
REQ	Cigna-Medicare Products and Benefits Overview
REQ	Cigna-Medicare Products and Benefits Overview Exam
REQ	Pinpoint Medicare Training Your license requires that you complete this version of the Medicare training.
REC	Certification Evaluation

Field (click to expand or collapse)	
REQ	2022 Attestations
REQ	Selling with Integrity - Field Sales Version
REQ	Selling with Integrity - Field Sales Version Exam
REQ	Our Compliance Program
REQ	Our Compliance Program Exam
REQ	Cigna-Medicare Products and Benefits Overview
REQ	Cigna-Medicare Products and Benefits Overview Exam
REQ	Pinpoint Medicare Training Your license requires that you complete this version of the Medicare training.
REC	Certification Evaluation

Internal Field (click to expand or collapse)	
REQ	2022 Attestations
REQ	Selling with Integrity - Internal Field Version
REQ	Selling with Integrity - Internal Field Version Exam
REQ	Our Compliance Program
REQ	Our Compliance Program Exam
REQ	Cigna-Medicare Products and Benefits Overview
REQ	Cigna-Medicare Products and Benefits Overview Exam
REQ	Pinpoint Medicare Training Your license requires that you complete this version of the Medicare training.
REC	Certification Evaluation



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AHIP REIMBURSEMENT

Cigna Medicare will reimburse 2022 AHIP and Pinpoint Medicare certification costs to agents who meet the eligibility requirements outlined below.

- Complete 2022 certifications by September 1, 2021
- Sell a total of at least five (5) 4th quarter 2021 or January 1, 2022 effective date applications by December 31, 2021
- Be active and in good standing

**After meeting these requirements, qualified agents will be eligible for reimbursement as outlined below.

- AHIP (\$125 reimbursement)
- Pinpoint Global (\$99.95 reimbursement)
- Both AHIP and Pinpoint Global certifications can be accessed directly from Producers' University

**External Telesales agents are not eligible for reimbursement under this policy.

ADDITIONAL INFORMATION

- AHIP Certificates - Please note that you will only see a "Transmit to Cigna-HealthSpring" link on your AHIP page if you registered for 2021 AHIP directly from our Producers' University. Regardless, your AHIP completion records should sync automatically to our system and you should not need to manually upload a certificate
- Questions? Contact the Cigna Agent Resource Line (CARL) at 866-442-7516 or at CARL@Cigna.com for all certification related support

