



# ACEC

AMERICAN COUNCIL OF ENGINEERING COMPANIES  
*California*

## Value Proposition

*A Prime Investment in the Golden State*



## LEGISLATIVE ADVOCACY

ACEC California sponsors and supports legislation that affects the business interests and professional integrity of member firms. Through ACEC California, members have a strong voice at all levels of government: locally through the chapter organizations, at the state level through ACEC California office and at the national level through ACEC.

Legislative Action	Benefit to Member Firms
Struck Down Prop 224	Defeated the draconian anti-contracting out initiative.
Championed Prop 35	Protected the ability of local and state agencies to contract out for design services to the private sector in California, creating thousands of opportunities for public-private partnerships.
Spearheaded SB 573	Prohibits clauses in contracts, which require design professionals to indemnify local agencies for more than the design professional's own negligence, saving firms millions of dollars in liability exposure.
Sponsored SB 972	ACEC CA furthers indemnity law by protecting design professionals from local agency "duty to defend" when sued by a third party, shielding members from disastrous and unnecessary economic liability.
Authored SB 419 "Little Brooks Act"	Legally established Quality Based Selection (QBS), the method by which state and local agencies procure design services from the private sector.
Infrastructure Funding	Advocates more funding for transportation, water supply, water treatment, energy, schools, housing, environmental improvements and more.
<p style="text-align: center;"><b><i>Over the past 50 plus years, ACEC California has affected over 550 pieces of legislation; supporting bills that positively impact Engineering and Land Surveying firms and defeating many bills which would restrict proper business practice, damage the business climate or prevent design firms from competing effectively for work.</i></b></p>	



## ACEC TRUSTS and DISCOUNT PROGRAMS

ACEC California and ACEC national have developed trusts, allowing you to benefit from your ACEC purchasing power. These Trusts save our membership money, enhance membership investment and control firms' costs. ACEC national and ACEC California have also created partnerships with reputable administrators and plan providers to offer our members valuable service with quality and competitive prices.

ACEC Trust/Discount Programs	Benefit to Member Firms
ACEC Health/Life Trust	Saves firms millions of dollars on annual life and health insurance premiums. One, 50-person, member firm saved \$17,175.
ACEC California Health Trust	Saves firms thousands of dollars on ancillary products (vision, dental, and disability insurance) that are not available through standard health plans.
ACEC Business Insurance Trust (BIT) (Workers' Comp, Property Insurance, Deductible Assistance, Auto Insurance Coverage)	Saves firms thousands on annual premiums. For example a 50-person firm saved \$4,840 on Workers' Compensation, \$1,000 on Property Insurance, \$3,000 on Deductible Assistance, and \$400 on Auto Insurance Coverage.
ACEC Retirement Trust	Saves firms thousands in employee retirement annual fees. Up to a \$9,500 savings for a 50-person firm.
ACEC Discount Programs	ACEC offers discounts of up to 30% off on programs and services designed for member firms and employees. These discounts apply to Hertz Car Rental, Dell, FedEx, HP Business and other companies to help your business.
<b><i>Many member firms discover that the savings available through ACEC California membership more than pays for the cost of joining!</i></b>	



## ACEC CALIFORNIA NETWORKING and COLLABORATIVE EFFORTS

Membership in ACEC California gives firms a unique opportunity to network with other firms in the industry and keep their fingers on the pulse of the professional design industry through chapter meetings, leadership conferences and committee participation.

ACEC Networks	Benefit to Member Firms
22 Regional California Chapters	ACEC California has 22 regional chapters meeting on a monthly basis. Most chapters feature guest speakers from the area that are actively involved in matters affecting the region. Chapter involvement is a great way to network with other design professionals and stay aware of engineering and land surveying issues at the local level.
ACEC California Committees	ACEC California has over 25 committees dedicated to keeping members active and aware of issues and initiatives that impact the design professions in California.
Conferences and Leadership Workshops	ACEC California provides several opportunities for members from across the state to gather, network, take part in workshops and help guide the organization. Quarterly Board Meetings, the Annual Conference, Legislative Visit Day and the Engineering Excellence Awards keep ACEC California a unified and effective force in California.
Ambassador Program	The Ambassador Program ensures that all new members of ACEC California have a guide in their new membership. The Ambassador Program establishes networking opportunities for new members and Ambassadors alike.
<b><i>ACEC Members have an opportunity to not only benefit from the work of ACEC California, but take an active role in strengthening the organization and creating a better California for Engineers and Land Surveyors.</i></b>	



## Additional Member Benefits

Membership does have its privileges and ACEC California has created several ways for member firms to save money, stay up to date on industry changes in California and further benefit from their membership.

### Member Benefits

<b>Free Standard Forms of Agreement</b>	<b>California Statute Publications</b>
<p>Free for our members, our Standard Forms of Agreement can save a firm thousands of dollars on fees in developing the contracts. ACEC California prepares the forms for use by members of the organization for use in a variety of different factual circumstances, available in electronic form.</p>	<p>These 8 California statute books ensure that your firm has the latest laws on areas including: CEQA, Procurement &amp; Liability, Subdivision Map Act, prevailing wages, etc. ACEC California updates these books on a yearly basis, saving your firm time, by not having to research changes yourself, and money; new members receive the complete set for free and current members at a discount.</p>
<b>ACEC California Salary Survey</b>	<b>ACEC California Communications</b>
<p>Offered at a discount for members, the salary survey provides useful benchmarking information for comparing salaries and benefits, assisting in attracting, supporting and retaining employees.</p>	<p>ACEC California keeps members well informed on the latest legislative, legal and business news through a monthly newsletter, <i>E-Update</i>, <i>Legislative Briefings</i>, <i>The Action Report</i> and our magazine; <i>Engineering &amp; Surveying Business Review</i>.</p>
<b>Continuing Education</b>	<b>Awards and Scholarship</b>
<p>ACEC California organizes bi-monthly continuing education webinars and workshops designed to keep members abreast of the latest technology, business, and legal and regulatory issues.</p>	<p>ACEC California strives to promote and recognize the accomplishments of private engineers and land surveyors through its Engineering Excellence Awards competition, a strong public relations program, and the Scholarship Foundation. Every year, ACEC California's Scholarship Foundation awards scholarships to deserving college students working toward a degree in engineering or land surveying.</p>
<b><i>Participate in creating a better California for Engineers and Land Surveyors!</i></b>	