**Minutes**: NCSA Meeting, Sunday July 11th, 2022, at 3pm – 5PM at the Embassy Suites in Concord NC.

The NCSA Board was present in person, except Joseph Ligon (VP)

Meredith McCormack (President) called the meeting to order at 3:00 pm

Meredith welcomed everyone and introduced guest from the NC ABCC, LB&B, NABCA and a Climate Hound rep.

**NABCA** – President and CEO Neal Insley spoke about his vision of data, customers, and partnerships for the future of NABCA. Neil spoke of control vs open sates, route to market being affected by supply chain issues and Privatization talks in a few states (PA). He is in support of local spirits association of suppliers, brokers, and local ABC officials. Other topics included, MS new warehouse, possibly moving NC to NABCA codes for items in 1-2 years. Finally, the annual conference in 2023 will be in Orlando, FL.

**NC ABCC** – Chairman Hank Bauer spoke on behalf of NC ABC Commission, where sales were up 8.5% over the 21-22 year with $670 million in sales and aiming towards 1 billion in 2025. He talked about 110 local boards were going to offer MXB delivery and discussed a reset committee to help local boards with shelf sets. Also, we discussed the boutique items and Greg adjusting the states delist criteria. He also spoke on the need for a new warehouse in the Raleigh area with the legislature starting a study to find a location/property. The study committee will be going to VA to see the new VA ABC warehouse. New item listing will be July 26-28th.

**LB&B** – Graham Thompson spoke on how LBB has improved last year’s issues, only 5 local boards are currently using Encompass, inventory will be July 29-31st, holiday ordering is open until July 18th and all items are due at Clayton by 9/30 at the latest.

**Climate Hound** – Palmer Fox spoke on a climate and carbon neutral food and beverage business.

4:20 pm motion made by Meredith McCormick and second my Mike Yates to move into closed session

10 min break

Closed session opened by President Meredith McCormack at 4:30 pm

March 20th, 2022, meeting Minutes approved. Motion by Mike Yates and 2nd by Chandler Carraza

**Rocco Agennko** (Treasure) provided financial reports where he reports that we have 64 members currently. 162K in the bank, up 37K YTD and these funds were all cash with no debt. 2021 taxes were all complete.

**Nexsen Pruet Legislative update** – David Ferrell (Lobbyist) spoke on the short legislative session that started July 1st a few small technical changes to the ABC omnibus bill. David talked about Jamie Boles losing his race, there would be a new Senate ABC chair and that Tim Moffit was running for the Senate, leaving the House ABC chair open as well. Then David went into bills including, HB-211 Social Districts, HB-103 NC ABC Warehouse study, 15 years old now being work in an ABC establishment, HB-76A repealed the transpiration permit, new bar permit for private clubs, NC distilleries can sell in dry areas of the state. SB - 407 ABC technical correction allows a restaurant to have only 10 seats down from 36 and allow branded coolers in ABC stores up to a $175 of value. Next Legislative session starts in mid Jan 2023 with topics on the agenda to include Medical Marijuana, sports betting and canned cocktails.

**New Business topics and goals**: Meredith opened the floor with discussion about adjusting the MXB tax on low proof canned cocktails, supporting of building a new warehouse in the Raleigh area and having Sunday sales as a local board option.

**Mike Yates**: Opened talks about having a special-order committee to advice the commission & LBB. The committee was approved and includes: Graham Thompson., Dave Spisak, Steve Faltz, Grey Stallings and Blake Sawyers

Finally, there was a brief discussion about allocated items and the Chairmans vision.

**Walter Jordan**: Spoke on memberships with the 2023 dues coming in Dec.

Closing remarks by Meredith, 5:13 pm meeting adjourned motioned by Chandler and 2nd by Mike Yates

Closed by Meredith McCormack by saying the Jan 2023 meeting would be in person to elect new officers.

Minutes by Will Hester, Secretary.