

INSIGHT "

Business & Industry Consulting Market Analysis Strateg

Strategic Solutions

Financial Investments

Risk Management

Regulatory Expert

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		2024				20	25			. 2026		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	. 2020 Q2	Q3	Q4
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CONOMIC OUTLO	оок											
conomic Growt	<u>h-</u>											
GDP - (QoQ)	1.6%	3.0%	3.1%	2.4%	-0.5%	3.3%	2.0%	1.4%	1.2%	1.4%	1.5%	1.8%
GDP - (YTD)	1.6%	2.3%	2.6%	2.5%	-0.5%	1.4%	1.6%	1.6%	1.2%	1.3%	1.4%	1.6%
Consumer Spding	1.9%	2.8%	3.7%	4.0%	0.5%	1.6%	1.8%	1.3%	1.1%	1.0%	1.7%	2.3%
(YTD)	1.9%	2.4%	2.8%	3.1%	0.5%	1.1%	1.3%	1.3%	1.1%	1.1%	1.3%	1.7%
Govt Spending	1.8%	3.1%	5.1%	3.1%	-0.7%	-0.5%	-0.6%	-1.0%	0.0%	0.1%	0.0%	-0.1%
(YTD)	1.8%	2.5%	3.3%	3.3%	-0.7%	-0.5%	-0.6%	-0.7%	0.0%	0.1%	0.0%	0.0%
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Consumer Wealt	<u>:h-</u>											
Unemployment	3.8%	4.0%	4.2%	4.2%	4.1%	4.1%	4.3%	4.4%	4.5%	4.6%	4.5%	4.4%
Cons Inflation	3.2%	3.2%	2.6%	2.7%	2.7%	2.7%	3.0%	3.2%	3.2%	3.4%	3.0%	2.6%
Home Prices	6.3%	6.3%	5.0%	4.0%	3.5%	2.4%	2.3%	2.3%	2.0%	2.0%	1.8%	1.7%
									<u> </u>			
SINGLE FAMILY HO	ME & VEHIC	LE LOAN MA	RKETS									
Jama Calas												
Home Sales-	4.002	4.740	4.005	4.042	4 704	4.642	4.055	F 010	F 114	E 4 E E	F 244	F 260
Home Sales	4.863 4.200	4.740 4.047	4.605 3.893	4.842 4.163	4.781 4.127	4.642 3.990	4.855 4.160	5.019	5.114	5.155 4.397	5.211 4.450	5.269 4.500
Existing Homes New Homes	0.663	0.693	0.712	0.679	0.654	0.652	0.695	4.300 0.719	4.365 0.749	4.397 0.758	4.450 0.761	0.769
		0.033	0.712	0.075	0.034	0.032	0.053	0.719	0.749	0.736	0.701	0.70
Mortgage Origina												
Single Family	1.076	1.203	1.343	1.427	1.068	1.533	1.512	1.486	1.515	1.619	1.608	1.498
Purchase App	0.773	0.880	0.924	0.780	0.690	0.924	0.950	0.895	0.855	0.957	0.977	0.863
Refi Apps	0.303	0.323	0.419	0.647	0.378	0.609	0.562	0.591	0.660	0.662	0.631	0.635
Refi Share	28%	27%	31%	45%	35%	40%	37%	40%	44%	41%	39%	42%
Vehicle Sales (Mils	<u>s)-</u>											
/ehicle Sales	15.6	16.0	16.3	17.0	18.0	15.8	15.7	15.6	15.8	16.2	16.5	16.8
MARKET RATE OU	тьоок											
Benchmark Rate	<u>s-</u>											
Prime	8.5%	8.5%	8.0%	7.3%	7.3%	7.3%	7.0%	7.0%	6.8%	6.8%	6.8%	6.8%
Fed Funds	5.4%	5.4%	4.9%	4.3%	4.3%	4.3%	4.0%	4.0%	3.9%	3.9%	3.9%	3.9%
Byr UST	4.6%	4.1%	4.0%	4.2%	3.9%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%
7yr UST	4.4%	3.8%	4.2%	4.2%	4.2%	4.0%	3.9%	3.9%	3.8%	3.8%	3.8%	3.8%
10yr UST	4.2%	4.4%	3.9%	4.3%	4.5%	4.4%	4.4%	4.3%	4.3%	4.3%	4.3%	4.3%
Market Rates-	6 60/	6 50/	6.20/	6 20/	E 00/	E 70/	E 70/	E 60/				
Syr Veh Loan	6.6%	6.5%	6.3%	6.3%	5.9%	5.7%	5.7%	5.6%	5.6%	5.6%	5.6%	5.6%
L5yr 1st Mortg	6.5%	6.6%	5.8%	6.3%	5.9%	6.0%	6.0%	5.9%	5.9%	5.9%	5.8%	5.8%
	6.7%	7.0%	6.5%	6.6%	6.8%	6.8%	6.8%	6.6%	6.5%	6.5%	6.5%	6.5%
30yr 1st Mortg												
30yr 1st Mortg Regular Svgs	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%

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