



The Midway Times

Summer/Fall 2019

Jolly Good Day Mates! It took a while this year but finally another Summer for the Islands! Hope you all kept cool aboard your ships!

More abandoned boats sold & shipped making room for new customers. Free boats are still available for winter projects. We hate to destroy them so we keep advertising and some go for camps or play houses.

Yacht Brokerage: Seemed a little slow this year but we have sold a few. Our YachtWorld and Boats.com listings drive most of the traffic. We stay on top of all inquiries and are sure we can sell our listings given some time. Just a question of waiting for the right customer for each boat.

The Jonesport Skiff Boat Building: The most classic down east lines ever! 17.5' skiff or center console. Options abound. The 1st hull will be molded by a Down East Maine builder. Construction will be all composite materials with positive floatation below the self draining deck. We expect to have hull #1 finished for show this fall.

Winter Storage Contracts: You are our best salesmen so bring in your referrals and get your 10% credit. No limit. We have plenty of room. Remember, we can help with delivery if you can't find time to get your boat here. This year we once more delivered a customer's 38' sailboat to Freeport Maine and will be bringing it back this Fall for storage & service. Winter Storage contracts are enclosed and please review our commissioning check list for anything you need serviced or fixed. It will greatly facilitate the mad Spring rush if you get your request in early.

Additional 80' Dockage: With the removal of the long angle leading to our "Big" dock we added to the long section creating 2 additional 40' alongside slips. The new shorter perpendicular to the current bridge to the big long dock has been working well at not collecting debris also. We assure you all a place to dock at your convenience.

Fall Customer Appreciation Party: 😊

This year the Fall customer appreciation party will be on Saturday October 19th – rain date Sunday the 20th. Free lunch and great times for all!

Same Great Crew, yard & service! We look forward to seeing you all soon.

The Crew at Damar – Scott, Elliott, Dan, Ellen, Mike & Eric