

Marketing and Development Report update from Ellen Stein

(short and sweet this month—FOT!)

FOT

Current total revenue received from sponsors=\$20,722.12

Current outstanding pledges are over \$10,000 (including \$5K from Kroeger's Round Up and \$5K from the Wells Group)

Combined total in Durango and Cortez=25 Trees and 39 Wreaths

We currently have 102 recognized sponsors (including tree and wreath sponsors, cash donors, and in-kind donors), and more keep trickling in as people *continue to give!!*

Total raffle sales as of 11/25/20: \$1230

Other Fundraising

City of Durango request - submitting for \$30,000

Town of Pagosa Springs request – submitting for \$2,000

Montezuma CARES Act – TBD amount for PPE

DAAR—Applied for \$3,000, not awarded. They are focusing on supporting rental assistance this year.