

Florence Littauer Personality Plus assists you to realize dominant and dormant individuality types. This divides a person's personality into 4 main profiles. As opposed to other personality quizzes Personality Plus is a lot more than figuring out your personality type. In addition, it entails understanding about your different qualities with relation to other people. It displays how we communicate with our family members, children along with work colleagues. Beneath are the 4 personality types. Remember we all possess all 4 but function most of the time from a dominate one. Please do not use only this profile to hire someone. Feel free to contact me for a free personality consult and I can show you how to find the best people for your business.

Popular Sanguine

Social personality type, displaying characteristics such as a predisposition to socialize and entertain. They enjoy fun, socializing, chatting, telling stories - and are fond of promising the world, because that's the friendly thing to do. A Sanguine gets on well with people and can get others excited about issues, but cannot always be relied upon to get things done. They love interacting with others and play the role of the entertainer or center of attention in group interactions. They have a tendency to over-promise and under-deliver. Sanguines are known as the "Popular" type.

Positions they are best suited for- General Sale Agents, Buyers Agent, Marketing, Advertising

Powerful Choleric

are considered to be leader and commander types, being dominant, strong, decisive, and occasionally arrogant. They tend to be good leaders because they are driven to get things done, however they might offend some people along the way. Cholerics are also known as the "POWERFUL" type.

Positions they are best suited for - Team Leaders, Sales Manager, Listing Agent

Perfect Melancholy

The mental types, with their personality displaying a strong emphasis on thinking, evaluation, and assessment. Their typical behavior involves thinking, assessing, making lists, evaluating the positives and negatives, and general analysis of facts. They love maps, charts and graphs. They are usually the most intelligent of the four types, however they tend to dwell on details. A Melancholy is a planner, making sure things happen, although sometimes they can paralyze themselves with over-analysis. Lists and "doing things the right way" are characteristics of this personality type. Melancholies are also known as the "Perfect" type.

Positions they are best suited for –Administrative Staff, Paperwork Processing, Accounts payable/receivable, invoicing

Peaceful Phlegmatic

Flat-type personality, being laid back and desiring a peaceful environment above all else. They are easy going, laid back, nonchalant, unexcitable and relaxed. Desiring a quiet and peaceful environment above all else. They tend not to actively upset people, but their indifference may frustrate people. They try not to make decisions, and generally go for the status quo. They are good as mediators because they don't usually have many enemies. They also have a "dry" and quick sense of humor.

Positions they are best suited for –Administrative Staff, Inside Sales, Buyers Agent, Concierges

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