

Colorado Self Storage Association

VENDOR RESOURCE DIRECTORY

Updated 11/19/2018

ADVERTISING/MARKETING

Easy Storage Solutions

Contact: Alyssa Browning
Phone: 888-958-5967
Email: alyssa@storageunitsoftware.com
Web: www.storageunitsoftware.com
Products/Services: See **Computer/Software**

On The Move, Inc.

Contact: CJ Steen
Phone: 800-645-9949 Fax: 830-755-2484
Email: info@onthemovetrucks.com
Web: www.onthemovetrucks.com
Products/Services: See **Truck Rentals**

Record Nations

Contact: Carolyn Carter
Phone: 720-729-877
Email: ccarter@recordnations.com
Web: www.recordnations.com
Products/Services: We are an on-line marketplace for record storage and paper shredding. Record Nations will send you for free, ready to store customers that need to store their business records for 5+years. And we will buy from you an paper shredding and product destruction leads.

ARCHITECTURE/DESIGN

ARCO/Murray

Contact: Eric Fleps
Phone: 469-999-6579
Email: efleps@arcomurray.com
Web: www.arcomurray.com
Products/Services: See **Construction**

Capital Steel Building, Inc.

Contact: Kay Hogue
Phone: 918-665-3431 Fax: 918-396-4337
Email: office@capsteelinc.com
Web: www.capsteelinc.com
Products/Services: See **Building Components**

DBCI (Doors and Building Components, Inc.)

Contact: Nelson Hendrix
Phone: 770-294-8579
Email: nelsonh@dbci.com
Web: www.dbci.com
Products/Services: See **Building Components**

dcb Construction, Inc.

Contact: Mark Delgado
Phone: 303-287-5525 Fax: 303-287-3697
Email: mdelgado@dcb1.com
Web: www.dcb1.com
Products/Services: See **Construction**

Green Steel Buildings, Inc

Contact: Bill Lange
Phone: 308-338-9966
Email: wmflange@yahoo.com
Web: www.greensteelbuilddingsinc.com
Products/Services: See **Building Components**

Janus International Group, LLC

Contact: Leeann Fleming
Phone: 866-562-2580
Email: marketing@janusintl.com
Web: www.janusintl.com
Products/Services:
Janus is the industry's leading roll-up door manufacturer and value-added service provider creating customized self storage solutions for today's facility owner with a growing commercial segment. Janus Int'l Group, LLC specializes in custom self-storage solutions, beginning with the production of its industry-leading 3rd Generation industrial sheet roll-up doors and extending to facility components as well as self-sustaining hallway systems.

KIWI II Construction Inc.

Contact: Terry Conners
Phone: 719-339-1251 Fax: 303-790-9378
Email: terryconners1@msn.com
Web: www.kiwiconstruction.com

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Products/Services: See [Construction](#)

[AUCTIONS](#)

StorageAuctions.com

Contact: Lonnie Bickford

Phone: 866-944-8530

Email: donna@storageauctions.com

Web: www.StorageAuctions.com

Product/Services: As an owner of multiple storage facilities for over 20 years, online auctions have changed what auction day looks like for me. Instead of the chaos, we now have (at our finger tips) a tool that allows us to put a process in place that can drive up occupancy and lower delinquencies.

[AUDITING](#)

Behler Facility Auditing

Contact: Jim or Pam Behler

Phone: 303-416-0255

Email: jim@behlerauditing.com
pam@behlerauditing.com

Web: www.behlerauditing.com

Products/Services: Self-Storage Operations & Facility Reviews – Behler offers Site Review/Audit services for self-storage facilities that will help pinpoint areas of your self-storage operation where profitability might be improved, having been successfully performing self-storage reviews since 2013.

[BUILDING COMPONENTS](#)

A-Lert Building Systems

Contact: Tammy Frost

Phone: 830-626-7755 Fax: 830-643-1912

Email: tfrost@centurionind.com

Web: www.alertbuildingsystems.com

Products/Services: See [Construction](#)

Boxwell

Contact: Laura Brooks

Phone: 404-435-1258

Email: laura@boxwell.co

Web: www.boxwell.co

Products/Services: See [Equipment Manufacturer](#)

Capital Steel Building, Inc.

Contact: Kay Hogue

Phone: 918-665-3431 Fax: 918-396-4337

Email: office@capsteelinc.com

Web: www.capsteelinc.com

Products/Services: Since 1997, Capital Steel Buildings has been providing, designing and delivering high quality steel buildings of all types nationwide at factory direct prices. We'll provide a free quote, help with project design and show you the best way to maximize the value of your new building.

DBCI (Doors and Building Components, Inc.)

Contact: Nelson Hendrix

Phone: 770-294-8579

Email: nelsonh@dbci.com

Web: www.dbci.com

Products/Services: DBCI is a leading manufacturer of steel-curtain roll-up doors, hallway systems and components built to meet the unique demands of self-storage facilities. With field technicians and manufacturing and sales offices nationwide, our complete design and manufacturing capability offers customers innovative solutions that support and add value to their businesses.

Green Steel Buildings, Inc

Contact: Bill Lange

Phone: 308-338-9966

Email: wmflange@yahoo.com

Web: www.greensteelbuilldingsinc.com

Products/Services: Self Storage Design Professionals: Multi Story Buildings, Building Conversions, Climate Control, 25 Years in Business

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KIWI II Construction Inc.

Contact: Terry Conners
Phone: 719-339-1251 Fax: 303-790-9378
Email: terryconners1@msn.com
Web: www.kiwiconstruction.com
Products/Services: See **Construction**

COMPUTER/SOFTWARE

Easy Storage Solutions

Contact: Alyssa Browning
Phone: 888-958-5967
Email: alyssa@storageunitsoftware.com
Web: www.storageunitsoftware.com
Products/Services: Easy Storage Solutions provides a web based software for the self storage industry. The software comes with an integrated website that allows tenants to e-sign lease agreements, rent units online, and pay their bill online. It also has the ability to text message and email tenants late notices and invoice reminders.

CONSTRUCTION

A-Lert Building Systems

Contact: Tammy Frost
Phone: 830-626-7755 Fax: 830-643-1912
Email: tfrost@centurionind.com
Web: www.alertbuildingsystems.com
Products/Services: A-Lert Building Systems, a division of Centurion Industries, Inc. designs, engineers, manufactures and installs self-storage across the United States, Mexico and Canada. As an industry leader A-Lert has experience and specializes in new facility construction in Single and Multi-Story, Climate/non-climate control, Boat/RV canopies and enclosed storage. We can also assist with design layout, offer in-house engineering and erection services. A-Lert foundation is built on its core values: Integrity, Partnerships, Customer Service, Employees and Safety.

ARCO/Murray

Contact: Eric Fleps
Phone: 469-999-6579
Email: efleps@arcomurray.com
Web: www.arcomurray.com
Products/Services: ARCO/Murray is the 17th largest design/build general contractor in the U.S. ARCO has experience building all types of facilities as it has constructed more than 3,500 projects in 46 states. ARCO has completed, is currently under construction or in-design of over 25 self storage projects across the nation.

Brinkmann Constructors

Contact: Dan Russ
Phone: 303-657-9700 Fax: 303-657-9701
Email: druss@askbrinkmann.com
Web: www.askbrinkmann.com
Products/Services: Brinkmann Constructors is a commercial general contractor with 31 years of experience, and offices located in Denver, Kansas City, and St. Louis. We have the ability to take your project from an idea to reality; start to finish. Whether it is expanding a new/existing facility or rehab an existing building, we can help with all your design, development, and construction needs.

Capital Steel Building, Inc.

Contact: Kay Hogue
Phone: 918-665-3431 Fax: 918-396-4337
Email: office@capsteelinc.com
Web: www.capsteelinc.com
Products/Services: See **Building Components**

DBCI (Doors and Building Components, Inc.)

Contact: Nelson Hendrix
Phone: 770-294-8579
Email: nelsonh@dbci.com
Web: www.dbci.com
Products/Services: See **Building Components**

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dcb Construction, Inc.

Contact: Mark Delgado

Phone: 303-287-5525 Fax: 303-287-3697

Email: mdelgado@dcb1.com

Web: www.dcb1.com

Products/Services: dcb Construction Company, Inc. Is a Denver, CO based design-build general contractor established in 1960. dcb specializes in the design and construction of commercial, industrial, and multi-story climate controlled self storage buildings and focuses on providing the highest level of service and quality throughout the entire development process.

Global Roofing Company

Contact: Job Leray

Phone: 800-257-3758 Fax: 888-614-9559

Email: leray@globalroofingcompany.com

Web: www.globalroofingcompany.com

Products/Services: Global Roofing Company is a full-service company specializing in commercial, industrial and multi-family re-roofing installations with a focus on flat, low sloped and metal re-roofing applications. Our roofing systems are virtually maintenance free and energy efficient with the best written warranties on the market. Contact us for a free inspection.

KIWI II Construction Inc.

Contact: Terry Conners

Phone: 719-339-1251 Fax: 303-790-9378

Email: terryconners1@msn.com

Web: www.kiwiconstruction.com

Products/Services: Metal Building Supplier, Design Build, In House Engineering and labor crews.

Safe House Exteriors LLC

Contact: Chris Garland

Phone: 303-371-7663

Email: chris@safehouseexteriors.com

Web: www.safehouseexteriors.com

Products/Services: A Full Restoration Company!

Taylor Kohrs

Contact: Brian Cohen

Phone: 303-928-1863

Email: brianc@taylorkohrs.com

Web: www.taylorkohrs.com

Products/Services: For more than 30 years, Taylor Kohrs has been the full-service contractor that clients choose to deliver their project success. We're hardworking team players with diverse expertise, ranging from remodels and tenant build-outs to new construction, design-build and site development. Yet, with all our large-company know-how, we are committed to providing a small-company, personalized approach to every project and client.

Taylor Security Solutions Inc.

Contact: Judy Davidson

Phone: 719-576-1626

Email: jdavidson@taylorfenceco.com

Web: www.taylorfenceco.com

Products/Services: See [Security Systems/Gates](#)

CONSULTING/FEASIBILITY

Jernigan Capital

Contact: Karina Benziger

Phone: 901-567-9578

Email: karina@jernigancapital.com

Web: www.jernigancapital.com

Products/Services: See [Financial/Banker/Lender](#)

Premier Claims

Contact: Ryan Behm

Phone: 402-332-6209

Email: rbehm@premier-claims.com

Web: www.premier-claims.com

Products/Services: We are a public adjusting firm that assists storage facilities nationwide maintain profitability while using insurance funds to repair or replace the inside or outside of their facility after a storm.

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The LeClaire Group of Marcus & Millichap

Contact: Adam Schlosser
Phone: 303-328-2044
Email: aschlosser@marcusmillichap.com
Web: www.leclairerestoragegroup.com
Products/Services: See [Real Estate/Brokerage](#)

EQUIPMENT MANUFACTURER

Boxwell

Contact: Laura Brooks
Phone: 404-435-1258
Email: laura@boxwell.co
Web: www.boxwell.co
Products/Services: Boxwell is the leading manufacturer of portable storage containers for the portable and self storage industries. We offer superior customer service, consultation on best use, custom container designs, financing and aftermarket services, and are committed to manufacturing and maintaining the highest quality container on the market.

FINANCIAL/BANKER/LENDER

Bank Financial

Contact: Jessica Blanchard
Phone: 817-717-6021
Email: jblanchard@bankfinancial.com
Web: www.bankfinancial.com
Products/Services: Banking and Financial Services

Jernigan Capital

Contact: Karina Benziger
Phone: 901-567-9578
Email: karina@jernigancapital.com
Web: www.jernigancapital.com
Products/Services: Jernigan Capital is a boutique mortgage REIT that invests primarily in new self-storage developments. Understanding the needs of self-storage entrepreneurs is what Jernigan Capital does best. Our 90% non-recourse development financing is 100% one-of-a-kind.

Live Oak Bank

Contact: Tess Mackey
Phone: 910-208-9267
Email: tess.mackey@liveoakbank.com
Web: www.liveoakbank.com/self-storage
Products/Services: Live Oak Bank offers a team of lending experts with over 24 years of self-storage experience. From loan origination to closing, you'll work directly with individuals who focus exclusively on self-storage. If you're looking to build, expand or renovate your business, Live Oak offers loans from \$75,000 to \$7,500,000.

Terrix Financial

Contact: John Richert
Phone: 720-880-5125
Fax: 303-757-7849
Email: jrichert@terrix.com
Web: www.terrix.com
Products/Services: Provide permanent loans on self storage facilities through life companies, banks, conduits.

INSURANCE

Bader Company

Contact: Lindsay Lawson
Phone: 317-706-6011
Email: LLawson@baderco.net
Web: www.baderco.com
Products/Services: A national provider of tenant-insurance Programs and commercial-insurance policies designed for self-storage. More than 35 years of experience in the industry.

Chicago Title of Colorado

Contact: Shari Canon
Phone: 303-521-4245
Email: scanon@ctt.com
Web: www.chicagotitlecolorado.com
Products/Services: With Chicago Title you have a financially stable company handling all aspects of the acquisition, sale and/or construction development of your Self-Storage transaction.

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It's a team effort from title examining to escrow operations and a Sales & Marketing professional with your best interest, first and foremost. Whether a ground up development, traditional sale of an existing facility, refinance or sale of custom garage condominium interest, Chicago Title has firsthand expertise that lead to successful closings.

Claim Adjusters Group, Inc.

Contact: Michael Michio

Phone: 720-722-1511

Fax: 813-262-8499

Email: mpm@underpaidclaims.com

Web: www.underpaidclaims.com

Products/Services: We keep the insurance company honest. We are licensed through the Colorado Dept. of Regulatory Agencies to assist in the handling of insurance claim proceedings. Simply put, if you have a claim we can assist in getting you the amount you are truly owed for your loss.

Farmers Insurance - Robert S. Gibson Agency

Contact: Robert Gibson

Phone: 303-422-1844

Fax: 303-422-0268

Email: rgibson@farmersagent.com

Web: <https://agents.farmers.com/co/wheat-ridge/robert-gibson>

Products/Services: As an agent for more than 30 years, I have an in-depth, working knowledge of the insurance industry, and a genuine concern for my clients. I specialize in Commercial Insurance, Personal Lines Insurance and Life Insurance.

Safe House Exteriors LLC

Contact: Chris Garland

Phone: 303-371-7663

Email: chris@safehouseexteriors.com

Web: www.safehouseexteriors.com

Products/Services: A Full Restoration Company!

LOCKS & LATCHES

Chateau Products Inc.

Contact: Nancy Martin Wagner

Phone: 800-833-9296

Fax: 800-235-1405

Email: nancym@chateauProducts.com

Web: www.chateauProducts.com

Products/Services: We are lock and latch manufacturers specializing in the storage industry. Disc locks, padlocks, cylinder BEZEL latching systems, moving boxes, and huge variety of resale packing supplies. Manager over locks and site maintenance Items. Orders are shipped from our Nevada or Florida warehouse, one call does it all.

PUBLICATIONS

Record Nations

Contact: Carolyn Carter

Phone: 720-729-877

Email: ccarter@recordnations.com

Web: www.recordnations.com

Products/Services: See Advertising/Marketing

REAL ESTATE/BROKERAGE

Argus Self Storage Sales Network

Contact: Ben Vestal

Phone: 303-317-4221

Email: argus@argus-realestate.com

Web: www.argus-selfstorage.com

Products/Services: A nationwide network of real estate brokers specializing in self-storage. Provides assistance with buying, selling and exchanging from local broker affiliates in more than 40 U.S. markets. Website includes current listings, broker locations, industry news and a free newsletter.

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Bank Financial

Contact: Jessica Blanchard
Phone: 817-717-6021
Email: jblanchard@bankfinancial.com
Web: www.bankfinancial.com
Products/Services: See Banking and Financial Services

Chicago Title of Colorado

Contact: Shari Canon
Phone: 303-521-4245
Email: scanon@ctt.com
Web: www.chicagotitlecolorado.com
Products/Services: See **Insurance**

Jernigan Capital

Contact: Karina Benziger
Phone: 901-567-9578
Email: karina@jernigancapital.com
Web: www.jernigancapital.com
Products/Services: **See Financial/Banker/Lender**

Safe House Exteriors LLC

Contact: Chris Garland
Phone: 303-371-7663
Email: chris@safehouseexteriors.com
Web: www.safehouseexteriors.com
Products/Services: A Full Restoration Company!

The LeClaire Group of Marcus & Millichap

Contact: Adam Schlosser
Phone: 303-328-2044
Email: aschlosser@marcusmillichap.com
Web: www.leclairestoragegroup.com
Products/Services: The LeClaire Group has closed over \$3 billion in transaction across the United States. With a combined 50+ years of experience, we have the knowledge and expertise to assist our clients in reaching their short & long term investment goals. We offer extensive underwriting, customized marketing, and unparalleled transactional expertise.

The Storage Acquisition Group

Contact: Anna Beumer
Phone: 757-867-8777
Email: abeumer@thestorageacquisitiongroup.com
Web: www.thestorageacquisitiongroup.com
Products/Services: The Storage Acquisition Group is an industry leading expert at identifying and acquiring strategically located assets throughout North America. We represent one of the largest private owners of self-storage in the world and are looking to acquire Class "A" facilities. Let us provide you with a free, no-obligation evaluation today.

SECURITY SYSTEMS/GATES

PTI Security Systems

Contact: Franklin Young
Phone: 480-257-2600 Fax: 480-257-0799
Email: lalford@ptisecurity.com
Web: www.ptisecurity.com
Products/Services: PTI Security Systems is the leader in access control and security for the self storage industry. To date, there are more than 30,000 installations of PTI products in self storage facilities in over 30 countries. PTI provides the most innovative, durable and reliable security products in self storage and offers a wide range of integrated security solutions including keypads, wired and wireless door alarms, mobile apps for both renters and facility staff and powerful security software that integrates seamlessly with most management software on the market today. These durable products are designed to help self storage owners protect their investment for year to come and PIT's experienced and dedicated team will help you find the perfect solution for your unique security needs.

Taylor Security Solutions Inc.

Contact: Judy Davidson
Phone: 719-576-1626
Email: jdavidson@taylorfenceco.com
Web: www.taylorfenceco.com
Products/Services: Complete security and gates systems. Taylor Fence Company was established in 1942. It is the oldest continuously operating

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company offering a complete line of fence, custom gates, and gate operators in the State of Colorado. We also have a Security Division that specializes in access controls, surveillance, CCTV, and security systems. We employ one of only 250 Certified Fence Professionals in the US and a certified Auto CAD Draftsman. We provide free estimates, design consultation, custom construction and specification writing.

SIGNAGE – INTERIOR/EXTERIOR

Blink Signs

Contact: Patrick Setele, Steve Weber

Phone: 216-503-2568 ext. 102

Email: p.setele@blinksigns.com,

s.weber@blinksigns.com

Web: www.blinksigns.com

Products/Services: We are a full service nationwide interior/exterior sign company. Site survey, graphic design, city/landlord criteria, permitting, rendering, quote, manufacture, install.

SOFTWARE MANAGEMENT

Easy Storage Solutions

Contact: Alyssa Browning

Phone: 888-958-5967

Email: alyssa@storageunitsoftware.com

Web: www.storageunitsoftware.com

Products/Services: See **Computer/Software**

SiteLink

Contact: Sebastian Sweeney

Phone: 919-865-0789 Fax: 919-865-0795

Email: Sebastian.sweeney@sitelink.com

Web: www.sitelink.com

Products/Services: SiteLink leads the industry for Windows and cloud-based self storage management software and payment processing. Quality service, regular updates and user-friendly design make SiteLink a scalable favorite of single, multi-store and most of the top 100 operators, while stores with few

than 250 units enjoy special packages including an eCommerce website.

TECHNOLOGY/KIOSKS

OpenTech Alliance, Inc.

Contact: sales@opentechalliance.com

Phone: 602-749-9370 – Direct 602-324-8644

Web: www.opentechalliance.com

Products/Services: Every day, OpenTech Alliance connects thousands of tenants with storage companies around the world. With over 4,000 daily transactions, the companies automated products and services helped storage managers move-in over 130,000 tenants in 2015, generating over 140 million dollars in new sales revenue alone.

PTI Security Systems

Contact: Franklin Young

Phone: 480-257-2600 Fax: 480-257-0799

Email: lalford@ptisecurity.com

Web: www.ptisecurity.com

Products/Services: See **Security Systems/Gates**

THIRD PARTY MANAGEMENT

Advantage Advisors LLC

Self Storage Value and Safety since 1997.

Contact: Jeff Kinder

Phone: 303-642-7798

Email: jeff@advantagestorage.com

Web: www.advantagestorage.com

Products/Services: Investments – Institutional, Private & Syndicated Placements since 1997. Highest operating and fiduciary standards. Property and Business Management – Add \$ to your bottom line, value to your asset, and safety to your investment with Advantage property and business management services.

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CubeSmart

Contact: Guy Middlebrooks

Phone: 800-663-5330

Email: gmiddlebrooks@cubesmart.com

Web: www.CubeSmart.com

Products/Services: As a nationwide owner/operator, third-party manager, and acquirer of self-storage facilities, we continually enhance our business by applying management expertise, marketing innovations and operational best practices and extend these successes to benefit our partners – helping them achieve a competitive edge.

Storage Asset Management

Contact: Melissa Stiles

Phone: 717-779-0044

Email: info@storageasset.com

Web: www.storageassetmanagement.com

Product/Services: Storage Asset Management is a third-party management company that solely specializes on self-storage facilities.

TITLE INSURANCE

Chicago Title of Colorado

Contact: Shari Canon

Phone: 303-521-4245

Email: scanon@ctt.com

Web: www.chicagotitlecolorado.com

Products/Services: See **Insurance**

First American Title Co.

Contact: Beverly Carlson

Phone: 303-876-1138

Email: bevcarlson@firstam.com

Web: www.firstam.com/title/commercial/co

Product/Services: First American Title National Commercial Services (Colorado) offers title insurance, escrow, and settlement solutions through a team of industry leading professionals whose expertise, commitment to excellence, and dedication to innovation and exceptional service provides clients with a competitive advantage in the market place.

TRUCK RENTAL

On The Move, Inc.

Contact: CJ Steen

Phone: 800-645-9949 Fax: 830-755-2484

Email: info@onthemovetrucks.com

Web: www.onthemovetrucks.com

Products/Services: On the Move provides trucks, customized graphics and a comprehensive insurance license program to rent your trucks out to your tenants. Additionally, our agency offers a revolutionary tenant protection program and Property and Casualty policies.