EUROPEAN AI-GOVERNANCE ALLIANCE

Target Companies

**EUROPEAN
AI-GOVERNANCE
ALLIANCE**

A. The European AI-Governance Alliance

Structure

Entity	Role
Alliance (Non-profit)	Governance body owned by 10–14 founding corporate members via Guardian Council. Holds the mission. Cannot be acquired or commercially captured.
Operations Ltd (For-profit)	Deploys and commercialises **BlackVault™**. Owned 100% by the Alliance. Generates revenue. Distributes profits to founding members.

Founding Member Economic Model

Capital contribution	€5–10M per founding member (10–14 members = €60–140M total capitalisation)
Preferential pricing	50% discount vs. commercial rates — investment recoverable in Year 1–2 through cost avoidance alone
Profit distributions	Annual distributions proportional to capital contribution from commercial licensing revenue
Governance rights	One Guardian Council vote; control over standards, compliance frameworks, and strategic direction
10-year return projection	20–67x on founding member investment (conservative to optimistic scenarios)

Target Companies (50 Candidates)

Telecoms & Digital Infrastructure

Company	HQ / Operations	Alliance Rationale
1. Telefónica	Spain	National champion; 100K+ employees; Málaga TechPark anchor member; senior innovation contacts; warm introduction pathway
2. Deutsche Telekom / T-Systems	Germany	Network infrastructure leader; sovereign cloud assets; €112Bn revenue base; T-Systems public cloud credentials
3. Orange	France	Telecom + cloud services; €43Bn revenue; active EU digital sovereignty positioning; Orange Cyberdefense division
4. BT Group or Vodafone	United Kingdom	Critical national infrastructure operator; government security clearances; AI governance mandate from UK regulator

Enterprise Technology & Software

Company	HQ / Operations	Alliance Rationale
5. SAP	Germany	Enterprise software keystone; 108K employees; S/4HANA channel to 400K+ enterprises; EU AI Act compliance integration
6. IBM Europe	Switzerland (EU HQ)	Neutral technologist; transatlantic bridge; standards leadership (ISO, IEEE, W3C); Watson governance platform
7. Siemens	Germany	Industrial AI at scale; 311K employees; EU regulatory sophistication; Siemens Digital Industries alignment
8. Dassault Systèmes	France	3DEXPERIENCE platform; 300K+ enterprise clients; EU digital twin governance; AI compliance architecture
9. Software AG	Germany	Enterprise integration and IoT platform; EU data governance expertise; ARIS process compliance tools
10. Capgemini	France	Systems integration at scale; enterprise customer base across all EU sectors; AI Act compliance advisory
11. OVHcloud	France	European sovereign cloud leader; zero-dependency public cloud infrastructure; GDPR-by-design architecture; natural BlackVault™ deployment partner
12. Atos / Eviden	France	Digital sovereignty focus; European government infrastructure contracts; EU AI Act and GDPR compliance at scale
13. Sopra Steria	France	European IT services leader; public sector digital transformation depth; GDPR and AI Act compliance consulting across 30+ countries
14. ServiceNow	USA (EU operations)	Enterprise workflow and AI automation platform; EU data residency infrastructure; governance integration opportunity across 7,700+ enterprise clients
15. CGI	Canada (EU operations)	Public sector digital transformation; established European government relationships across defence, health, and civil administration
16. SAGE Group	United kingdom	£2 billion multinational enterprise software company specializing in cloud accounting, payroll, and HR solutions for SMEs

Industrial, Engineering & Automation

Company	HQ / Operations	Alliance Rationale
17. Bosch	Germany	Industrial/R&D validation; proposed first Alliance Chair; 140-year European engineering heritage; 420K employees
18. ABB	Switzerland	Industrial automation and electrification; €32Bn revenue; AI-governed robotics and process control
19. Schneider Electric	France	Energy and industrial automation; €36Bn revenue; EU Green Deal alignment; digital infrastructure scale
20. Philips	Netherlands	Healthcare technology at scale; EU Medical Device Regulation compliance; patient data sovereignty mandate
21. Rolls-Royce	United Kingdom	Aerospace and defence engineering; safety-critical AI governance; UK/EU defence procurement alignment
22. BASF	Germany	Chemical/industrial process AI; €78Bn revenue; proprietary process data sovereignty requirements

Defence, Security & Aerospace

Company	HQ / Operations	Alliance Rationale
23. Thales	France	Defence/security systems leader; constitutional governance appetite; deep EU AI regulatory expertise; 77K employees
24. Airbus	Netherlands (EU HQ)	Aerospace safety culture; critical systems governance; multinational EU footprint; 134K employees
25. BAE Systems	United Kingdom	Defence and intelligence contractor; highest-security AI deployment requirements; NATO and EU partner
26. Safran	France	Aerospace propulsion and equipment; safety-critical AI; EU dual-use technology governance expertise
27. Indra / Minsait	Spain	Defence/government contracts; EU data sovereignty credibility; Spanish ecosystem leadership; public sector AI

Financial Services & Insurance

Company	HQ / Operations	Alliance Rationale
28. BNP Paribas	France	Largest EU bank by assets; €48Bn revenue; GDPR and AI Act compliance at enterprise scale; 185K employees
29. Santander	Spain	Pan-European banking; 200K+ employees; Spanish sovereign alignment; retail AI governance at scale
30. Grupo ING	Netherlands	Digital-first EU banking; strong data governance culture; 57K employees; fintech AI compliance pathway
31. Allianz	Germany	Europe's largest insurer; €161Bn revenue; actuarial AI governance requirements; 150K employees
32. AXA	France	Second-largest EU insurer; 145K employees; healthcare and property AI data sovereignty requirements
33. Zurich Insurance Group	Switzerland	Global insurer; EU operations at scale; GDPR-compliant AI deployment; risk modelling governance
34. Munich Re	Germany	Reinsurance and risk modelling at scale; AI-driven underwriting governance; EU regulatory leadership
35. Swiss Re	Switzerland	Global reinsurance; AI-governed risk analytics; EU data residency requirements; ESG reporting compliance
36. Prudential	United Kingdom	Long-term savings and insurance; GDPR-governed AI personalisation at scale; UK/EU dual compliance
37. Legal & General	United Kingdom	Pensions and investment management; fiduciary AI governance; UK/EU regulatory alignment

Life Sciences & Healthcare

Company	HQ / Operations	Alliance Rationale
38. Roche	Switzerland	Global pharmaceutical/diagnostics; patient data sovereignty mandate; EU Medical Device Regulation AI compliance
39. Novartis	Switzerland	Pharmaceutical AI at scale; clinical data governance; EU AI Act high-risk system classification
40. Sanofi	France	European pharmaceutical leader; AI drug discovery governance; 100K employees; patient data sovereignty
41. Bayer	Germany	Life sciences and agri-science AI; €48Bn revenue; regulatory compliance DNA; 100K employees

Energy, Utilities & Climate

Company	HQ / Operations	Alliance Rationale
42. Enel	Italy	Europe's largest utility; 65K employees; AI grid management governance; EU Green Deal alignment
43. Ørsted	Denmark	Leading renewable energy operator; AI-governed offshore wind operations; EU climate tech leadership
44. Vattenfall	Sweden	State-owned EU energy group; AI infrastructure for grid operations; Nordic governance model alignment
45. EDF (EDF S.A.)	France	Nuclear and renewables; critical infrastructure AI governance; French state alignment; EU energy sovereignty
46. Schneider Electric	France	Energy management and industrial automation; listed under Industrial also — dual-sector relevance

Every organisation listed has been assessed as a first-tier Alliance candidate. There is no second tier. 10–14 founding seats will be filled from this universe. Commitment determines allocation — nothing else.

B. The European AI-Governance Alliance – Sovereign AI-Infrastructure Partner (Dual Role)

Target Companies (15 Candidates)

Company	HQ / Operations	Alliance Rationale
1. Telefónica	Spain	National champion; 100K+ employees; Málaga TechPark anchor member; senior innovation contacts; warm introduction pathway
2. Indra / Minsait	Spain	Defence/government contracts; EU data sovereignty credibility; Spanish ecosystem leadership; public sector AI
3. Thales	France	Defence/security systems leader; constitutional governance appetite; deep EU AI regulatory expertise; 77K employees
4. Airbus	Netherlands (EU HQ)	Aerospace safety culture; critical systems governance; multinational EU footprint; 134K employees
5. Deutsche Telekom / T-Systems	Germany	Network infrastructure leader; sovereign cloud assets; €112Bn revenue base; T-Systems public cloud credentials
6. Orange	France	Telecom + cloud services; €43Bn revenue; active EU digital sovereignty positioning; Orange Cyberdefense division

7.	OVHcloud	France	European sovereign cloud leader; zero-dependency public cloud infrastructure; GDPR-by-design architecture; natural BlackVault™ deployment partner
8.	Siemens	Germany	Industrial AI at scale; 311K employees; EU regulatory sophistication; Siemens Digital Industries alignment
9.	Capgemini	France	Systems integration at scale; enterprise customer base across all EU sectors; AI Act compliance advisory
10.	SAP	Germany	Enterprise software keystone; 108K employees; S/4HANA channel to 400K+ enterprises; EU AI Act compliance integration
11.	IBM Europe	Switzerland (EU HQ)	Neutral technologist; transatlantic bridge; standards leadership (ISO, IEEE, W3C); Watson governance platform
12.	Bosch	Germany	Industrial/R&D validation; proposed first Alliance Chair; 140-year European engineering heritage; 420K employees
13.	Atos / Eviden	France	Digital sovereignty focus; European government infrastructure contracts; EU AI Act and GDPR compliance at scale
14.	Sopra Steria	France	European IT services leader; public sector digital transformation depth; GDPR and AI Act compliance consulting across 30+ countries
15.	CGI or Accenture	Canada (EU operations)	Public sector digital transformation; established European government relationships across defence, health, and civil administration (Malaga Tach Park established)

**Every organisation listed has been assessed as a first-tier Dual Sovereign AI-Infrastructure (Technical & Strategic) partner and Alliance candidate.
There is no second tier. 1 seat will be filled from this short-list.
Commitment determines allocation — nothing else.**