

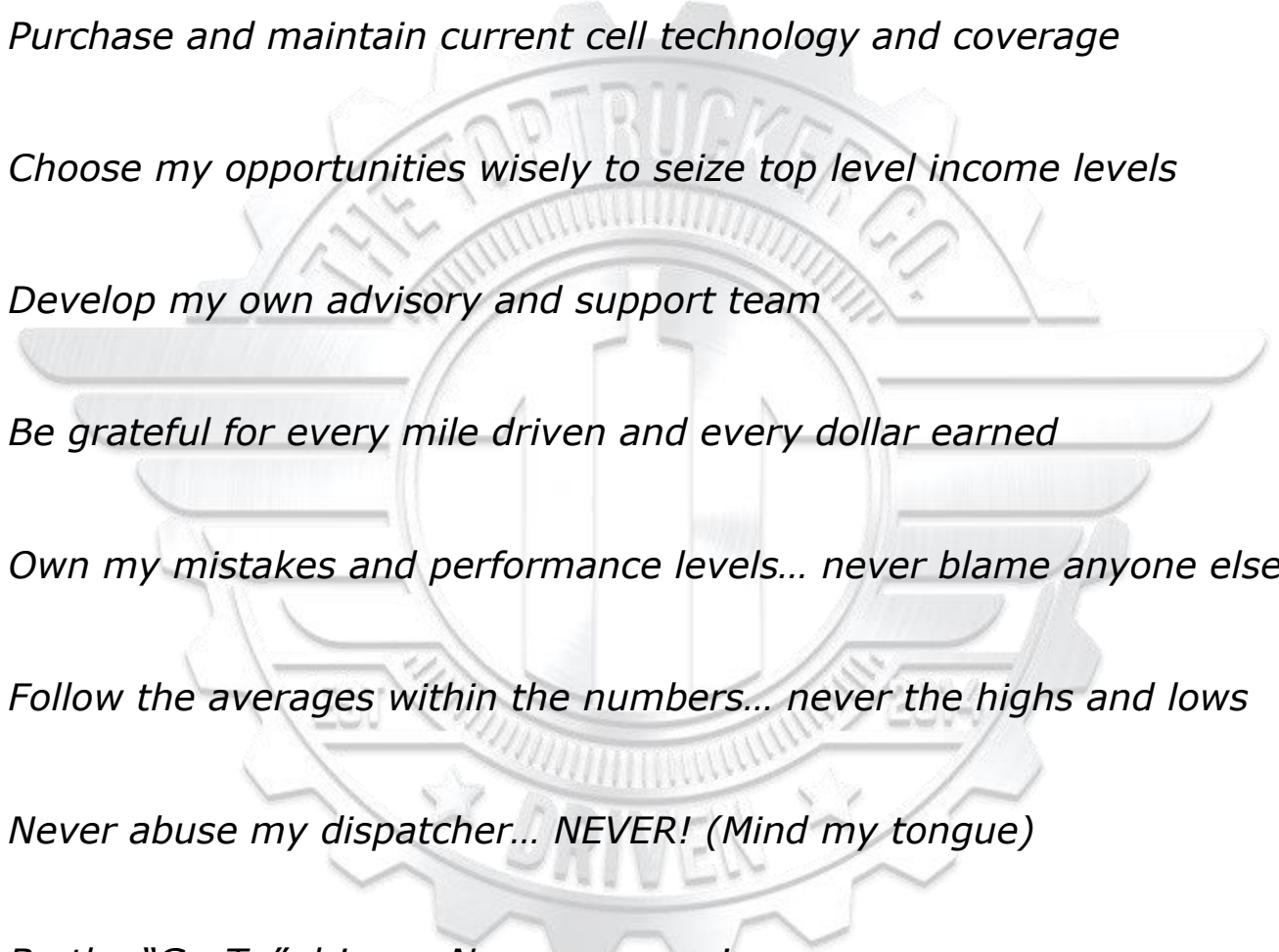


Mind Storming Worksheet

Top Goal: *"In what actionable ways can I increase my income to \$100,000 by December 31, 2017?"*

1. *Show up every day to work without calling in sick*
2. *Maintain my health so I can show up to work every day*
3. *Volunteer for extra work/runs every week*
4. *Obtain and Maintain all the supplies/gear I need for the workweek*
5. *Show up every day with a great attitude*
6. *Learn all the skills needed to perform my work at top levels*
7. *Manage my time to get the most amount of work accomplished daily*
8. *Use technology to track my performance*
9. *Use technology to track weather conditions*
10. *Make my performance visible to all the decision makers*

TopTrucker™

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11. *Keep my truck maintained so I can perform my best*
 12. *Take every opportunity to upgrade my skills and knowledge base*
 13. *Purchase and maintain current cell technology and coverage*
 14. *Choose my opportunities wisely to seize top level income levels*
 15. *Develop my own advisory and support team*
 16. *Be grateful for every mile driven and every dollar earned*
 17. *Own my mistakes and performance levels... never blame anyone else*
 18. *Follow the averages within the numbers... never the highs and lows*
 19. *Never abuse my dispatcher... NEVER! (Mind my tongue)*
 20. *Be the "Go-To" driver... Never average!*

EXTRA: *Be willing to pay the price for success*

EXTRA: *Set and review my goals every day, especially before sleeping*