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## Management Services

Management Services involve ongoing maintenance and continuous improvement services related to Internet and technology programming. Dellicker offers the following Management Services to clients:

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### 1. COMPLIANCE

Dellicker will help respond to information requests from E-Rate administrators, regulatory authorities or client administrators to provide program analysis and retained records for ongoing procurements.

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### 2. ASSESSMENT UPDATES

Annually, Dellicker will update a prior year's Technology Assessment for technical currency, market developments and changes in client priorities. This will ensure the relevancy of the recommendations.

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### 3. PROCUREMENT UPGRADES

Annually, Dellicker will update the Procurement Plan based on the updated Technology Assessment. The plan will drive additional Procurement Solutions to fill in emerging technology gaps as required.

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### 4. COMMUNICATIONS SUPPORT

As required, Dellicker will assist the client in communicating the goals, performance and results of the client's Internet and technology programming to internal and external stakeholders, including assistance with grant applications and funding opportunities for technology related services.

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### 5. PROFESSIONAL DEVELOPMENT

Dellicker will provide customized training programs for clients in various aspects of Internet and technology programming, accessible either online or in-person at the direction of the client.

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### 6. CONTINUOUS IMPROVEMENT

Dellicker will set up and maintain a program of continuous process improvement for key aspects of the client's technology programming. This will include planning tools to get started, training of key personnel and systems for ongoing management of the program, including access to expert advice.



**New Jersey State Approved Co-op #65MCECCPS**  
Dellicker Strategies Cooperative Agreement with the  
Educational Services Commission of New Jersey for  
Internet and Technology Consulting Services  
ESCNJ RFP 18/19-18 Effective 9-21-18 to 9-20-21

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**PRICING:**

**District/Enterprise Technology Management Agreement**

Dellicker will bundle components 1-4 in a management agreement to provide ongoing support to the district's Internet and technology operations.

- Flat Fee for Components 1-4 (Compliance, Assessment Procurement, Communications)
- \$23,760.00 per year

**Professional Development Services**

- Hourly Fee for a minimum of eight hours
- Senior Consultant Rate (\$180.00/hr.) Minimum 8 hours

**Continuous Improvement Services**

- Hourly Fee for a minimum of eight hours
- Executive Consultant Rate (\$202.50/hr.) Minimum 8 hours