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## FIA ACCUMULATION HIGHLIGHTS AS OF FEBRUARY 11, 2020

| CARRIER | Rating | Product Name | $\begin{aligned} & \text { SURRENDER } \\ & \text { PERIOD } \end{aligned}$ | $\begin{aligned} & \text { ISSUE } \\ & \text { AGES } \end{aligned}$ | MINIMUM <br> PREMIUM <br> (Quallified) | S\&P AnNuAL Cap | FIXED Rate | Other index Options | RIDER AVAILABILITY \& DETAILS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OXFORD | A- | Select5 | 5 | 0.80 | \$20,000.00 | 4.95\% | $\downarrow$ 2.00\% | $\downarrow$ S\&P 500 MONTHLY AVERAGE | No RIDER AVAlLABLE |
| AIG | A | POWER 5 Protector | 5 | 18-85 | \$100,000.00 | 4.85\% | 1.75\% | PIMCO Global Optima, ML Stratecic Balanced | No RIDER AVAILABLE |
| LINCOLN | A+ | OptiBlend5 | 5 | 0.85 | \$100,000.00 | 4.75\% | 2.00\% | S\&P 500 Par Rate \& PerformanceTrigGer, S\&P 500 Vol Cntrl | No Rider Avallable |
| AIG | A | Power 5 Protector | 5 | 18-85 | \$25,000.00 | 4.00\% | 1.75\% | PIMCO Global Optima, ML Stratecic Balanced | No RIDER AVAILABLE |
| Global atlantic | A | CHOICE ACCUMULATION II5 | 5 | 0.85 | \$100,000.00 | 3.85\% | $\downarrow 1.75 \%$ | $\downarrow$ PIMCO, Russell 2000, MSCI EAFT, FRanklin, BLACkRock | Optional death benefit rider |
| LINCOLN | A+ | Optiblend 5 | 5 | 0.85 | \$10,000.00 | 3.75\% | 1.55\% | S\&P 500 Par Rate \& PerformanceTrigcer, S\&P 500 Vol Cntrl | No Rider Avallable |
| Global atlantic | A | CHOICE ACCUMULATION II5 | 5 | $0-85$ | \$25,000.00 | 3.30\% | $\downarrow 1.55 \%$ | $\downarrow$ PIMCO, Russell 2000, MSCI EAFT, Franklin, BLACKRock | Optional death benefit rider |
| LINCOLN | A+ | New Directions 6 | 6 | 0.85 | \$100,000.00 | 4.25\% | 1.90\% | S\&P 7.5\% Dally RIIK CONTROL \& Performance Trigger | No RIDER AVAILABLE |
| LINCOLN | A+ | New Directions 6 | 6 | 0.85 | \$10,000.00 | 3.50\% | 1.65\% | S\&P 7.5\% Dally RIIS CONTROL \& Performance Trigcer | No Rider Avallable |
| OXFORD | A- | Select 7 | 7 | $18-80$ | \$20,000.00 | 5.50\% | 2.05\% | $\downarrow$ S\&P MONTHLY AVERAGE | Optional Income Rider |
| AIG | A | Power 7 Protector | 7 | 18-85 | \$100,000.00 | 4.90\% | 1.80\% | PImCO Global Optima, ML Strategic Balanced | No Rider Avallable |
| American National | A | Stratecy Plus 7 | 7 | 0.80 | \$5,000.00 | 4.40\% | $\uparrow$ 1.90\% | $\uparrow$ S\&P 500 Par Rate, Other S\&P Point-to-Point Strategies | Optional Income RIders |
| Global atlantic | A | CHOICE ACCUMULATION II7 | 7 | $0-85$ | \$100,000.00 | 4.25\% | $\downarrow$ 2.10\% | $\downarrow$ PIMCO, Russell 2000, MSCI EAFT, Franklin, BLACKRock | Optional death benefit rider |
| AIG | A | POWER 7 Protector | 7 | 18-85 | \$25,000.00 | 4.0\% | 1.80\% | PImCO Global Optima, ML LTrategic Balanced | No RIIER Avallable |
| Athene | A | Performance Elite 7 | 7 | 0.83 | \$10,000.00 | 4.00\% | 1.50\% | NasdaQ FC, AI Powered US Equitr, BNP, S\&P RIIS CONTROL | Enhanced LIQuidity Rider Opt |
| Global Atlantic | A | CHOICE ACCUMULATION II7 | 7 | 0.85 | \$25,000.00 | 375\% | $\downarrow$ 1.80\% | $\downarrow$ PIMCO, Russell 2000, MSCI EAFT, FRankLIN, BLACKRoCk | Optional death benefit rider |
| LINCOLN | A+ | OptiBlend 7 | 7 | 0.83 | \$100,000.00 | 3.75\% | 1.50\% | S\&P 500 Par Rate \& PerformanceTrigcer, S\&P 500 Vol Cntrl | Optional Income Rider |
| LINCOLN | A+ | New Directions 8 | 8 | 0.85 | \$100,000.00 | 375\% | 1.75\% | S\&P 75\% Dally RIsk Control \& Performance Trigcer | Optional Income Rider |
| LINCOLN | A+ | New Directions 8 | 8 | 0.85 | \$10,000.00 | 3.00\% | 1.60\% | S\&P 7.5\% Daily RIIS Control \& Performance Trigger | Optional Income Rider |
| OXFORD | A- | Select 10 | 10 | 18-80 | \$20,000.00 | 5.50\% | $\downarrow 2.25 \%$ | $\downarrow$ S\&P 500 MONTHLY Averace | Optional Income Rider |
| AIG | A | Power 10 Protector | 10 | 18-75 | \$100,000.00 | 5.00\% | 1.85\% | PImCO Global Optima, ML Strategic Balanced | No RIder Avallable |
| American National | A | Strategy Plus 10 | 10 | 0.80 | \$5,000.00 | 4.50\% | $\uparrow$ 2.00\% | $\uparrow$ S\&P Par Rate, Other S\&P Point-to-POINT Strategies | OPTIONAL INCOME RIDERS |
| Global atlantic | A | CHoice accumulation II 10 | 10 | 0.85 | \$100,000.00 | 4.35\% | $\downarrow$ 2.20\% | $\downarrow$ PIMCO, Russell 2000, MSCI EAFT, Franklin, BlackRock | Optional death benefit rider |
| LINCOLN | A+ | Optiblend 10 | 10 | 0.80 | \$100,000.00 | 4.25\% | 1.40\% | S\&P 500 Par Rate \& PerformanceTricger, S\&P 500 Vol Cntrl | Optional Income Rider |
| AIG | A | Power 10 Protector | 10 | 18-75 | \$25,000.00 | 4.20\% | 1.85\% | PImCO Global Optima, ML Strategic Balanced | No Rider Avallable |
| Global atlantic | A | CHOICE ACCUMULATION II 10 | 10 | 0.85 | \$25,000.00 | 3.85\% | $\downarrow 1.90 \%$ | $\downarrow$ PIMCO, Russell 2000, MSCI EAFT, Franklin, BlackRock | Optional death benerit rider |
| Athene | A | Performance Elite 10 | 10 | 0.78 | \$10,000.00 | 3.50\% | 1.40\% | NASDAQFC, HSBC AIPEX (AI POWERED), BNP, S\&P RISk CONTROL | Enhanced LIQuidity Rider Opt. |
| LINCOLN | A+ | OptiBlend 10 | 10 | 0.80 | \$10,000.00 | 3.40\% | 1.30\% | S\&P 500 Par Rate \& PerformanceTrigcer, S\&P 500 Vol Cntrl | Optional Income Rider |
| Athene | A | ATHENE AGILITY 10 | 10 | 40-80 | \$10,000.00 | 3.25\% | 1.30\% | NASDAQ FC, HSBC AIPEX (Al POWERED), BNP, S\&P 500 | InCOME/DEATH BENEFIT RIDER |
| LSW | A | FIT Rewards Growth | 10 | $0-75$ | \$100/MONTH | 1.50\% | 0.80\% | Barclays Low Vol, Merrill Lynch GPa | Premium Bonus Product |

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CHECK FOR AVAILABILITY. PRODUCTS MAY NOT AVAILABLE IN ALL STATES. RATES \& RIDER FEATURES MAY CHANGE WITHOUT NOTICE. REVERIFY AT TIME OF APPLICATION. COMPLETE ALL REQUIRED TRAININGS PRIOR TO SIGNING. IF YOU ARE REGISTERED REPRESENTATIVE, VERIFY PRODUCTS ARE ON YOUR APPROVED CARRIER \& PRODUCTS LIST. IF YOU NEED HELP WITH DETERMINING SUITABILITY, CHECK BEFORE TAKING APPLICATIONS.

## ANNUITY Rider Highlights as Of February 11, 2020

| CARRIER | Product/RIDER NaME | $\begin{aligned} & \text { ISSUE } \\ & \text { AGES } \end{aligned}$ | MINIMUM <br> QUALIFIED <br> PREMIUM | Premium | $\begin{aligned} & \text { RIDER } \\ & \text { BONUS } \end{aligned}$ | Rollup Rate | Payout Rate @ 65 (SINGLE) | ROLLUP YEARS AVALIABLE | $\begin{gathered} \text { RIDER } \\ \text { FEE } \end{gathered}$ | Other Detalls |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AIC | LIFETME INCOME PLUS FLEX | $50-80$ | \$25,000 | SINGLE | N/A | 7.00\% | 5.30\% | 10 Years | 1.00\% | Power Protector Serles |
| American National | LIFETIME INCOME RIDER | $50-80$ | \$5,000 | SINGLE | N/A | 7.20\% | 5.00\% | 10 Years | 0.90\% | Indexed Annuty Plus 7,10 - Annuitized Income |
| American National | LIfetime Income Rider Plus | 50-80 | \$5,00 | SINGLE | N/A | $4.2 \%+\operatorname{INT}$ <br> Earned | 5.00\% | 10 Years | 0.60\% | Indexed Annuty Plus 7,10 - Annulized Income |
| ATHENE | ASCENT INCOME RIDER OPTION 1 (BONUS Product) | VARIES | \$10,000 | SINGLE | 10\% | 10.00\% | 3.95\% | SEE OTHER DETAlLS | 1.00\% | 10\% YRS 1-10, 5\% Yrs $11-20$ |
| ATHENE | ASCENT INCOME RIDER OptIon 2 (BONuS Product) | Varles | \$10,00 | SINGLE | 5\% | $7 \%+2 \times 1 N T$ <br> \$ Earned | 3.95\% | SEE OTHER DETAlLS | 1.00\% | 7\% Yps 1-10, 4\% YRs 11-20. 200\% OF Interest earnings STACK ON TOP OF ROLL-UP |
| ATHENE | ATHENE AGILITY 10 | $40-80$ | \$10,000 | SINGLE | 20\% | 175\% XINTS EARNED | 5.00\% | UNLIMITED | 0.00\% | INCREAING INCOME AVAILABLEAFTER SURRENDER PERIOD. Enhanced Death Benefit over 5 yr payout. |
| ATHENE | ACCuMULATOR SERIES - ATHENE LEGACY RIDER | $0-80$ | \$10,000 | SINGLE | N/A | 8.00\% | N/A | 10 Years or to AGE 85 | 0.95\% | Opt Death Benefit rider, payable over 5 yrs OR Lump SUM=AVERACE OF Benefit Base and Accum Value. |
| ClOBAL ATLANTIC | Choice Income Il - Guaranteed InCOME BUILDER BENEFIT | $45-85$ | \$25,000 | SINGLE | N/A | 10.00\% | 4.75\% | UNLIMITED | 1.05\% | INCOME MULTIPLIER FOR LOSS OF 2 OF6 ADLS. 10\% ROLLUp UNTLL INCOME ISTAKEN. |
| ClOBAL ATLANTIC | Choice Income li - Income Multiplier Benefit | $45-85$ | \$25,000 | SINGLE | N/A | 2 X INTEREST <br> EARNED | 4.75\% | UNLIMITED | 1.05\% | InCOME MUITIPLIER FOR LOSS OF 2 OF 6 ADLS. ROLLUP PIS $2 x$ INTREEST beFORE Income, IX Interest after Income. |
| Clobal Atlantic | INCOME 150+SE | $55-85$ | \$25,000 | SINGLE | 20\% | 7.50\% | 4.55\% | Years 2-5 | 1.05\% | Income Mutiplier for loss of 2 OF6 ADLS |
| Clobal Atlantic | Enhanced Death Benerit | 0.75 | \$25,000 | SINGLE | N/A | 7.00\% | N/A | 15 Years | 0.50\% | Opt Death Benefit rider. Benefit is paid in a lump sum. Avalable on Choice Accumulation IISeries. |
| Integrity Life | CLWB | 45.80 | \$15,000 | SINGLE | N/A | 7\%, 8\% | 5.00\% | 10 Years | 0.95\% | Indextra 7,10 |
| LINCOLN | 14LIFE IndEXED ADVANTACE | 35-85 | \$25,000 | FLEXIBLE | N/A | N/A | 5.15\% | N/A | 0.95\% | Immedate Income only. Great when replacing NonQualified contracts with Calins. |
| LINCOLN | LIFETIME INCOME EDGE 2.0 | 35-85 | \$25,000 | Flexible | N/A | 7.00\% | 5.50\% | 10 Years | 0.95\% | Optiblend, OptiChoice, New Directions |
| LSW | Cuaranteed LIfetime Income Rider | 25-85 | \$100/MONTH | FLEXIBLE | 10\% | 5.00\% | 4.50\% | 10 Years | 0.90\% | Secureplus Cold, Paramount5 |
| OXFORD | CLWB | 50-80 | \$20,000 | SINGLE | N/A | 6.75\% | 4.00\% | 10 Years | 0.95\% | Avallable on the Select 3, 5,7, or 10 year SURRENDER PERIODS. |
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Fixed Annuity Highlights as of February 11, 2020

| CARRIER | Rating | Product Name | $\begin{aligned} & \text { RATE } \\ & \text { GUAR } \\ & \text { PERIOD } \end{aligned}$ | $\begin{aligned} & \text { SURR } \\ & \text { PERIOD } \end{aligned}$ | $\begin{gathered} \text { MAX } \\ \text { ISSUE } \\ \text { AGE } \\ \hline \end{gathered}$ | MINIMUM Premium | FREE WITHDRAWALS (YR1/YR2+) | $\begin{aligned} & \text { BASE } \\ & \text { RATE } \\ & \hline \end{aligned}$ |  | first Year BONUS RATE | Total First Year Rate | Current YIELD | GUaRANTEED Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SYMETRA | A | SYmetra Custom 5 | 3 | 5 | 85 | \$100,000 | 10\%/10\% | 3.25\% | $\downarrow$ |  | 3.25\% | 3.25\% | 2.34\% |
| SYMETRA | A | Symetra Custom 5 | 3 | 5 | 85 | \$50,000 | 10\%/10\% | 3.05\% | $\downarrow$ |  | 3.05\% | 3.05\% | 2.23\% |
| SYMETRA | A | Symetra Custom 7 | 3 | 7 | 85 | \$100,000 | 10\%/10\% | 2.75\% | $\checkmark$ | 0.50\% | 3.25\% | 2.82\% | 1.96\% |
| Symetra | A | Symetra Custom 7 | 5 | 7 | 85 | \$100,000 | 10\%/10\% | 2.55\% |  | 0.50\% | 3.05\% | 2.62\% | 2.25\% |
| Reliance Standard | A+ | APOLLO | 1 | 7 | 85 | \$5,000 | 10\%/10\% | 2.20\% | $\uparrow$ | 2.00\% | 4.20\% | 2.48\% | 1.45\% |
| American National | A | Wealth Quest Citadel 7 Diamond | 2 | 7 | 85 | \$100,000 | 10\%/10\% | 2.10\% | $\uparrow$ | 2.00\% | 4.10\% | 2.38\% | 1.59\% |
| American National | A | Century Plus | 1 | 10 | 80 | \$100,000 | 10\%/10\% | 2.10\% |  | 5.00\% | 7.10\% | 2.59\% | 1.59\% |
| American National | A | Century Plus | 1 | 10 | 80 | \$5,000 | 10\%/10\% | 2.00\% |  | 5.00\% | 7.00\% | 2.49\% | 1.58\% |

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