

Gregory DeLane – Meridian Capital RE

CA BRE Licensed # 02021965

Servicing Alameda County, Contra Costa County & San Francisco

Phone / Text (510)356-5050

***Equator Premium Certified
RESNET ID#57106***

- ***Objective: to provide Asset Managers with expedient and effective disposition of lender owned properties from BPO evaluation, to MLS listing, to timely sale.***
- ***Profile***
 - 20+ Years Residential Real Estate Sales Expertise
 - Sold Over 50 REO Properties & 300+ Conventional Sales Properties
 - 100% Assignment to Completed Sale
 - Performed over 200 BPOs
 - 90% BPO to Selling Price Average
 - NYSAR Member
 - NAREB Realist
 - Equator Certified Platinum REO & Short Sale Broker
- - Graduate of AHIT - ***American Home Inspection Training Institute***
- ***Client Services***
 - BPO completion within 48-72 hours from assignment
 - Occupancy Status within 48-72 hours
 - Re-key within 48-72 hours
 - Trash out and/or repair bids within 48-72 hours
 - Weekly Property Inspections
 - Weekly e-mail update reports for status and marketing / showings
 - Sales Price Negotiations & Attorney Coordination
 - Personal oversight of any and all repair / rehab efforts if required
 - Publication to Bay East MLS
- ***Clients***

BANK OF AMERICA, HSBC, CHASE, EMC, Greenriver Capital, Bayview Loan Servicing, Citi Mortgage Inc., Caliber Home Loans, Phoenix Asset Mgmt.

***Verification of some of our REO Sales via MLS Sales sheets at
www.GREGDELANE.com***