



11 April 2025

BENCHMARK INTEREST RATES AND YIELD CURVE

US Treasury Rates-

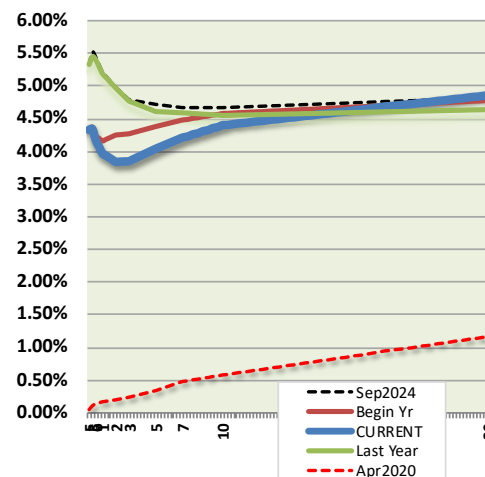
	THIS WK	LAST MO	YR END	LAST YR	CHANGES SINCE		
	4/10/25	3/10/25	12/31/24	4/10/24	This Yr	Last Yr	This Cycle*
Prime	7.50%	7.50%	7.50%	8.50%	0.00%	-1.00%	-1.00%
Fed Funds	4.33%	4.33%	4.33%	5.33%	0.00%	-1.00%	-1.00%
3mo	4.34%	4.34%	4.37%	5.45%	-0.03%	-1.11%	-1.18%
6mo	4.17%	4.25%	4.24%	5.40%	-0.07%	-1.23%	-1.27%
1yr	3.97%	5.45%	4.16%	5.19%	-0.19%	-1.22%	-1.24%
2yr	3.84%	3.89%	4.25%	4.97%	-0.41%	-1.13%	-1.14%
3yr	3.85%	3.91%	4.27%	4.77%	-0.42%	-0.92%	-0.94%
5yr	4.04%	3.98%	4.38%	4.61%	-0.34%	-0.57%	-0.68%
7yr	4.21%	4.10%	4.48%	4.59%	-0.27%	-0.38%	-0.46%
10yr	4.40%	4.22%	4.58%	4.55%	-0.18%	-0.15%	-0.27%
30yr	4.86%	4.54%	4.78%	4.64%	0.08%	0.22%	0.04%

Slope of the Yield Curve-

2yr-3mo	-0.50%	-0.45%	-0.12%	-0.48%	-0.38%	-0.02%	0.04%
5yr-2yr	0.20%	0.09%	0.13%	-0.36%	0.07%	0.56%	0.46%
10yr-5yr	0.36%	0.24%	0.20%	-0.06%	0.16%	0.42%	0.41%
10yr-3mo	0.06%	-0.12%	0.21%	-0.90%	-0.15%	0.96%	0.91%

*Since Sep 2024

YIELD CURVE ASSESSMENT



PACE OF CONSUMER INFLATION FALLS AGAIN IN MARCH

The pace of consumer inflation once again dropped in March as economic policies are slowly being realized in both sectors. The Bureau of Labor Statistics on Thursday said that the consumer price index (CPI) — a broad measure of how much everyday goods like gasoline, groceries and rent cost — decreased 0.1% in March compared with last month, while it was up 2.4% on an annual basis (versus 2.8% the previous month).

So-called core prices, which exclude more volatile commodity-driven measurements of gasoline and food to better assess price growth trends, were up 0.1% from the prior month and 2.8% on an annual basis, cooler than expected. The headline figure was down from 3.1% a month ago, while the monthly core data ticked up from 0.2%.

The report showed that inflationary pressures in the U.S. economy remain persistent despite progress in bringing inflation closer to the Federal Reserve's 2% target in recent years.

High inflation has created severe financial pressures for most U.S. households, which are forced to pay more for everyday necessities like food and rent. Price hikes are particularly difficult for lower-income Americans, because they tend to spend more of their already-stretched paycheck on necessities and have less flexibility to save money.

Key Economic Indicators for Banks, Thrifts & Credit Unions-

		LATEST	CURRENT	PREV
GDP	QoQ	Q4-24 Final	2.4%	3.1%
GDP - YTD	AnnI	Q4-24 Final	2.5%	2.6%
Consumer Spending	QoQ	Q4-24 Final	4.0%	3.7%
Consumer Spending YTD	AnnI	Q4-24 Final	3.1%	2.8%
Unemployment Rate	Mo	March	4.2%	4.1%
Underemployment Rate	Mo	March	7.9%	8.0%
Participation Rate	Mo	March	62.5%	62.4%
Wholesale Inflation	YoY	March	2.7%	3.2%
Consumer Inflation	YoY	March	2.4%	2.8%
Core Inflation	YoY	March	2.8%	3.1%
Consumer Credit	Annual	January	-0.2%	2.1%
Retail Sales	YoY	February	1.8%	4.8%
Vehicle Sales	AnnI (Mil)	March	18.2	16.5
Home Sales	AnnI (Mil)	February	4.917	4.778
Home Prices (NatI Avg)	YoY	January	4.1%	3.9%

Key Consumer Market Data-

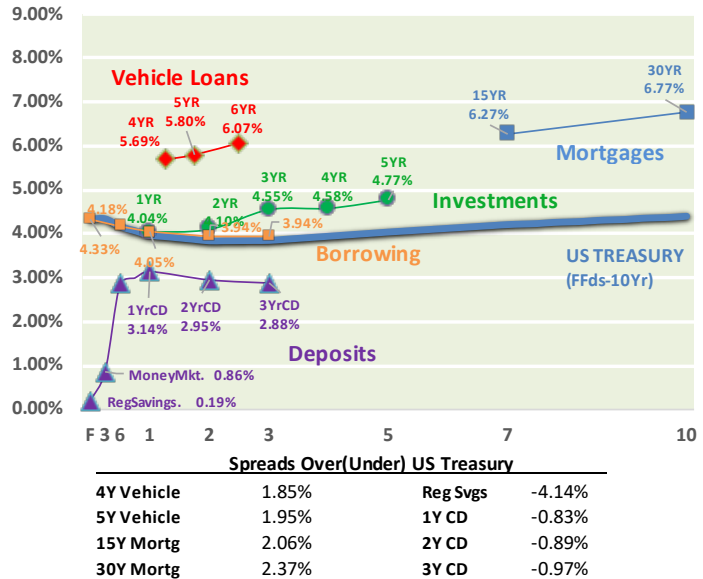
	THIS WK	YR END	PCT CHANGES	
	4/10/25	12/31/24	YTD	12Mos
DJIA	39,593	42,544	-6.9%	3.0%
S&P 500	5,268	5,881	-10.4%	1.3%
NASDAQ	16,387	19,310	-15.1%	0.0%
Crude Oil	60.17	71.72	-16.1%	-29.6%
Avg Gasoline	3.24	3.13	3.6%	-9.7%
Gold	3,233	2,641	22.4%	37.0%

ECONOMIC UPDATE AND ANALYSIS



AVERAGE CREDIT UNION RATES, RATE SENSITIVITIES AND RELATIVE VALUE

	THIS WK	CHG IN MKT SINCE		RATE SENSITIVITY	
	4/10/25	YTD	2024 High	Bmk Decline	RS
Classic CC	13.13%	-0.04%	-0.24%	-1.00%	24%
Platinum CC	12.54%	-0.13%	-0.48%	-1.00%	48%
48mo Veh	5.69%	-0.19%	-0.52%	0.20%	-260%
60mo Veh	5.80%	-0.19%	-0.53%	0.38%	-139%
72mo Veh	6.07%	-0.19%	-0.53%	0.48%	-112%
HE LOC	7.60%	-0.25%	-0.85%	-1.00%	85%
10yr HE	7.31%	-0.09%	-0.23%	-1.00%	23%
15yr FRM	6.27%	-0.14%	-0.49%	-0.79%	62%
30yr FRM	6.77%	-0.11%	-0.99%	-0.58%	171%
Sh Drafts	0.13%	0.00%	0.01%	-1.00%	-1%
Reg Svgs	0.19%	0.00%	0.00%	-1.00%	0%
MMkt-10k	0.86%	-0.01%	-0.05%	-1.00%	5%
MMkt-50k	1.16%	-0.01%	-0.07%	-1.00%	7%
6mo CD	2.85%	-0.05%	-0.18%	-0.51%	35%
1yr CD	3.14%	-0.03%	-0.26%	-0.12%	217%
2yr CD	2.95%	0.02%	-0.11%	0.20%	-55%
3yr CD	2.88%	0.04%	-0.04%	0.38%	-11%



STRATEGICALLY SPEAKING

Food prices increased 0.4% in March and were 3% higher on an annual basis. The food at home index was up 0.5% on a monthly basis and 2.4% from a year ago, while the food away from home index rose 0.4% in March and is 3.8% higher than a year ago.

Energy prices were down 2.4% in March from the prior month, with the drop driven by a 6.3% decline in gas prices which more than offset increases for electricity (+0.9%) and natural gas (+3.6%).

Housing costs rose in March as the shelter index increased 0.2% over the month. Over the last year, the shelter index increased 4%, which was the smallest 12-month increase since November 2021.

Transportation costs were down 1.4% in March, with declines in airfares (-5.3%) and motor vehicle insurance (-0.8%) more than offsetting increases in motor vehicle maintenance and repair (+0.8%). Despite the monthly decline in auto insurance costs, they remain 7.5% higher than a year ago.

The cooler-than-expected inflation comes as the Federal Reserve has indicated it's looking for signs of inflation subsiding to its 2% target before moving forward with further interest rate cuts.

Fed Chairman Powell has said it can be difficult to discern whether certain inflationary data is due to tariffs or other economic factors, so analysts will be looking at incoming data closely. We suggest tariff-induced price hikes won't be visible in inflation data until later this spring, starting with April data to be released in May.

ECONOMIC RELEASES

RELEASES THIS WEEK:

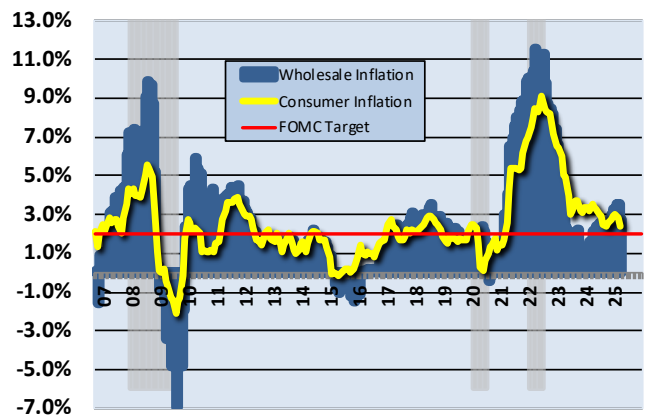
	Current	Projected	Previous
FOMC Minutes			
Consumer Inflation (Mar, YoY)	2.4%	2.5%	2.8%
Wholesale Inflation (Mar, YOY)	2.7%	2.8%	3.2%
Consumer Credit (Feb, MoM, Annl)	-0.2%	-0.1%	2.1%

RELEASES FOR UPCOMING WEEK:

	Projected	Previous
Retail Sales (Mar, YoY)	1.1%	0.2%
Industrial Production (Mar, YoY)	1.2%	1.4%
Capacity Utilization (Mar)	78.0%	78.2%

INFLATION PROFILE

WHOLESALE versus CONSUMER INFLATION, Monthly Year-over-Year





THE ECONOMY AND STRATEGIC ASSESSMENT

CURRENT PROFILE

Growth Outlook

Slower pace nationally with pockets of stronger demand and spending

Inflation

More members living paycheck -to-paycheck. This dilutes purchasing power and discretionary spending

Household Wealth

Boosted by improvement in capital market, home values and stable wage growth

IMPACT ON OUTLOOK

Growth

Local demand should be sufficient to satisfy pending loan and deposit growth

Inflation and Household Wealth

Expect pace of inflation to range between 2.3% to 2.9% .. Pace of home prices should slow ... Expect pockets of course correction in credit markets

Credit Risk and Liquidity

Two biggest concerns mounting delinquency & cash flow mismatch

IMPACT ON DEMAND

Growth and Liquidity

Volatility in core deposits remains thus creating unable share growth and potential mismatch between loan/share growth capacity

Credit Demand

Slight fluctuation between A- and C-quality loan applications. Pressure to compromise U/W should be avoided

Share Growth

Volatile core deposits and organic growth will determine permissible loan growth

ENTERPRISE RISK EXPOSURE AND STRATEGIC ASSESSMENT

ASSET & NET WORTH

Growth & Capitalization

Efforts should focus on net worth with growth tied to retaining a well-capitalized net worth (>7%)

Balance Sheet Allocation

Must have limited complexity but capable to adjust due to economic, risk pressure and reallocation

Liquidity

Monitor mismatch between loan and share growth .. Core deposit volatility continues in market ... Loan growth is dependent on share growth

RISK EXPOSURES

Enterprise Risk

To garner best balance between financial and member service, the focus must take into account all risk exposures

Interest Rate Risk

Retain risk-to-ST earnings no greater than -10% to -12% given +/-100bp shift and risk-to-LT earnings no greater than -30% given +/-300bp shift

Liquidity Risk

Retail surplus-to-assets no less than 9%; ST Funding no less than 12%

CREDIT MITIGATION

Credit Risk Exposure

High priority in 2025 ... 87% of new origination must be B+-quality or better ...

Allocation and Average Life

Prime quality must be no less than 92% of portfolio .. Average life must range between 2.7 and 3.1 years

Recommend risk classifications of A+ (730+), A (680-729, B (640-679, C (620-639

Loss exposure of Sub-prime may not dilute net worth below 7%

INTEREST RATES, PRICING SPREADS AND STRATEGIC ASSESSMENT

MARKET RATES

Benchmarks

Downward pressure on most treasury benchmarks with greater volatility on the long-end of the curve

Market Rates

Consumer rates will not experience as great a downward pressure as benchmarks... potential to 25 to 30 bp decline in vehicle loan rates

Greater volatility in mortgage rates with range between 6% to 7%

No change in core deposit rates but lower term CD rates

PRICING SPREADS

Effect on Pricing Spreads

Any downward shift in asset rates will be slower than benchmarks therefore relative value of credit -risk asset should increase.

No exposure in core deposit rates will see increase in relative value of core shares ... Improved liquidity profile and downward pressure on term rates should narrow funding spreads and potentially minimize the impact and need of promotional term CDs.

Largest impact from downward pressure comes from overnight cash

ALLOCATION & RETURN

Risk Allocation Metrics

Surplus-to-Assets: >9%
ST Funds-to-Assets: >12%

Vehicle-to-Loans: >60%<75%
RE Loans-to-Loans: >25%<50%
RE Loans-to-Net Worth: <275%

Core-to-Shares: >75%
Term-to-Shares: <20%

"Misery" Index: <0.80%

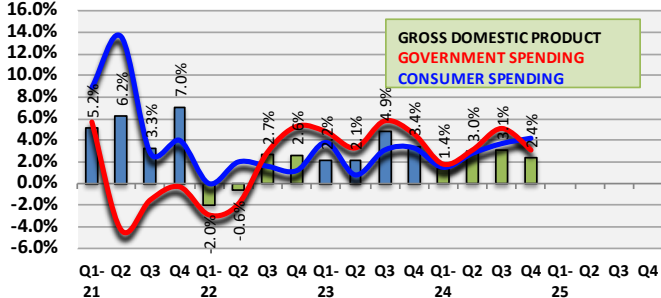
Outlook on Return

Marginal loan rates still higher than portfolio yields so even fewer originations might increase revenue



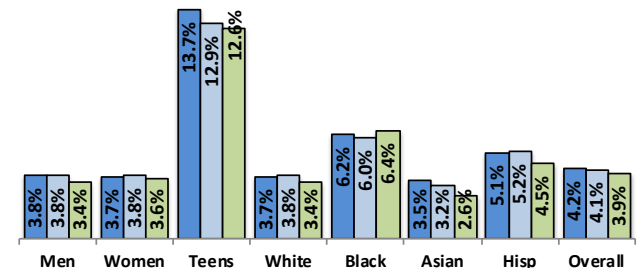
GROSS DOMESTIC PRODUCT

QUARTERLY CHANGE GDP COMPARED TO PERSONAL & GOVERNMENT SPENDING



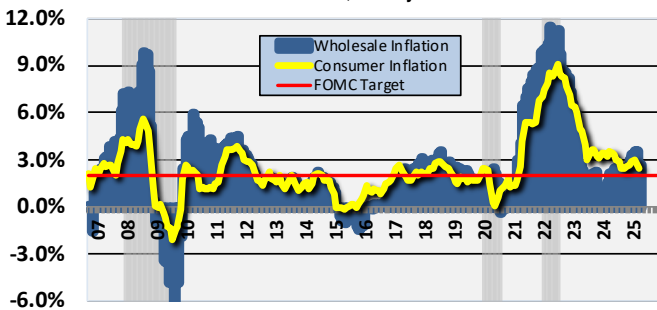
UNEMPLOYMENT BY DEMOGRAPHIC

CURRENT, LAST MONTH and ONE YEAR AGO



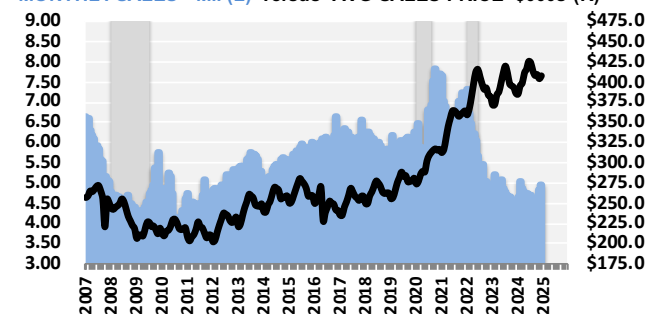
INFLATION PROFILE

WHOLESALE versus CONSUMER INFLATION, Monthly Year-over-Year



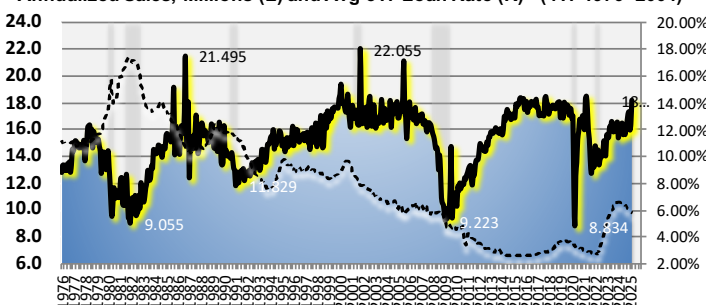
TOTAL HOME SALES

MONTHLY SALES - Mil (L) versus AVG SALES PRICE - \$000s (R)



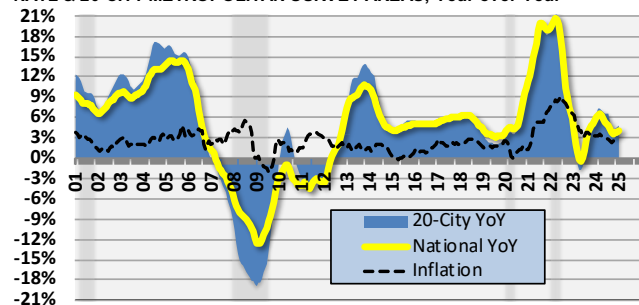
VEHICLE SALES

Annualized Sales, Millions (L) and Avg 5Yr Loan Rate (R) - (4Yr 1976 -2004)



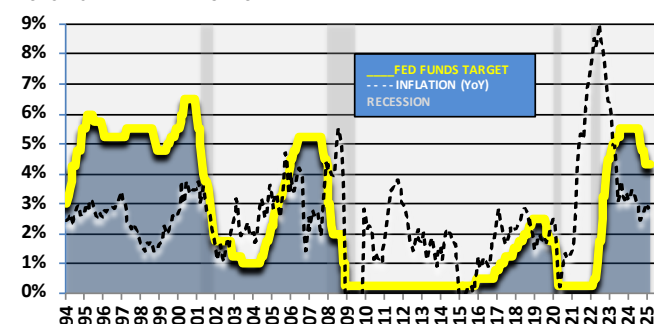
S&P CL CASE-SHILLER HOME PRICE INDEX

NATL & 20-CITY METROPOLITAN SURVEY AREAS, Year-over-Year



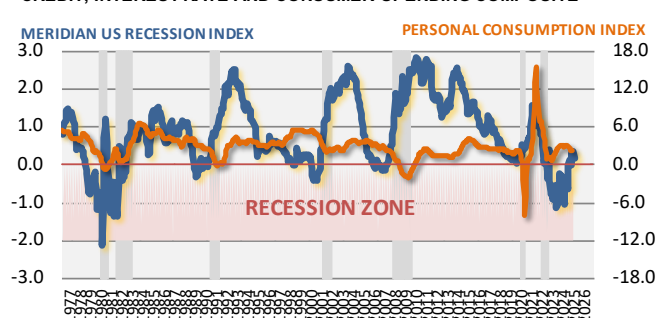
US FEDERAL FUNDS RATE

HISTORICAL FEDERAL FUNDS RATE



MERIDIAN US RECESSION INDEX™

CREDIT, INTEREST RATE AND CONSUMER SPENDING COMPOSITE





ECONOMIC CALENDAR

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
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MARCH 10	11	12 Consumer Inflation 2.8%	13 Jobless Claims 220k Cont'd Claims 1.87M Wholesale Inflation 3.1%	14	15
17 Retail Sales 3.1%	18	19 FOMC Announcement 4.5%	20 Jobless Claims 223k Cont'd Claims 1.89M Leading Indicators -0.3% Existing Home Sales 4.26M	21	22
24	25 Home Prices \$.1% Consumer Confidence 92.9 New Home Sales 676k	26	27 Jobless Claims 224k Cont'd Claims 1.86M GDP (Q4 Final) 2.4%	28	29
31	APRIL 1	2	3 Jobless Claims 223k Cont'd Claims 1.9M	4 Unemployment 4.2% Non-farm Jobs 228k Private Payrolls 209k Participation Rate 62.5%	5
7 Consumer Credit -0.2%	8	9 FOMC Minutes	10 Jobless Claims 223k Cont'd Claims 1.85M Consumer Inflation 2.4%	11 Wholesale Inflation	12
14	15	16 Retail Sales	17 Jobless Claims Cont'd Claims	18	19
21 Leading Indicators	22	23 New Home Sales FRB Beige Book	24 Jobless Claims Cont'd Claims Existing Home Sales	25	26
28	29 Home Prices	30 GDP (Q1-25, 1st)	MAY 01 Jobless Claims Cont'd Claims	2 Unemployment Non-farm Payrolls Private Payrolls Participation Rate	3
5	6	7 FOMC Announcement Consumer Credit	8 Jobless Claims Cont'd Claims	9	10



ECONOMIC FORECAST

March 2025

(Updated March 19, 2025)

	2024				2025				2026			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4

ECONOMIC OUTLOOK

Economic Growth-

GDP - (QoQ)	1.6%	3.0%	3.1%	2.3%	1.1%	1.1%	1.2%	1.5%	1.5%	1.6%	1.5%	1.4%
GDP - (YTD)	1.6%	2.3%	2.6%	2.5%	1.1%	1.1%	1.1%	1.2%	1.5%	1.6%	1.5%	1.5%
Consumer Spding (YTD)	1.9%	2.8%	3.7%	4.2%	1.4%	1.9%	1.2%	0.8%	0.4%	1.5%	1.8%	2.1%
	1.9%	2.4%	2.8%	3.2%	1.4%	1.7%	1.5%	1.3%	0.4%	1.0%	1.2%	1.8%
Govt Spending (YTD)	1.8%	3.1%	5.1%	2.5%	-0.2%	-1.5%	-0.8%	0.0%	0.0%	0.0%	0.0%	-0.2%
	1.8%	2.5%	3.3%	3.1%	-0.2%	-0.9%	-0.8%	-0.6%	0.0%	0.0%	0.0%	-0.1%

Consumer Wealth-

Unemployment	3.8%	4.0%	4.2%	4.2%	4.1%	4.3%	4.4%	4.4%	4.5%	4.5%	4.5%	4.6%
Cons Inflation	3.2%	3.2%	2.6%	2.7%	2.9%	3.1%	3.1%	2.9%	2.6%	2.2%	2.4%	2.3%
Home Prices	6.3%	6.3%	5.0%	4.0%	3.5%	3.4%	3.0%	3.0%	2.8%	2.8%	3.0%	3.1%

SINGLE FAMILY HOME & VEHICLE LOAN MARKETS

Home Sales (Mils)-

Home Sales	4.863	4.740	4.605	4.779	4.862	5.046	5.175	5.323	5.347	5.382	5.429	5.394
Existing Homes	4.200	4.047	3.893	4.117	4.156	4.256	4.419	4.532	4.539	4.565	4.602	4.589
New Homes	0.663	0.693	0.712	0.662	0.706	0.790	0.756	0.791	0.808	0.817	0.827	0.805

Mortgage Originations (Mils)

Single Family	1.076	1.203	1.343	1.427	1.068	1.527	1.637	1.528	1.532	1.729	1.684	1.568
Purchase App	0.773	0.880	0.924	0.780	0.690	0.944	0.986	0.922	0.895	1.087	1.063	0.966
Refi Apps	0.303	0.323	0.419	0.647	0.378	0.583	0.651	0.606	0.637	0.642	0.621	0.602
Refi Share	28%	27%	31%	45%	35%	38%	40%	40%	42%	37%	37%	38%

Vehicle Sales (Mils)-

Vehicle Sales	15.6	16.0	16.3	17.0	16.5	17.3	17.1	17.0	16.9	17.0	17.1	17.0
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MARKET RATE OUTLOOK

Benchmark Rates-

Prime	8.5%	8.5%	8.0%	7.3%	7.3%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%
Fed Funds	5.4%	5.4%	4.9%	4.3%	4.3%	4.3%	4.1%	4.1%	4.1%	4.1%	4.1%	4.1%
3yr UST	4.6%	4.1%	4.0%	4.2%	3.9%	3.9%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%
7yr UST	4.4%	3.8%	4.2%	4.2%	4.2%	4.2%	4.2%	4.3%	4.3%	4.3%	4.3%	4.3%
10yr UST	4.2%	4.4%	3.9%	4.3%	4.5%	4.5%	4.5%	4.5%	4.4%	4.4%	4.4%	4.4%

Market Rates-

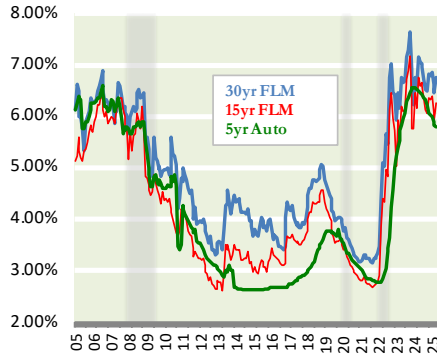
5yr Veh Loan	6.6%	6.5%	6.3%	6.3%	5.9%	5.8%	5.8%	5.7%	5.7%	5.7%	5.7%	5.7%
15yr 1st Mortg	6.5%	6.6%	5.8%	6.3%	5.9%	6.0%	6.0%	5.9%	5.9%	5.9%	5.8%	5.8%
30yr 1st Mortg	6.7%	7.0%	6.5%	6.6%	6.5%	6.7%	6.6%	6.5%	6.4%	6.4%	6.4%	6.4%
Regular Svgs	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%
1Yr Term CD	3.4%	3.4%	3.3%	3.2%	3.1%	3.1%	3.0%	3.0%	3.0%	3.0%	2.9%	2.9%



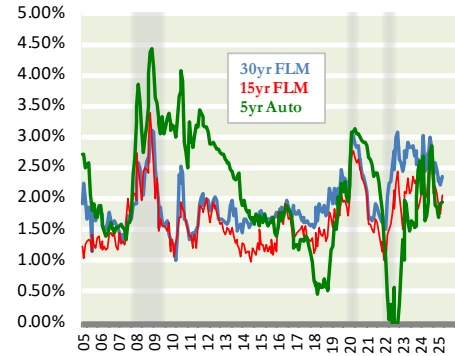
INDICATIVE PRICING SPREADS AND RELATIVE VALUE OF INVESTMENT OPTIONS

	30yr Mortgage	15yr Mortgage	5yr Vehicle
Current	2.23%	1.76%	1.91%
Feb-25	2.32%	1.87%	1.84%
Jan-25	2.29%	1.89%	1.71%
Dec-24	2.48%	2.09%	1.87%
Nov-24	2.58%	2.20%	1.88%
Oct-24	2.40%	2.08%	2.34%
Sep-24	2.79%	2.54%	2.85%
Aug-24	2.99%	2.73%	2.75%
Jul-24	2.70%	2.42%	2.15%
Jun-24	2.74%	2.40%	1.95%
May-24	2.50%	2.03%	1.72%
Apr-24	2.45%	2.05%	1.64%
Mar-24	3.03%	2.57%	2.68%

AVG "A"-PAPER MARKET RATES

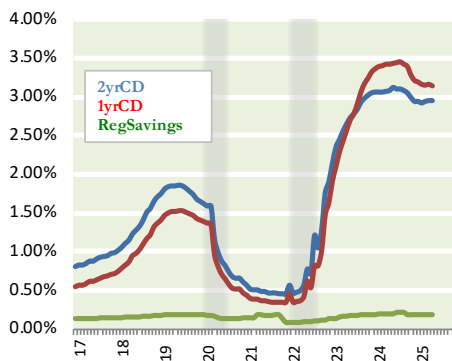


"A"-PAPER PRICING SPREADS

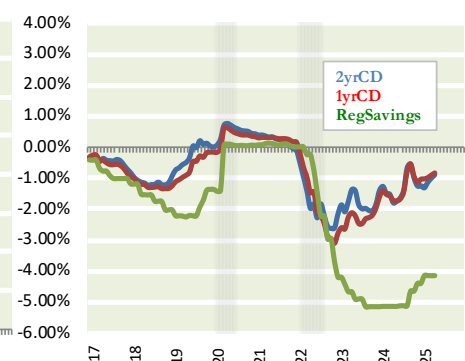


	Reg Svgs	1yr CD	2yr CD
Current	-4.14%	-0.90%	-1.00%
Feb-25	-4.14%	-0.98%	-1.13%
Jan-25	-4.14%	-1.02%	-1.31%
Dec-24	-4.39%	-1.03%	-1.24%
Nov-24	-4.39%	-1.13%	-1.25%
Oct-24	-4.64%	-0.94%	-0.99%
Sep-24	-4.64%	-0.54%	-0.54%
Aug-24	-5.11%	-0.79%	-0.67%
Jul-24	-5.11%	-1.45%	-1.40%
Jun-24	-5.11%	-1.67%	-1.64%
May-24	-5.13%	-1.73%	-1.74%
Apr-24	-5.13%	-1.72%	-1.79%
Mar-24	-5.13%	-1.57%	-1.52%

AVG DEPOSIT MARKET RATES



AVG DEPOSIT PRICING SPREADS



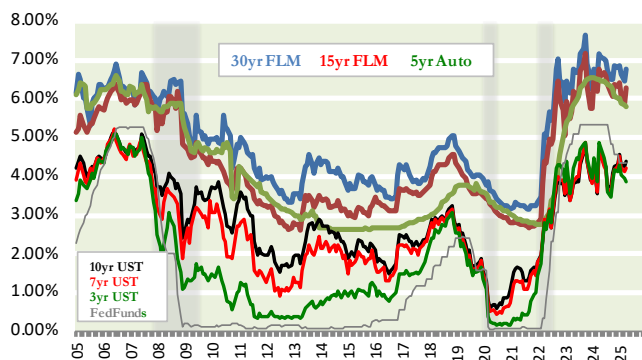
INDICATIVE INTEREST SPREADS AND MATCHED FUNDING VARIABLES

		Cash	1yr Agy	2yr Agy	3yr Agy	4yr Agy	5yr Agy	5yr New Veh	5yr Used Veh	15yr Mortgage	30yr Mortgage
		4.33%	4.04%	4.10%	4.55%	4.58%	4.77%	5.80%	5.95%	6.27%	6.77%
Share Draft	0.13%	4.20%	3.91%	3.97%	4.42%	4.45%	4.64%	5.67%	5.82%	6.14%	6.64%
Regular Savings	0.19%	4.14%	3.85%	3.91%	4.36%	4.39%	4.58%	5.61%	5.76%	6.08%	6.58%
Money Market	0.86%	3.47%	3.18%	3.24%	3.69%	3.72%	3.91%	4.94%	5.09%	5.41%	5.91%
FHLB Overnight	4.37%	-0.04%	-0.33%	-0.27%	0.18%	0.21%	0.40%	1.43%	1.58%	1.90%	2.40%
Catalyst Settlement	5.50%	-1.17%	-1.46%	-1.40%	-0.95%	-0.92%	-0.73%	0.30%	0.45%	0.77%	1.27%
6mo Term CD	3.04%	1.29%	1.00%	1.06%	1.51%	1.54%	1.73%	2.76%	2.91%	3.23%	3.73%
6mo FHLB Term	4.17%	0.16%	-0.13%	-0.07%	0.38%	0.41%	0.60%	1.63%	1.78%	2.10%	2.60%
6mo Catalyst Term	4.79%	-0.46%	-0.75%	-0.69%	-0.24%	-0.21%	-0.02%	1.01%	1.16%	1.48%	1.98%
1yr Term CD	4.07%	-0.03%	0.26%	0.03%	0.48%	0.51%	0.70%	1.73%	1.88%	2.20%	2.70%
1yr FHLB Term	3.95%	0.38%	0.09%	0.15%	0.60%	0.63%	0.82%	1.85%	2.00%	2.32%	2.82%
2yr Term CD	3.95%	0.38%	0.09%	0.15%	0.60%	0.63%	0.82%	1.85%	2.00%	2.32%	2.82%
2yr FHLB Term	3.80%	0.53%	0.24%	0.30%	0.75%	0.78%	0.97%	2.00%	2.15%	2.47%	2.97%
3yr Term CD	3.96%	0.37%	0.08%	0.14%	0.59%	0.62%	0.81%	1.84%	1.99%	2.31%	2.81%
3yr FHLB Term	3.85%	0.48%	0.19%	0.25%	0.70%	0.73%	0.92%	1.95%	2.10%	2.42%	2.92%
7yr FHLB Term	4.30%	0.03%	-0.26%	-0.20%	0.25%	0.28%	0.47%	1.50%	1.65%	1.97%	2.47%
10yr FHLB Term	4.55%	-0.22%	-0.51%	-0.45%	0.00%	0.03%	0.22%	1.25%	1.40%	1.72%	2.22%

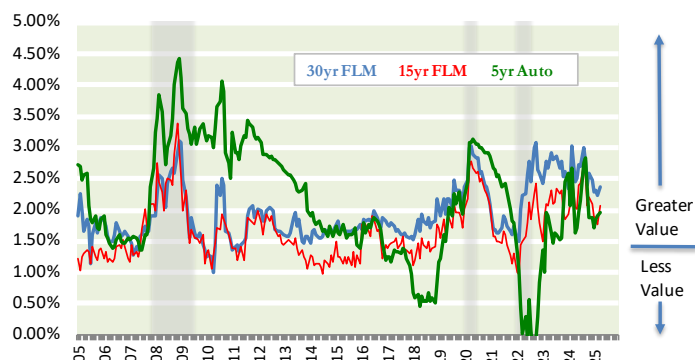
STRATEGIC ASSESSMENT OF INVESTMENT AND FUNDING OPTIONS, RELATIVE VALUE AND PRICING SPREADS

RELATIVE VALUE OF MARGINAL INVESTMENT OPTIONS

"A"-PAPER MARKET RATES



"A"-PAPER PRICING SPREADS



	Current Return	For	Then for the Next	The Net Return Needed to Break-even Against*:							
				30Y FLM	15Y FLM	5Y New	5Y Used	4Y MBS	4Y Call	3Y MBS	3Y Call
Cash	4.33%	-	-	-	-	-	-	-	-	-	-
1yr Agy	4.04%	1 year	4 years	7.45%	6.83%	6.24%	6.43%	4.96%	4.76%	5.57%	4.81%
2yr Agy Callable	4.10%	2 years	3 years	8.55%	7.72%	6.93%	7.18%	5.36%	5.06%	6.98%	5.45%
3yr Agy Callable	4.55%	3 years	2 years	10.10%	8.85%	7.68%	8.05%	5.27%	4.67%	-	-
3yr Agy MBS	5.06%	3 years	2 years	9.34%	8.09%	6.91%	7.29%	3.74%	3.14%	-	-
4yr Agy Callable	4.58%	4 years	1 year	15.53%	13.03%	10.68%	11.43%	-	-	-	-
4yr Agy MBS	4.73%	4 years	1 year	14.93%	12.43%	10.08%	10.83%	-	-	-	-
5yr Agy Callable	4.77%	5 years	-	-	-	-	-	-	-	-	-
5yr New Vehicle	5.80%	3 years	2 years	8.23%	6.98%	-	-	-	-	-	-
5yr Used Vehicle	5.95%	3 years	2 years	8.00%	6.75%	-	-	-	-	-	-
15yr Mortgage	6.27%	5 years	-	-	-	-	-	-	-	-	-
30yr Mortgage	6.77%	5 years	-	-	-	-	-	-	-	-	-

* Best relative value noted by probabilities of achieving "break-even" returns

RELATIVE VALUE OF MARGINAL FUNDING OPTIONS

	Current Cost	For	Then for the Next	The Net Cost Needed to Break-even Against*:			
				3Y CD	3Y FHLB	2Y CD	2Y FHLB
Share Draft	0.13%	1 year	2 years	5.88%	5.85%	7.77%	7.75%
Regular Savings	0.19%	1 year	2 years	5.85%	5.82%	7.71%	7.69%
Money Market	0.86%	1 year	2 years	5.51%	5.48%	7.04%	7.02%
FHLB Overnight	4.33%	1 year	2 years	3.78%	3.75%	3.57%	3.55%
Catalyst Settlement	5.50%	1 year	2 years	3.19%	3.16%	1.20%	2.38%
6mo Term CD	3.04%	6 mos	2.5 yrs	4.14%	4.12%	4.25%	4.24%
6mo FHLB Term	4.18%	6 mos	2.5 yrs	3.92%	3.89%	3.87%	3.86%
6mo Catalyst Term	4.79%	6 mos	2.5 yrs	3.79%	3.77%	3.67%	3.66%
1yr Term CD	4.07%	1 year	2 years	3.91%	3.88%	3.83%	3.81%
1yr FHLB Term	4.05%	1 year	2 years	3.92%	3.89%	3.85%	3.83%
2yr Term CD	3.95%	2 years	1 year	3.98%	3.92%	-	-
2yr FHLB Term	3.94%	2 years	1 year	4.00%	3.94%	-	-
3yr Term CD	3.96%	3 years	-	-	-	-	-
3yr FHLB Term	3.94%	3 years	-	-	-	-	-
7yr FHLB Term	4.28%	-	-	-	-	-	-
10yr FHLB Term	4.48%	-	-	-	-	-	-

* Highest relative value noted by highest differentials and volatility projections

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