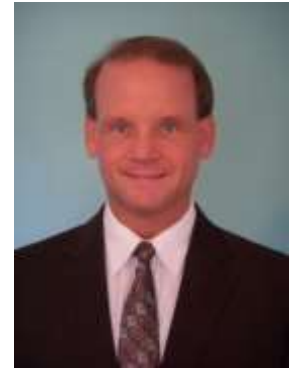


# ZAUTCKE CPA, P.L.L.C.<sup>TM</sup>

Focus On Your Business ... We Will Too

Bartly E. Zautcke CPA, CMA, CFM, CGMA, MAcc.  
P.O. Box 767  
Sanibel, Florida 33957  
(239) 233-3442  
Bart@ZautckeCPA.com  
www.ZautckeCPA.com



## CFO Services

If you do not have, or do not need a permanent CFO; leverage the expertise, practices, tools, and programs of **ZAUTCKE CPA, P.L.L.C.** and pick only the services you need to get the best return on your investment. Our accounting and finance services include the finance and accounting functions you generally find in-house at the world's largest companies. Whether you need short-term strategic support with a specific challenge, or general guidance and executive management of the finance and accounting teams, we have extensive experience developing talent, improving processes, generating substantive ideas, optimizing internal controls, managing cash flow, and preparing financial reports.

## How Do We Add Value?

Our years of hands-on CFO & COO experience working for both large and small companies in combination with our unique capabilities, creativity, and specialized knowledge allow us to provide the talent you need to execute this key position on an interim or part-time basis.

## What We Do To Address Your Challenges

### Finance & Accounting Executive Functions

Acting as part of the senior management team, we can -

- Monitor ongoing GAAP/IFRS/SEC/Private Company Council accounting standards setting and determine the optimal response/approach for the organization
- Develop and improve the budgeting process
- Implement techniques such as zero based budgeting
- Identify & evaluate capacity constraint solutions
- Improve the organization's rolling forecast capabilities and integrate forecasting with long-term planning
- Transform all cost accounting practices and procedures to "state of the art" best practices
- Lead internal audit, due diligence and fraud investigations
- Lead audit preparation and interaction, and manage the overall relationship with auditors
- Be an independent arbiter/advocate for accounts receivable and accounts payable issues
- Perform business risk mapping
- Lead disaster recovery planning and testing
- Advise the company on leveraging tax code revisions to the company's advantage
- Represent the company and respond to any tax inquiries
- Professionally represent the company and manage external relations with investors, board of directors, and regulators
- Maintain relationships with outside professionals and provide direction for them
- Provide financial guidance on negotiation and contract strategy for customer, financing, leasing, labor, and supplier transactions

**CFO LEVEL ACCOUNTING & FINANCE SERVICES LIST CONTINUED ON NEXT PAGE**

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## CFO Level Accounting & Finance Services – Continued

### Treasury, Banking & Investment Management

Acting as part of the senior management team, we can -

- Forecast and manage corporate cash flow
- Optimize working capital through effective management of fixed assets, inventories and reduction in the working capital cycle
- Identify cash investment instruments that optimize income and liquidity
- Function as the primary point of contact for representatives from financial institutions
- Setup, document, monitor and discontinue automatic payments and EFT
- Select, implement and manage point-of-sale, online, merchant credit card, lock box collection, and other customer payment solutions
- Direct compliance with all loan and bond covenants
- Hedge foreign currencies, commodities, and interest rates to maximize company profitability
- Optimize the organization's dividend level

### Accounting & Finance Team Leadership

Acting as part of the senior management team, we can -

- Motivate and lead a high performance accounting & finance team; set an organizational structure and supporting cast capable of taking the organization to the next level; attract, recruit, and retain required members of the accounting & finance function and leadership/management team not currently in place
- Provide overall supervision of the accounting & finance team and all accounting and financial functions
- Develop the financial capabilities and professional competencies of the organization
- Lead performance evaluation and career/succession planning for the accounting & finance team
- Provide regular coaching, mentoring and counseling on management issues
- Ensure adequate department scheduling, coverage, backup and cross training
- Lead key initiatives in the accounting & finance group
- Improve the integrity and accuracy of accounting systems and processes
- Work to decrease financial reporting cost as a percent of revenue

## Why Hire Us?

In addition to all of our proprietary tools, specialized capabilities, and years of hands-on CFO & COO experience working with both large and small companies, we bring you unrivaled: Focus on your needs, value, insight, and compatibility. Work with a locally based firm that delivers confidence, quality, and personal service. **Call now – (239) 233-3442.**