IMRAN MATEEN

ASSET MANAGEMENT | STRATEGIC PLANNING

MERGERS & ACQUISITIONS

Introduction

- A senior investment banking strategist with extensive experience advising corporations, private equity sponsors, and institutional investors on complex strategic and financial transactions. Brings deep expertise across mergers and acquisitions, capital raising, and strategic advisory, with a consistent track record of executing high-value, cross-border transactions in demanding market conditions.
- Led deal teams across multiple sectors, partnering closely with CEOs, boards, and senior management to drive value-creating outcomes. Demonstrates strong leadership in structuring transactions, negotiating with counterparties, and managing multi-disciplinary teams through all phases of execution.
- Respected for integrity, client trust, discretion, and long-term relationship building, with a reputation for delivering thoughtful, independent advice and flawless execution. Recognized as a mentor and leader within the firm, contributing to talent development, franchise growth, and sustained client engagement.

- On a personal level, Imran is 56, a family man with a wife and 2 adults (aged 26 and 21) , and a university graduate in finance & economics
- Originally from Pakistan, Imran worked internationally in over 20 countries in the past 34 years
- Comes from a highly respected business family in Pakistan, Imran opted to work independently
- Spends a lot of time volunteering to community work, helping young entrepreneurs, women workforce in their businesses
- Imran also founded a capacity building and employment institute for visually impaired children and teachers in Pakistan in 2017 under the name of Nai Subah Youth Empowerment Trust – naisubah.org

Asset-Backed Discipline

Maintains a disciplined, asset-backed approach to structuring transactions and innovative financing solutions, ensuring that value creation is grounded in tangible or clearly identifiable underlying assets. Emphasizes transparency, downside protection, and capital preservation, particularly when advising on complex structures, alternative investments, or tokenized assets.

Applies rigorous asset evaluation, valuation, and risk analysis to ensure structures remain robust across market cycles. This asset-backed mindset strengthens investor confidence, supports regulatory compliance, and enables sustainable innovation while safeguarding long-term shareholder and stakeholder value.

Strategic Planning

Provides clear, forward-looking strategic guidance grounded in a deep understanding of industry dynamics, competitive positioning, and capital markets. Partners with senior management and boards to assess growth opportunities, portfolio optimization, and long-term value creation, translating strategic priorities into executable financial and transactional plans.

Applies rigorous analytical frameworks alongside practical judgment to evaluate strategic alternatives, stress-test assumptions, and anticipate risks. Aligns strategy with capital structure, shareholder objectives, and market timing, enabling clients to make confident, well-informed decisions that support sustainable growth and resilience across market cycles.

Maximizing Shareholder Value

Focuses relentlessly on maximizing shareholder value by aligning strategic decisions with long-term value creation, capital efficiency, and risk-adjusted returns. Advises boards and management teams on optimal capital allocation, portfolio rationalization, and transaction structures that enhance earnings quality, balance sheet strength, and shareholder outcomes.

Brings a disciplined, data-driven approach to evaluating strategic alternatives, incorporating valuation analysis, market dynamics, and investor expectations. Balances near-term performance with sustainable growth, ensuring decisions are grounded in clear value creation logic and supported by credible execution pathways.

Developing a Sustainable Competitive Edge

Partners with clients to identify, build, and defend sources of sustainable competitive advantage through strategic clarity, disciplined capital deployment, and thoughtful execution. Advises management teams and boards on positioning strategies that strengthen market leadership, enhance differentiation, and create durable barriers to entry across cycles.

Combines deep industry insight with financial expertise to align operating strategy, investment priorities, and transaction activity with long-term competitive strength. Focuses on scalability, resilience, and adaptability, ensuring clients are equipped to outperform peers while navigating evolving market, regulatory, and technological landscapes.

Business Consolidation & Growth Through Mergers and Acquisitions

Advises clients on business consolidation strategies that leverage mergers and acquisitions to strengthen market position, enhance scale, and unlock operational and financial synergies. Works closely with boards and management teams to identify accretive opportunities, evaluate strategic fit, and structure transactions that support long-term competitive advantage and shareholder value creation.

Brings deep expertise in executing complex consolidation transactions, including platform acquisitions, roll-up strategies, and cross-border combinations. Guides clients through target screening, valuation, negotiation, and integration planning, ensuring disciplined execution, risk mitigation, and successful realization of strategic objectives.

Tokenization of Assets

Advises clients on the strategic application of asset tokenization to enhance liquidity, broaden investor access, and improve capital efficiency. Works with management teams and boards to evaluate the suitability of tokenization across asset classes, integrating regulatory considerations, market infrastructure, and investor demand into a coherent digital asset strategy.

Combines capital markets expertise with emerging technology insight to structure tokenized offerings that align with corporate objectives and governance standards. Guides clients through platform selection, transaction structuring, and market entry, ensuring tokenization initiatives are commercially viable, compliant, and supportive of long-term value creation.

International Joint Ventures

Advises clients on the formation and execution of international joint ventures as a strategic tool to access new markets, share risk, and accelerate growth. Partners closely with boards and management teams to assess strategic rationale, partner selection, governance frameworks, and capital commitments, ensuring alignment of interests across jurisdictions.

Brings deep experience navigating cross-border regulatory, cultural, and operational complexities. Structures joint ventures to balance control and flexibility, protect intellectual property, and support long-term value creation while enabling effective collaboration and scalable expansion in global markets.

Shareholder Training on Sustainability & Succession Planning

Designs and delivers shareholder-focused training programs that strengthen understanding of sustainability, long-term value creation, and effective succession planning. Supports shareholders in aligning governance, leadership continuity, and capital allocation decisions with environmental, social, and regulatory considerations that increasingly influence enterprise value.

Guides shareholders through best practices in board oversight, next-generation leadership development, and ownership transition, ensuring continuity, resilience, and preservation of value across generations. This structured approach enhances informed decision-making, mitigates transition risk, and reinforces a long-term stewardship mindset.

Specialist in Small and Medium Enterprises (SMEs)

Brings deep expertise in advising small and medium enterprises (SMEs) on growth strategy, capital raising, mergers and acquisitions, and operational optimization. Partners closely with owners and management teams to design tailored financial solutions, structure transactions, and implement strategies that enhance scalability, profitability, and long-term value creation.

Combines commercial insight with hands-on execution experience, helping SMEs navigate complex market, regulatory, and financing challenges. Recognized for building trusted, long-term relationships with entrepreneurs and stakeholders, translating sophisticated financial tools into practical, actionable guidance that drives sustainable growth.

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