

A new approach to Leak Detecting in Swimming pools and Spas



Thank you!! For taking the time to read about my approach to a logical cost effective way to manage swimming pool leak situations.

I have developed what I believe is a better approach to any possible leaking pool scenario. One that is time and cost efficient due to the step by step process that is taken, where each step is only taken if certain conditions are met in the stages beforehand.

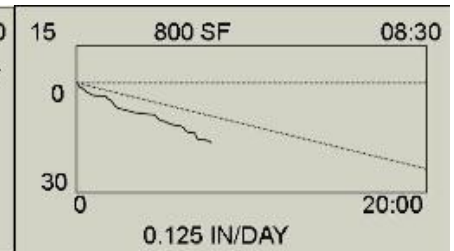
My three step process is outlined below.

STEP 1

LEAK ANALYSIS SERVICE:



15	800 SF	08:30
TOTAL	IN/DAY	GAL/DAY
	0.240	119.05
EVAP	0.125	62.32
LEAK	0.115	56.72



My *Leak Analysis Service* enables rapid computerized determination of a pool's water loss. It measures water level changes to the 10,000th of an inch, enabling leaks to be identified in as little as 15 minutes. My equipment is so sensitive that it will measure changes in water level due to evaporation! My program ensures 100% accurate results graphed out to you in an easily readable report. With all the guesswork now eliminated from the leak detection process, we are able to reach a price much more affordable than traditional leak detection techniques.

STEP 2

LEAK DETECTION SERVICE:



Once a leak determination is made then it is necessary locate the leak. Typically the leak types are plumbing or structural. Each requires *experience*, equipment and knowledge to detect. I utilize underground listening sonar, to locate and pinpoint a plumbing leaks usually within a 1 sq. ft. area.

Structural leaks require diving in the pool and meticulous dye testing at each possible point of water loss. As a certified open water diver I utilize SCUBA to remain in the water for however long is needed to accomplish this test. Summer or winter diving is no problem with wet and dry suits to accomplish the task.

Step 3.

Repair and Retest



In my **25 years** of experience in the swimming pool industry I have ran into hundreds of repair scenarios. All repairs are approached on a case by case basis. I have extensive knowledge and experience with several well tested repair techniques.

Some examples:

- Underwater surface repairs including underwater rebar cutouts

- Structural crack injection and reinforcement utilizing foam or epoxy techniques coupled with carbon fiber reinforcement staples as well as **Torque-Lok** staple utilization
- Plaster patches and total resurfaces available as well as complete pool resurfacing and renovation. Combine your structural repair with your remodel plans and save money.
- Skimmer polyurethane foam injections for those skimmers that have lost their bond to the pool structure
- Options to fix your underground pipe leaks without demolition of your pool deck.
- Many other techniques available including total extraction and rebuild of pool walls, raising floors etc.

Benefits and Cost Savings to you!!

- **All Pool Owners:** Evaporation or a leak? Current options for determination are costly and inaccurate. A 15x30 pool that is losing 1" a day averages out to about 500 gallons a day. This calculates out to a \$250.00 per month unnecessary expense. Traditionally a 'pressure and dye' test (typically \$300 and up) is used to make that determination. This is very costly as well as often very inaccurate.

My leak location procedures. I am hands on the entire process from analysis to repair and recheck. When finished I will provide you with a certificate showing that your pool is certified as non-leaking. I **guarantee** a free retest if within 30 days you are still losing water. Again no guesswork involved.

- **Realtors:** I Provide Leak Status Certifications for your properties with pools. You can make this certificate/report available to potential buyers to take out the 'fear' of purchasing a house with a leaking pool. A standard leak detection test is maybe 70% accurate at best and is very costly. My report will state with 100% accuracy that the pool has been certified as leak free at the time of test. In addition I offer a complete and thorough inspection service for the pool and pool equipment.

Offer a pool school to your buyer given personally by me. New pool owner education is helpful in taking the 'jitterbugs' out of purchasing a house with a pool. There is often times a fear of buying a house with a pool, as many see them as money pits, I am able to quell these concerns. The more comfortable the buyer feels the more likely he won't use the pool as a reason not to purchase your property.

- **Rental Property Owners** - A leaking pool and a tenant not educated on what is proper water loss can not only be costly but detrimental to nearby decking, landscaping and house foundation. Let me test your rental pools so you can be proactive in stopping a potentially expensive repair.
- **Repair Technicians** - Confirm leaks have been fixed at the completion of repair thus avoiding expensive "call-backs." I will test and certify your pools for you!
- **Pool Builders** - Provide a printed out data sheet certifying pool is holding water at completion of swimming pool construction project. Preventing those future calls stating that pool was 'leaking since completion'.

- **Service Personnel** - Verify for your route customers who insist their pool is holding water or those not wanting to spend the 300.00 and up for a leak detection. Verifying for a customer that they have a leak helps move them towards a repair which in turn saves you money on chemicals and time on your service visit. Utmost professionalism is used towards your customers. I have a long time in this business....professional courtesy is guaranteed.

CALL ME LET'S TALK ABOUT IT!

MIKE CONOVER "POOLDOC"

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About Me:

Easy going professional been in the business since 1989. US Army vet, married for 22 years worked and raised 3 kids in Fort Worth. Excellent rapport with the area's top swimming pool professionals and distributors. Worked as operations manager, Service Manager, Construction Superintendent for the area's top pool builders. I Owned and operated my own company, Pool Doctors Inc. for almost 20 years with an A+ rating with the BBB and Angie's List Star Performer awards.

I specialize in ALL aspects of swimming pool installation repair electrical plumbing renovations etc. Let me know what you need!

I enjoy my family, my dogs, my friends, and my work.

Thanks for listening.

