

Don't Fall for It!

The oldest trick in the contractor's arsenal, one that is used everyday is simply for the contractor to lowball your budget, to get the job. DON'T FALL FOR IT ! Front end budgets should not be used to select a contractor. It is a tool for financial planning.

Actual project cost varies per job and depends on the experience and efficiency of the contractor along with his subcontractors, vendors and (YOUR SELECTIONS) .

Front-end budgets are simply a starting point and will vary as details are ironed out and purchased.

More experienced contractors generally understand variables in design and their associative cost. Contractors with specialized cost and pricing systems can provide more reliable budgets. Plans reflect the essentials, however leave the material selections to the purchaser. Price of finishes, cabinetry, fixtures can often blow a budget. It is important to work with a contractor that advises you on your options to control your budget and work in your best interest.

Most Contractors know what to do, however seasoned contractors know what not to do, which subcontractors not to use, and products that can be problematic. Thus, creating a smoother running project with better quality.

Select your Contractor with these qualifications.

1. Trust & Confidence
2. Personal Attention and dedication to the project
3. Reputation, past projects, and customers
4. Competitive & fair pricing

Another important element of the project is to have a good descriptive contract. One that provides a successful venture between the owner and contractor.