

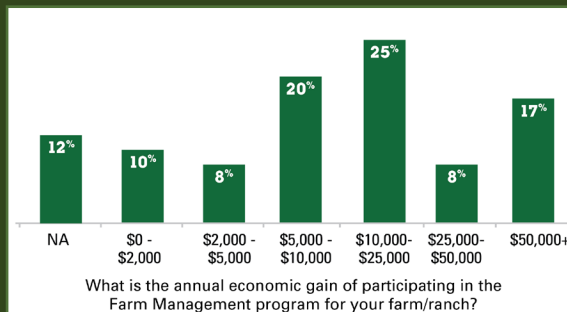
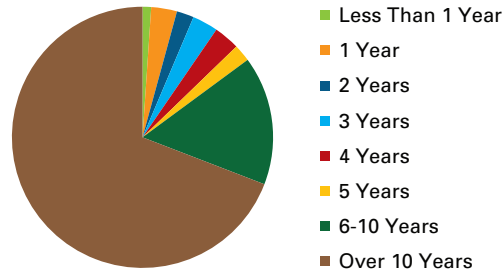
## ND Farm Management Locations

- **Bismarck**  
Bismarck State College 
- **Bottineau**  
Dakota College at Bottineau 
- **Carrington**  
Carrington Research Extension Center 
- **Devils Lake**  
Lake Region State College 
- **Dickinson**  
Dickinson Research Extension Center 
- **Fargo**  
ND State College of Science, Fargo 
- **Glen Ullin**  
Glen Ullin Public School 
- **Jamestown**  
James Valley CTE Center 
- **Langdon**  
Langdon Research Extension Center 
- **Minot**  
North Central Research Extension Center 
- **Rugby**  
Merchants Bank 
- **Stanley**  
Mountrail County Agricultural Agency 
- **Wahpeton**  
ND State College of Science 

# ND FARM MANAGEMENT EDUCATION

# ND FARM MANAGEMENT EDUCATION

How many years have you been a member of the Farm Management analysis program?



### Contact Information:

**Craig Kleven**

Supervisor Agricultural Education

701-328-3162 • crkleven@nd.gov  
www.ndfarmmanagement.com

 @North Dakota Farm Management Education Program



Sponsored by: North Dakota Department of Career & Technical Education  
Bismarck, North Dakota





## Where Do You Receive Your Financial Education?

	Farm Management	Lender/Accountant
Goal Setting	✓	
Explanation of Financial Documents	✓	Lender: Limited
Assessing Personal Skills	✓	
Help Establish a Record Keeping System	✓	Lender: Limited
Balance Sheet Preparation	✓	Lender: ✓ Accountant: Limited
Financial & Production Trends	✓	Lender: Limited
Cash Flow Planning	✓	Lender: ✓
Cash Reconciliation	✓	Lender: ✓ Accountant: ✓
Income Statement	✓	Lender: ✓ Accountant: Limited
Year End Analysis	✓	Lender: Limited
Crop & Livestock Enterprise Analysis	✓	Lender: Limited
Explanation of Financial Numbers	✓	Lender: Limited
Cost of Production Per Unit	✓	
Analyzing Alternatives	✓	
Risk Management & Marketing	✓	
Tax Planning Preparation	✓	Lender: Limited Accountant: ✓

**Our Mission:** To provide lifelong learning opportunities in economic and financial management for persons involved in the farming and ranching business.

### Provides Instruction/Assistance in:

- Business/Family goal setting
- Improving the farm or ranch's recordkeeping system
- Increasing the knowledge of farm and ranch financial management through planning and business analysis
- Developing an understanding of the financial strengths and weaknesses of the farm or ranch business
- Improving the efficiency and organization of the farm or ranch business
- Developing the operator's and family's appreciation of the effects of current and long term decisions
- Benchmarking – operator has an opportunity to compare his farm profit, balance sheet ratios and farm enterprises to similar farms in their Region and the State



### What are producers saying about our program?

"The Farm Management Program is absolutely a critical tool for my operation. It is vital to securing my operating funds. It is crucial to my decision making. It is extremely useful when comparing to other producers throughout the state to evaluate things that are good to poor. Every farm operation, large or small, should be required to participate in this program."

- Bismarck State College Program Enrollee 

"It has allowed us to make more intelligent decisions based on the information provided to us in the packet. It has allowed our lender to also better understand the farming operation. With the stress and tight margins in the farm sector today, the Farm management program is a wonderful working tool to assist all involved in the operation."

- Dakota College at Bottineau Program Enrollee 

"It's nice to have someone you can talk to that knows & understands your operation and is willing to help you achieve your personal goals. The Farm Management Program is a very valuable source of guidance for my operation."

- North Dakota State College of Science Program Enrollee 

