# Community Connections, Inc.
# FY 2018 Budget
Approved June 28, 2017



## Mission Statement

*This explains what we do, where we do it, for whom, and why.*

**Our mission is to create opportunities for children and adults with developmental and intellectual disabilities to lead healthy and fulfilling lives within our community.**

## Vision Statement

*This explains what a company would like to manifest in the community over the next 10 years.*

**Our vision is a community where all people with developmental disabilities have the same opportunities as other community members.**

## Undesignated Net Assets / Capital Budget

| | FY 16 Actual | FY17 Projected | FY18 Budget |
|---|---|---|---|
| Beginning undesignated net assets | $ 556,486.00 | $ 669,909.28 | $ 859,820.45 |
| Board Designated Operating Reserves | (65,500.00) | 31,675.05 | (24,537.02) |
| Net Surplus (Deficit)-Normal Operation | 134,487.00 | 114,483.95 | 12,782.37 |
| Capital Expenditures: | | | |
| Add depreciation expense | 60,855.09 | 68,327.18 | 68,345.00 |
| Property, Plant, & Equipment | | | |
| CDOT Van match | | (8,575.00) | |
| **LED Project - Columbine** | | | (13,000.00) |
| **Computer - 1 Admin** | | | (1,500.00) |
| Principle payments on loans | (16,418.82) | (16,000.00) | (16,000.00) |
| Ending undesignated net assets | $ 669,909.28 | $ 859,820.45 | $ 885,910.80 |

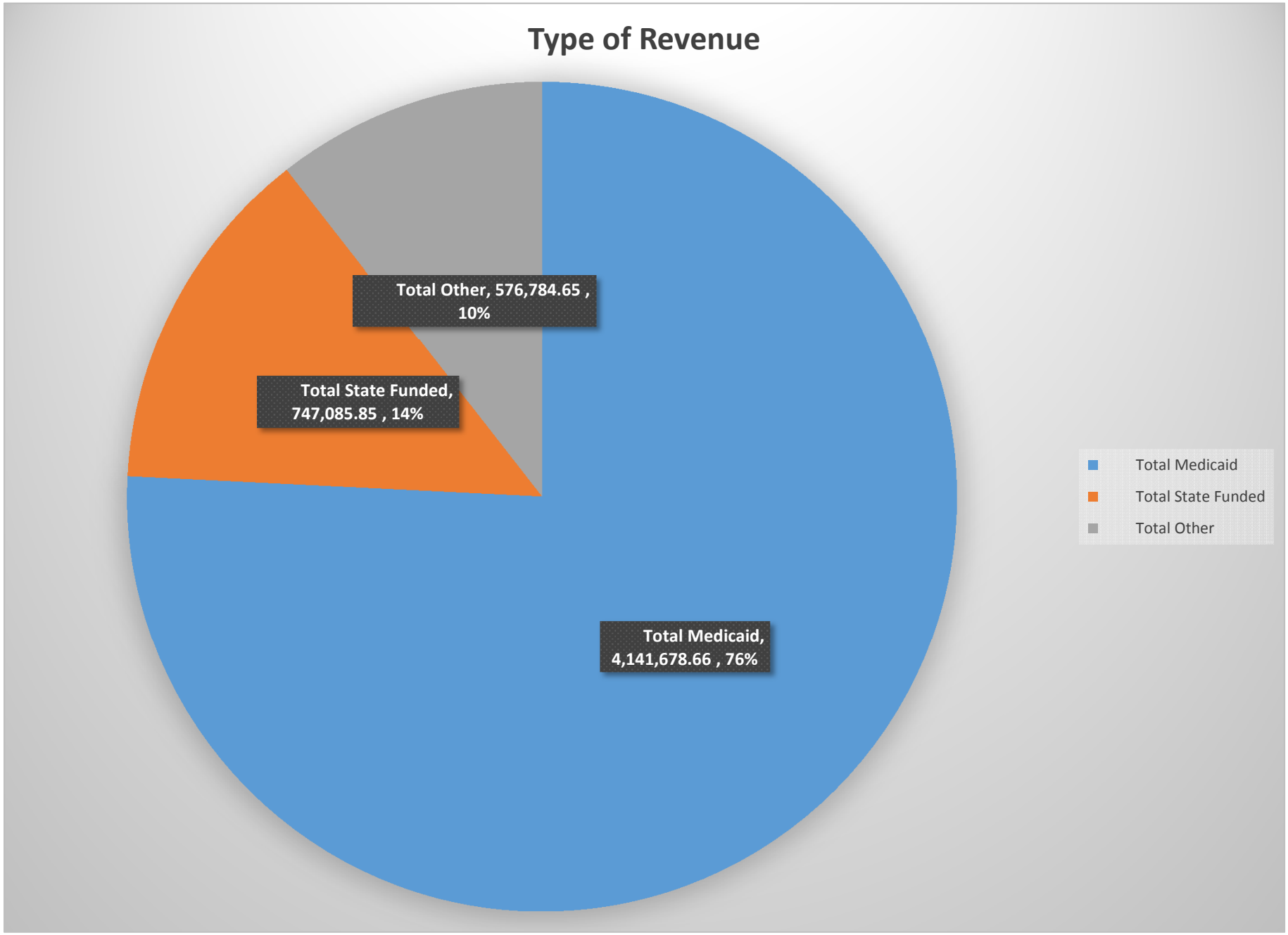
UNDESIGNATED NET ASSETS= Unrestricted net assets less net investments in plant and equipment. This balance represents net assets generally available to meet operating needs.

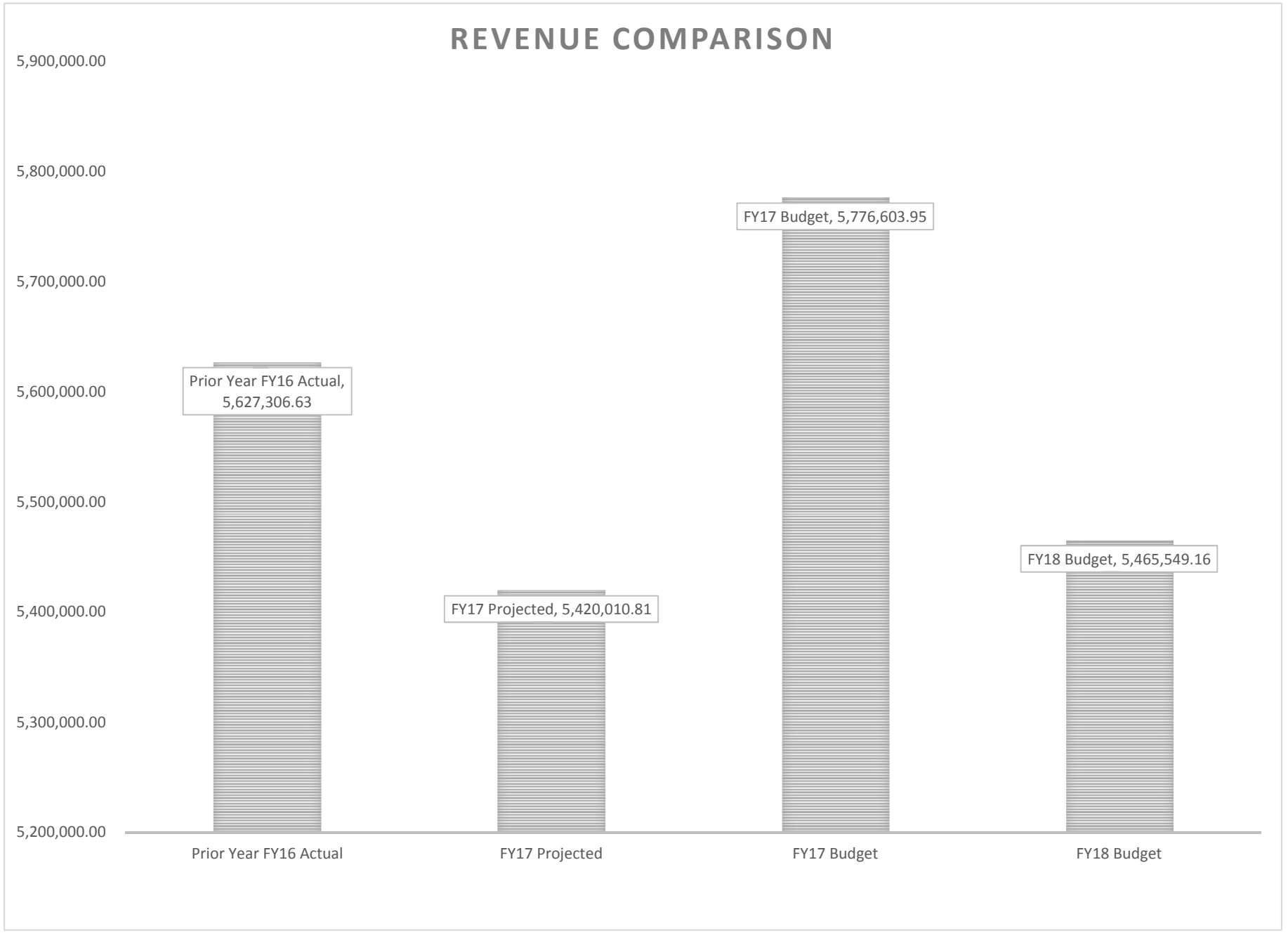
| **Board Reserves Calculation:** | FY16 Actual | FY17 Projected | FY18 Budget |
|---|---|---|---|
| Total Expenses | 5,492,820.00 | 5,305,526.86 | 5,452,766.79 |
| Less Depreciation (non-cash) | (63,748.85) | (68,327.18) | (68,345.00) |
| Less City Land Lease (non-cash) | (9,250.00) | (9,250.00) | (9,250.00) |
| Annual Operating Costs | 5,419,821.15 | 5,227,949.68 | 5,375,171.79 |
| Monthly Operating Costs | 451,651.76 | 435,662.47 | 447,930.98 |
| **Two Months Operating Reserves** | $ 903,000.00 | $ 871,324.95 | $ 895,861.97 |

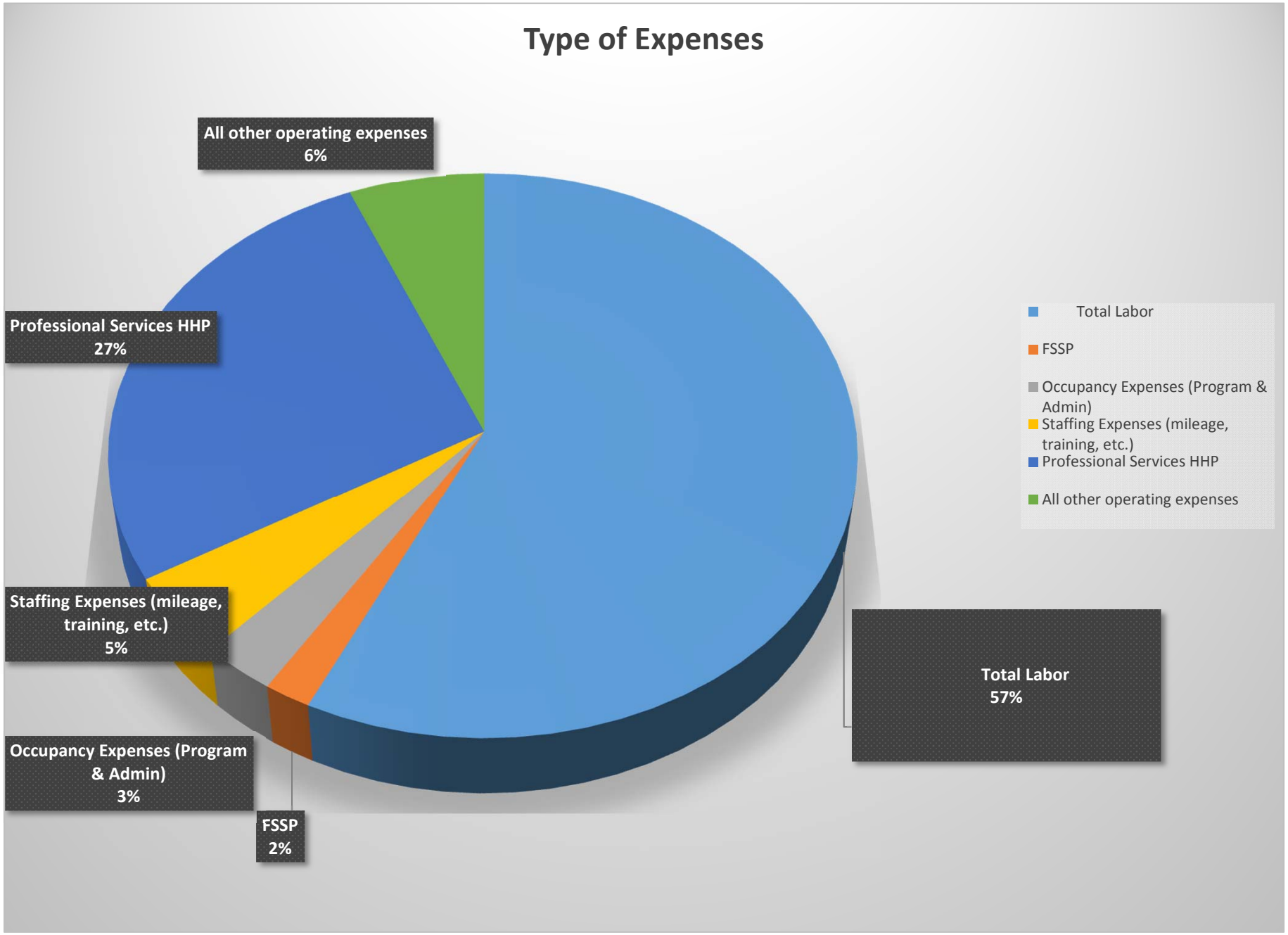
***Community Connections, Inc.***

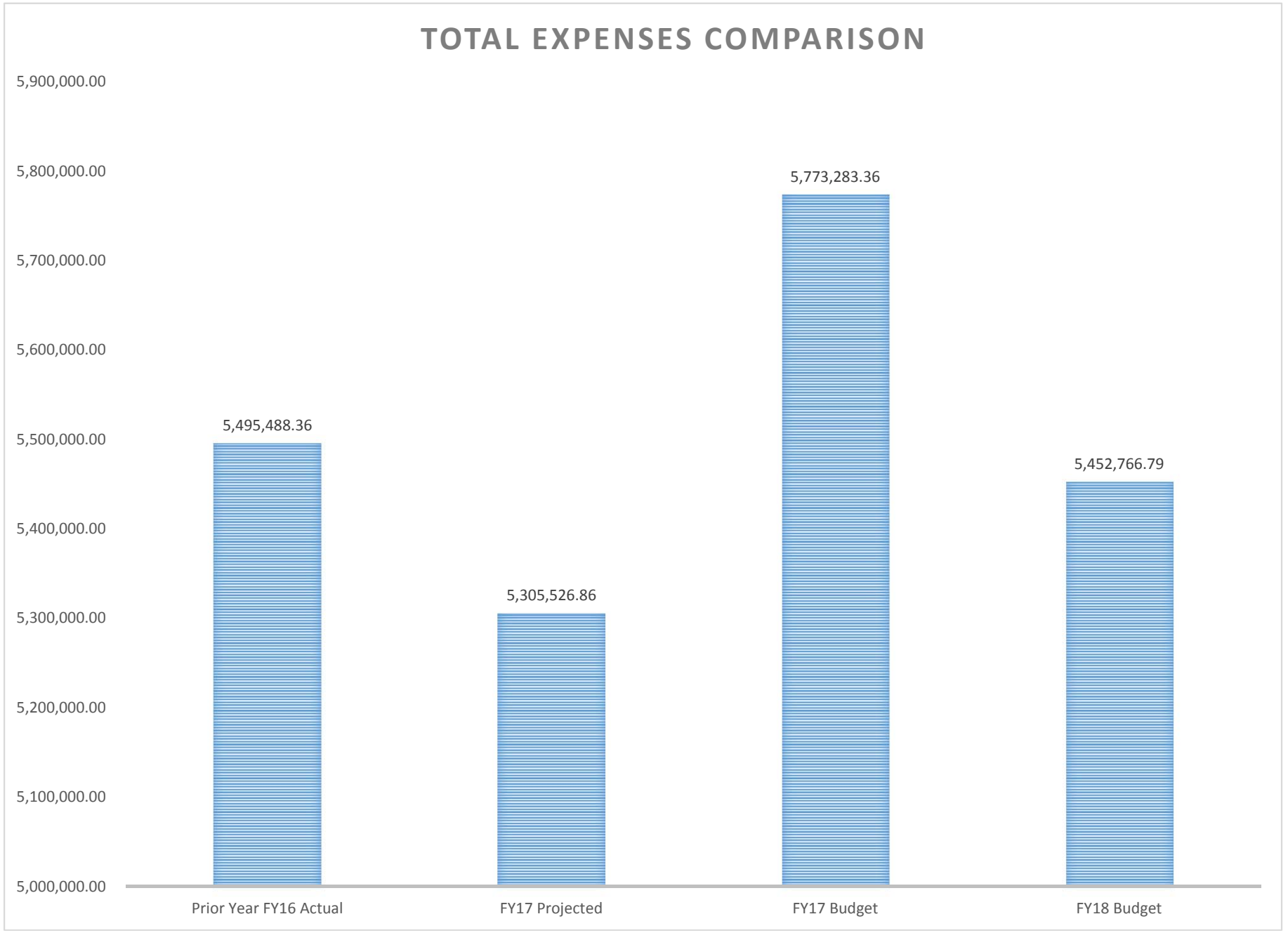
***FY18 Draft Budget - Summary***

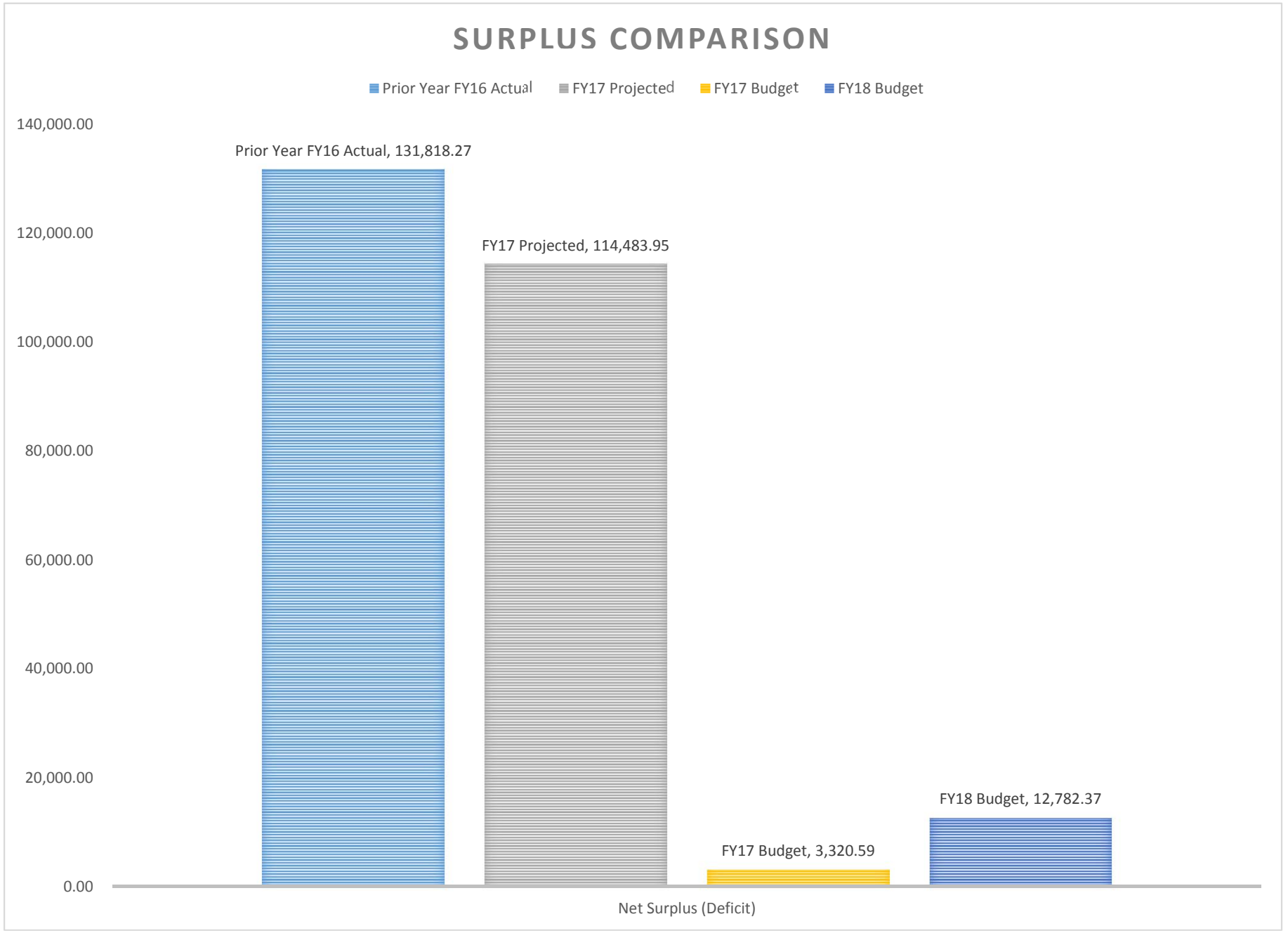
| Dept. | Revenue | Expenses | Surplus/ (Deficit) |
|---|---|---|---|
| Admin-400 | 578,342 | 649,578 | **(71,236)** |
| CM-410 | 407,246 | 412,094 | **(4,847)** |
| FSSP-420 | 104,591 | 104,591 | **1** |
| FSSP A -430 | 36,861 | 39,458 | **(2,597)** |
| CHCBS-560 | 11,000 | 14,051 | **(3,051)** |
| EI Service Coordination-525 | 114,815 | 137,132 | **(22,317)** |
| EI Direct Services - 510 | 207,614 | 162,019 | **45,595** |
| EI Management-540 | 47,815 | 44,165 | **3,650** |
| EI Other Insurance-550 | 58,644 | 78,217 | **(19,573)** |
| State SLS Ctz-662 | 47,300 | 41,847 | **5,454** |
| State SLS Dgo-663 | 57,567 | 60,350 | **(2,783)** |
| Medicaid SLS Ctz-732 | 165,973 | 197,567 | **(31,594)** |
| Medicaid SLS Dgo-733 | 325,671 | 370,409 | **(44,738)** |
| CES - 530 | 60,470 | 43,738 | **16,732** |
| Comp Residential Ctz-758 | 1,669,756 | 1,563,913 | **105,843** |
| Comp Residential Dgo-759 | 1,273,582 | 1,252,785 | **20,798** |
| Holly House - 754 | 300,919 | 326,104 | **(25,186)** |
| Pine Street - 755 | 429,948 | 409,663 | **20,285** |
| OJT - 680 | 17,850 | 13,903 | **3,947** |
| Vocational - 785 | 57,388 | 47,925 | **9,463** |
| Fundraising - 800 | 10,600 | 6,325 | **4,275** |
| FOT - 804 | 13,000 | 8,339 | **4,662** |
| | | | **-** |
| Total | 5,996,953 | 5,984,170 | **12,783** |


Type of Revenue
Total Other, 576,784.65 , 10%
Total State Funded, 747,085.85 , 14%
Total Medicaid, 4,141,678.66 , 76%
Total Medicaid
Total State Funded
Total Other


REVENUE COMPARISON
5,900,000.00
5,800,000.00
5,700,000.00
5,600,000.00
5,500,000.00
5,400,000.00
5,300,000.00
5,200,000.00
Prior Year FY16 Actual, 5,627,306.63
FY17 Projected, 5,420,010.81
FY17 Budget, 5,776,603.95
FY18 Budget, 5,465,549.16
Prior Year FY16 Actual
FY17 Projected
FY17 Budget
FY18 Budget


Type of Expenses
All other operating expenses
6%
Professional Services HHP
27%
Staffing Expenses (mileage, training, etc.)
5%
Occupancy Expenses (Program & Admin)
3%
FSSP
2%
Total Labor
57%
Total Labor
FSSP
Occupancy Expenses (Program & Admin)
Staffing Expenses (mileage, training, etc.)
Professional Services HHP
All other operating expenses


TOTAL EXPENSES COMPARISON
5,900,000.00
5,800,000.00
5,700,000.00
5,600,000.00
5,500,000.00
5,400,000.00
5,300,000.00
5,200,000.00
5,100,000.00
5,000,000.00
5,495,488.36
5,305,526.86
5,773,283.36
5,452,766.79
Prior Year FY16 Actual
FY17 Projected
FY17 Budget
FY18 Budget


SURPLUS COMPARISON
Prior Year FY16 Actual
FY17 Projected
FY17 Budget
FY18 Budget
140,000.00
120,000.00
100,000.00
80,000.00
60,000.00
40,000.00
20,000.00
0.00
Prior Year FY16 Actual, 131,818.27
FY17 Projected, 114,483.95
FY17 Budget, 3,320.59
FY18 Budget, 12,782.37
Net Surplus (Deficit)

Community Connections, Inc.
FY18 Budget

| Year | Prior Year FY16 Actual | FY17 Projected | FY17 Budget | FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| Comp - Residential PCA | 588,109.04 | 332,040.47 | 497,685.09 | 202,799.00 | (294,886.09) | (145.41)% |
| Comp - Residential Host Homes | 1,897,975.10 | 2,015,297.10 | 1,977,119.65 | 2,156,202.28 | 179,082.63 | 8.31% |
| Transportation | 124,808.93 | 108,739.98 | 125,000.00 | 116,861.00 | (8,139.00) | (6.96)% |
| Behavioral | 68,977.86 | 76,000.00 | 74,500.00 | 0.00 | (74,500.00) | 0.00% |
| Supplies Disposable | 5,781.05 | 7,190.40 | 6,000.00 | 7,800.00 | 1,800.00 | 23.08% |
| Dental | 3,494.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Vision | 9,435.00 | 10,671.60 | 11,925.00 | 13,635.00 | 1,710.00 | 12.54% |
| Medicaid SLS | 316,352.96 | 324,160.13 | 352,000.00 | 362,175.06 | 10,175.06 | 2.81% |
| Respite - Medicaid SLS | 23,521.21 | 20,544.62 | 26,546.00 | 24,352.52 | (2,193.48) | (9.01)% |
| Home/Vehicle Mod - SLS | 17,208.00 | 5,423.28 | 1,500.00 | 2,800.00 | 1,300.00 | 46.43% |
| Personal Care-SLS | 75,834.00 | 52,301.70 | 83,740.00 | 66,447.42 | (17,292.58) | (26.02)% |
| Specialized Habilitation-DD | 223,976.51 | 202,790.53 | 253,834.14 | 210,043.29 | (43,790.85) | (20.85)% |
| Supported Comm Conn -DD | 432,072.39 | 388,177.31 | 484,533.37 | 443,142.96 | (41,390.41) | (9.34)% |
| Specialized Habilitation-SLS | 8,218.43 | 9,350.83 | 14,190.24 | 15,676.24 | 1,486.00 | 9.48% |
| Supported Comm Conn -SLS | 36,873.70 | 40,167.79 | 38,544.89 | 48,685.95 | 10,141.06 | 20.83% |
| Supported Employment-DD | 55,868.86 | 32,439.52 | 62,500.00 | 44,412.95 | (18,087.05) | (40.72)% |
| Supported Employment-SLS | 10,368.28 | 6,181.66 | 25,000.00 | 7,974.99 | (17,025.01) | (213.48)% |
| Children's Extensive Support | 45,883.86 | 60,976.51 | 53,000.00 | 60,470.00 | 7,470.00 | 12.35% |
| TCM - | 318,553.26 | 314,511.70 | 370,000.00 | 347,200.00 | (22,800.00) | (6.57)% |
| CHCBS Revenue | 10,197.44 | 10,741.25 | 10,000.00 | 11,000.00 | 1,000.00 | 9.09% |
| Total Medicaid | 4,273,509.88 | 4,017,706.38 | 4,467,618.38 | 4,141,678.66 | (325,939.72) | (7.87)% |
| State Funded | | | | | | |
| State SLS | 88,001.92 | 72,087.84 | 97,830.00 | 88,036.95 | (9,793.05) | (11.12)% |
| Early Intervention | 169,896.00 | 202,962.40 | 160,614.00 | 150,484.00 | (10,130.00) | (6.73)% |
| EI-Payor of Last Resort | 0.00 | 0.00 | 0.00 | 40,000.00 | 40,000.00 | 100.00% |
| EI - Trust | 16,053.00 | 7,469.46 | 15,277.50 | 6,000.00 | (9,277.50) | (154.63)% |
| EI - Other Insurance | 28,196.44 | 44,737.30 | 42,500.00 | 47,644.00 | 5,144.00 | 10.80% |
| Family Support Services | 104,767.20 | 104,767.20 | 104,767.20 | 104,591.29 | (175.91) | (0.17)% |
| Family Support Services- PY | 0.00 | (2,347.36) | 0.00 | 0.00 | 0.00 | 0.00% |
| Management Fee-State | 90,507.53 | 76,598.28 | 81,188.82 | 75,867.85 | (5,320.97) | (7.01)% |
| Case Management State | 44,628.36 | 39,958.92 | 44,628.57 | 40,607.25 | (4,021.32) | (9.90)% |
| IDD Determinations-CM | 6,853.95 | 6,931.52 | 5,020.00 | 7,722.12 | 2,702.12 | 34.99% |
| Wait List Management-CM | 10,501.98 | 28,333.52 | 11,970.00 | 22,275.94 | 10,305.94 | 46.26% |
| EI Service Coordination | 40,999.07 | 54,592.94 | 42,005.00 | 71,815.00 | 29,810.00 | 41.51% |
| Case Management - SIS | 2,797.08 | 2,846.89 | 2,150.00 | 2,599.90 | 449.90 | 17.30% |
| QA / UR | 43,942.35 | 41,287.62 | 43,000.00 | 43,602.00 | 602.00 | 1.38% |
| Broker Fee - Trust | 2,703.00 | 1,180.70 | 2,500.00 | 3,600.00 | 1,100.00 | 30.56% |
| Other State Revenue | 220.82 | 26.40 | 9,460.00 | 100.00 | (9,360.00) | (9,360.00)% |
| Onboarding-WL Management | 24,923.86 | 30,781.24 | 29,748.48 | 17,609.55 | (12,138.93) | (68.93)% |
| SLS Incentive Distribution | | 39,912.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| FSSP - Respite | 17,574.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Part C Direct Service | 10,526.65 | 0.00 | 26,556.00 | 22,130.00 | (4,426.00) | (20.00)% |

Community Connections, Inc.
FY18 Budget

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| PASARR Revenue | 0.00 | 0.00 | 400.00 | 400.00 | 0.00 | 0.00% |
| HUD - Subsidy's | 2,824.00 | 1,954.80 | 1,500.00 | 2,000.00 | 500.00 | 25.00% |
| DVR | 3,837.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total State Funded | 709,754.71 | 754,081.67 | 721,115.57 | 747,085.85 | 25,970.28 | 3.48% |
| Other | | | | | | |
| La Plata County Contribution | 42,000.00 | 42,000.00 | 42,000.00 | 42,000.00 | 0.00 | 0.00% |
| City of Durango | 36,382.50 | 31,985.00 | 37,000.00 | 31,118.65 | (5,881.35) | (18.90)% |
| Town of Bayfield Contribution | 1,000.00 | 1,000.00 | 1,000.00 | 1,000.00 | 0.00 | 0.00% |
| Montezuma Contribution | 10,000.00 | 0.00 | 10,000.00 | 0.00 | (10,000.00) | 0.00% |
| City of Cortez Contribution | 3,000.00 | 0.00 | 3,000.00 | 0.00 | (3,000.00) | 0.00% |
| United Way - EI | 6,276.58 | 4,716.13 | 5,000.00 | 5,000.00 | 0.00 | 0.00% |
| General Donation Revenue | 16,532.00 | 18,248.92 | 8,050.00 | 2,500.00 | (5,550.00) | (222.00)% |
| On-line Donations Campaign | 778.95 | 108.00 | 1,000.00 | 100.00 | (900.00) | (900.00)% |
| Special Events Revenue | 20,350.80 | 20,470.20 | 11,000.00 | 21,000.00 | 10,000.00 | 47.62% |
| Purpose Restricted Revenue | 2,770.00 | 2,043.04 | 0.00 | 1,500.00 | 1,500.00 | 100.00% |
| Release from Restriction | 2,550.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| In-kind Donation | 13,562.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Grants | 3,729.80 | 44,772.95 | 1,500.00 | 4,600.00 | 3,100.00 | 67.39% |
| Interest Revenue | 1,764.22 | 2,035.80 | 1,800.00 | 2,100.00 | 300.00 | 14.29% |
| Room & Board | 456,958.59 | 428,653.89 | 443,520.00 | 428,976.00 | (14,544.00) | (3.39)% |
| Rental Income - Comp | 7,378.48 | 11,610.00 | 7,300.00 | 13,800.00 | 6,500.00 | 47.10% |
| OJT Revenue | 18,221.04 | 11,929.31 | 12,000.00 | 17,850.00 | 5,850.00 | 32.77% |
| Insurance Claim Proceeds- | 88.94 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Gain / Loss | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Unrealized Gain / Loss | (210.87) | 25,281.18 | 3,500.00 | 4,000.00 | 500.00 | 12.50% |
| Miscellaneous Revenue | 408.51 | 3,368.34 | 200.00 | 1,240.00 | 1,040.00 | 83.87% |
| Total Other | 644,042.04 | 648,222.76 | 587,870.00 | 576,784.65 | (11,085.35) | (1.92)% |
| Total Revenue | 5,627,306.63 | 5,420,010.81 | 5,776,603.95 | 5,465,549.16 | (311,054.79) | (5.69)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 2,762,162.16 | 2,548,753.46 | 2,924,410.92 | 2,604,501.56 | (319,909.36) | (12.28)% |
| Training Wages | 47,327.92 | 66,187.55 | 48,450.00 | 49,700.00 | 1,250.00 | 2.52% |
| Bonus Wages | 500.00 | 2,100.00 | 1,500.00 | 150.00 | (1,350.00) | (900.00)% |
| Payroll Taxes | 212,433.28 | 195,090.97 | 222,307.76 | 200,981.87 | (21,325.89) | (10.61)% |
| Unemployment Expense | 1,297.70 | 8,990.86 | 14,984.72 | 13,216.43 | (1,768.29) | (13.38)% |
| Work Comp | 47,960.24 | 71,347.81 | 71,928.59 | 74,025.10 | 2,096.51 | 2.83% |
| Health Insurance | 0.00 | 70,723.14 | 116,764.80 | 165,823.46 | 49,058.66 | 29.58% |
| Other Benefits | 6,235.21 | 7,154.83 | 7,201.97 | 6,675.37 | (526.60) | (7.89)% |
| Total Labor | 3,077,916.51 | 2,970,348.62 | 3,407,548.76 | 3,115,073.79 | (292,474.97) | (9.39)% |
| Other Operating | | | | | | |
| Advertising | 16,364.29 | 10,477.96 | 8,950.00 | 9,450.00 | 500.00 | 5.29% |
| Assistive Technology | 8,402.69 | 8,936.46 | 11,570.00 | 8,275.00 | (3,295.00) | (39.82)% |

Community Connections, Inc.
FY18 Budget

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Board of Directors Expense | 560.35 | 555.34 | 1,500.00 | 1,000.00 | (500.00) | (50.00)% |
| Building Janitorial | 3,904.89 | 3,021.41 | 5,220.00 | 6,300.00 | 1,080.00 | 17.14% |
| Building Rent | 40,512.20 | 40,533.71 | 42,004.00 | 23,640.00 | (18,364.00) | (77.68)% |
| Land Rent-Holly House | 9,249.96 | 9,249.96 | 9,250.00 | 9,250.00 | 0.00 | 0.00% |
| Building Rent - In-kind | 12,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Building Rent - Admin | 11,400.00 | 1,140.00 | 11,400.00 | 0.00 | (11,400.00) | 0.00% |
| Building Maintenance | 63,336.03 | 15,807.70 | 18,025.00 | 26,675.00 | 8,650.00 | 32.43% |
| Computer / IT Expense | 56,439.25 | 57,914.06 | 60,465.00 | 64,808.00 | 4,343.00 | 6.70% |
| Condo Dues | 0.00 | 23,877.90 | 23,000.00 | 34,266.00 | 11,266.00 | 32.88% |
| Customer Acknowledgement | 2,450.43 | 3,246.25 | 1,600.00 | 4,800.00 | 3,200.00 | 66.67% |
| Depreciation & Amortization | 60,855.09 | 68,327.18 | 74,185.00 | 68,345.00 | (5,840.00) | (8.54)% |
| Development | 9,243.57 | 6,828.04 | 5,000.00 | 7,500.00 | 2,500.00 | 33.33% |
| Disposal | 133.96 | 503.27 | 700.00 | 600.00 | (100.00) | (16.67)% |
| Dues & Subscription | 9,155.41 | 11,532.89 | 8,515.00 | 10,675.00 | 2,160.00 | 20.23% |
| Equipment Lease | 7,728.56 | 8,399.76 | 8,550.00 | 8,884.00 | 334.00 | 3.76% |
| Equipment Maintenance | 373.69 | 267.94 | 1,100.00 | 700.00 | (400.00) | (57.14)% |
| Food | 18,061.79 | 12,480.24 | 24,700.00 | 9,600.00 | (15,100.00) | (157.29)% |
| FSSP Direct | 96,142.00 | 94,534.91 | 98,064.00 | 92,702.00 | (5,362.00) | (5.78)% |
| FSSP-Other | 26,019.06 | 10,231.15 | 8,003.20 | 10,000.00 | 1,996.80 | 19.97% |
| Home Modification | 10,590.01 | 0.00 | 1,500.00 | 0.00 | (1,500.00) | 0.00% |
| Insurance-Automobile | 5,104.20 | 5,834.52 | 6,055.00 | 5,730.00 | (325.00) | (5.67)% |
| Insurance-Board | 4,941.96 | 4,439.66 | 4,933.00 | 4,950.00 | 17.00 | 0.34% |
| Insurance-Cyber Policy | 3,850.56 | 3,450.48 | 3,890.00 | 3,590.00 | (300.00) | (8.36)% |
| Insurance- Professional & GL | 15,374.78 | 15,651.96 | 15,290.00 | 16,032.00 | 742.00 | 4.63% |
| Insurance - Property | 7,853.78 | 7,809.32 | 7,707.00 | 7,990.00 | 283.00 | 3.54% |
| Insurance - Umbrella | 7,805.04 | 7,905.00 | 7,925.00 | 7,940.00 | 15.00 | 0.19% |
| Interest Building | 15,237.02 | 16,306.45 | 13,400.00 | 13,300.00 | (100.00) | (0.75)% |
| Interest Other | 593.43 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Lobbying | 1,625.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Meetings | 5,456.14 | 10,780.01 | 7,650.00 | 14,068.00 | 6,418.00 | 45.62% |
| Moving expense | 2,186.71 | 2,436.00 | 1,200.00 | 1,600.00 | 400.00 | 25.00% |
| Payroll and HR IS | 18,064.54 | 16,419.95 | 22,100.00 | 16,500.00 | (5,600.00) | (33.94)% |
| Pest Control | 0.00 | 0.00 | 2,500.00 | 2,100.00 | (400.00) | (19.05)% |
| Professional Development | 14,137.56 | 6,143.78 | 21,690.18 | 19,750.00 | (1,940.18) | (9.82)% |
| Professional Service - | 18,050.00 | 18,800.00 | 19,000.00 | 19,000.00 | 0.00 | 0.00% |
| Prof Serv - Legal | 5,419.18 | 3,808.80 | 9,600.00 | 8,150.00 | (1,450.00) | (17.79)% |
| Prof Serv Behavioral | 62,768.25 | 66,019.37 | 67,000.00 | 1,000.00 | (66,000.00) | (6,600.00)% |
| Prof Serv Dental | 2,822.00 | 93.60 | 200.00 | 0.00 | (200.00) | 0.00% |
| Prof Serv Host Home | 1,330,710.47 | 1,412,925.67 | 1,422,786.22 | 1,477,188.00 | 54,401.78 | 3.68% |
| Prof Serv Medical | 0.00 | 420.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Mentorship | 1,015.00 | 403.20 | 0.00 | 1,344.00 | 1,344.00 | 100.00% |
| Professional Services Other | 12,628.75 | 26,977.15 | 20,250.00 | 26,850.00 | 6,600.00 | 24.58% |

Community Connections, Inc.
FY18 Budget

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Professional Services-Other In-kind | 1,562.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Personal Care | 20.00 | 589.26 | 1,000.00 | 2,492.00 | 1,492.00 | 59.87% |
| Prof Serv - Psych Exam (CM | 0.00 | 0.00 | 400.00 | 0.00 | (400.00) | 0.00% |
| Prof Serv Respite | 28,600.00 | 25,410.00 | 30,750.00 | 28,000.00 | (2,750.00) | (9.82)% |
| Prof Serv Vision | 9,832.22 | 10,670.65 | 9,300.00 | 9,600.00 | 300.00 | 3.13% |
| Purchased Recreation | 4,660.52 | 2,842.20 | 3,850.00 | 3,500.00 | (350.00) | (10.00)% |
| Service Charges | 6,233.28 | 5,101.01 | 2,995.00 | 2,745.00 | (250.00) | (9.11)% |
| Onboarding | 11,255.23 | 13,141.31 | 11,737.00 | 13,925.00 | 2,188.00 | 15.71% |
| Staff Training In-service | 4,570.21 | 11,744.33 | 10,650.00 | 14,200.00 | 3,550.00 | 25.00% |
| Staff Acknowledgement | 11,620.61 | 12,756.28 | 17,900.00 | 16,800.00 | (1,100.00) | (6.55)% |
| Staff Mileage | 79,824.82 | 74,412.50 | 72,450.00 | 69,325.00 | (3,125.00) | (4.51)% |
| Supplies Household | 4,082.89 | 2,367.92 | 2,920.00 | 2,250.00 | (670.00) | (29.78)% |
| Supplies Medical | 5,433.52 | 5,903.36 | 5,600.00 | 6,880.00 | 1,280.00 | 18.60% |
| Supplies Office | 13,068.20 | 10,181.66 | 12,900.00 | 11,640.00 | (1,260.00) | (10.82)% |
| Supplies Postage & Shipping | 3,866.77 | 3,175.63 | 2,825.00 | 2,850.00 | 25.00 | 0.88% |
| Supplies Printing & Reproduction | 2,998.23 | 1,608.73 | 2,840.00 | 2,615.00 | (225.00) | (8.60)% |
| Supplies Program | 9,566.83 | 8,646.29 | 6,500.00 | 9,720.00 | 3,220.00 | 33.13% |
| Telephone | 27,336.76 | 31,327.06 | 28,040.00 | 31,079.00 | 3,039.00 | 9.78% |
| Temporary Staffing | 23,453.57 | 13,603.13 | 800.00 | 0.00 | (800.00) | 0.00% |
| Transportation | 37,061.53 | 39,555.60 | 30,000.00 | 38,800.00 | 8,800.00 | 22.68% |
| Uncollectible Accounts - Comp | 11,473.05 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Utilities | 37,320.83 | 21,678.30 | 22,700.00 | 16,775.00 | (5,925.00) | (35.32)% |
| Vehicle fuel | 3,709.94 | 3,646.10 | 7,100.00 | 4,410.00 | (2,690.00) | (61.00)% |
| Vehicle maintenance | 3,721.42 | 2,103.43 | 3,000.00 | 2,935.00 | (65.00) | (2.21)% |
| Wellness | 1,203.98 | 222.00 | 3,000.00 | 2,600.00 | (400.00) | (15.38)% |
| Miscellaneous | 14,194.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Operating | 2,355,238.51 | 2,315,177.79 | 2,365,734.60 | 2,337,693.00 | (28,041.60) | (1.20)% |
| Total Expenses | 5,433,155.02 | 5,285,526.41 | 5,773,283.36 | 5,452,766.79 | (320,516.57) | (5.88)% |
| Net Operating Surplus (Deficit) before Penalty | 194,151.61 | 134,484.40 | 3,320.59 | 12,782.37 | 9,461.78 | 74.02% |
| Other Expenses | | | | | | |
| ACA Penalty | 62,333.34 | 20,000.45 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 62,333.34 | 20,000.45 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 131,818.27 | 114,483.95 | 3,320.59 | 12,782.37 | 9,461.78 | 74.02% |

*400 - Administration*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Other | | | | | | |
| La Plata County Contribution | 30,000.00 | 30,000.00 | 30,000.00 | 30,000.00 | 0.00 | 0.00% |
| City of Durango | 0.00 | 900.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Town of Bayfield Contribution | 1,000.00 | 1,000.00 | 1,000.00 | 1,000.00 | 0.00 | 0.00% |
| City of Cortez Contribution | 3,000.00 | 0.00 | 3,000.00 | 0.00 | (3,000.00) | 0.00% |
| United Way | 0.00 | 0.00 | 0.00 | 5,000.00 | 5,000.00 | 100.00% |
| General Donation Revenue | 5,803.01 | 14,348.92 | 7,000.00 | 0.00 | (7,000.00) | 0.00% |
| On-line Donations Campaign | 778.95 | 108.00 | 1,000.00 | 0.00 | (1,000.00) | 0.00% |
| Special Events Revenue | 70.00 | 183.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| In-kind Donation | 1,562.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Grants | 3,600.00 | 7,620.00 | 1,500.00 | 4,600.00 | 3,100.00 | 67.39% |
| Interest Revenue | 1,764.22 | 2,035.80 | 1,800.00 | 2,100.00 | 300.00 | 14.29% |
| Insurance Claim Proceeds- | 88.94 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Unrealized Gain / Loss | (210.87) | 25,281.18 | 3,500.00 | 4,000.00 | 500.00 | 12.50% |
| Miscellaneous Revenue | 236.01 | 711.92 | 200.00 | 240.00 | 40.00 | 16.67% |
| Total Other | 47,692.76 | 82,188.82 | 49,000.00 | 46,940.00 | (2,060.00) | (4.39)% |
| Total Revenue | 47,692.76 | 82,188.82 | 49,000.00 | 46,940.00 | (2,060.00) | (4.39)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 346,963.26 | 358,837.07 | 382,728.00 | 391,976.00 | 9,248.00 | 2.36% |
| Training Wages | 210.18 | 0.00 | 1,000.00 | 1,500.00 | 500.00 | 33.33% |
| Bonus Wages | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Payroll Taxes | 27,023.05 | 26,812.73 | 28,760.23 | 29,986.50 | 1,226.27 | 4.09% |
| Unemployment Expense | 168.86 | 1,179.34 | 1,861.64 | 1,970.28 | 108.64 | 5.51% |
| Work Comp | 698.29 | 1,160.12 | 1,760.25 | 1,063.95 | (696.30) | (65.44)% |
| Health Insurance | 0.00 | 7,091.46 | 15,765.70 | 16,788.00 | 1,022.30 | 6.09% |
| Other Benefits | 1,431.93 | 2,975.53 | 2,144.66 | 2,236.24 | 91.58 | 4.10% |
| Total Labor | 376,995.57 | 398,056.25 | 434,020.48 | 445,520.97 | 11,500.49 | 2.58% |
| Other Operating | | | | | | |
| Advertising | 1,304.30 | 187.56 | 1,000.00 | 500.00 | (500.00) | (100.00)% |
| Board of Directors Expense | 560.35 | 555.34 | 1,500.00 | 1,000.00 | (500.00) | (50.00)% |
| Building Janitorial | 2,563.52 | 1,491.25 | 3,000.00 | 2,900.00 | (100.00) | (3.45)% |
| Building Rent - Admin | 2,280.00 | 228.00 | 2,850.00 | 0.00 | (2,850.00) | 0.00% |
| Building Maintenance | 33,285.18 | 1,395.92 | 2,000.00 | 2,000.00 | 0.00 | 0.00% |
| Computer / IT Expense | 30,472.13 | 31,430.20 | 27,940.00 | 28,608.00 | 668.00 | 2.34% |
| Condo Dues | 0.00 | 23,877.90 | 23,000.00 | 34,266.00 | 11,266.00 | 32.88% |
| Customer Acknowledgement | 71.16 | 102.58 | 100.00 | 100.00 | 0.00 | 0.00% |
| Depreciation & Amortization | 9,501.92 | 9,759.13 | 16,500.00 | 10,000.00 | (6,500.00) | (65.00)% |
| Development | 9,243.57 | 6,553.93 | 5,000.00 | 7,500.00 | 2,500.00 | 33.33% |
| Disposal | 36.57 | 0.00 | 100.00 | 0.00 | (100.00) | 0.00% |

*400 - Administration*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Dues & Subscription | 7,115.41 | 11,060.09 | 7,535.00 | 10,075.00 | 2,540.00 | 25.21% |
| Equipment Lease | 7,728.56 | 7,197.83 | 8,550.00 | 5,940.00 | (2,610.00) | (43.94)% |
| Equipment Maintenance | 19.10 | 259.07 | 0.00 | 400.00 | 400.00 | 100.00% |
| Insurance-Board | 4,941.96 | 4,439.66 | 4,933.00 | 4,950.00 | 17.00 | 0.34% |
| Insurance-Cyber Policy | 501.00 | 453.78 | 500.00 | 450.00 | (50.00) | (11.11)% |
| Insurance- Professional & GL | 2,008.22 | 2,058.44 | 2,000.00 | 2,050.00 | 50.00 | 2.44% |
| Insurance - Property | 2,725.82 | 1,152.31 | 3,500.00 | 1,200.00 | (2,300.00) | (191.67)% |
| Interest Other | 593.43 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Lobbying | 1,625.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Meetings | 3,624.49 | 5,963.45 | 5,000.00 | 9,218.00 | 4,218.00 | 45.76% |
| Moving expense | 182.62 | 180.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Payroll and HR IS | 18,004.54 | 16,431.95 | 22,000.00 | 16,500.00 | (5,500.00) | (33.33)% |
| Professional Development | 3,441.89 | 1,062.46 | 4,000.00 | 4,000.00 | 0.00 | 0.00% |
| Professional Service - | 18,050.00 | 18,800.00 | 19,000.00 | 19,000.00 | 0.00 | 0.00% |
| Prof Serv - Legal | 5,419.18 | 3,682.80 | 9,000.00 | 8,000.00 | (1,000.00) | (12.50)% |
| Professional Services-Other In-kind | 1,562.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Service Charges | 3,393.56 | 1,935.82 | 1,500.00 | 1,500.00 | 0.00 | 0.00% |
| Onboarding | 1,252.86 | 676.01 | 600.00 | 750.00 | 150.00 | 20.00% |
| Staff Training In-service | 1,072.27 | 140.88 | 2,000.00 | 2,000.00 | 0.00 | 0.00% |
| Staff Acknowledgement | 1,330.96 | 1,461.91 | 3,500.00 | 1,500.00 | (2,000.00) | (133.33)% |
| Staff Mileage | 4,566.79 | 3,175.28 | 5,250.00 | 3,000.00 | (2,250.00) | (75.00)% |
| Supplies Office | 5,922.88 | 5,585.45 | 6,700.00 | 5,000.00 | (1,700.00) | (34.00)% |
| Supplies Postage & Shipping | 3,770.27 | 3,069.17 | 2,600.00 | 2,600.00 | 0.00 | 0.00% |
| Supplies Printing & Reproduction | 1,324.50 | 490.60 | 1,500.00 | 700.00 | (800.00) | (114.29)% |
| Supplies Program | 64.28 | 331.28 | 0.00 | 0.00 | 0.00 | 0.00% |
| Telephone | 15,008.06 | 17,428.92 | 14,600.00 | 15,600.00 | 1,000.00 | 6.41% |
| Temporary Staffing | 14,076.37 | 13,488.50 | 0.00 | 0.00 | 0.00 | 0.00% |
| Utilities | 9,782.86 | 1,523.51 | 500.00 | 750.00 | 250.00 | 33.33% |
| Wellness | 1,203.98 | 0.00 | 2,000.00 | 2,000.00 | 0.00 | 0.00% |
| Total Other Operating | 229,632.06 | 197,630.98 | 209,758.00 | 204,057.00 | (5,701.00) | (2.79)% |
| Total Expenses | 606,627.63 | 595,687.23 | 643,778.48 | 649,577.97 | 5,799.49 | 0.89% |
| Net Operating Surplus (Deficit) before Penalty | (558,934.87) | (513,498.41) | (594,778.48) | (602,637.97) | (7,859.49) | 1.30% |
| Other Expenses | | | | | | |
| ACA Penalty | 62,333.34 | 2,545.49 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 62,333.34 | 2,545.49 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | (621,268.21) | (516,043.90) | (594,778.48) | (602,637.97) | (7,859.49) | 1.30% |

*410 - Case Management*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| TCM - | 280,618.47 | 270,520.02 | 325,000.00 | 304,200.00 | (20,800.00) | (6.84)% |
| Total Medicaid | 280,618.47 | 270,520.02 | 325,000.00 | 304,200.00 | (20,800.00) | (6.84)% |
| State Funded | | | | | | |
| Case Management State | 26,581.80 | 21,912.36 | 26,582.00 | 22,196.46 | (4,385.54) | (19.76)% |
| IDD Determinations-CM | 6,853.95 | 6,931.52 | 5,020.00 | 7,722.12 | 2,702.12 | 34.99% |
| Wait List Management-CM | 8,645.58 | 24,289.52 | 8,600.00 | 22,275.94 | 13,675.94 | 61.39% |
| Case Management - SIS | 2,797.08 | 2,846.89 | 2,150.00 | 2,599.90 | 449.90 | 17.30% |
| QA / UR | 43,942.35 | 41,287.62 | 43,000.00 | 43,602.00 | 602.00 | 1.38% |
| Other State Revenue | 201.82 | 26.40 | 100.00 | 100.00 | 0.00 | 0.00% |
| Onboarding-WL Management | 8,045.60 | 8,329.32 | 8,300.00 | 4,150.00 | (4,150.00) | (100.00)% |
| PASARR Revenue | 0.00 | 0.00 | 400.00 | 400.00 | 0.00 | 0.00% |
| Total State Funded | 97,068.18 | 105,623.64 | 94,152.00 | 103,046.42 | 8,894.42 | 8.63% |
| Other | | | | | | |
| Miscellaneous Revenue | 112.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other | 112.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Revenue | 377,799.15 | 376,143.66 | 419,152.00 | 407,246.42 | (11,905.58) | (2.92)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 295,446.91 | 269,292.26 | 290,004.00 | 293,800.00 | 3,796.00 | 1.29% |
| Payroll Taxes | 22,326.00 | 19,651.04 | 21,721.59 | 22,475.70 | 754.11 | 3.36% |
| Unemployment Expense | 142.12 | 893.62 | 1,450.00 | 1,469.00 | 19.00 | 1.29% |
| Work Comp | 1,316.81 | 2,471.15 | 1,940.04 | 1,613.28 | (326.76) | (20.25)% |
| Health Insurance | 0.00 | 13,007.06 | 12,279.80 | 27,980.00 | 15,700.20 | 56.11% |
| Other Benefits | 606.95 | 481.09 | 580.00 | 587.60 | 7.60 | 1.29% |
| Total Labor | 319,838.79 | 305,796.23 | 327,975.43 | 347,925.58 | 19,950.15 | 5.73% |
| Other Operating | | | | | | |
| Advertising | 343.30 | 1,010.70 | 400.00 | 500.00 | 100.00 | 20.00% |
| Assistive Technology | 0.00 | 251.93 | 0.00 | 0.00 | 0.00 | 0.00% |
| Building Janitorial | 0.00 | 6.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Building Rent - Admin | 2,280.00 | 228.00 | 5,700.00 | 0.00 | (5,700.00) | 0.00% |
| Building Maintenance | 152.12 | 797.53 | 200.00 | 200.00 | 0.00 | 0.00% |
| Computer / IT Expense | 841.04 | 694.09 | 1,550.00 | 3,000.00 | 1,450.00 | 48.33% |
| Depreciation & Amortization | 4,992.13 | 5,161.39 | 4,700.00 | 5,000.00 | 300.00 | 6.00% |
| Dues & Subscription | 472.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Equipment Lease | 0.00 | 43.03 | 0.00 | 216.00 | 216.00 | 100.00% |
| Insurance-Cyber Policy | 421.68 | 343.46 | 422.00 | 350.00 | (72.00) | (20.57)% |
| Insurance- Professional & GL | 1,682.88 | 1,558.25 | 1,685.00 | 1,552.00 | (133.00) | (8.57)% |
| Meetings | 351.92 | 1,103.84 | 500.00 | 1,200.00 | 700.00 | 58.33% |
| Moving expense | 94.58 | 0.00 | 100.00 | 0.00 | (100.00) | 0.00% |

*410 - Case Management*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Professional Development | 1,845.87 | 931.26 | 3,500.00 | 2,500.00 | (1,000.00) | (40.00)% |
| Prof Serv - Psych Exam (CM | 0.00 | 0.00 | 400.00 | 0.00 | (400.00) | 0.00% |
| Purchased Recreation | 0.00 | 2.54 | 0.00 | 0.00 | 0.00 | 0.00% |
| Service Charges | 16.75 | 0.22 | 0.00 | 0.00 | 0.00 | 0.00% |
| Onboarding | 42.50 | 122.89 | 100.00 | 50.00 | (50.00) | (100.00)% |
| Staff Training In-service | 436.51 | 4,547.69 | 1,500.00 | 1,500.00 | 0.00 | 0.00% |
| Staff Acknowledgement | 1,035.16 | 2,898.86 | 3,250.00 | 600.00 | (2,650.00) | (441.67)% |
| Staff Mileage | 3,803.75 | 3,184.42 | 3,000.00 | 3,200.00 | 200.00 | 6.25% |
| Supplies Office | 974.04 | 183.38 | 600.00 | 575.00 | (25.00) | (4.35)% |
| Supplies Postage & Shipping | 61.60 | 0.00 | 75.00 | 0.00 | (75.00) | 0.00% |
| Supplies Printing & Reproduction | 181.41 | 54.52 | 150.00 | 100.00 | (50.00) | (50.00)% |
| Supplies Program | 0.00 | 61.67 | 0.00 | 0.00 | 0.00 | 0.00% |
| Telephone | 960.54 | 2,126.00 | 2,800.00 | 2,000.00 | (800.00) | (40.00)% |
| Utilities | 413.04 | 379.73 | 350.00 | 300.00 | (50.00) | (16.67)% |
| Wellness | 0.00 | 222.00 | 1,000.00 | 600.00 | (400.00) | (66.67)% |
| Total Other Operating | 21,402.82 | 25,913.41 | 31,982.00 | 23,443.00 | (8,539.00) | (36.42)% |
| Total Expenses | 341,241.61 | 331,709.64 | 359,957.43 | 371,368.58 | 11,411.15 | 3.07% |
| Net Operating Surplus (Deficit) before Penalty | 36,557.54 | 44,434.02 | 59,194.57 | 35,877.84 | (23,316.73) | (64.99)% |
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 2,545.49 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 2,545.49 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 36,557.54 | 41,888.53 | 59,194.57 | 35,877.84 | (23,316.73) | (64.99)% |

Community Connections, Inc.
FY18 Budget

*420 - Family Support Services*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| State Funded | | | | | | |
| Family Support Services | 104,767.20 | 104,767.20 | 104,767.20 | 104,591.29 | (175.91) | (0.17)% |
| Family Support Services- PY | 0.00 | (2,347.36) | 0.00 | 0.00 | 0.00 | 0.00% |
| FSSP - Respite | 17,574.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total State Funded | 122,341.20 | 102,419.84 | 104,767.20 | 104,591.29 | (175.91) | (0.17)% |
| Other | | | | | | |
| Montezuma Contribution | 1,000.00 | 0.00 | 1,000.00 | 0.00 | (1,000.00) | 0.00% |
| United Way - EI | 20.22 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| General Donation Revenue | 0.00 | 0.00 | 300.00 | 0.00 | (300.00) | 0.00% |
| Purpose Restricted Revenue | 2,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Miscellaneous Revenue | 60.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other | 3,080.22 | 0.00 | 1,300.00 | 0.00 | (1,300.00) | 0.00% |
| Total Revenue | 125,421.42 | 102,419.84 | 106,067.20 | 104,591.29 | (1,475.91) | (1.41)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 825.00 | 0.00 | 0.00 | 1,680.00 | 1,680.00 | 100.00% |
| Payroll Taxes | 63.11 | 0.00 | 0.00 | 133.56 | 133.56 | 100.00% |
| Total Labor | 888.11 | 0.00 | 0.00 | 1,813.56 | 1,813.56 | 100.00% |
| Other Operating | | | | | | |
| FSSP Direct | 96,142.00 | 94,534.91 | 98,064.00 | 92,702.00 | (5,362.00) | (5.78)% |
| FSSP-Other | 26,019.06 | 10,231.15 | 8,003.20 | 10,000.00 | 1,996.80 | 19.97% |
| Supplies Printing & Reproduction | 0.00 | 14.40 | 0.00 | 75.00 | 75.00 | 100.00% |
| Total Other Operating | 122,161.06 | 104,780.45 | 106,067.20 | 102,777.00 | (3,290.20) | (3.20)% |
| Total Expenses | 123,049.17 | 104,780.45 | 106,067.20 | 104,590.56 | (1,476.64) | (1.41)% |
| Net Operating Surplus (Deficit) before Penalty | 2,372.25 | (2,360.61) | 0.00 | 0.73 | 0.73 | 100.00% |
| Net Surplus (Deficit) | 2,372.25 | (2,360.61) | 0.00 | 0.73 | 0.73 | 100.00% |

*430 - Family Support Services - Mgmt Fee*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| State Funded | | | | | | |
| Management Fee-State | 18,488.28 | 18,488.28 | 18,488.32 | 18,450.31 | (38.01) | (0.21)% |
| Case Management State | 18,046.56 | 18,046.56 | 18,046.57 | 18,410.79 | 364.22 | 1.98% |
| Total State Funded | 36,534.84 | 36,534.84 | 36,534.89 | 36,861.10 | 326.21 | 0.88% |
| Total Revenue | 36,534.84 | 36,534.84 | 36,534.89 | 36,861.10 | 326.21 | 0.88% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 19,166.45 | 28,786.66 | 31,304.00 | 29,783.00 | (1,521.00) | (5.11)% |
| Payroll Taxes | 1,476.19 | 2,202.22 | 2,346.22 | 2,278.40 | (67.82) | (2.98)% |
| Unemployment Expense | 5.92 | 101.99 | 151.84 | 148.92 | (2.92) | (1.96)% |
| Work Comp | 54.73 | 289.54 | 204.31 | 163.81 | (40.50) | (24.72)% |
| Health Insurance | 0.00 | 701.83 | 1,285.89 | 2,518.20 | 1,232.31 | 48.94% |
| Other Benefits | 25.23 | 51.90 | 60.74 | 59.57 | (1.17) | (1.96)% |
| Total Labor | 20,728.52 | 32,134.13 | 35,353.00 | 34,951.90 | (401.10) | (1.15)% |
| Other Operating | | | | | | |
| Computer / IT Expense | 0.00 | 141.60 | 200.00 | 0.00 | (200.00) | 0.00% |
| Depreciation & Amortization | 0.00 | 111.66 | 0.00 | 140.00 | 140.00 | 100.00% |
| Dues & Subscription | 59.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Insurance-Cyber Policy | 17.52 | 40.43 | 20.00 | 45.00 | 25.00 | 55.56% |
| Insurance- Professional & GL | 69.96 | 179.60 | 70.00 | 185.00 | 115.00 | 62.16% |
| Meetings | 74.89 | 453.29 | 500.00 | 250.00 | (250.00) | (100.00)% |
| Professional Services Other | 0.00 | 30.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Staff Mileage | 125.72 | 55.80 | 200.00 | 200.00 | 0.00 | 0.00% |
| Total Other Operating | 347.09 | 1,012.38 | 990.00 | 820.00 | (170.00) | (20.73)% |
| Total Expenses | 21,075.61 | 33,146.51 | 36,343.00 | 35,771.90 | (571.10) | (1.60)% |
| Net Operating Surplus (Deficit) before Penalty | 15,459.23 | 3,388.33 | 191.89 | 1,089.20 | 897.31 | 82.38% |
| Net Surplus (Deficit) | 15,459.23 | 3,388.33 | 191.89 | 1,089.20 | 897.31 | 82.38% |

*450 - TAMBO Grant*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Other | | | | | | |
| General Donation Revenue | 9,003.99 | 0.00 | 750.00 | 0.00 | (750.00) | 0.00% |
| Total Other | 9,003.99 | 0.00 | 750.00 | 0.00 | (750.00) | 0.00% |
| Total Revenue | 9,003.99 | 0.00 | 750.00 | 0.00 | (750.00) | 0.00% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 5,998.91 | 0.00 | 3,600.00 | 0.00 | (3,600.00) | 0.00% |
| Payroll Taxes | 460.60 | 0.00 | 264.83 | 0.00 | (264.83) | 0.00% |
| Unemployment Expense | 5.88 | 5.54 | 428.00 | 0.00 | (428.00) | 0.00% |
| Work Comp | 54.36 | 4.22 | 141.71 | 0.00 | (141.71) | 0.00% |
| Health Insurance | 0.00 | 0.00 | 280.15 | 0.00 | (280.15) | 0.00% |
| Other Benefits | 25.08 | 0.54 | 13.23 | 0.00 | (13.23) | 0.00% |
| Total Labor | 6,544.83 | 10.31 | 4,727.92 | 0.00 | (4,727.92) | 0.00% |
| Other Operating | | | | | | |
| Food | 257.46 | 0.00 | 700.00 | 0.00 | (700.00) | 0.00% |
| Insurance-Cyber Policy | 17.40 | 0.42 | 18.00 | 0.00 | (18.00) | 0.00% |
| Insurance- Professional & GL | 69.48 | 5.80 | 70.00 | 0.00 | (70.00) | 0.00% |
| Onboarding | 77.70 | 0.00 | 100.00 | 0.00 | (100.00) | 0.00% |
| Staff Mileage | 2.34 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Supplies Program | 660.90 | 0.00 | 600.00 | 0.00 | (600.00) | 0.00% |
| Telephone | 268.64 | 155.00 | 180.00 | 0.00 | (180.00) | 0.00% |
| Total Other Operating | 1,353.92 | 161.22 | 1,668.00 | 0.00 | (1,668.00) | 0.00% |
| Total Expenses | 7,898.75 | 171.53 | 6,395.92 | 0.00 | (6,395.92) | 0.00% |
| Net Operating Surplus (Deficit) before Penalty | 1,105.24 | (171.53) | (5,645.92) | 0.00 | 5,645.92 | 0.00% |
| Net Surplus (Deficit) | 1,105.24 | (171.53) | (5,645.92) | 0.00 | 5,645.92 | 0.00% |

Community Connections, Inc.
FY18 Budget

*510 - EI - State*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| State Funded | | | | | | |
| Early Intervention | 167,639.15 | 191,212.00 | 160,614.00 | 139,484.00 | (21,130.00) | (15.15)% |
| EI-Payor of Last Resort | 0.00 | 0.00 | 0.00 | 40,000.00 | 40,000.00 | 100.00% |
| EI - Trust | 16,053.00 | 6,945.30 | 15,277.50 | 6,000.00 | (9,277.50) | (154.63)% |
| Part C Direct Service | 10,526.65 | 0.00 | 0.00 | 22,130.00 | 22,130.00 | 100.00% |
| Total State Funded | 194,218.80 | 198,157.30 | 175,891.50 | 207,614.00 | 31,722.50 | 15.28% |
| Other | | | | | | |
| Grants | 129.80 | 2,552.77 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other | 129.80 | 2,552.77 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Revenue | 194,348.60 | 200,710.07 | 175,891.50 | 207,614.00 | 31,722.50 | 15.28% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 89,919.31 | 96,651.36 | 87,127.29 | 98,532.00 | 11,404.71 | 11.57% |
| Training Wages | 40.00 | 765.46 | 100.00 | 1,000.00 | 900.00 | 90.00% |
| Payroll Taxes | 6,847.32 | 7,300.01 | 5,967.31 | 6,046.73 | 79.42 | 1.31% |
| Unemployment Expense | 58.69 | 330.11 | 432.52 | 492.66 | 60.14 | 12.21% |
| Work Comp | 543.74 | 910.74 | 579.47 | 4,663.49 | 4,084.02 | 87.57% |
| Health Insurance | 0.00 | 140.36 | 0.00 | 7,554.60 | 7,554.60 | 100.00% |
| Other Benefits | 250.66 | 177.36 | 154.76 | 158.08 | 3.32 | 2.10% |
| Total Labor | 97,659.72 | 106,275.40 | 94,361.35 | 118,447.56 | 24,086.21 | 20.33% |
| Other Operating | | | | | | |
| Advertising | 0.00 | 795.32 | 200.00 | 300.00 | 100.00 | 33.33% |
| Assistive Technology | 159.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Insurance-Cyber Policy | 174.12 | 126.59 | 135.00 | 130.00 | (5.00) | (3.85)% |
| Insurance- Professional & GL | 694.92 | 574.36 | 530.00 | 580.00 | 50.00 | 8.62% |
| Meetings | 126.80 | 1,315.25 | 0.00 | 200.00 | 200.00 | 100.00% |
| Professional Development | 0.00 | 0.00 | 5,000.00 | 3,000.00 | (2,000.00) | (66.67)% |
| Prof Serv Mentorship | 1,015.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Professional Services Other | 8,903.75 | 12,729.00 | 5,000.00 | 6,000.00 | 1,000.00 | 16.67% |
| Onboarding | 52.20 | 188.95 | 0.00 | 0.00 | 0.00 | 0.00% |
| Staff Training In-service | 0.00 | 42.47 | 1,000.00 | 1,000.00 | 0.00 | 0.00% |
| Staff Acknowledgement | 877.66 | 1,080.00 | 1,000.00 | 1,000.00 | 0.00 | 0.00% |
| Staff Mileage | 10,705.97 | 9,600.72 | 10,000.00 | 10,000.00 | 0.00 | 0.00% |
| Supplies Office | 0.00 | 0.00 | 200.00 | 0.00 | (200.00) | 0.00% |
| Supplies Printing & Reproduction | 197.00 | 542.40 | 300.00 | 600.00 | 300.00 | 50.00% |
| Total Other Operating | 22,906.42 | 26,995.06 | 23,365.00 | 22,810.00 | (555.00) | (2.43)% |
| Total Expenses | 120,566.14 | 133,270.45 | 117,726.35 | 141,257.56 | 23,531.21 | 16.66% |
| Net Operating Surplus (Deficit) before Penalty | 73,782.46 | 67,439.62 | 58,165.15 | 66,356.44 | 8,191.29 | 12.34% |

*510 - EI - State*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 363.65 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 363.65 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 73,782.46 | 67,075.97 | 58,165.15 | 66,356.44 | 8,191.29 | 12.34% |

*520 - EI - Part C Direct Service*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| State Funded | | | | | | |
| Part C Direct Service | 0.00 | 0.00 | 26,556.00 | 0.00 | (26,556.00) | 0.00% |
| Total State Funded | 0.00 | 0.00 | 26,556.00 | 0.00 | (26,556.00) | 0.00% |
| Total Revenue | 0.00 | 0.00 | 26,556.00 | 0.00 | (26,556.00) | 0.00% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 0.00 | 0.00 | 20,000.00 | 0.00 | (20,000.00) | 0.00% |
| Payroll Taxes | 0.00 | 0.00 | 1,530.00 | 0.00 | (1,530.00) | 0.00% |
| Unemployment Expense | 0.00 | 0.00 | 100.00 | 0.00 | (100.00) | 0.00% |
| Work Comp | 0.00 | 0.00 | 90.00 | 0.00 | (90.00) | 0.00% |
| Other Benefits | 0.00 | 0.00 | 40.00 | 0.00 | (40.00) | 0.00% |
| Total Labor | 0.00 | 0.00 | 21,760.00 | 0.00 | (21,760.00) | 0.00% |
| Other Operating | | | | | | |
| Staff Mileage | 0.00 | 0.00 | 1,500.00 | 0.00 | (1,500.00) | 0.00% |
| Total Other Operating | 0.00 | 0.00 | 1,500.00 | 0.00 | (1,500.00) | 0.00% |
| Total Expenses | 0.00 | 0.00 | 23,260.00 | 0.00 | (23,260.00) | 0.00% |
| Net Operating Surplus (Deficit) before Penalty | 0.00 | 0.00 | 3,296.00 | 0.00 | (3,296.00) | 0.00% |
| Net Surplus (Deficit) | 0.00 | 0.00 | 3,296.00 | 0.00 | (3,296.00) | 0.00% |

*525 - EI - Service Coordination*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| TCM - | 37,934.79 | 43,991.68 | 45,000.00 | 43,000.00 | (2,000.00) | (4.65)% |
| Total Medicaid | 37,934.79 | 43,991.68 | 45,000.00 | 43,000.00 | (2,000.00) | (4.65)% |
| State Funded | | | | | | |
| EI - Trust | 0.00 | 524.16 | 0.00 | 0.00 | 0.00 | 0.00% |
| Wait List Management-CM | 1,856.40 | 4,044.00 | 3,370.00 | 0.00 | (3,370.00) | 0.00% |
| EI Service Coordination | 40,999.07 | 54,592.94 | 42,005.00 | 71,815.00 | 29,810.00 | 41.51% |
| Other State Revenue | 19.00 | 0.00 | 9,360.00 | 0.00 | (9,360.00) | 0.00% |
| Total State Funded | 42,874.47 | 59,161.10 | 54,735.00 | 71,815.00 | 17,080.00 | 23.78% |
| Total Revenue | 80,809.26 | 103,152.78 | 99,735.00 | 114,815.00 | 15,080.00 | 13.13% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 83,073.55 | 78,624.82 | 70,830.00 | 93,472.80 | 22,642.80 | 24.22% |
| Payroll Taxes | 6,177.12 | 5,780.62 | 5,300.50 | 7,150.67 | 1,850.17 | 25.87% |
| Unemployment Expense | 37.94 | 218.27 | 369.23 | 467.36 | 98.13 | 21.00% |
| Work Comp | 351.63 | 616.33 | 618.97 | 689.37 | 70.40 | 10.21% |
| Health Insurance | 0.00 | 4,702.20 | 3,126.90 | 17,067.80 | 13,940.90 | 81.68% |
| Other Benefits | 162.07 | 119.77 | 147.69 | 186.95 | 39.26 | 21.00% |
| Total Labor | 89,802.31 | 90,062.00 | 80,393.29 | 119,034.95 | 38,641.66 | 32.46% |
| Other Operating | | | | | | |
| Building Janitorial | 0.00 | 3.34 | 0.00 | 0.00 | 0.00 | 0.00% |
| Building Rent - Admin | 2,280.00 | 228.00 | 2,850.00 | 0.00 | (2,850.00) | 0.00% |
| Building Maintenance | 152.12 | 274.28 | 175.00 | 175.00 | 0.00 | 0.00% |
| Computer / IT Expense | 119.98 | 135.11 | 1,500.00 | 1,500.00 | 0.00 | 0.00% |
| Dues & Subscription | 59.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Equipment Lease | 0.00 | 23.90 | 0.00 | 0.00 | 0.00 | 0.00% |
| Insurance-Cyber Policy | 112.56 | 85.55 | 115.00 | 100.00 | (15.00) | (15.00)% |
| Insurance- Professional & GL | 449.40 | 388.26 | 450.00 | 390.00 | (60.00) | (15.38)% |
| Meetings | 199.70 | 17.90 | 250.00 | 200.00 | (50.00) | (25.00)% |
| Professional Development | 400.00 | 0.00 | 700.00 | 300.00 | (400.00) | (133.33)% |
| Professional Services Other | 175.00 | 294.00 | 250.00 | 250.00 | 0.00 | 0.00% |
| Purchased Recreation | 0.00 | 1.42 | 0.00 | 0.00 | 0.00 | 0.00% |
| Service Charges | 0.00 | 0.12 | 0.00 | 0.00 | 0.00 | 0.00% |
| Onboarding | 0.00 | 8.94 | 0.00 | 0.00 | 0.00 | 0.00% |
| Staff Acknowledgement | 151.35 | 123.00 | 400.00 | 300.00 | (100.00) | (33.33)% |
| Staff Mileage | 2,426.15 | 3,492.90 | 2,200.00 | 2,200.00 | 0.00 | 0.00% |
| Supplies Office | 448.67 | 2.74 | 500.00 | 200.00 | (300.00) | (150.00)% |
| Supplies Printing & Reproduction | 42.72 | 0.00 | 50.00 | 0.00 | (50.00) | 0.00% |
| Supplies Program | 0.00 | 34.26 | 0.00 | 0.00 | 0.00 | 0.00% |
| Telephone | 840.50 | 558.10 | 650.00 | 650.00 | 0.00 | 0.00% |

*525 - EI - Service Coordination*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Utilities | 389.92 | 221.23 | 350.00 | 350.00 | 0.00 | 0.00% |
| Total Other Operating | 8,247.07 | 5,893.04 | 10,440.00 | 6,615.00 | (3,825.00) | (57.82)% |
| Total Expenses | 98,049.38 | 95,955.05 | 90,833.29 | 125,649.95 | 34,816.66 | 27.71% |
| Net Operating Surplus (Deficit) before Penalty | (17,240.12) | 7,197.73 | 8,901.71 | (10,834.95) | (19,736.66) | 182.16% |
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 727.30 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 727.30 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | (17,240.12) | 6,470.44 | 8,901.71 | (10,834.95) | (19,736.66) | 182.16% |

*530 - Children's Extensive Support*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| Children's Extensive Support | 45,883.86 | 60,976.51 | 53,000.00 | 60,470.00 | 7,470.00 | 12.35% |
| Total Medicaid | 45,883.86 | 60,976.51 | 53,000.00 | 60,470.00 | 7,470.00 | 12.35% |
| State Funded | | | | | | |
| Onboarding-WL Management | 17.77 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total State Funded | 17.77 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Revenue | 45,901.63 | 60,976.51 | 53,000.00 | 60,470.00 | 7,470.00 | 12.35% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 5,455.62 | 1,622.40 | 7,502.40 | 1,622.40 | (5,880.00) | (362.43)% |
| Training Wages | 16.50 | 0.00 | 50.00 | 0.00 | (50.00) | 0.00% |
| Payroll Taxes | 409.35 | 124.08 | 561.94 | 124.11 | (437.83) | (352.78)% |
| Unemployment Expense | 3.70 | 23.10 | 37.51 | 8.11 | (29.40) | (362.52)% |
| Work Comp | 195.53 | 232.91 | 288.61 | 8.92 | (279.69) | (3,135.54)% |
| Health Insurance | 0.00 | 18.72 | 317.66 | 223.84 | (93.82) | (41.91)% |
| Other Benefits | 15.78 | 11.50 | 15.00 | 3.24 | (11.76) | (362.96)% |
| Total Labor | 6,096.48 | 2,032.70 | 8,773.12 | 1,990.62 | (6,782.50) | (340.72)% |
| Other Operating | | | | | | |
| Dues & Subscription | 59.00 | 0.00 | 80.00 | 0.00 | (80.00) | 0.00% |
| Insurance-Cyber Policy | 10.92 | 8.21 | 15.00 | 10.00 | (5.00) | (50.00)% |
| Insurance- Professional & GL | 43.80 | 37.15 | 45.00 | 40.00 | (5.00) | (12.50)% |
| Professional Services Other | 3,550.00 | 10,440.00 | 15,000.00 | 15,600.00 | 600.00 | 3.85% |
| Prof Serv Respite | 26,950.00 | 20,910.00 | 18,750.00 | 19,500.00 | 750.00 | 3.85% |
| Purchased Recreation | 0.00 | 0.00 | 300.00 | 500.00 | 200.00 | 40.00% |
| Service Charges | 0.00 | 190.01 | 0.00 | 0.00 | 0.00 | 0.00% |
| Staff Mileage | 48.90 | 5.40 | 0.00 | 50.00 | 50.00 | 100.00% |
| Telephone | 127.64 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Operating | 30,790.26 | 31,590.77 | 34,190.00 | 35,700.00 | 1,510.00 | 4.23% |
| Total Expenses | 36,886.74 | 33,623.47 | 42,963.12 | 37,690.62 | (5,272.50) | (13.99)% |
| Net Operating Surplus (Deficit) before Penalty | 9,014.89 | 27,353.04 | 10,036.88 | 22,779.38 | 12,742.50 | 55.94% |
| Net Surplus (Deficit) | 9,014.89 | 27,353.04 | 10,036.88 | 22,779.38 | 12,742.50 | 55.94% |

*540 - EI - Management*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| State Funded | | | | | | |
| Management Fee-State | 45,492.00 | 47,296.82 | 48,026.00 | 44,212.00 | (3,814.00) | (8.63)% |
| Broker Fee - Trust | 2,703.00 | 1,180.70 | 2,500.00 | 3,600.00 | 1,100.00 | 30.56% |
| Total State Funded | 48,195.00 | 48,477.53 | 50,526.00 | 47,812.00 | (2,714.00) | (5.68)% |
| Other | | | | | | |
| United Way - EI | 6,256.36 | 4,716.13 | 5,000.00 | 0.00 | (5,000.00) | 0.00% |
| Grants | 0.00 | 2,403.17 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other | 6,256.36 | 7,119.30 | 5,000.00 | 0.00 | (5,000.00) | 0.00% |
| Total Revenue | 54,451.36 | 55,596.83 | 55,526.00 | 47,812.00 | (7,714.00) | (16.13)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 27,090.61 | 40,468.25 | 44,321.32 | 29,678.12 | (14,643.20) | (49.34)% |
| Training Wages | 0.00 | 2,346.02 | 0.00 | 1,500.00 | 1,500.00 | 100.00% |
| Payroll Taxes | 1,745.34 | 3,267.06 | 3,320.59 | 2,270.38 | (1,050.21) | (46.26)% |
| Unemployment Expense | 13.08 | 136.60 | 219.01 | 148.39 | (70.62) | (47.59)% |
| Work Comp | 121.27 | 379.31 | 294.69 | 163.23 | (131.46) | (80.54)% |
| Health Insurance | 0.00 | 1,988.50 | 1,854.69 | 1,678.80 | (175.89) | (10.48)% |
| Other Benefits | 55.87 | 73.80 | 87.60 | 59.36 | (28.24) | (47.57)% |
| Total Labor | 29,026.17 | 48,659.53 | 50,097.90 | 35,498.28 | (14,599.62) | (41.13)% |
| Other Operating | | | | | | |
| Advertising | 142.80 | 0.00 | 0.00 | 300.00 | 300.00 | 100.00% |
| Computer / IT Expense | 525.00 | 141.60 | 0.00 | 200.00 | 200.00 | 100.00% |
| Depreciation & Amortization | 2,121.83 | 2,008.00 | 0.00 | 2,000.00 | 2,000.00 | 100.00% |
| Insurance-Cyber Policy | 38.88 | 52.74 | 40.00 | 60.00 | 20.00 | 33.33% |
| Insurance- Professional & GL | 154.92 | 239.16 | 160.00 | 240.00 | 80.00 | 33.33% |
| Insurance - Property | 0.00 | 60.48 | 0.00 | 60.00 | 60.00 | 100.00% |
| Meetings | 504.13 | 263.99 | 0.00 | 200.00 | 200.00 | 100.00% |
| Professional Development | 45.00 | 0.00 | 200.00 | 200.00 | 0.00 | 0.00% |
| Onboarding | 22.38 | 16.38 | 0.00 | 0.00 | 0.00 | 0.00% |
| Staff Acknowledgement | 55.12 | 128.11 | 200.00 | 200.00 | 0.00 | 0.00% |
| Staff Mileage | 141.48 | 245.16 | 150.00 | 325.00 | 175.00 | 53.85% |
| Supplies Office | 436.50 | 15.35 | 0.00 | 100.00 | 100.00 | 100.00% |
| Supplies Program | 178.47 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Operating | 4,366.51 | 3,170.96 | 750.00 | 3,885.00 | 3,135.00 | 80.69% |
| Total Expenses | 33,392.68 | 51,830.50 | 50,847.90 | 39,383.28 | (11,464.62) | (29.11)% |
| Net Operating Surplus (Deficit) before Penalty | 21,058.68 | 3,766.33 | 4,678.10 | 8,428.72 | 3,750.62 | 44.50% |
| Other Expenses | | | | | | |

*540 - EI - Management*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| ACA Penalty | 0.00 | 363.65 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 363.65 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 21,058.68 | 3,402.68 | 4,678.10 | 8,428.72 | 3,750.62 | 44.50% |

*550 - EI - Other Insurance*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| State Funded | | | | | | |
| Early Intervention | 2,256.85 | 11,750.40 | 0.00 | 11,000.00 | 11,000.00 | 100.00% |
| EI - Other Insurance | 28,196.44 | 44,737.30 | 42,500.00 | 47,644.00 | 5,144.00 | 10.80% |
| Total State Funded | 30,453.29 | 56,487.70 | 42,500.00 | 58,644.00 | 16,144.00 | 27.53% |
| Total Revenue | 30,453.29 | 56,487.70 | 42,500.00 | 58,644.00 | 16,144.00 | 27.53% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 46,894.50 | 60,260.28 | 46,044.19 | 59,640.00 | 13,595.81 | 22.80% |
| Payroll Taxes | 3,557.71 | 4,609.86 | 3,522.38 | 4,562.46 | 1,040.08 | 22.80% |
| Unemployment Expense | 16.08 | 141.85 | 230.22 | 298.20 | 67.98 | 22.80% |
| Work Comp | 148.91 | 409.73 | 207.20 | 3,343.49 | 3,136.29 | 93.80% |
| Health Insurance | 0.00 | 23.38 | 0.00 | 279.80 | 279.80 | 100.00% |
| Other Benefits | 68.63 | 79.48 | 92.09 | 119.28 | 27.19 | 22.80% |
| Total Labor | 50,685.83 | 65,524.57 | 50,096.08 | 68,243.23 | 18,147.15 | 26.59% |
| Other Operating | | | | | | |
| Insurance-Cyber Policy | 47.64 | 56.88 | 50.00 | 60.00 | 10.00 | 16.67% |
| Insurance- Professional & GL | 190.32 | 257.92 | 195.00 | 250.00 | 55.00 | 22.00% |
| Staff Mileage | 2,236.23 | 3,567.85 | 1,800.00 | 3,800.00 | 2,000.00 | 52.63% |
| Total Other Operating | 2,474.19 | 3,882.65 | 2,045.00 | 4,110.00 | 2,065.00 | 50.24% |
| Total Expenses | 53,160.02 | 69,407.22 | 52,141.08 | 72,353.23 | 20,212.15 | 27.94% |
| Net Operating Surplus (Deficit) before Penalty | (22,706.73) | (12,919.52) | (9,641.08) | (13,709.23) | (4,068.15) | 29.67% |
| Net Surplus (Deficit) | (22,706.73) | (12,919.52) | (9,641.08) | (13,709.23) | (4,068.15) | 29.67% |

*560 - CHCBS*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| CHCBS Revenue | 10,197.44 | 10,741.25 | 10,000.00 | 11,000.00 | 1,000.00 | 9.09% |
| Total Medicaid | 10,197.44 | 10,741.25 | 10,000.00 | 11,000.00 | 1,000.00 | 9.09% |
| Total Revenue | 10,197.44 | 10,741.25 | 10,000.00 | 11,000.00 | 1,000.00 | 9.09% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 9,140.59 | 10,153.46 | 12,134.00 | 11,236.00 | (898.00) | (7.99)% |
| Payroll Taxes | 699.71 | 776.71 | 908.86 | 859.55 | (49.31) | (5.74)% |
| Unemployment Expense | 3.44 | 37.42 | 60.67 | 56.18 | (4.49) | (7.99)% |
| Work Comp | 31.87 | 102.32 | 81.63 | 61.80 | (19.83) | (32.09)% |
| Health Insurance | 0.00 | 23.39 | 513.80 | 279.80 | (234.00) | (83.63)% |
| Other Benefits | 14.70 | 19.93 | 24.27 | 22.47 | (1.80) | (8.01)% |
| Total Labor | 9,890.31 | 11,113.24 | 13,723.23 | 12,515.80 | (1,207.43) | (9.65)% |
| Other Operating | | | | | | |
| Insurance-Cyber Policy | 10.20 | 14.20 | 15.00 | 15.00 | 0.00 | 0.00% |
| Insurance- Professional & GL | 40.80 | 64.51 | 45.00 | 70.00 | 25.00 | 35.71% |
| Professional Development | 45.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Staff Mileage | 353.10 | 371.88 | 0.00 | 350.00 | 350.00 | 100.00% |
| Total Other Operating | 449.10 | 450.59 | 60.00 | 435.00 | 375.00 | 86.21% |
| Total Expenses | 10,339.41 | 11,563.82 | 13,783.23 | 12,950.80 | (832.43) | (6.43)% |
| Net Operating Surplus (Deficit) before Penalty | (141.97) | (822.58) | (3,783.23) | (1,950.80) | 1,832.43 | (93.93)% |
| Net Surplus (Deficit) | (141.97) | (822.58) | (3,783.23) | (1,950.80) | 1,832.43 | (93.93)% |

*662 - State SLS-Cortez*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| State Funded | | | | | | |
| State SLS | 43,668.48 | 34,561.33 | 42,830.00 | 40,283.00 | (2,547.00) | (6.32)% |
| Management Fee-State | 13,160.58 | 5,184.19 | 6,424.50 | 6,042.45 | (382.05) | (6.32)% |
| Onboarding-WL Management | 2,574.39 | 1,275.36 | 3,050.00 | 975.00 | (2,075.00) | (212.82)% |
| Total State Funded | 59,403.45 | 41,020.88 | 52,304.50 | 47,300.45 | (5,004.05) | (10.58)% |
| Total Revenue | 59,403.45 | 41,020.88 | 52,304.50 | 47,300.45 | (5,004.05) | (10.58)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 27,769.60 | 20,948.64 | 31,133.44 | 22,237.80 | (8,895.64) | (40.00)% |
| Training Wages | 2,223.37 | 1,108.24 | 2,500.00 | 1,000.00 | (1,500.00) | (150.00)% |
| Bonus Wages | 0.00 | 72.00 | 60.00 | 150.00 | 90.00 | 60.00% |
| Payroll Taxes | 2,262.87 | 1,465.50 | 2,523.21 | 1,789.17 | (734.04) | (41.03)% |
| Unemployment Expense | 21.97 | 95.93 | 155.67 | 111.19 | (44.48) | (40.00)% |
| Work Comp | 1,161.66 | 1,035.02 | 1,238.27 | 654.37 | (583.90) | (89.23)% |
| Health Insurance | 0.00 | 46.79 | 1,318.28 | 559.60 | (758.68) | (135.58)% |
| Other Benefits | 93.83 | 50.41 | 62.27 | 44.48 | (17.79) | (40.00)% |
| Total Labor | 33,533.30 | 24,822.53 | 38,991.14 | 26,546.61 | (12,444.53) | (46.88)% |
| Other Operating | | | | | | |
| Advertising | 4.50 | 0.00 | 0.00 | 50.00 | 50.00 | 100.00% |
| Assistive Technology | 0.00 | 146.96 | 0.00 | 0.00 | 0.00 | 0.00% |
| Building Janitorial | 19.44 | 19.68 | 100.00 | 50.00 | (50.00) | (100.00)% |
| Building Maintenance | 1,611.98 | 158.74 | 300.00 | 300.00 | 0.00 | 0.00% |
| Computer / IT Expense | 602.60 | 426.24 | 1,000.00 | 1,000.00 | 0.00 | 0.00% |
| Customer Acknowledgement | 0.00 | 120.00 | 0.00 | 1,000.00 | 1,000.00 | 100.00% |
| Depreciation & Amortization | 196.58 | 312.82 | 500.00 | 325.00 | (175.00) | (53.85)% |
| Development | 0.00 | 4.52 | 0.00 | 0.00 | 0.00 | 0.00% |
| Dues & Subscription | 1.56 | 2.38 | 25.00 | 50.00 | 25.00 | 50.00% |
| Equipment Lease | 0.00 | 26.40 | 0.00 | 200.00 | 200.00 | 100.00% |
| Insurance-Automobile | 781.08 | 209.52 | 800.00 | 215.00 | (585.00) | (272.09)% |
| Insurance-Cyber Policy | 65.16 | 35.94 | 70.00 | 40.00 | (30.00) | (75.00)% |
| Insurance- Professional & GL | 260.16 | 163.14 | 265.00 | 175.00 | (90.00) | (51.43)% |
| Insurance - Property | 45.96 | 76.36 | 50.00 | 75.00 | 25.00 | 33.33% |
| Insurance - Umbrella | 1,196.04 | 265.51 | 1,200.00 | 290.00 | (910.00) | (313.79)% |
| Meetings | 5.18 | 73.44 | 100.00 | 300.00 | 200.00 | 66.67% |
| Moving expense | 0.00 | 39.36 | 0.00 | 0.00 | 0.00 | 0.00% |
| Professional Development | 531.09 | 205.76 | 600.00 | 500.00 | (100.00) | (20.00)% |
| Professional Services Other | 0.00 | 906.19 | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Vision | 0.00 | 434.40 | 0.00 | 0.00 | 0.00 | 0.00% |
| Purchased Recreation | 0.00 | 0.54 | 0.00 | 0.00 | 0.00 | 0.00% |
| Service Charges | 8.08 | 205.44 | 0.00 | 50.00 | 50.00 | 100.00% |

*662 - State SLS-Cortez*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Onboarding | 176.43 | 172.13 | 300.00 | 400.00 | 100.00 | 25.00% |
| Staff Training In-service | 104.24 | 0.00 | 200.00 | 500.00 | 300.00 | 60.00% |
| Staff Acknowledgement | 18.81 | 86.15 | 100.00 | 500.00 | 400.00 | 80.00% |
| Staff Mileage | 2,726.57 | 2,278.02 | 2,800.00 | 3,000.00 | 200.00 | 6.67% |
| Supplies Household | 53.45 | 0.72 | 0.00 | 0.00 | 0.00 | 0.00% |
| Supplies Office | 84.86 | 22.09 | 200.00 | 100.00 | (100.00) | (100.00)% |
| Supplies Printing & Reproduction | 0.00 | 0.50 | 0.00 | 50.00 | 50.00 | 100.00% |
| Supplies Program | 67.74 | 13.70 | 100.00 | 100.00 | 0.00 | 0.00% |
| Telephone | 97.75 | 31.00 | 200.00 | 100.00 | (100.00) | (100.00)% |
| Transportation | 488.00 | 558.00 | 600.00 | 600.00 | 0.00 | 0.00% |
| Utilities | 575.36 | 142.49 | 500.00 | 300.00 | (200.00) | (66.67)% |
| Vehicle fuel | 145.58 | 30.83 | 500.00 | 300.00 | (200.00) | (66.67)% |
| Total Other Operating | 9,868.20 | 7,168.97 | 10,510.00 | 10,570.00 | 60.00 | 0.57% |
| Total Expenses | 43,401.50 | 31,991.50 | 49,501.14 | 37,116.61 | (12,384.53) | (33.37)% |
| Net Operating Surplus (Deficit) before Penalty | 16,001.95 | 9,029.39 | 2,803.36 | 10,183.84 | 7,380.48 | 72.47% |
| Net Surplus (Deficit) | 16,001.95 | 9,029.39 | 2,803.36 | 10,183.84 | 7,380.48 | 72.47% |

*663 - State SLS-Durango*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| State Funded | | | | | | |
| State SLS | 44,333.44 | 37,526.51 | 55,000.00 | 47,753.95 | (7,246.05) | (15.17)% |
| Management Fee-State | 13,366.67 | 5,628.98 | 8,250.00 | 7,163.09 | (1,086.91) | (15.17)% |
| Onboarding-WL Management | 945.85 | 2,737.78 | 1,100.00 | 1,650.00 | 550.00 | 33.33% |
| Total State Funded | 58,645.96 | 45,893.27 | 64,350.00 | 56,567.04 | (7,782.96) | (13.76)% |
| Other | | | | | | |
| Miscellaneous Revenue | 0.00 | 2,980.80 | 0.00 | 1,000.00 | 1,000.00 | 100.00% |
| Total Other | 0.00 | 2,980.80 | 0.00 | 1,000.00 | 1,000.00 | 100.00% |
| Total Revenue | 58,645.96 | 48,874.07 | 64,350.00 | 57,567.04 | (6,782.96) | (11.78)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 38,094.89 | 38,601.52 | 40,381.20 | 40,315.68 | (65.52) | (0.16)% |
| Training Wages | 615.35 | 2,570.75 | 1,000.00 | 2,800.00 | 1,800.00 | 64.29% |
| Payroll Taxes | 2,901.11 | 2,963.46 | 3,101.13 | 3,084.15 | (16.98) | (0.55)% |
| Unemployment Expense | 14.88 | 124.43 | 201.91 | 201.58 | (0.33) | (0.16)% |
| Work Comp | 786.52 | 1,399.78 | 1,326.70 | 1,599.11 | 272.41 | 17.04% |
| Health Insurance | 0.00 | 131.00 | 1,709.88 | 1,566.88 | (143.00) | (9.13)% |
| Other Benefits | 63.59 | 67.63 | 80.76 | 80.63 | (0.13) | (0.16)% |
| Total Labor | 42,476.34 | 45,858.56 | 47,801.58 | 49,648.03 | 1,846.45 | 3.72% |
| Other Operating | | | | | | |
| Advertising | 4.50 | 0.00 | 50.00 | 0.00 | (50.00) | 0.00% |
| Assistive Technology | 679.75 | 60.00 | 0.00 | 75.00 | 75.00 | 100.00% |
| Computer / IT Expense | 285.01 | 338.29 | 375.00 | 0.00 | (375.00) | 0.00% |
| Depreciation & Amortization | 196.58 | 312.82 | 385.00 | 315.00 | (70.00) | (22.22)% |
| Development | 0.00 | 4.49 | 0.00 | 0.00 | 0.00 | 0.00% |
| Dues & Subscription | 60.56 | 2.38 | 75.00 | 0.00 | (75.00) | 0.00% |
| Insurance-Automobile | 0.00 | 0.00 | 300.00 | 0.00 | (300.00) | 0.00% |
| Insurance-Cyber Policy | 44.16 | 48.31 | 50.00 | 50.00 | 0.00 | 0.00% |
| Insurance- Professional & GL | 176.16 | 219.17 | 180.00 | 225.00 | 45.00 | 20.00% |
| Meetings | 5.09 | 31.88 | 100.00 | 0.00 | (100.00) | 0.00% |
| Professional Development | 75.24 | 20.05 | 140.18 | 500.00 | 359.82 | 71.96% |
| Prof Serv Behavioral | 3,965.00 | 3,420.00 | 2,000.00 | 500.00 | (1,500.00) | (300.00)% |
| Prof Serv Dental | 150.00 | 0.00 | 200.00 | 0.00 | (200.00) | 0.00% |
| Prof Serv Vision | 108.52 | 0.00 | 200.00 | 0.00 | (200.00) | 0.00% |
| Purchased Recreation | 60.00 | 0.00 | 1,000.00 | 0.00 | (1,000.00) | 0.00% |
| Service Charges | 0.00 | 203.69 | 0.00 | 0.00 | 0.00 | 0.00% |
| Onboarding | 278.93 | 168.46 | 367.00 | 250.00 | (117.00) | (46.80)% |
| Staff Training In-service | 26.33 | 0.00 | 500.00 | 0.00 | (500.00) | 0.00% |
| Staff Acknowledgement | 18.81 | 82.04 | 600.00 | 300.00 | (300.00) | (100.00)% |
| Staff Mileage | 2,245.07 | 2,031.20 | 2,800.00 | 2,100.00 | (700.00) | (33.33)% |

*663 - State SLS-Durango*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Supplies Office | 1.09 | 11.86 | 200.00 | 0.00 | (200.00) | 0.00% |
| Supplies Printing & Reproduction | 0.00 | 9.48 | 0.00 | 0.00 | 0.00 | 0.00% |
| Supplies Program | 27.87 | 3.56 | 200.00 | 0.00 | (200.00) | 0.00% |
| Telephone | 60.81 | 200.82 | 10.00 | 250.00 | 240.00 | 96.00% |
| Transportation | 285.50 | 318.00 | 300.00 | 350.00 | 50.00 | 14.29% |
| Utilities | (34.29) | 0.00 | 50.00 | 0.00 | (50.00) | 0.00% |
| Vehicle fuel | 0.00 | 24.00 | 300.00 | 30.00 | (270.00) | (900.00)% |
| Miscellaneous | 14,194.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Operating | 22,914.69 | 7,510.50 | 10,382.18 | 4,945.00 | (5,437.18) | (109.95)% |
| Total Expenses | 65,391.03 | 53,369.06 | 58,183.76 | 54,593.03 | (3,590.73) | (6.58)% |
| Net Operating Surplus (Deficit) before Penalty | (6,745.07) | (4,495.00) | 6,166.24 | 2,974.01 | (3,192.23) | (107.34)% |
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 363.65 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 363.65 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | (6,745.07) | (4,858.64) | 6,166.24 | 2,974.01 | (3,192.23) | (107.34)% |

*680 - Client Work*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Other | | | | | | |
| OJT Revenue | 18,221.04 | 11,929.31 | 12,000.00 | 17,850.00 | 5,850.00 | 32.77% |
| Total Other | 18,221.04 | 11,929.31 | 12,000.00 | 17,850.00 | 5,850.00 | 32.77% |
| Total Revenue | 18,221.04 | 11,929.31 | 12,000.00 | 17,850.00 | 5,850.00 | 32.77% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 15,170.68 | 9,970.58 | 7,854.00 | 10,177.44 | 2,323.44 | 22.83% |
| Training Wages | 91.61 | 0.00 | 0.00 | 1,000.00 | 1,000.00 | 100.00% |
| Bonus Wages | 0.00 | 60.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Payroll Taxes | 1,068.95 | 767.33 | 600.83 | 778.57 | 177.74 | 22.83% |
| Unemployment Expense | 5.15 | 4.02 | 39.27 | 50.89 | 11.62 | 22.83% |
| Work Comp | 47.79 | 69.70 | 35.34 | 55.98 | 20.64 | 36.87% |
| Total Labor | 16,384.18 | 10,871.63 | 8,529.44 | 12,062.88 | 3,533.44 | 29.29% |
| Other Operating | | | | | | |
| Insurance-Cyber Policy | 15.24 | 9.64 | 20.00 | 10.00 | (10.00) | (100.00)% |
| Insurance- Professional & GL | 61.08 | 43.81 | 65.00 | 45.00 | (20.00) | (44.44)% |
| Total Other Operating | 76.32 | 53.45 | 85.00 | 55.00 | (30.00) | (54.55)% |
| Total Expenses | 16,460.50 | 10,925.08 | 8,614.44 | 12,117.88 | 3,503.44 | 28.91% |
| Net Operating Surplus (Deficit) before Penalty | 1,760.54 | 1,004.23 | 3,385.56 | 5,732.12 | 2,346.56 | 40.94% |
| Net Surplus (Deficit) | 1,760.54 | 1,004.23 | 3,385.56 | 5,732.12 | 2,346.56 | 40.94% |

*732 - Medicaid SLS - Cortez*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| Transportation | (181.50) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Behavioral | 0.00 | 837.98 | 0.00 | 0.00 | 0.00 | 0.00% |
| Dental | 922.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Vision | 1,313.00 | 2,746.80 | 2,500.00 | 2,535.00 | 35.00 | 1.38% |
| Medicaid SLS | 109,537.63 | 123,732.77 | 127,000.00 | 136,842.40 | 9,842.40 | 7.19% |
| Respite - Medicaid SLS | 2,572.83 | 1,271.81 | 7,046.00 | 3,111.25 | (3,934.75) | (126.47)% |
| Home/Vehicle Mod - SLS | 67.00 | 1,127.52 | 0.00 | 1,300.00 | 1,300.00 | 100.00% |
| Personal Care-SLS | 28,828.80 | 18,396.18 | 32,400.00 | 18,784.35 | (13,615.65) | (72.48)% |
| Total Medicaid | 143,059.76 | 148,113.06 | 168,946.00 | 162,573.00 | (6,373.00) | (3.92)% |
| State Funded | | | | | | |
| Incentive Distribution - SLS | | 13,570.08 | | | | |
| Onboarding-WL Management | 4,448.60 | 7,054.02 | 1,850.00 | 3,400.00 | 1,550.00 | 45.59% |
| Total State Funded | 4,448.60 | 20,624.10 | 1,850.00 | 3,400.00 | 1,550.00 | 45.59% |
| Other | | | | | | |
| Montezuma Contribution | 2,667.00 | 0.00 | 2,667.00 | 0.00 | (2,667.00) | 0.00% |
| Total Other | 2,667.00 | 0.00 | 2,667.00 | 0.00 | (2,667.00) | 0.00% |
| Total Revenue | 150,175.36 | 168,737.16 | 173,463.00 | 165,973.00 | (7,490.00) | (4.51)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 118,902.99 | 131,642.65 | 126,638.80 | 121,371.20 | (5,267.60) | (4.34)% |
| Training Wages | 3,779.35 | 6,339.25 | 3,500.00 | 5,000.00 | 1,500.00 | 30.00% |
| Bonus Wages | 0.00 | 126.00 | 105.00 | 0.00 | (105.00) | 0.00% |
| Payroll Taxes | 9,238.40 | 10,466.33 | 9,753.26 | 9,682.40 | (70.86) | (0.73)% |
| Unemployment Expense | 53.67 | 390.08 | 633.19 | 656.86 | 23.67 | 3.60% |
| Work Comp | 2,837.07 | 4,426.70 | 5,531.44 | 6,125.10 | 593.66 | 9.69% |
| Health Insurance | 0.00 | 9,039.44 | 5,362.30 | 15,466.72 | 10,104.42 | 65.33% |
| Other Benefits | 229.17 | 213.59 | 253.28 | 262.74 | 9.46 | 3.60% |
| Total Labor | 135,040.65 | 162,644.05 | 151,777.27 | 158,565.02 | 6,787.75 | 4.28% |
| Other Operating | | | | | | |
| Advertising | 11.25 | 237.58 | 100.00 | 100.00 | 0.00 | 0.00% |
| Assistive Technology | 73.95 | 1,318.73 | 2,070.00 | 1,200.00 | (870.00) | (72.50)% |
| Building Janitorial | 36.85 | 36.68 | 100.00 | 100.00 | 0.00 | 0.00% |
| Building Maintenance | 2,809.09 | 98.10 | 200.00 | 100.00 | (100.00) | (100.00)% |
| Computer / IT Expense | 1,155.24 | 946.62 | 1,500.00 | 1,200.00 | (300.00) | (25.00)% |
| Customer Acknowledgement | 533.81 | 260.40 | 100.00 | 100.00 | 0.00 | 0.00% |
| Depreciation & Amortization | 1,381.51 | 2,019.64 | 2,000.00 | 2,000.00 | 0.00 | 0.00% |
| Development | 0.00 | 11.30 | 0.00 | 0.00 | 0.00 | 0.00% |
| Dues & Subscription | 3.90 | 5.94 | 0.00 | 0.00 | 0.00 | 0.00% |
| Equipment Lease | 0.00 | 33.66 | 0.00 | 0.00 | 0.00 | 0.00% |
| Insurance-Automobile | 191.16 | 333.72 | 200.00 | 340.00 | 140.00 | 41.18% |

*732 - Medicaid SLS - Cortez*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Insurance-Cyber Policy | 159.24 | 152.59 | 165.00 | 165.00 | 0.00 | 0.00% |
| Insurance- Professional & GL | 635.40 | 692.22 | 640.00 | 680.00 | 40.00 | 5.88% |
| Insurance - Property | 74.64 | 9.31 | 80.00 | 20.00 | (60.00) | (300.00)% |
| Insurance - Umbrella | 288.36 | 420.34 | 295.00 | 450.00 | 155.00 | 34.44% |
| Meetings | 12.93 | 105.91 | 50.00 | 50.00 | 0.00 | 0.00% |
| Moving expense | 0.00 | 39.36 | 0.00 | 0.00 | 0.00 | 0.00% |
| Professional Development | 643.99 | 247.86 | 750.00 | 750.00 | 0.00 | 0.00% |
| Prof Serv Behavioral | 0.00 | 798.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Dental | 822.00 | (266.40) | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Medical | 0.00 | 420.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Professional Services Other | 0.00 | 90.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Respite | 450.00 | 0.00 | 2,500.00 | 1,500.00 | (1,000.00) | (66.67)% |
| Prof Serv Vision | 2,113.00 | 921.60 | 2,000.00 | 1,200.00 | (800.00) | (66.67)% |
| Purchased Recreation | 0.00 | 240.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Service Charges | 11.31 | 517.66 | 0.00 | 50.00 | 50.00 | 100.00% |
| Onboarding | 368.88 | 495.14 | 500.00 | 600.00 | 100.00 | 16.67% |
| Staff Training In-service | 80.73 | 388.56 | 100.00 | 300.00 | 200.00 | 66.67% |
| Staff Acknowledgement | 142.48 | 478.06 | 500.00 | 600.00 | 100.00 | 16.67% |
| Staff Mileage | 9,006.38 | 7,756.64 | 7,500.00 | 7,500.00 | 0.00 | 0.00% |
| Supplies Household | 106.89 | 1.30 | 0.00 | 0.00 | 0.00 | 0.00% |
| Supplies Office | 171.87 | 58.43 | 200.00 | 100.00 | (100.00) | (100.00)% |
| Supplies Printing & Reproduction | 0.00 | 1.26 | 0.00 | 0.00 | 0.00 | 0.00% |
| Supplies Program | 259.99 | 0.00 | 100.00 | 0.00 | (100.00) | 0.00% |
| Telephone | 196.72 | 52.66 | 300.00 | 100.00 | (200.00) | (200.00)% |
| Transportation | 2,941.00 | 3,666.00 | 1,200.00 | 2,400.00 | 1,200.00 | 50.00% |
| Utilities | 836.39 | 123.13 | 500.00 | 200.00 | (300.00) | (150.00)% |
| Vehicle fuel | 289.80 | 563.58 | 300.00 | 500.00 | 200.00 | 40.00% |
| Vehicle maintenance | 152.00 | 26.08 | 0.00 | 100.00 | 100.00 | 100.00% |
| Total Other Operating | 25,960.76 | 23,301.65 | 23,950.00 | 22,405.00 | (1,545.00) | (6.90)% |
| Total Expenses | 161,001.41 | 185,945.70 | 175,727.27 | 180,970.02 | 5,242.75 | 2.90% |
| Net Operating Surplus (Deficit) before Penalty | (10,826.05) | (17,208.54) | (2,264.27) | (14,997.02) | (12,732.75) | 84.90% |
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 727.30 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 727.30 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | (10,826.05) | (17,935.84) | (2,264.27) | (14,997.02) | (12,732.75) | 84.90% |

*733 - Medicaid SLS - Durango*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| Transportation | (181.50) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Behavioral | 6,185.12 | 16,161.12 | 5,000.00 | 0.00 | (5,000.00) | 0.00% |
| Supplies Disposable | 0.00 | 160.80 | 0.00 | 200.00 | 200.00 | 100.00% |
| Dental | 286.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Vision | 1,626.00 | 4,124.40 | 1,800.00 | 3,500.00 | 1,700.00 | 48.57% |
| Medicaid SLS | 206,815.33 | 200,427.36 | 225,000.00 | 225,332.66 | 332.66 | 0.15% |
| Respite - Medicaid SLS | 20,948.38 | 19,272.82 | 19,500.00 | 21,241.27 | 1,741.27 | 8.20% |
| Home/Vehicle Mod - SLS | 10,549.00 | 814.56 | 1,500.00 | 1,500.00 | 0.00 | 0.00% |
| Personal Care-SLS | 47,005.20 | 33,905.52 | 51,340.00 | 47,663.07 | (3,676.93) | (7.71)% |
| Total Medicaid | 293,233.53 | 274,866.58 | 304,140.00 | 299,437.00 | (4,703.00) | (1.57)% |
| State Funded | | | | | | |
| Incentive Distribution - SLS | | 24,642.80 | | | | |
| Onboarding-WL Management | 8,891.65 | 11,384.76 | 15,448.48 | 7,434.55 | (8,013.93) | (107.79)% |
| Total State Funded | 8,891.65 | 36,027.56 | 15,448.48 | 7,434.55 | (8,013.93) | (107.79)% |
| Other | | | | | | |
| La Plata County Contribution | 12,000.00 | 12,000.00 | 12,000.00 | 12,000.00 | 0.00 | 0.00% |
| City of Durango | 8,000.00 | 6,753.51 | 8,000.00 | 6,800.00 | (1,200.00) | (17.65)% |
| Grants | 0.00 | 34,293.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other | 20,000.00 | 53,046.51 | 20,000.00 | 18,800.00 | (1,200.00) | (6.38)% |
| Total Revenue | 322,125.18 | 363,940.65 | 339,588.48 | 325,671.55 | (13,916.93) | (4.27)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 236,127.18 | 243,619.33 | 238,747.40 | 244,279.60 | 5,532.20 | 2.26% |
| Training Wages | 3,825.67 | 8,764.81 | 5,000.00 | 7,000.00 | 2,000.00 | 28.57% |
| Bonus Wages | 0.00 | 15.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Payroll Taxes | 18,208.11 | 19,129.97 | 18,265.18 | 18,687.39 | 422.21 | 2.26% |
| Unemployment Expense | 96.67 | 735.66 | 1,193.74 | 1,208.90 | 15.16 | 1.25% |
| Work Comp | 5,111.33 | 8,314.76 | 10,605.79 | 13,246.78 | 2,640.99 | 19.94% |
| Health Insurance | 0.00 | 5,455.48 | 10,109.40 | 13,329.36 | 3,219.96 | 24.16% |
| Other Benefits | 412.90 | 401.44 | 477.49 | 483.56 | 6.07 | 1.26% |
| Total Labor | 263,781.86 | 286,436.45 | 284,399.00 | 298,235.59 | 13,836.59 | 4.64% |
| Other Operating | | | | | | |
| Advertising | 2,219.86 | 1,589.18 | 1,800.00 | 1,000.00 | (800.00) | (80.00)% |
| Assistive Technology | 500.00 | 48.84 | 500.00 | 0.00 | (500.00) | 0.00% |
| Building Janitorial | 0.00 | 9.17 | 0.00 | 0.00 | 0.00 | 0.00% |
| Building Maintenance | 0.00 | 24.53 | 0.00 | 0.00 | 0.00 | 0.00% |
| Computer / IT Expense | 712.56 | 863.32 | 1,800.00 | 800.00 | (1,000.00) | (125.00)% |
| Depreciation & Amortization | 1,381.51 | 2,107.54 | 1,950.00 | 2,115.00 | 165.00 | 7.80% |
| Development | 0.00 | 11.30 | 0.00 | 0.00 | 0.00 | 0.00% |
| Dues & Subscription | 3.90 | 5.94 | 0.00 | 0.00 | 0.00 | 0.00% |

*733 - Medicaid SLS - Durango*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Equipment Lease | 0.00 | 8.42 | 0.00 | 0.00 | 0.00 | 0.00% |
| Home Modification | 10,590.01 | 0.00 | 1,500.00 | 0.00 | (1,500.00) | 0.00% |
| Insurance-Automobile | 0.00 | 359.32 | 500.00 | 250.00 | (250.00) | (100.00)% |
| Insurance-Cyber Policy | 286.92 | 286.75 | 290.00 | 290.00 | 0.00 | 0.00% |
| Insurance- Professional & GL | 1,144.80 | 1,301.04 | 1,145.00 | 1,300.00 | 155.00 | 11.92% |
| Insurance - Umbrella | 0.00 | 421.68 | 0.00 | 300.00 | 300.00 | 100.00% |
| Meetings | 12.93 | 113.99 | 100.00 | 100.00 | 0.00 | 0.00% |
| Payroll and HR IS | 10.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Professional Development | 342.67 | 288.96 | 700.00 | 700.00 | 0.00 | 0.00% |
| Prof Serv Behavioral | 2,600.00 | 10,368.00 | 2,000.00 | 0.00 | (2,000.00) | 0.00% |
| Prof Serv Dental | 311.00 | 360.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Mentorship | 0.00 | 403.20 | 0.00 | 1,344.00 | 1,344.00 | 100.00% |
| Professional Services Other | 0.00 | 1,527.96 | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Personal Care | 0.00 | 589.26 | 0.00 | 1,992.00 | 1,992.00 | 100.00% |
| Prof Serv Respite | 1,200.00 | 4,500.00 | 4,500.00 | 4,500.00 | 0.00 | 0.00% |
| Prof Serv Vision | 1,988.75 | 5,300.65 | 1,700.00 | 3,200.00 | 1,500.00 | 46.88% |
| Purchased Recreation | 210.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Service Charges | 380.96 | 515.09 | 200.00 | 45.00 | (155.00) | (344.44)% |
| Onboarding | 846.16 | 1,223.27 | 770.00 | 875.00 | 105.00 | 12.00% |
| Staff Training In-service | 263.82 | 755.05 | 350.00 | 900.00 | 550.00 | 61.11% |
| Staff Acknowledgement | 1,159.97 | 1,199.89 | 1,400.00 | 1,400.00 | 0.00 | 0.00% |
| Staff Mileage | 14,930.45 | 14,369.60 | 10,000.00 | 14,500.00 | 4,500.00 | 31.03% |
| Supplies Medical | 53.09 | 63.71 | 0.00 | 80.00 | 80.00 | 100.00% |
| Supplies Office | 17.74 | 32.09 | 0.00 | 15.00 | 15.00 | 100.00% |
| Supplies Printing & Reproduction | 37.50 | 29.42 | 0.00 | 40.00 | 40.00 | 100.00% |
| Supplies Program | 22.97 | 32.90 | 0.00 | 20.00 | 20.00 | 100.00% |
| Telephone | 1,308.21 | 1,159.36 | 1,100.00 | 1,300.00 | 200.00 | 15.38% |
| Transportation | 2,156.77 | 2,286.00 | 1,700.00 | 2,250.00 | 550.00 | 24.44% |
| Utilities | (85.72) | 27.97 | 0.00 | 25.00 | 25.00 | 100.00% |
| Vehicle fuel | 0.00 | 93.62 | 2,000.00 | 180.00 | (1,820.00) | (1,011.11)% |
| Vehicle maintenance | 0.00 | 66.95 | 0.00 | 85.00 | 85.00 | 100.00% |
| Total Other Operating | 44,606.83 | 52,343.98 | 36,005.00 | 39,606.00 | 3,601.00 | 9.09% |
| Total Expenses | 308,388.69 | 338,780.42 | 320,404.00 | 337,841.59 | 17,437.59 | 5.16% |
| Net Operating Surplus (Deficit) before Penalty | 13,736.49 | 25,160.23 | 19,184.48 | (12,170.04) | (31,354.52) | 257.64% |
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 1,818.24 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 1,818.24 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 13,736.49 | 23,341.99 | 19,184.48 | (12,170.04) | (31,354.52) | 257.64% |

*754 - Day Program - Holly House*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| Transportation | (254.10) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Specialized Habilitation-DD | 83,913.76 | 78,961.94 | 86,030.14 | 85,877.98 | (152.16) | (0.18)% |
| Supported Comm Conn -DD | 194,174.90 | 171,152.32 | 194,103.37 | 186,001.99 | (8,101.38) | (4.36)% |
| Specialized Habilitation-SLS | 955.20 | 298.37 | 1,446.24 | 0.00 | (1,446.24) | 0.00% |
| Supported Comm Conn -SLS | 16,770.16 | 13,068.67 | 17,880.89 | 15,720.00 | (2,160.89) | (13.75)% |
| Total Medicaid | 295,559.92 | 263,481.30 | 299,460.64 | 287,599.97 | (11,860.67) | (4.12)% |
| Other | | | | | | |
| City of Durango | 13,382.50 | 11,818.65 | 14,000.00 | 11,818.65 | (2,181.35) | (18.46)% |
| General Donation Revenue | 1,625.00 | 900.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Purpose Restricted Revenue | 570.00 | 1,200.00 | 0.00 | 1,500.00 | 1,500.00 | 100.00% |
| Total Other | 15,577.50 | 13,918.65 | 14,000.00 | 13,318.65 | (681.35) | (5.12)% |
| Total Revenue | 311,137.42 | 277,399.95 | 313,460.64 | 300,918.62 | (12,542.02) | (4.17)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 208,025.09 | 207,948.71 | 202,977.60 | 193,299.60 | (9,678.00) | (5.01)% |
| Training Wages | 2,161.32 | 2,665.69 | 2,400.00 | 3,000.00 | 600.00 | 20.00% |
| Payroll Taxes | 16,031.22 | 15,344.12 | 15,387.05 | 14,787.42 | (599.63) | (4.06)% |
| Unemployment Expense | 94.79 | 625.40 | 1,014.89 | 1,004.00 | (10.89) | (1.08)% |
| Work Comp | 5,017.89 | 7,052.63 | 7,377.39 | 9,106.35 | 1,728.96 | 18.99% |
| Health Insurance | 0.00 | 18,715.20 | 8,594.77 | 30,944.32 | 22,349.55 | 72.23% |
| Other Benefits | 404.81 | 340.66 | 405.96 | 401.60 | (4.36) | (1.09)% |
| Total Labor | 231,735.12 | 252,692.41 | 238,157.66 | 252,543.29 | 14,385.63 | 5.70% |
| Other Operating | | | | | | |
| Advertising | 2,350.82 | 1,588.60 | 2,000.00 | 1,000.00 | (1,000.00) | (100.00)% |
| Building Janitorial | 258.37 | 9.17 | 320.00 | 50.00 | (270.00) | (540.00)% |
| Land Rent-Holly House | 9,249.96 | 9,249.96 | 9,250.00 | 9,250.00 | 0.00 | 0.00% |
| Building Maintenance | 899.52 | 1,103.66 | 250.00 | 1,000.00 | 750.00 | 75.00% |
| Computer / IT Expense | 1,500.52 | 1,406.65 | 2,000.00 | 1,300.00 | (700.00) | (53.85)% |
| Depreciation & Amortization | 5,315.01 | 5,995.51 | 5,600.00 | 6,000.00 | 400.00 | 6.67% |
| Development | 0.00 | 15.82 | 0.00 | 0.00 | 0.00 | 0.00% |
| Disposal | 0.00 | 100.58 | 0.00 | 0.00 | 0.00 | 0.00% |
| Dues & Subscription | 5.46 | 8.32 | 0.00 | 0.00 | 0.00 | 0.00% |
| Equipment Lease | 0.00 | 8.40 | 0.00 | 0.00 | 0.00 | 0.00% |
| Insurance-Automobile | 1,868.40 | 2,821.75 | 2,015.00 | 2,700.00 | 685.00 | 25.37% |
| Insurance-Cyber Policy | 281.28 | 243.38 | 290.00 | 240.00 | (50.00) | (20.83)% |
| Insurance- Professional & GL | 1,122.48 | 1,103.88 | 1,135.00 | 1,100.00 | (35.00) | (3.18)% |
| Insurance - Property | 1,574.04 | 1,649.89 | 1,346.00 | 1,700.00 | 354.00 | 20.82% |
| Insurance - Umbrella | 2,854.44 | 3,481.75 | 2,900.00 | 3,600.00 | 700.00 | 19.44% |
| Meetings | 44.18 | 86.27 | 100.00 | 0.00 | (100.00) | 0.00% |

*754 - Day Program - Holly House*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Payroll and HR IS | 10.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Professional Development | 605.41 | 207.62 | 600.00 | 300.00 | (300.00) | (100.00)% |
| Prof Serv Behavioral | 0.00 | 38.03 | 0.00 | 0.00 | 0.00 | 0.00% |
| Purchased Recreation | 938.52 | 1,713.60 | 500.00 | 0.00 | (500.00) | 0.00% |
| Service Charges | 847.59 | 127.32 | 250.00 | 100.00 | (150.00) | (150.00)% |
| Onboarding | 1,386.64 | 994.10 | 1,500.00 | 1,000.00 | (500.00) | (50.00)% |
| Staff Training In-service | 441.15 | 642.54 | 500.00 | 500.00 | 0.00 | 0.00% |
| Staff Acknowledgement | 708.89 | 887.21 | 700.00 | 900.00 | 200.00 | 22.22% |
| Staff Mileage | 2,888.12 | 5,983.94 | 2,750.00 | 4,000.00 | 1,250.00 | 31.25% |
| Supplies Household | 0.00 | 25.90 | 0.00 | 50.00 | 50.00 | 100.00% |
| Supplies Medical | 117.68 | 0.00 | 300.00 | 0.00 | (300.00) | 0.00% |
| Supplies Office | 751.76 | 1,011.31 | 600.00 | 900.00 | 300.00 | 33.33% |
| Supplies Printing & Reproduction | 86.50 | 28.16 | 0.00 | 50.00 | 50.00 | 100.00% |
| Supplies Program | 2,168.33 | 1,209.60 | 1,000.00 | 1,000.00 | 0.00 | 0.00% |
| Telephone | 1,109.39 | 1,594.63 | 1,000.00 | 1,579.00 | 579.00 | 36.67% |
| Temporary Staffing | 2,329.19 | 0.00 | 800.00 | 0.00 | (800.00) | 0.00% |
| Utilities | 4,246.64 | 3,501.89 | 2,200.00 | 2,700.00 | 500.00 | 18.52% |
| Vehicle fuel | 1,901.95 | 1,859.80 | 1,500.00 | 1,700.00 | 200.00 | 11.76% |
| Vehicle maintenance | 1,605.31 | 259.61 | 1,500.00 | 750.00 | (750.00) | (100.00)% |
| Total Other Operating | 49,467.55 | 48,958.86 | 42,906.00 | 43,469.00 | 563.00 | 1.30% |
| Total Expenses | 281,202.67 | 301,651.27 | 281,063.66 | 296,012.29 | 14,948.63 | 5.05% |
| Net Operating Surplus (Deficit) before Penalty | 29,934.75 | (24,251.32) | 32,396.98 | 4,906.33 | (27,490.65) | (560.31)% |
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 1,454.59 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 1,454.59 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 29,934.75 | (25,705.91) | 32,396.98 | 4,906.33 | (27,490.65) | (560.31)% |

*755 - Day Program - Pine Street House*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| Transportation | (254.10) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Specialized Habilitation-DD | 140,062.75 | 123,828.59 | 167,804.00 | 124,165.31 | (43,638.69) | (35.15)% |
| Supported Comm Conn -DD | 237,897.49 | 217,024.99 | 290,430.00 | 257,140.97 | (33,289.03) | (12.95)% |
| Specialized Habilitation-SLS | 7,263.23 | 9,052.46 | 12,744.00 | 15,676.24 | 2,932.24 | 18.70% |
| Supported Comm Conn -SLS | 20,103.54 | 27,099.12 | 20,664.00 | 32,965.95 | 12,301.95 | 37.32% |
| Total Medicaid | 405,072.91 | 377,005.16 | 491,642.00 | 429,948.47 | (61,693.53) | (14.35)% |
| Other | | | | | | |
| Montezuma Contribution | 2,667.00 | 0.00 | 2,667.00 | 0.00 | (2,667.00) | 0.00% |
| General Donation Revenue | 0.00 | 3,000.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Purpose Restricted Revenue | 200.00 | 843.04 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other | 2,867.00 | 3,843.04 | 2,667.00 | 0.00 | (2,667.00) | 0.00% |
| Total Revenue | 407,939.91 | 380,848.20 | 494,309.00 | 429,948.47 | (64,360.53) | (14.97)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 236,194.89 | 222,347.06 | 344,066.42 | 262,984.80 | (81,081.62) | (30.83)% |
| Training Wages | 6,539.33 | 7,768.13 | 5,700.00 | 5,000.00 | (700.00) | (14.00)% |
| Bonus Wages | 0.00 | 306.00 | 255.00 | 0.00 | (255.00) | 0.00% |
| Payroll Taxes | 18,328.39 | 17,372.12 | 26,207.33 | 20,653.84 | (5,553.49) | (26.89)% |
| Unemployment Expense | 112.19 | 1,060.16 | 1,720.33 | 1,389.92 | (330.41) | (23.77)% |
| Work Comp | 5,930.81 | 11,398.86 | 13,187.37 | 13,431.60 | 244.23 | 1.82% |
| Health Insurance | 0.00 | 2,807.28 | 14,568.98 | 11,192.00 | (3,376.98) | (30.17)% |
| Other Benefits | 479.09 | 555.46 | 688.13 | 555.97 | (132.16) | (23.77)% |
| Total Labor | 267,584.70 | 263,615.08 | 406,393.56 | 315,208.13 | (91,185.43) | (28.93)% |
| Other Operating | | | | | | |
| Advertising | 493.54 | 1,088.45 | 400.00 | 1,000.00 | 600.00 | 60.00% |
| Building Janitorial | 72.09 | 394.63 | 1,000.00 | 500.00 | (500.00) | (100.00)% |
| Building Maintenance | 6,037.45 | 4,503.13 | 6,000.00 | 6,000.00 | 0.00 | 0.00% |
| Computer / IT Expense | 3,209.69 | 3,203.18 | 3,800.00 | 3,800.00 | 0.00 | 0.00% |
| Customer Acknowledgement | 560.84 | 522.88 | 500.00 | 700.00 | 200.00 | 28.57% |
| Depreciation & Amortization | 5,549.56 | 7,035.08 | 5,700.00 | 7,000.00 | 1,300.00 | 18.57% |
| Development | 0.00 | 15.82 | 0.00 | 0.00 | 0.00 | 0.00% |
| Dues & Subscription | 5.46 | 8.32 | 0.00 | 0.00 | 0.00 | 0.00% |
| Equipment Lease | 0.00 | 391.21 | 0.00 | 1,740.00 | 1,740.00 | 100.00% |
| Equipment Maintenance | 0.00 | 0.00 | 500.00 | 0.00 | (500.00) | 0.00% |
| Insurance-Automobile | 1,206.00 | 1,449.12 | 935.00 | 1,450.00 | 515.00 | 35.52% |
| Insurance-Cyber Policy | 332.88 | 396.18 | 335.00 | 420.00 | 85.00 | 20.24% |
| Insurance- Professional & GL | 1,328.40 | 1,797.14 | 1,340.00 | 1,900.00 | 560.00 | 29.47% |
| Insurance - Property | 864.96 | 1,179.00 | 637.00 | 1,200.00 | 563.00 | 46.92% |
| Insurance - Umbrella | 1,846.92 | 1,836.00 | 1,900.00 | 1,950.00 | 50.00 | 2.56% |

*755 - Day Program - Pine Street House*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Interest Building | 8,471.09 | 8,759.00 | 7,200.00 | 6,700.00 | (500.00) | (7.46)% |
| Meetings | 18.10 | 178.69 | 50.00 | 600.00 | 550.00 | 91.67% |
| Moving expense | 0.00 | 551.04 | 0.00 | 0.00 | 0.00 | 0.00% |
| Payroll and HR IS | 20.00 | (12.00) | 0.00 | 0.00 | 0.00 | 0.00% |
| Professional Development | 687.01 | 279.92 | 1,500.00 | 1,500.00 | 0.00 | 0.00% |
| Prof Serv - Legal | 64.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Purchased Recreation | 2,132.00 | 440.59 | 500.00 | 500.00 | 0.00 | 0.00% |
| Service Charges | 24.46 | 257.04 | 0.00 | 0.00 | 0.00 | 0.00% |
| Onboarding | 1,474.60 | 1,487.03 | 2,000.00 | 1,500.00 | (500.00) | (33.33)% |
| Staff Training In-service | 191.06 | 477.36 | 500.00 | 500.00 | 0.00 | 0.00% |
| Staff Acknowledgement | 817.64 | 1,445.04 | 1,500.00 | 1,500.00 | 0.00 | 0.00% |
| Staff Mileage | 5,845.29 | 3,302.08 | 4,500.00 | 3,500.00 | (1,000.00) | (28.57)% |
| Supplies Medical | 53.00 | 110.89 | 300.00 | 300.00 | 0.00 | 0.00% |
| Supplies Office | 1,205.50 | 1,289.95 | 1,000.00 | 1,400.00 | 400.00 | 28.57% |
| Supplies Printing & Reproduction | 0.00 | 23.80 | 200.00 | 100.00 | (100.00) | (100.00)% |
| Supplies Program | 1,458.71 | 1,123.64 | 750.00 | 800.00 | 50.00 | 6.25% |
| Telephone | 1,103.85 | 675.12 | 800.00 | 700.00 | (100.00) | (14.29)% |
| Transportation | 4.76 | 0.00 | 200.00 | 0.00 | (200.00) | 0.00% |
| Utilities | 3,875.17 | 3,206.62 | 4,000.00 | 2,500.00 | (1,500.00) | (60.00)% |
| Vehicle fuel | 1,186.41 | 712.68 | 2,000.00 | 700.00 | (1,300.00) | (185.71)% |
| Vehicle maintenance | 1,581.09 | 994.43 | 1,000.00 | 1,000.00 | 0.00 | 0.00% |
| Total Other Operating | 51,721.53 | 49,123.07 | 51,047.00 | 51,460.00 | 413.00 | 0.80% |
| Total Expenses | 319,306.23 | 312,738.14 | 457,440.56 | 366,668.13 | (90,772.43) | (24.76)% |
| Net Operating Surplus (Deficit) before Penalty | 88,633.68 | 68,110.06 | 36,868.44 | 63,280.34 | 26,411.90 | 41.74% |
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 1,818.24 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 1,818.24 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 88,633.68 | 66,291.82 | 36,868.44 | 63,280.34 | 26,411.90 | 41.74% |

*758 - Residential- Cortez*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| Comp - Residential PCA | 236,136.04 | 123,747.71 | 118,895.00 | 120,666.00 | 1,771.00 | 1.47% |
| Comp - Residential Host Homes | 1,123,113.34 | 1,210,931.77 | 1,238,024.85 | 1,192,457.92 | (45,566.93) | (3.82)% |
| Transportation | 74,046.69 | 68,858.34 | 70,000.00 | 74,980.00 | 4,980.00 | 6.64% |
| Behavioral | 34,724.26 | 45,415.74 | 45,000.00 | 0.00 | (45,000.00) | 0.00% |
| Supplies Disposable | 3,669.48 | 4,441.20 | 4,000.00 | 5,000.00 | 1,000.00 | 20.00% |
| Dental | 2,033.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Vision | 3,056.00 | 3,105.60 | 5,000.00 | 5,000.00 | 0.00 | 0.00% |
| Home/Vehicle Mod - SLS | 6,592.00 | 3,481.20 | 0.00 | 0.00 | 0.00 | 0.00% |
| Supported Employment-DD | 0.00 | (1,136.10) | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Medicaid | 1,483,370.81 | 1,458,845.46 | 1,480,919.85 | 1,398,103.92 | (82,815.93) | (5.92)% |
| State Funded | | | | | | |
| HUD - Subsidy's | 1,568.50 | 393.60 | 0.00 | 500.00 | 500.00 | 100.00% |
| Total State Funded | 1,568.50 | 393.60 | 0.00 | 500.00 | 500.00 | 100.00% |
| Other | | | | | | |
| Montezuma Contribution | 2,667.00 | 0.00 | 2,667.00 | 0.00 | (2,667.00) | 0.00% |
| Room & Board | 256,978.59 | 263,553.52 | 269,280.00 | 262,152.00 | (7,128.00) | (2.72)% |
| Rental Income - Comp | 4,990.50 | 8,730.00 | 4,000.00 | 9,000.00 | 5,000.00 | 55.56% |
| Gain / Loss | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Miscellaneous Revenue | 0.00 | (324.38) | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other | 265,136.09 | 271,959.14 | 275,947.00 | 271,152.00 | (4,795.00) | (1.77)% |
| Total Revenue | 1,750,075.40 | 1,731,198.20 | 1,756,866.85 | 1,669,755.92 | (87,110.93) | (5.22)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 365,501.04 | 278,293.46 | 316,078.02 | 319,073.58 | 2,995.56 | 0.94% |
| Training Wages | 17,104.13 | 10,352.83 | 15,000.00 | 7,400.00 | (7,600.00) | (102.70)% |
| Bonus Wages | 0.00 | 1,296.00 | 1,080.00 | 0.00 | (1,080.00) | 0.00% |
| Payroll Taxes | 28,532.42 | 21,300.80 | 24,822.40 | 25,204.73 | 382.33 | 1.52% |
| Unemployment Expense | 190.71 | 973.94 | 1,580.39 | 1,620.37 | 39.98 | 2.47% |
| Work Comp | 10,191.80 | 10,968.53 | 5,105.09 | 6,646.29 | 1,541.20 | 23.19% |
| Health Insurance | 0.00 | 2,128.86 | 13,383.87 | 8,673.80 | (4,710.07) | (54.30)% |
| Other Benefits | 814.43 | 523.34 | 632.16 | 648.15 | 15.99 | 2.47% |
| Total Labor | 422,334.53 | 325,837.78 | 377,681.93 | 369,266.92 | (8,415.01) | (2.28)% |
| Other Operating | | | | | | |
| Advertising | 661.22 | 523.18 | 800.00 | 500.00 | (300.00) | (60.00)% |
| Assistive Technology | 6,989.99 | 7,110.00 | 9,000.00 | 7,000.00 | (2,000.00) | (28.57)% |
| Building Janitorial | 853.33 | 932.27 | 500.00 | 2,500.00 | 2,000.00 | 80.00% |
| Building Rent | 2,177.20 | 3,387.27 | 3,024.00 | 5,640.00 | 2,616.00 | 46.38% |
| Building Rent - Admin | 4,560.00 | 456.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Building Maintenance | 10,742.70 | 6,238.57 | 8,000.00 | 15,000.00 | 7,000.00 | 46.67% |

*758 - Residential- Cortez*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Computer / IT Expense | 8,637.92 | 9,219.26 | 10,000.00 | 12,000.00 | 2,000.00 | 16.67% |
| Customer Acknowledgement | 605.59 | 1,520.40 | 700.00 | 2,000.00 | 1,300.00 | 65.00% |
| Depreciation & Amortization | 20,263.10 | 21,829.02 | 20,000.00 | 21,800.00 | 1,800.00 | 8.26% |
| Development | 0.00 | 81.46 | 0.00 | 0.00 | 0.00 | 0.00% |
| Disposal | 9.04 | 117.60 | 500.00 | 500.00 | 0.00 | 0.00% |
| Dues & Subscription | 146.08 | 42.77 | 200.00 | 200.00 | 0.00 | 0.00% |
| Equipment Lease | 0.00 | 557.50 | 0.00 | 500.00 | 500.00 | 100.00% |
| Equipment Maintenance | 354.59 | 8.87 | 600.00 | 300.00 | (300.00) | (100.00)% |
| Food | 8,643.30 | 3,984.76 | 9,600.00 | 4,800.00 | (4,800.00) | (100.00)% |
| Insurance-Automobile | 202.80 | 117.12 | 715.00 | 125.00 | (590.00) | (472.00)% |
| Insurance-Cyber Policy | 565.92 | 373.68 | 575.00 | 380.00 | (195.00) | (51.32)% |
| Insurance- Professional & GL | 2,258.16 | 1,695.01 | 2,270.00 | 1,700.00 | (570.00) | (33.53)% |
| Insurance - Property | 1,626.60 | 2,659.56 | 1,387.00 | 2,700.00 | 1,313.00 | 48.63% |
| Insurance - Umbrella | 310.44 | 148.44 | 315.00 | 175.00 | (140.00) | (80.00)% |
| Interest Building | 6,765.93 | 7,547.45 | 6,200.00 | 6,600.00 | 400.00 | 6.06% |
| Meetings | 203.31 | 549.95 | 800.00 | 1,000.00 | 200.00 | 20.00% |
| Moving expense | 1,361.46 | 1,547.52 | 1,000.00 | 1,500.00 | 500.00 | 33.33% |
| Payroll and HR IS | 20.00 | 0.00 | 100.00 | 0.00 | (100.00) | 0.00% |
| Pest Control | 0.00 | 0.00 | 2,000.00 | 2,000.00 | 0.00 | 0.00% |
| Professional Development | 2,465.97 | 1,221.08 | 2,500.00 | 2,500.00 | 0.00 | 0.00% |
| Prof Serv - Legal | 0.00 | 0.00 | 500.00 | 0.00 | (500.00) | 0.00% |
| Prof Serv Behavioral | 30,773.25 | 43,541.34 | 45,000.00 | 500.00 | (44,500.00) | (8,900.00)% |
| Prof Serv Dental | 982.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Host Home | 824,303.38 | 878,235.82 | 926,620.00 | 870,000.00 | (56,620.00) | (6.51)% |
| Prof Serv Personal Care | 20.00 | 0.00 | 1,000.00 | 500.00 | (500.00) | (100.00)% |
| Prof Serv Respite | 0.00 | 0.00 | 5,000.00 | 2,500.00 | (2,500.00) | (100.00)% |
| Prof Serv Vision | 4,378.00 | 3,380.40 | 4,500.00 | 3,000.00 | (1,500.00) | (50.00)% |
| Purchased Recreation | 0.00 | 83.51 | 750.00 | 1,000.00 | 250.00 | 25.00% |
| Service Charges | 729.52 | 706.10 | 525.00 | 600.00 | 75.00 | 12.50% |
| Onboarding | 2,500.47 | 3,316.70 | 3,000.00 | 5,000.00 | 2,000.00 | 40.00% |
| Staff Training In-service | 1,038.26 | 1,710.19 | 3,000.00 | 4,000.00 | 1,000.00 | 25.00% |
| Staff Acknowledgement | 2,880.79 | 1,183.42 | 3,250.00 | 5,000.00 | 1,750.00 | 35.00% |
| Staff Mileage | 3,551.80 | 2,186.32 | 5,000.00 | 3,000.00 | (2,000.00) | (66.67)% |
| Supplies Household | 1,338.07 | 516.36 | 1,000.00 | 1,000.00 | 0.00 | 0.00% |
| Supplies Medical | 3,521.56 | 3,652.76 | 3,500.00 | 4,000.00 | 500.00 | 12.50% |
| Supplies Office | 2,230.01 | 1,017.23 | 2,000.00 | 2,000.00 | 0.00 | 0.00% |
| Supplies Postage & Shipping | 34.90 | 101.02 | 150.00 | 150.00 | 0.00 | 0.00% |
| Supplies Printing & Reproduction | 96.94 | 182.57 | 500.00 | 500.00 | 0.00 | 0.00% |
| Supplies Program | 1,857.81 | 409.56 | 2,000.00 | 2,000.00 | 0.00 | 0.00% |
| Telephone | 2,482.92 | 4,132.34 | 3,500.00 | 5,000.00 | 1,500.00 | 30.00% |
| Transportation | 19,878.50 | 22,182.00 | 18,000.00 | 22,000.00 | 4,000.00 | 18.18% |
| Uncollectible Accounts - Comp | 11,473.05 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |

*758 - Residential- Cortez*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Utilities | 7,212.56 | 4,069.85 | 7,000.00 | 4,000.00 | (3,000.00) | (75.00)% |
| Vehicle fuel | 123.87 | 93.61 | 500.00 | 500.00 | 0.00 | 0.00% |
| Vehicle maintenance | 184.24 | 0.00 | 500.00 | 0.00 | (500.00) | 0.00% |
| Total Other Operating | 1,002,016.55 | 1,042,569.84 | 1,117,581.00 | 1,027,670.00 | (89,911.00) | (8.75)% |
| Total Expenses | 1,424,351.08 | 1,368,407.62 | 1,495,262.93 | 1,396,936.92 | (98,326.01) | (7.04)% |
| Net Operating Surplus (Deficit) before Penalty | 325,724.32 | 362,790.58 | 261,603.92 | 272,819.00 | 11,215.08 | 4.11% |
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 4,363.73 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 4,363.73 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 325,724.32 | 358,426.85 | 261,603.92 | 272,819.00 | 11,215.08 | 4.11% |

*759 - Residential-Durango*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| Comp - Residential PCA | 351,973.00 | 208,292.76 | 378,790.09 | 82,133.00 | (296,657.09) | (361.19)% |
| Comp - Residential Host Homes | 774,861.76 | 804,365.33 | 739,094.80 | 963,744.36 | 224,649.56 | 23.31% |
| Transportation | 51,633.44 | 39,881.64 | 55,000.00 | 41,881.00 | (13,119.00) | (31.32)% |
| Behavioral | 28,068.48 | 19,602.83 | 24,500.00 | 0.00 | (24,500.00) | 0.00% |
| Supplies Disposable | 2,111.57 | 2,588.40 | 2,000.00 | 2,600.00 | 600.00 | 23.08% |
| Dental | 253.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Vision | 3,440.00 | 694.80 | 2,625.00 | 2,600.00 | (25.00) | (0.96)% |
| Total Medicaid | 1,212,341.25 | 1,075,425.76 | 1,202,009.89 | 1,092,958.36 | (109,051.53) | (9.98)% |
| State Funded | | | | | | |
| HUD - Subsidy's | 1,255.50 | 1,561.20 | 1,500.00 | 1,500.00 | 0.00 | 0.00% |
| Total State Funded | 1,255.50 | 1,561.20 | 1,500.00 | 1,500.00 | 0.00 | 0.00% |
| Other | | | | | | |
| City of Durango | 9,000.00 | 7,597.70 | 9,000.00 | 7,500.00 | (1,500.00) | (20.00)% |
| General Donation Revenue | 100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Release from Restriction | 2,550.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Room & Board | 199,980.00 | 165,100.36 | 174,240.00 | 166,824.00 | (7,416.00) | (4.45)% |
| Rental Income - Comp | 2,387.98 | 2,880.00 | 3,300.00 | 4,800.00 | 1,500.00 | 31.25% |
| Total Other | 214,017.98 | 175,578.06 | 186,540.00 | 179,124.00 | (7,416.00) | (4.14)% |
| Total Revenue | 1,427,614.73 | 1,252,565.02 | 1,390,049.89 | 1,273,582.36 | (116,467.53) | (9.14)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 529,842.00 | 427,906.58 | 556,408.84 | 348,522.34 | (207,886.50) | (59.65)% |
| Training Wages | 10,415.61 | 22,459.97 | 12,000.00 | 12,500.00 | 500.00 | 4.00% |
| Bonus Wages | 0.00 | 225.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Payroll Taxes | 40,620.61 | 33,934.45 | 42,594.18 | 28,068.22 | (14,525.96) | (51.75)% |
| Unemployment Expense | 215.66 | 1,714.49 | 2,782.04 | 1,769.52 | (1,012.52) | (57.22)% |
| Work Comp | 11,439.15 | 18,068.92 | 18,266.72 | 9,687.85 | (8,578.87) | (88.55)% |
| Health Insurance | 0.00 | 4,688.16 | 23,560.30 | 9,719.94 | (13,840.36) | (142.39)% |
| Other Benefits | 920.99 | 911.28 | 1,112.82 | 707.81 | (405.01) | (57.22)% |
| Total Labor | 593,454.02 | 509,908.85 | 656,724.90 | 410,975.68 | (245,749.22) | (59.80)% |
| Other Operating | | | | | | |
| Advertising | 5,086.62 | 2,259.18 | 2,000.00 | 3,000.00 | 1,000.00 | 33.33% |
| Building Janitorial | 97.28 | 119.22 | 200.00 | 200.00 | 0.00 | 0.00% |
| Building Rent | 38,335.00 | 37,146.44 | 38,980.00 | 18,000.00 | (20,980.00) | (116.56)% |
| Building Maintenance | 6,827.24 | 1,173.36 | 500.00 | 1,500.00 | 1,000.00 | 66.67% |
| Computer / IT Expense | 8,058.73 | 8,935.43 | 8,600.00 | 10,000.00 | 1,400.00 | 14.00% |
| Customer Acknowledgement | 679.03 | 720.00 | 200.00 | 900.00 | 700.00 | 77.78% |
| Depreciation & Amortization | 9,955.36 | 11,674.58 | 16,700.00 | 11,650.00 | (5,050.00) | (43.35)% |
| Development | 0.00 | 81.40 | 0.00 | 0.00 | 0.00 | 0.00% |

*759 - Residential-Durango*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Disposal | 88.35 | 285.08 | 100.00 | 100.00 | 0.00 | 0.00% |
| Dues & Subscription | 205.08 | 276.77 | 0.00 | 0.00 | 0.00 | 0.00% |
| Equipment Lease | 0.00 | 109.40 | 0.00 | 288.00 | 288.00 | 100.00% |
| Food | 9,161.03 | 8,495.48 | 14,400.00 | 4,800.00 | (9,600.00) | (200.00)% |
| Insurance-Automobile | 854.76 | 543.97 | 590.00 | 650.00 | 60.00 | 9.23% |
| Insurance-Cyber Policy | 639.84 | 650.39 | 650.00 | 675.00 | 25.00 | 3.70% |
| Insurance- Professional & GL | 2,553.60 | 2,950.04 | 2,560.00 | 3,000.00 | 440.00 | 14.67% |
| Insurance - Property | 912.72 | 1,018.80 | 672.00 | 1,025.00 | 353.00 | 34.44% |
| Insurance - Umbrella | 1,308.84 | 1,331.28 | 1,315.00 | 1,175.00 | (140.00) | (11.91)% |
| Meetings | 272.49 | 522.16 | 100.00 | 750.00 | 650.00 | 86.67% |
| Moving expense | 548.05 | 0.00 | 100.00 | 100.00 | 0.00 | 0.00% |
| Pest Control | 0.00 | 0.00 | 500.00 | 100.00 | (400.00) | (400.00)% |
| Professional Development | 2,717.99 | 1,559.40 | 500.00 | 1,500.00 | 1,000.00 | 66.67% |
| Prof Serv - Legal | (64.00) | 126.00 | 100.00 | 150.00 | 50.00 | 33.33% |
| Prof Serv Behavioral | 25,430.00 | 10,291.34 | 18,000.00 | 0.00 | (18,000.00) | 0.00% |
| Prof Serv Dental | 557.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Prof Serv Host Home | 506,407.09 | 534,689.85 | 496,166.22 | 607,188.00 | 111,021.78 | 18.28% |
| Prof Serv Vision | 1,243.95 | 633.60 | 900.00 | 2,200.00 | 1,300.00 | 59.09% |
| Purchased Recreation | 1,320.00 | 360.00 | 800.00 | 1,500.00 | 700.00 | 46.67% |
| Service Charges | 517.42 | 442.51 | 520.00 | 400.00 | (120.00) | (30.00)% |
| Onboarding | 2,768.63 | 4,194.50 | 2,500.00 | 3,500.00 | 1,000.00 | 28.57% |
| Staff Training In-service | 915.84 | 2,860.79 | 1,000.00 | 3,000.00 | 2,000.00 | 66.67% |
| Staff Acknowledgement | 2,164.72 | 1,642.58 | 1,000.00 | 2,500.00 | 1,500.00 | 60.00% |
| Staff Mileage | 10,877.23 | 11,363.16 | 9,000.00 | 6,000.00 | (3,000.00) | (50.00)% |
| Supplies Household | 2,584.48 | 1,823.65 | 1,920.00 | 1,200.00 | (720.00) | (60.00)% |
| Supplies Medical | 1,688.19 | 2,076.00 | 1,500.00 | 2,500.00 | 1,000.00 | 40.00% |
| Supplies Office | 742.80 | 947.23 | 600.00 | 1,000.00 | 400.00 | 40.00% |
| Supplies Printing & Reproduction | 289.29 | 58.19 | 40.00 | 100.00 | 60.00 | 60.00% |
| Supplies Program | 647.61 | 1,019.86 | 500.00 | 2,500.00 | 2,000.00 | 80.00% |
| Telephone | 3,621.73 | 3,213.11 | 2,700.00 | 3,600.00 | 900.00 | 25.00% |
| Temporary Staffing | 7,048.01 | 114.62 | 0.00 | 0.00 | 0.00 | 0.00% |
| Transportation | 11,307.00 | 10,545.60 | 8,000.00 | 11,200.00 | 3,200.00 | 28.57% |
| Utilities | 9,437.24 | 8,349.18 | 6,600.00 | 5,000.00 | (1,600.00) | (32.00)% |
| Vehicle fuel | 62.33 | 267.98 | 0.00 | 500.00 | 500.00 | 100.00% |
| Vehicle maintenance | 198.78 | 756.37 | 0.00 | 1,000.00 | 1,000.00 | 100.00% |
| Total Other Operating | 678,067.35 | 675,628.49 | 640,513.22 | 714,451.00 | 73,937.78 | 10.35% |
| Total Expenses | 1,271,521.37 | 1,185,537.34 | 1,297,238.12 | 1,125,426.68 | (171,811.44) | (15.27)% |
| Net Operating Surplus (Deficit) before Penalty | 156,093.36 | 67,027.68 | 92,811.77 | 148,155.68 | 55,343.91 | 37.36% |

*759 - Residential-Durango*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Other Expenses | | | | | | |
| ACA Penalty | 0.00 | 2,909.14 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other Expenses | 0.00 | 2,909.14 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 156,093.36 | 64,118.54 | 92,811.77 | 148,155.68 | 55,343.91 | 37.36% |

*785 - Vocational - 785*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Medicaid | | | | | | |
| Supported Employment-DD | 55,868.86 | 33,575.62 | 62,500.00 | 44,412.95 | (18,087.05) | (40.72)% |
| Supported Employment-SLS | 10,368.28 | 6,181.66 | 25,000.00 | 7,974.99 | (17,025.01) | (213.48)% |
| Total Medicaid | 66,237.14 | 39,757.27 | 87,500.00 | 52,387.94 | (35,112.06) | (67.02)% |
| State Funded | | | | | | |
| DVR | 3,837.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total State Funded | 3,837.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Other | | | | | | |
| City of Durango | 6,000.00 | 5,065.14 | 6,000.00 | 5,000.00 | (1,000.00) | (20.00)% |
| Montezuma Contribution | 999.00 | 0.00 | 999.00 | 0.00 | (999.00) | 0.00% |
| Total Other | 6,999.00 | 5,065.14 | 6,999.00 | 5,000.00 | (1,999.00) | (39.98)% |
| Total Revenue | 77,073.64 | 44,822.41 | 94,499.00 | 57,387.94 | (37,111.06) | (64.67)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 53,135.16 | 19,751.80 | 64,530.00 | 28,819.20 | (35,710.80) | (123.91)% |
| Training Wages | 305.50 | 1,046.40 | 200.00 | 1,000.00 | 800.00 | 80.00% |
| Payroll Taxes | 4,193.77 | 1,591.06 | 4,848.74 | 2,204.67 | (2,644.07) | (119.93)% |
| Unemployment Expense | 36.30 | 198.91 | 322.65 | 144.10 | (178.55) | (123.91)% |
| Work Comp | 1,919.08 | 2,036.54 | 3,047.60 | 1,700.33 | (1,347.27) | (79.24)% |
| Health Insurance | 0.00 | 14.03 | 2,732.43 | 0.00 | (2,732.43) | 0.00% |
| Other Benefits | 159.50 | 100.13 | 129.06 | 57.64 | (71.42) | (123.91)% |
| Total Labor | 59,749.31 | 24,738.86 | 75,810.48 | 33,925.94 | (41,884.54) | (123.46)% |
| Other Operating | | | | | | |
| Advertising | 0.00 | 0.00 | 200.00 | 200.00 | 0.00 | 0.00% |
| Building Janitorial | 4.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Building Maintenance | 818.63 | 39.86 | 400.00 | 400.00 | 0.00 | 0.00% |
| Computer / IT Expense | 318.83 | 32.47 | 200.00 | 200.00 | 0.00 | 0.00% |
| Depreciation & Amortization | 0.00 | 0.00 | 150.00 | 0.00 | (150.00) | 0.00% |
| Dues & Subscription | 59.00 | 0.00 | 0.00 | 200.00 | 200.00 | 100.00% |
| Insurance-Cyber Policy | 108.00 | 71.36 | 115.00 | 100.00 | (15.00) | (15.00)% |
| Insurance- Professional & GL | 429.84 | 323.05 | 440.00 | 350.00 | (90.00) | (25.71)% |
| Insurance - Property | 29.04 | 3.61 | 35.00 | 10.00 | (25.00) | (250.00)% |
| Moving expense | 0.00 | 78.72 | 0.00 | 0.00 | 0.00 | 0.00% |
| Professional Development | 290.43 | 119.40 | 1,000.00 | 1,500.00 | 500.00 | 33.33% |
| Professional Services Other | 0.00 | 720.00 | 0.00 | 500.00 | 500.00 | 100.00% |
| Service Charges | 303.63 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Onboarding | 6.85 | 76.80 | 0.00 | 0.00 | 0.00 | 0.00% |
| Staff Training In-service | 0.00 | 178.80 | 0.00 | 0.00 | 0.00 | 0.00% |
| Staff Acknowledgement | 258.25 | 60.00 | 500.00 | 500.00 | 0.00 | 0.00% |
| Staff Mileage | 3,155.98 | 1,346.72 | 4,000.00 | 2,500.00 | (1,500.00) | (60.00)% |

*785 - Vocational - 785*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Supplies Office | 46.49 | 0.00 | 100.00 | 250.00 | 150.00 | 60.00% |
| Supplies Postage & Shipping | 0.00 | 5.45 | 0.00 | 100.00 | 100.00 | 100.00% |
| Supplies Printing & Reproduction | 11.49 | 0.00 | 100.00 | 300.00 | 200.00 | 66.67% |
| Supplies Program | 34.20 | 21.89 | 0.00 | 300.00 | 300.00 | 100.00% |
| Telephone | 150.00 | 0.00 | 200.00 | 200.00 | 0.00 | 0.00% |
| Utilities | 671.66 | 132.71 | 650.00 | 650.00 | 0.00 | 0.00% |
| Total Other Operating | 6,696.33 | 3,210.85 | 8,090.00 | 8,260.00 | 170.00 | 2.06% |
| Total Expenses | 66,445.64 | 27,949.72 | 83,900.48 | 42,185.94 | (41,714.54) | (98.88)% |
| Net Operating Surplus (Deficit) before Penalty | 10,628.00 | 16,872.69 | 10,598.52 | 15,202.00 | 4,603.48 | 30.28% |
| Net Surplus (Deficit) | 10,628.00 | 16,872.69 | 10,598.52 | 15,202.00 | 4,603.48 | 30.28% |

*800 - Fundraising*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | Increase (Decrease) Budget | Percent Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Other | | | | | | |
| General Donation Revenue | 0.00 | 0.00 | 0.00 | 2,500.00 | 2,500.00 | 100.00% |
| On-line Donations Campaign | 0.00 | 0.00 | 0.00 | 100.00 | 100.00 | 100.00% |
| Special Events Revenue | 6,864.00 | 9,496.50 | 11,000.00 | 8,000.00 | (3,000.00) | (37.50)% |
| Total Other | 6,864.00 | 9,496.50 | 11,000.00 | 10,600.00 | (400.00) | (3.77)% |
| Total Revenue | 6,864.00 | 9,496.50 | 11,000.00 | 10,600.00 | (400.00) | (3.77)% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 780.25 | 1,584.31 | 0.00 | 1,500.00 | 1,500.00 | 100.00% |
| Payroll Taxes | 59.69 | 121.18 | 0.00 | 114.75 | 114.75 | 100.00% |
| Total Labor | 839.94 | 1,705.49 | 0.00 | 1,614.75 | 1,614.75 | 100.00% |
| Other Operating | | | | | | |
| Computer / IT Expense | 0.00 | 0.00 | 0.00 | 1,200.00 | 1,200.00 | 100.00% |
| Dues & Subscription | 900.00 | 120.00 | 600.00 | 150.00 | (450.00) | (300.00)% |
| Insurance- Professional & GL | 0.00 | 0.00 | 0.00 | 200.00 | 200.00 | 100.00% |
| Staff Mileage | 93.60 | 69.84 | 0.00 | 100.00 | 100.00 | 100.00% |
| Supplies Program | 1,000.85 | 3,116.33 | 1,250.00 | 2,000.00 | 750.00 | 37.50% |
| Total Other Operating | 1,994.45 | 3,306.17 | 1,850.00 | 3,650.00 | 1,800.00 | 49.32% |
| Total Expenses | 2,834.39 | 5,011.66 | 1,850.00 | 5,264.75 | 3,414.75 | 64.86% |
| Net Operating Surplus (Deficit) before Penalty | 4,029.61 | 4,484.84 | 9,150.00 | 5,335.25 | (3,814.75) | (71.50)% |
| Net Surplus (Deficit) | 4,029.61 | 4,484.84 | 9,150.00 | 5,335.25 | (3,814.75) | (71.50)% |

*804 - Festival of Trees*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | (Decrease) Budget | Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Other | | | | | | |
| Special Events Revenue | 13,241.80 | 10,790.70 | 0.00 | 13,000.00 | 13,000.00 | 100.00% |
| In-kind Donation | 12,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other | 25,241.80 | 10,790.70 | 0.00 | 13,000.00 | 13,000.00 | 100.00% |
| Total Revenue | 25,241.80 | 10,790.70 | 0.00 | 13,000.00 | 13,000.00 | 100.00% |
| Expenses | | | | | | |
| Labor | | | | | | |
| Wages | 2,643.68 | 1,442.26 | 0.00 | 500.00 | 500.00 | 100.00% |
| Payroll Taxes | 202.24 | 110.33 | 0.00 | 38.50 | 38.50 | 100.00% |
| Total Labor | 2,845.92 | 1,552.58 | 0.00 | 538.50 | 538.50 | 100.00% |
| Other Operating | | | | | | |
| Advertising | 3,741.58 | 1,198.21 | 0.00 | 1,000.00 | 1,000.00 | 100.00% |
| Building Rent - In-kind | 12,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Development | 0.00 | 48.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Professional Services Other | 0.00 | 240.00 | 0.00 | 4,500.00 | 4,500.00 | 100.00% |
| Staff Mileage | 93.90 | 25.56 | 0.00 | 0.00 | 0.00 | 0.00% |
| Supplies Office | 33.99 | 4.56 | 0.00 | 0.00 | 0.00 | 0.00% |
| Supplies Printing & Reproduction | 730.88 | 173.44 | 0.00 | 0.00 | 0.00 | 0.00% |
| Supplies Program | 1,117.10 | 1,268.03 | 0.00 | 1,000.00 | 1,000.00 | 100.00% |
| Total Other Operating | 17,717.45 | 2,957.80 | 0.00 | 6,500.00 | 6,500.00 | 100.00% |
| Total Expenses | 20,563.37 | 4,510.38 | 0.00 | 7,038.50 | 7,038.50 | 100.00% |
| Net Operating Surplus (Deficit) before Penalty | 4,678.43 | 6,280.32 | 0.00 | 5,961.50 | 5,961.50 | 100.00% |
| Net Surplus (Deficit) | 4,678.43 | 6,280.32 | 0.00 | 5,961.50 | 5,961.50 | 100.00% |

*812 - Dancing with the Dgo Stars*

| | Prior Year FY16 Actual | FY17 Projected | Total Budget - FY17 Budget | Total Budget - FY18 Budget | (Decrease) Budget | Increase (Decrease) |
|---|---|---|---|---|---|---|
| Revenue | | | | | | |
| Other | | | | | | |
| Special Events Revenue | 175.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Other | 175.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Total Revenue | 175.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Operating Surplus (Deficit) before Penalty | 175.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |
| Net Surplus (Deficit) | 175.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% |